## Automation, Human Task Innovation, and Labor Share\*

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#### **Abstract**

This study examines the impacts of robotic innovation (RI) and human innovation (HI) on labor share across nine EU countries. Using a general equilibrium model and novel shift-share instruments, we address endogeneity concerns by utilizing International Federation of Robotics data, US patents, and a Cognitive Tasks Index. Our findings show that until 2024, RI's negative impact has exceeded HI's positive effect on labor share. We estimate the elasticity of substitution between labor and non-robot capital at 0.52, and between labor and robots at 2.67. These results offer insights for policymakers addressing declining labor share, emphasizing the importance of fostering human innovation alongside technological advancement.

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<sup>\*</sup>Replication data and code and the most recent version of paper: https://github.com/jayjeo/public/blob/main/Laborshare/readme.md

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## 1 Introduction

The global labor share has exhibited a declining trend since the early 1980s, with an average decrease of approximately five percentage points, as observed by Karabarbounis and Neiman (2014) and Autor et al. (2020). Figure 1, based on data compiled by Gutiérrez and Piton (2020), illustrates a comparison of labor shares in the manufacturing sectors of nine European Union countries analyzed in this study. While countries such as Sweden, Denmark, Portugal, and Austria have experienced substantial declines, others report comparatively modest decreases. This discrepancy highlights the considerable heterogeneity in global labor share trends, further emphasizing the importance of investigating variations across countries and sectors to elucidate this decline.<sup>1</sup>

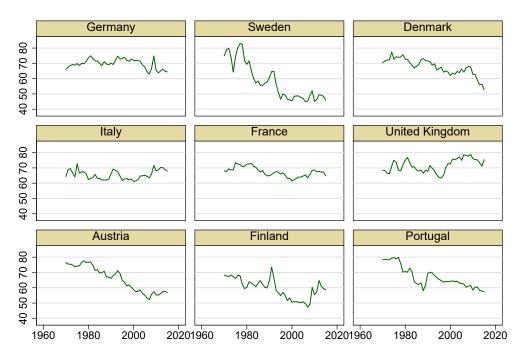


Figure 1: Labor shares

This study examines the roles of robotic innovation (RI) and human innovation (HI) in influencing labor share across these nine European Union countries. The primary research question addresses how RI and HI impact labor share in different countries and sectors. Two main hypotheses are proposed: first, that RI negatively impacts labor share due to the substitution of labor with automated processes; and second, that HI positively affects labor share by creating tasks beyond robotic capabilities.

<sup>&</sup>lt;sup>1</sup>In this context, our study aligns with Graetz and Michaels (2018), which assesses seventeen EU countries, although their focus is predominantly on productivity growth rather than the decrease in labor share.

To investigate these hypotheses, this study employs a general equilibrium model that uniquely incorporates both RI and HI. The model addresses endogeneity concerns through the use of novel shift-share instrumental variables. Data from the International Federation of Robotics, US patent records, and a Cognitive Tasks Index are analyzed to provide empirical evidence for the model's predictions.

The precise cause of the declining labor share remains a subject of debate, with advancements in automation emerging as a potential key driver. The urgency of addressing this issue is intensified by the accelerated growth in automation and artificial intelligence technologies. For instance, Tesla's aim to deploy "genuinely useful humanoid robots" in their factories by 2025 (Elon, 2024), and the recent debut of GPT-o1 in September 2024, marking a significant advancement in AI reasoning capabilities (OpenAI, 2024), underscore the rapid evolution of robotic systems.

The influence of automation on labor share continues to be a prominent topic in active research. Several studies, including those by Acemoglu and Restrepo (2020), Acemoglu et al. (2020), Dauth et al. (2021), and Martinez (2018), suggest that automation reduces labor share. Conversely, findings from research conducted by De Vries et al. (2020) and Gregory et al. (2016) propose that automation amplifies labor share. Moreover, studies by Humlum (2019) and Hubmer and Restrepo (2021) explore the diverse impacts of automation on various population groups and industry sectors.

Another factor potentially promoting labor share is 'human innovation'—innovative tasks beyond the capabilities of robots. Autor (2015) contends that the sustained relevance of human labor in the future will largely depend on the pace at which 'human innovation' outstrips the advancement of automation. To the best of our knowledge, Autor et al. (2024) represents the only study that empirically measures human innovations, utilizing the *Census Alphabetical Index of Occupations and Industries* and patent information to produce a proxy for 'human innovation.'

However, few studies attempt to measure multiple factors within a unified framework (Bergholt et al., 2022). Bergholt points out that "while a large literature has discussed each of these four explanations in isolation, an empirical analysis including all of them in the context of the same model is lacking. Our aim is to fill this gap." Similarly, Grossman and Oberfield (2022) highlighted the importance of utilizing general equilibrium analysis, stating: "Many authors present different sides of the same coin ... Even if the various mechanisms are all active, it becomes difficult to gauge what part of the effect estimated in one study has already been accounted for elsewhere." To address this challenge, this study adopts a general equilibrium model, an approach that represents a contribution to the existing literature.

Following the work of Autor et al. (2024) and Acemoglu and Restrepo (2018), this study incorporates both robotic innovation (RI) and human innovation (HI) into a general equilibrium model.<sup>2</sup> The model is built on Acemoglu and Restrepo (2022) but is

<sup>&</sup>lt;sup>2</sup>Another study akin to ours is that of Acemoglu and Restrepo (2022). They too utilize a general

distinct in that it separately introduces both robot and non-robot capital as inputs for production. This model setup enables the analysis of how robot and non-robot capital differently affect the labor share in conjunction with two types of innovation.

This study addresses the endogeneity issues of RI and HI by proposing three shift-share variables. The first shift-share for RI utilizes the number of operational robots provided by the International Federation of Robotics (IFR). The second shift-share for RI assesses the similarity between all U.S. patents and vocabularies closely related to automation and robotics. It employs the semantic understanding derived from recently developed sentence-to-sentence embedding technology. The third shift-share for HI utilizes the cognitive score developed by Jeong and Lee (2025). Cognition involves activities that require mental processes, skills, and abilities. These include perception, thinking, reasoning, memory, learning, decision-making, and other aspects of information processing. Therefore, this study argues that this serves as an appropriate proxy for HI. Through this approach, the study meticulously examines how RI and HI influence labor share across countries and sectors. This comprehensive analysis constitutes the primary contribution of this research to the literature.

Based on the theoretical framework, this study derives a reduced-form regression equation. The empirical estimation reveals that the negative effects of RI overwhelmingly dominate the positive effects of HI on labor share. Other price factors —wage, robot price, and non-robot capital price—serve as control variables.

This study, while innovative, is subject to certain limitations. The primary concern pertains to the potential endogeneity of price factors. Although RI and HI are exogenous variables, other price factors inherently possess endogeneity issues. It is posited that these endogenous variables are orthogonal to the shift-share instrument, thereby not biasing the coefficients of interest.

The major contributions of this research to the literature are twofold: First, while Autor et al. (2024) focused solely on the US case, this study examines the EU context. It is well-documented that the economic structures of the US and EU differ significantly. Hence, investigating the EU case is valuable. Second, the use of instruments for automation and human innovation in this study is novel compared to Autor et al. (2024). Although many settings differ, the findings largely align with those of Autor et al. (2024).

The subsequent sections of this paper are structured as follows: The following section provides key definitions used in this study. Section 3 presents the general equilibrium model, which forms the theoretical foundation of the analysis. Section

equilibrium model, though their main focus is on wage inequality rather than the decline in labor share. Our model is built on Acemoglu and Restrepo (2022) but is distinct in that it separately introduces both robot and non-robot capital as inputs for production. This model setup is important because it enables us to analyze how robot and non-robot capital differently affect the labor share in conjunction with four types of technological innovation.

Figure 2: Examples of Robot









4 details the datasets and variables employed in the research. Section 5 conducts the regression analysis, utilizing the model and data to examine the relationships between various factors and labor share. Section 6 performs various accountings to ascertain which mechanism predominantly explains labor share decline across different countries and industries. Finally, Section 7 provides concluding remarks and discusses the implications of the findings.

## 2 Definitions

This section provides definitions for 'robot', 'robotic innovation (automation)', and 'human innovation' that will be used throughout this paper. We adhere to the definition of a robot as specified by ISO standard 8373:2012, which describes it as an "automatically controlled, reprogrammable, multipurpose manipulator programmable in three or more axes." The International Federation of Robotics (IFR) also strictly adheres to this definition (Müller, 2022). We source our robot data from the IFR.

In Figure 2, Panel (a) depicts a robot. However, Panel (b) is not robot because this milling machine does not come with any type of hook-up to have it run automatically. Therefore, it is neither reprogrammable nor automatically controlled. Additionally, it cannot be considered multipurpose, as it is designed solely for milling. Also, it does

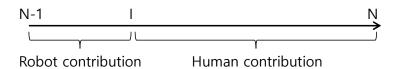
<sup>&</sup>lt;sup>3</sup>Acemoglu and Restrepo (2020) also defines robots in a manner consistent with this description: "fully autonomous machines that do not need a human operator and can be programmed to perform several manual tasks ... This definition excludes other types of equipment."

<sup>&</sup>lt;sup>4</sup>Vertical milling machine by harborfreight

not operate on three or more axes. This example underscores the narrow definition of a robot.

We define 'automation' (or 'robotic innovation (RI)' in alternative terminology) as the enhancement of robots' capabilities, enabling them to perform tasks previously beyond their scope. We propose a definition of 'human innovations' (HI) as the expansion of tasks that human workers are expected to perform, specifically those beyond the current capabilities of robots. This concept is illustrated in a model shown in Figure 3.

Figure 3: Conceptual Diagram



We adopt definitions of RI and HI similar to those in previous studies (Acemoglu and Restrepo, 2018, 2019). In our model, the variable I represents the extent of robotic innovation, while N signifies human innovation. The segment from N-1 to I indicates the tasks performed by robots, and the segment from I to N represents tasks carried out by humans. If robotic innovation (I) grows faster than human innovation (N), robots will contribute more to production than humans. Together, the tasks performed by robots and humans form what we call 'aggregated tasks' (T), which, when combined with non-robot capital (R), result in the final output (Y).

## 3 Model

Acemoglu and Restrepo (2018) propose a formal model that illustrates how RI and HI influence labor share. We have refined our model based on their static version, with our key contribution being the distinction between robots and other capital equipment —a delineation absent in their model. Subsequent research by Acemoglu and Restrepo (2020) found that advancements in robotics negatively impact wages and employment, while other forms of capital positively affect these variables. This distinction underscores that 'robots' and 'non-robot capital' can have divergent implications for labor demand.

Our model offers several advantages over existing literature, such as Berg et al. (2018) and DeCanio (2016), which also introduced robots as a distinct factor from traditional capital. Primarily, our model comprehensively incorporates multiple technological changes affecting labor share, most notably RI and HI, along with productivity enhancements in the manufacturing of both robotic and non-robotic capital,

as well as wage dynamics. Second, the regression equation derived from our model allows us to estimate both the elasticity of substitution between labor and robot capital and the elasticity of substitution between labor and non-robot capital within a single framework. These advantages enable a more nuanced and thorough analysis of the interplay between different technological changes and their effects on labor share.

#### 3.1 Firms

In our model, firms face monopolistic competition, which allows them to generate positive profits. For simplicity, we assume that the production function is the same for all firms<sup>5</sup>. Also, for brevity, we omit the time subscript.

Each firm utilizes a continuum of tasks, indexed between N-1 and N, in addition to capital, for production. As in Acemoglu and Restrepo (2018), N increases over time due to human innovations (HI), which can only be conducted by labor. Additionally, there is an index I that falls between N-1 and N. I is related to the possibility of automation (RI) and thus increases along with improvements in automation technology. Specifically, tasks below I in firm i can technically be conducted by either labor or robots, while tasks above I can only be performed by labor, as follows:

$$t_j(i) = m_j(i) + \gamma_j l_j(i) \text{ if } j \le I$$
 (1)

$$t_j(i) = \gamma_j l_j(i) \text{ if } j > I$$
 (2)

, where  $m_j(i)$  and  $l_j(i)$  represent the number of robots and labor used for task j in firm i.  $\gamma_j$  represents the productivity of labor for task j. The productivity,  $\gamma_j$ , increases with a higher task index, j.

Tasks,  $t_j(i)$ , are aggregated using Constant Elasticity of Substitution (CES) aggregator, and both the aggregated tasks and capital are further combined using another CES function. Therefore, the production function is:

$$Y(i) = \left(T(i)^{\frac{\sigma-1}{\sigma}} + K(i)^{\frac{\sigma-1}{\sigma}}\right)^{\frac{\sigma}{\sigma-1}} \tag{3}$$

$$T(i) = \left(\int_{N-1}^{N} t_j(i)^{\frac{\zeta-1}{\zeta}} dj\right)^{\frac{\zeta}{\zeta-1}} \tag{4}$$

, where T(i) and K(i) represent the number of aggregated tasks and capital used for the production of the final good i, denoted as Y(i). Meanwhile,  $\sigma$  and  $\zeta$  represent the elasticity of substitution between aggregated tasks and non-robot capital, and the elasticity of substitution between tasks, respectively.

<sup>&</sup>lt;sup>5</sup>Introducing heterogeneity in terms of Hicks-neutral productivity does not change our analysis.

Factor markets are assumed to be perfectly competitive. Additionally, since we focus on long-run change in labor share, it is reasonable to assume that factors are supplied elastically. For further simplicity, we assume that factors are supplied perfectly elastically at a given factor price at each period.

#### 3.2 Labor Share

Let us move the detailed elaboration of our model to Appendix A. Based on Equations (13) to (20) presented in this appendix, the labor share  $(S_L)$  is derived as follows:

$$S_{L} = \frac{\eta - 1}{\eta} \frac{\int_{I}^{N} \left(\frac{W_{j}}{\gamma_{j}}\right)^{1-\zeta} dj}{P_{T}^{1-\zeta}} \frac{P_{T}^{1-\sigma}}{P_{T}^{1-\sigma} + R^{1-\sigma}}$$
 (5)

, where 
$$P_T \equiv \left[ (I-N+1)\psi^{1-\zeta} + \int_I^N \left( \frac{W_j}{\gamma_j} \right)^{1-\zeta} dj \right]^{\frac{1}{1-\zeta}}$$

, where  $\gamma_j$  represents the productivity of labor for task j. The productivity,  $\gamma_j$ , increases with a higher task index, j.  $W_j$ ,  $\psi$ , and R represent wage for labor conducting task j, robot price, and non-robot capital price, respectively.  $P_T$  is the price for the aggregated tasks, T, which is intuitively determined by the sum of the robots' contribution multiplied by the robot price and the humans' contribution multiplied by the wage rate.

The term,  $\frac{\eta-1}{\eta}$ , is the inverse of the firm's mark-up. Since we focus on labor income as a fraction of total factor income, we denote it as  $S_L^f$  as follows:

$$S_L^f \equiv \frac{\eta}{\eta - 1} S_L = \frac{\int_I^N \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta} dj}{P_T^{1-\zeta}} \frac{P_T^{1-\sigma}}{P_T^{1-\sigma} + R^{1-\sigma}} \tag{6}$$

It is worth noting that our dependent variable is  $S_L^f$ , which, to be precise, is not the labor share  $(S_L)$ . Labor share is defined as Labor Costs/(Labor Costs + Robot Costs + Non-robot Capital Costs+Profits). In contrast,  $S_L^f$  is defined as Labor Costs/(Labor Costs+Robot Costs + Non-robot Capital Costs).

We transform Equation (6) by applying a natural logarithm and then calculate the total derivative with respect to the external variables of our model (I, N), average wage W, robot price  $\psi$ , non-robot capital price R, and labor productivity  $\gamma$ ). This process results in Equation (7), which is the key equation we use in our regression analysis.

We explain the terms labeled A to E in our equation. Readers will notice that B shows up often in the expressions  $\textcircled{\alpha_1}$  to  $\textcircled{\alpha_6}$ . This term combines two key parameters,  $\zeta$ 

and  $\sigma$ , which are the elasticities of substitution. Meanwhile, A and D are direct effects on the labor share, while  $\textcircled{B} \times \textcircled{C}$  and  $\textcircled{B} \times \textcircled{E}$  are indirect effects on the labor share. We classify effects that operate via the variable  $P_T$  as 'indirect effects,' while those that affect the outcome without involving  $P_T$  are called 'direct effects.' For example, when I changes, it affects  $P_T$ , which in turn changes C. This change is adjusted by the combination of elasticities, B. Thus, when I changes, the labor share changes by  $\textcircled{B} \times \textcircled{C}$  indirectly through the  $P_T$  channel.

$$d \ln S_L^f = \underbrace{\left[ -\frac{\left(\frac{W_L}{\gamma_I}\right)^{1-\zeta}}{\int_I^N \left(\frac{W_I}{\gamma_J}\right)^{1-\zeta} dj}}_{\widehat{\mathbb{R}}} + \underbrace{\left(-(1-\zeta) + S_K^f (1-\sigma)\right)}_{\widehat{\mathbb{B}}} \underbrace{\frac{1}{1-\zeta} \frac{\psi^{1-\zeta} - \left(\frac{W_L}{\gamma_I}\right)^{1-\zeta}}{P_T^{1-\zeta}}}_{\widehat{\mathbb{C}}} \right] dI$$

$$+ \underbrace{\left[ \frac{\left(\frac{W_N}{\gamma_N}\right)^{1-\zeta}}{\int_I^N \left(\frac{W_I}{\gamma_J}\right)^{1-\zeta} dj}}_{\widehat{\mathbb{D}}} + \underbrace{\left(-(1-\zeta) + S_K^f (1-\sigma)\right)}_{\widehat{\mathbb{B}}} \underbrace{\frac{1}{1-\zeta} - \frac{\psi^{1-\zeta} + \left(\frac{W_N}{\gamma_N}\right)^{1-\zeta}}{P_T^{1-\zeta}}}_{\widehat{\mathbb{B}}} \right] dN$$

$$+ \underbrace{\left[ \left(1-\zeta\right) + \left(-(1-\zeta) + S_K^f (1-\sigma)\right) S_L^T \right]}_{\widehat{\mathbb{Q}_2}} d \ln W$$

$$+ \underbrace{\left[ \left(-(1-\zeta) + S_K^f (1-\sigma)\right) S_M^T \right] d \ln \psi}_{\widehat{\mathbb{Q}_2}}$$

$$- \underbrace{\left[ \left(1-\zeta\right) + \left(-(1-\zeta) + S_K^f (1-\sigma)\right) S_L^T \right]}_{\widehat{\mathbb{Q}_2}} d \ln \gamma$$

$$(7)$$

, where  $S_L^f$  represents labor share times markup, I is RI, N is HI,  $\psi$  is robot price, R is

non-robot capital price, and  $\gamma$  is labor productivity.  $\mathbf{W} \equiv \frac{\int_I^N \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta}dj}{\int_I^N W_j^{-\zeta}\gamma_j^{\zeta-1}dj}$  is the average wage, and assume  $d\ln \mathbf{W} = d\ln W_j$  for all j. Additionally,  $d\ln \gamma$  represents the change in labor productivity. It is also assumed that  $d\ln \gamma = d\ln \gamma_j$  for all j.  $S_K^f$  is the capital cost over total cost. By definition,  $S_L^f + S_K^f = 1$ .

 $S_M^T \left( S_L^T \right)$  represents the share of robot cost (labor cost) in the total combined task cost, which comprises both labor and robot costs. By definition,  $S_M^T + S_L^T$  equals one. In detail, these are described mathematically as follows:

$$\begin{split} S_M^T = & \frac{(I-N+1)\psi^{1-\zeta}}{P_T^{1-\zeta}} \\ S_L^T = & \frac{\int_I^N \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta} dj}{P_T^{1-\zeta}} \\ \text{, where } P_T^{1-\zeta} = (I-N+1)\psi^{1-\zeta} + \int_I^N \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta} dj. \end{split}$$

We acknowledge that price factors -R (non-robot capital price), W (labor price), and  $\psi$  (robot price)— are not purely exogenous. We do not employ instrumental variables or other techniques to mitigate endogeneity. This is a limitation of this paper. In the next section, we discuss the datasets used in this paper and the construction of the variables.

# 4 Data Collection and Variable Generation

To address endogeneity concerns in measuring HI and RI, we propose three shift-share instrumental variables (IVs). For RI, we utilize operational robot data from the International Federation of Robotics (IFR) or the patent similarity to automation vocabularies. For HI, we employ the Cognitive Task Intensity (CTI) developed by Jeong and Lee (2025). These instrumental variables are then directly employed in reduced-form regressions, as will be demonstrated in the Regression section.

A crucial assumption underlying the three shift-share approaches is that the shift component depends on changes in the USA. Undoubtedly, there exists the possibility of mutual influence between the U.S. economy and the economies of the countries in our sample. This interdependence could potentially violate the exogeneity assumption, resulting in biased estimates. Nevertheless, this approach represents the most viable option available, as exemplified by Autor et al. (2013), who stated: "we instrument for growth in Chinese imports to the United States using the contemporaneous composition and growth of Chinese imports in eight other developed countries."

The three shift-share variables exhibit solely country-level variation, lacking both sectoral and year dimensions. This absence of sectoral variation poses a significant challenge in capturing the nuanced differences in human innovation across industries, potentially diminishing the robustness and granularity of the analysis. While we acknowledge this limitation, we contend that this approach represents the most viable option available within the constraints of our study.

#### 4.1 Human Innovations

To represent changes in human innovation (dN) in our key equation, we use a shift-share instrument for HI. Specifically, we use cognitive scores for different occupations provided by Jeong and Lee (2025), which are categorized using the detailed six-digit Standard Occupational Classification (SOC) system. To calculate cognitive intensity, they utilize GPT-4 and OPUS-3, which were the most advanced large language models until OpenAI introduced GPT-01 in September 2024. They use the task descriptions provided by the Occupational Information Network (O\*NET) (National Center for O\*NET Development, 2023) and ask GPT-4 and OPUS-3 to determine the cognitive intensity.

Cognitive scores quantify the cognitive demands of occupations; however, they may not directly reflect innovative activities or the creation of novel tasks that surpass robotic capabilities. Readers might question whether cognitive intensity genuinely represents human innovation, as innovation encompasses more than mere cognitive skill levels. Nevertheless, as elucidated in the Introduction section, cognitive tasks encompass activities that necessitate mental processes, skills, and abilities. These include perception, thinking, reasoning, memory, learning, decision-making, and other facets of information processing. Consequently, we posit that cognitive intensity serves as the most suitable available proxy for human innovation (HI).

Cognitive score represents a distinctly different concept from routine score. While routine is closely associated with automation and robotics, cognitive score pertains to the human thought processes involved in production. Figure 4 illustrates the changes in cognitive intensity in the United States from 2000 to 2020.

We merge<sup>6</sup> these cognitive scores that vary by occupation code into the European Union Labor Force Survey (EU-LFS), which is an individual-level dataset, akin to the Current Population Survey (CPS) in the USA. Let C represent the weighted mean of the cognitive scores by occupation, country, and year.<sup>7</sup> It is crucial to note that we

<sup>&</sup>lt;sup>6</sup>EU-LFS uses ISCO for occupational taxonomy, and ISCO (4-digits) matches with SOC (6-digits). This granular level of crosswalk matching is made possible by the recent work of Frugoli and ESCO (2022). The excel file for the crosswalk between ISCO and SOC is in this link. This is publicly released by O\*NET and ESCO.

<sup>&</sup>lt;sup>7</sup>The weights represent the respondents' sampling weights in the survey.

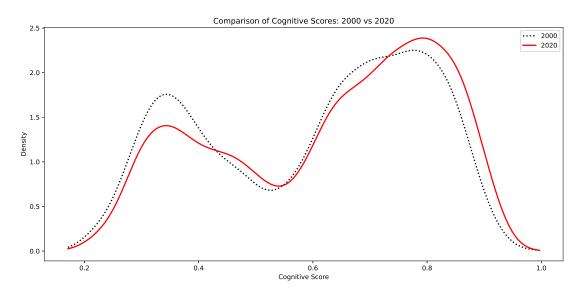


Figure 4: Cognitive Intensity between 2000 and 2020 in the USA

calculated the mean rather than the sum of the scores. This approach ensures that C reflects the proportion of workers who are more cognitive than others, rather than being influenced by the absolute size of workers. C\_share is the C in 2005 for each country (c) and occupation (o), excluding the USA. Unfortunately, sector-level analysis is not possible because EU-LFS provides only one-digit manufacturing sector information, rather than the more detailed two-digit classification. Let C\_shift be the USA's linear growth rate of C.<sup>8</sup> That is, C\_shift =  $(C_{2019} - C_{2005})/C_{2005}$ . Then we make the shift-share IV by the following equation:

$$C_{-}Shiftshare_{c} = \sum_{o=1}^{O} C_{-}Share_{c,o,2005} \times C_{-}Shift_{o}$$

## 4.2 Robot Innovations using IFR Data

The International Federation of Robotics (IFR) provides data on the number of automated robots (both flow and stock) at the country-industry-year level. Let the stock value of these robots be denoted as M. Let the country wide M, that is, summed across sectors, as  $M_{tot}$ . M\_share is defined as  $M/M_{tot}$  in the year 2005 for each sector (s) and country (c), excluding the USA. We normalize M by  $M_{tot}$  because the absolute value of M varies significantly across clusters. M\_shift represents the USA's linear growth

<sup>&</sup>lt;sup>8</sup>In this study, we merge the cognitive scores with the US Census (Ruggles et al., 2020). Our matching procedure to the US Census uses SOC as it is. The US Census provides both SOC and OCC for occupational taxonomy, enabling us to directly use SOC to match with the US Census data.

rate of M. That is,  $M_{\text{shift}} = (M_{2019} - M_{2005})/M_{2005}$ . It exhibits sector variation. The shift-share IV for RI is then constructed as follows:

$$\text{M\_Shiftshare}_c = \sum_{s=1}^{S} \text{M\_Share}_{c,s,2005} \times \text{M\_Shift}_s$$

## 4.3 Robot Innovations using Patent Data

Alternative to M\_Shiftshare that uses IFR data, we additionally present regression results using a shift-share constructed from patent data. We compare each patent description with a curated list of vocabulary closely associated with robotics and automation technologies. The detailed vocabulary list is provided in the footnote.<sup>9</sup>

We utilize the detailed descriptions of all U.S. granted patents from 2004 to 2019, which encompasses the entire span of our study. These detailed descriptions extend beyond abstracts, International Patent Classification (IPC), or Cooperative Patent Classification (CPC) information, providing comprehensive explanations of the patents. This approach constitutes one of our contributions, as most existing studies rely solely on abstracts, IPC, or CPC information.

By comparing each patent description with these automation-related terms, we derive a similarity score ranging from 0 to 1. We then exclude values below 0.5, which we manually determine to become irrelevant to automation or robotics. Subsequently, we aggregate the scores by country, industry, and year. We denote this aggregated value as P.

Let the country wide P, that is, summed across sectors, as  $P_{tot}$ . P\_share is defined as  $P/P_{tot}$  in the year 2005 for each sector (s) and country (c), excluding the USA. We normalize P because it varies significantly based on the absolute size of the clusters. P\_shift represents the USA's linear growth rate of P. That is, P\_shift =  $(P_{2019} - P_{2005})/P_{2005}$ . It exhibits sector variation. The shift-share IV for RI is then constructed as follows:

$$P_{-}Shiftshare_{c} = \sum_{s=1}^{S} P_{-}Share_{c,s,2005} \times P_{-}Shift_{s}$$

Although U.S. patent data do not directly provide the country information of patent holders, they include company names and city locations. By leveraging the Google

<sup>&</sup>lt;sup>9</sup>actuator, artificial intelligence, automation, autonomous, biomimetics, computer vision, cybernetics, human-machine interface (HMI), humanoid robots, industrial automation, industrial robot, kinematics, machine learning, machine perception, machine vision, motion control, Natural Language Processing (NLP), neural networks, object recognition, odometry, programmable, programmable logic controller, robot, Robot Operating System (ROS), robotic, robotic arm, robotic exoskeleton, robotic process automation (RPA), sensor fusion, servo motor, visual servoing, workflow automation.

Maps API, we can infer the actual country of origin for each patent holder. Additionally, we can deduce the industrial sector of the patent. Lybbert et al. (2014) provide matching crosswalks between IPC codes and industrial sectors. Consequently, we construct a dataset comprising Patent ID, patent descriptions, patent holder's country, corresponding detailed industry in the manufacturing sector, and patent grant year.

Recent advancements in semantic embedding technology have led to significant improvements in natural language understanding. This technology enables the comprehension of semantic content within sentences. Unlike other studies, we utilized the most recently developed text-to-vector embedding software. One such software is 'sentence-transformers/all-mpnet-base-v2' developed by Microsoft, and the other is 'text-embedding-3-large' developed by OpenAI. To date, they represent one of the best-performing tools available (Harris et al., 2024).<sup>10</sup>

Both of these embedding software tools are unique in their ability to understand not only word-to-word similarity but also sentence-to-sentence similarity. If two sentences have completely different meanings, even if they use similar words, sentence embedding models will recognize them as different. In contrast, word embedding models will perceive the sentences as similar (Ul Haq et al., 2024; Zhang et al., 2024; Mandelbaum and Shalev, 2016; Li et al., 2015).

Baer and Purves (2023) demonstrates that the 'sentence-transformers/all-mpnet-base-v2' approach significantly outperforms TF-IDF in identifying similar documents, as judged by human annotators. Existing studies have predominantly relied on word embeddings. For instance, studies have utilized TF-IDF (Autor et al., 2024; Kogan et al., 2021; Webb, 2019) and BERT (Frugoli and ESCO, 2022). Our study contributes to the growing body of research applying advanced natural language processing techniques in economics by utilizing sentence embedding to analyzing labor share.

We used Microsoft's 'sentence-transformers/all-mpnet-base-v2', and calculated the similarity scores. For the sake of brevity, we present two examples: one with a high score and another with a low score.

Patent Number: 10209063 Applicant: X Development LLC

City: Mountain View

Similarity Score: 0.61 (high)

**Patent Description:** (1) Robots may be programmed to perform a variety of tasks such as, for example, autonomous or semi-autonomous navigation, manipulating objects (e.g., repositioning an object, altering an object, and/or picking up an object and mov-

<sup>&</sup>lt;sup>10</sup>While both OpenAI's 'text-embedding-3-large' and Microsoft's 'sentence-transformers/all-mpnet-base-v2' are among the best-performing tools available, they are not the only top performers. Other models like NVIDIA's 'NV-Embed' and Salesforce's 'SFR-Embedding' also demonstrate exceptional performance (Lee et al., 2024; Meng et al., 2024).

ing it to a different location), transporting objects (without necessarily manipulating those objects), monitoring environmental conditions, functioning as "video conferencing on wheels", and so forth. ...Omitted to save space...

Patent Number: 10137757

**Applicant:** BEHR GmbH & Co. KG

City: Stuttgart

Similarity Score: 0.22 (low)

**Patent Description:** The invention relates to an air conditioning system for heating and air conditioning a motor vehicle, comprising a first heat exchanger and a second heat exchanger, the air conditioning system having a first flow channel and a second flow channel and flow being able to pass around both heat exchangers along the second flow channel and around only the first heat exchanger along the first flow channel. ...Omitted to save space...

#### 4.4 Robot Price

Unfortunately, the International Federation of Robotics (IFR) no longer provides information on the prices of robots. IFR provided robot prices in the form of an average unit price until 2009, and as a price index until 2005. Klump et al. (2021) and Jurkat et al. (2022) provide in-depth information on this topic. An alternative method to obtain robot prices is by following the approach of Fernandez-Macias et al. (2021), which involves the use of UN Comtrade data. We adopted this method, which illustrate in their Figures 3 and A1 that the robot price trends based on IFR and UN Comtrade data are similar. Furthermore, they demonstrate that the robot price has been steadily declining. <sup>13</sup>

# 4.5 Capital Price

In Figure 8, provided in Appendix I, we replicate the derivation of capital price following the approach used by Karabarbounis and Neiman (2014) (hereafter referred to as KN), utilizing the KLEMS data version. This ensures that the 'overall' capital price variable is identical to that used by KN. Subsequently, we derive the non-robot capital

<sup>&</sup>lt;sup>11</sup>They noted, "Due to the considerable effort involved and owing to compliance issues, the IFR no longer continues to construct the price indices."

<sup>12</sup>https://comtradeplus.un.org/

<sup>&</sup>lt;sup>13</sup>The data generation process is as follows: UN Comtrade provides annual import and export values in dollar for 'Machinaery and mechanical appliances; industrial robot, n.e.c. or included. (HS847950)' They also provide the quantity of these values for both imports and exports. Hence, we infer the robot prices by dividing the dollar values by their quantities.

price variable as detailed in Section 4.6. This non-robot capital price variable is then consistently utilized throughout Sections 5 and 6. Our data indicate that the prices of non-robot capital have generally increased over the past 15 years, as illustrated in Figure 8 in Appendix I. This observation might initially appear contradictory to the claims of KN, who reported a rapid global decline in capital prices (see Figure 7 of their paper). However, our Figure 8 is consistent with their findings, considering that capital prices began to rise from around year 2000. Furthermore, their figure aggregates data from all countries worldwide, whereas our analysis is more focused, presenting data at the country level for only 9 selected countries.

## 4.6 Non-robot Capital Price

Denote total capital that includes robot and non-robot as K. Also, denote robot capital and non-robot capital as M and R, respectively. Then it follows that

$$\operatorname{gr\_Price}_K = \operatorname{gr\_Price}_M \frac{\operatorname{Cost}_M}{\operatorname{Cost}_K} + \operatorname{gr\_Price}_R \frac{\operatorname{Cost}_R}{\operatorname{Cost}_K}$$

, where 'gr' denotes the growth rate. The implication of this equation is that the level and scale of the prices do not matter in this growth rate relationship. The above equation can be rearranged to

$$\operatorname{gr.Price}_R = \frac{\operatorname{gr.Price}_K - \operatorname{gr.Price}_M \times \alpha}{1 - \alpha}$$

, where  $\alpha$  is  $\frac{\mathrm{Cost}_M}{\mathrm{Cost}_K}$ . This completes the derivation of the growth rate of price for the non-robot capital.

For the capital price,  $\operatorname{gr\_Price}_K$ , we strictly adhere to the approach outlined by Karabarbounis and Neiman (2014) throughout this paper. For detailed explanations, please refer to Appendix C. We have values for  $\operatorname{Cost}_K$  from KLEMS data. For further explanations regarding this, please refer to Appendix D.

We can estimate  $\operatorname{Cost}_M$  by sector and country through two approaches. The first approach employs the value obtained using the approach introduced in Section 5.3. This approach yields the ratio  $\frac{\operatorname{Robot} \operatorname{Cost}}{\operatorname{Labor} \operatorname{Cost}} = 2.813\%$ , and labor cost information is available from the KLEMS dataset. Consequently, we can calculate  $\operatorname{Cost}_M$  based on this information. However, this approach is contingent on labor cost values, raising concerns that the ratio  $\frac{\operatorname{Robot} \operatorname{Cost}}{\operatorname{Labor} \operatorname{Cost}} = 2.813\%$  may vary significantly across sectors and countries. Therefore, we propose an alternative approach.

The alternative approach leverages information from the alternative method detailed in Appendix E.1. In this method, we have determined the cost ratio between OMach and robots to be 13.595: 2.149, where 'OMach' refers to the machinery and equipment in the KLEMS. Given that we possess detailed OMach cost data by sector

and country, we can subsequently estimate  $Cost_M$ . This approach circumvents the need for labor cost data. By using this approach, we complete our derivation of the growth rate of non-robot capital price, which will be used in our regression analysis.

## 5 Regressions

## 5.1 Regression Equations

Based on the specification in Equation (7) shown in Section 3.2, we provide consistent regression equations as below:

$$\begin{split} \operatorname{gr\_(laborshare} \times \operatorname{markup})_{cst} = & \alpha_1 \operatorname{RI}_c + \alpha_2 \operatorname{HI}_c \\ & + \alpha_3 \operatorname{gr\_labor} \operatorname{price}_{cst} + \alpha_4 \operatorname{gr\_robot} \operatorname{price}_{cst} \\ & + \alpha_5 \operatorname{gr\_non-robot} \operatorname{capital} \operatorname{price}_{cst} \\ & + \alpha_6 \operatorname{gr\_labor} \operatorname{productivity}_{cst} \\ & + \lambda_c + \lambda_s + \lambda_t + \lambda_{cs} + \varepsilon_{cst}. \end{split} \tag{8}$$

gr indicates the variables are in a 10-year growth rate, and c, s, and t correspond to country, industry sector, and year, respectively. We exclude the notation of gr from RI and HI, as by definition, they already represent a linear growth rate from 2005 to 2019.

# 5.2 Regression Results

We present reduced-form regresion results in Table 1. Standard errors are clustered by country and industry to account for serial correlation. To improve readability, both the coefficients and standard errors have been multiplied by 100.

Upon examination of Equation (7), it is evident that the sum of the coefficients for  $d \ln W$ ,  $d \ln \psi$ , and  $d \ln R$  is equal to zero (i.e.,  $\alpha_3 + \alpha_4 + \alpha_5 = 0$ ). Moreover, the sum of the coefficients for  $d \ln W$  and  $d \ln \gamma$  is also equal to zero (i.e.,  $\alpha_3 + \alpha_6 = 0$ ). In the regression table, Columns (1) and (3) do not incorporate these constraints, whereas Columns (2) and (4) impose them. The baseline models employed throughout this study are represented by Columns (2) and (4), which include these restrictions.

Recall that our paper's main focus is how RI and HI influence labor share. All other price factors are endogenous, thus their coefficients are of less importance. One might argue that including endogenous price factors constitutes a 'bad control' in Angrist and Pischke (2008)'s terminology. Bad control occurs when a control variable is correlated with both the dependent and explanatory variables. In our case, we use shift-share instruments, which we assert are confidently free from any association with

Table 1: Regressions

Constraints	No	Yes	No	Yes
	(1)	(2)	(3)	(4)
$\alpha_1$ : Robot_shiftshare (RI)	-9.823	-41.442***		
	(19.727)	(11.219)		
$\widehat{\alpha_1}$ : Patent_shiftshare (RI)			-2.644	-11.153***
			(5.309)	(3.019)
$\widehat{\alpha_2}$ : Cognitive_shiftshare (HI)	49.023*	77.563***	40.137	40.074***
	(27.935)	(11.926)	(35.242)	(9.628)
$\widehat{\alpha_3}$ : gr_labor price	26.647***	6.378**	26.647***	6.378**
	(6.889)	(2.673)	(6.889)	(2.673)
$\widehat{\alpha_4}$ : gr_robot price	4.524*	5.025**	4.524*	5.025**
	(2.525)	(2.490)	(2.525)	(2.490)
	-19.251**	-11.403***	-19.251**	-11.403***
	(8.606)	(3.615)	(8.606)	(3.615)
$\widehat{\alpha_6}$ : gr_labor productivity	-13.286**	-6.378**	-13.286**	-6.378**
	(6.034)	(2.673)	(6.034)	(2.673)
N	435	435	435	435
$R^2$	0.831	0.823	0.831	0.823

The coefficients and the standard errors have been multiplied by 100 for better readability.

Standard errors in parenthesis are clustered by industry and country.

endogenous price factors. Thus, our coefficients of interest, those of RI and HI, are not affected by these covariates.

# 5.3 Estimation of $S_M^T$

 $S_M^T$  represents the share of robot cost in the total combined task cost, which comprises both labor and robot costs. This metric is vital for our analysis in the Regression section. Unfortunately, no official data is available that directly quantifies this value, requiring us to rely on multiple sources for an accurate estimation.

For a detailed explanation of how we estimated  $S_M^T$ , please refer to Appendix E. By synthesizing all available information, we estimate  $S_M^T$  to be 2.813% for the total manufacturing sectors. An alternative method detailed in Appendix E.1 estimates the  $S_M^T$  value at 2.104%. However, we consider the method outlined in this section to be more accurate and reliable, leading us to conclude that the  $S_M^T$  value is 2.813%.

<sup>\*</sup> p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01

#### 5.4 Estimation of $\sigma$ and $\zeta$

By utilizing Equation (7) along with the regression results, we estimate the values of  $\sigma$  and  $\zeta$ .  $\sigma$  represents the elasticity of substitution between the aggregate task and nonrobot capital. Notably, labor costs account for 97.2% of the aggregate task cost, while non-robot capital accounts for 91.1% of the 'overall' capital cost. Thus,  $\sigma$  serves as a close proxy for the elasticity of substitution between labor and overall capital.

The literature on the elasticity of substitution between labor and 'overall' capital is extensive. However, relatively less attention has been given to  $\zeta$ , which is the elasticity of substitution between tasks in the model but can also be interpreted as the elasticity of substitution between human workers and robots at an aggregate level. Furthermore, to our knowledge, no previous studies have attempted to estimate both the elasticity of substitution between labor and non-robot capital and between labor and robot capital within a single framework. One contribution of this section is to provide such estimates.

We detail the methodology for estimating these two elasticities,  $\sigma$  and  $\zeta$ , in Appendix F. Our results, which are identical in Columns (2) and (4) of Table 1, are as follows: first, we calculate  $\sigma=0.516$ , with a 90% confidence interval for  $\sigma$  of (0.263, 0.769).  $\sigma$  differs from the elasticity of substitution between labor and non robot-capital, but as mentioned,  $\sigma$  serves as a close proxy of this elasticity. In Appendix G, we provide a formal estimation of the elasticity of substitution between labor and non-robot capital using the estimation of  $\sigma$ . This definition closely aligns with the definitions used by Karabarbounis and Neiman (2014) and Glover and Short (2020), and our estimate ranges between 0.516 and 0.660. Thus, this result contributes to literature by providing additional empirical evidence that the elasticity of substitution between labor and non-robot capital is less than one, indicating a gross complementary relationship between the two. This is supported by most literature, as suggested by Chirinko (2008), Grossman and Oberfield (2022), and Glover and Short (2020).

We also estimate  $\zeta=2.672$ , with a 90% confidence interval ranging from 1.252 to 4.092. This result is similar to, but higher than, the findings of DeCanio (2016), which suggest a  $\zeta$  of about 1.9. Importantly, this estimate indicates that  $\zeta$  is greater than one, highlighting how improvements in robot productivity—reflected by a decrease in robot price— affect the labor share. We discuss this in further detail in Section 5.5.

Additionally, we perform a Wald test on  $\zeta-\sigma$  and obtain a 90% confidence interval ranging from 0.560 to 3.753. This indicates that  $\zeta$  is statistically different from and greater than  $\sigma$ , reinforcing the importance of distinguishing between robot and nonrobot capital when analyzing the impact of robots on the labor share.

<sup>&</sup>lt;sup>14</sup>In Acemoglu and Restrepo (2019), the model does not distinguish between robot and non-robot capital, using only overall capital. Consequently, their measure of the elasticity of substitution between tasks is interpreted as the elasticity between human workers and overall capital at an aggregate level.

Lastly, we estimate the term,  $-(1-\zeta)+S_K^f(1-\sigma)$ , which is determined by the values of  $\zeta$  and  $\sigma$ . This term appears frequently in Equation (7) and plays an important role in understanding the effects of price factors on labor share. The point estimate is 1.786, with a 90% confidence interval of (0.326, 3.246). This implies that this term is greater than zero.

#### 5.5 Effects of Price Factors on Labor Share

#### 5.5.1 Labor Price

The regression findings provide important insights into the relationship between factor prices and labor share. Our analysis reveals a positive correlation between the labor price (wage) and labor share. This relationship can be understood through the concept of gross complementarity between labor and non-robot capital, as indicated by  $\sigma < 1$  in our model.

The mechanism underlying this relationship can be explained as follows: When the wage increases, the usage of labor does not decrease proportionally to the price increase. This disproportionate response leads to an overall increase in the cost attributed to labor. Consequently, a larger portion of the cost is allocated to labor, resulting in a rise in labor share.

Technically speaking, the robot cost share, denoted by  $S_M^T$ , is a very small value, specifically 0.028. This indicates that when wages change, substitution between labor and robots does not have a significant effect, and substitution between labor and non-robot capital plays a more important role. In essence, the condition that determines  $\widehat{\alpha}_3 > 0$  is fundamentally  $\sigma < 1$ , from a technical perspective.

$$\widehat{\alpha_3} = (1 - \zeta) + \left( -(1 - \zeta) + S_K^f (1 - \sigma) \right) S_L^T$$

$$= (1 - \zeta)(1 - S_L^T) + S_K^f (1 - \sigma) S_L^T$$

$$= (1 - \zeta)(S_M^T) + S_K^f (1 - \sigma) S_L^T$$

$$= -0.047 + S_K^f (1 - \sigma) S_L^T$$

$$\approx S_K^f (1 - \sigma) S_L^T = 0.111 > 0.$$

#### 5.5.2 Non-robot Capital Price

The underlying principle is analogous to the labor price scenario. An increase in the price of non-robotic capital does not elicit a proportional decrease in its utilization. This disproportionate response engenders an overall increase in the costs associated with non-robotic capital, consequently leading to a reduction in the relative costs attributed to labor. As a result, a diminished proportion of total costs is allocated

to labor, precipitating a decline in the labor share. From a technical perspective, the fundamental reason for  $\alpha_5 < 0$  is essentially that  $\sigma < 1$ .

$$\widehat{\alpha_5} = -\left[S_K^f(1-\sigma)\right] < 0 \tag{9}$$

#### 5.5.3 Robot Price

Meanwhile, the regression results indicate a positive association between robot price and labor share. This positive correlation is primarily dependent on the condition  $-(1-\zeta)+S_K^f(1-\sigma)>0$ , as demonstrated in Section 5.4.

$$\widehat{\alpha_4} = \left( -(1 - \zeta) + S_K^f(1 - \sigma) \right) S_M^T > 0 \tag{10}$$

The positive association between robot price and labor share is fundamentally attributed to  $\zeta > 1$  and  $\sigma < 1$ . The underlying logic is as follows: (1) since robot and labor are gross substitute ( $\zeta > 1$ ), a decrease in robot price results in a direct reduction in labor share, and (2) a decrease in robot price causes the price for aggregated tasks to decrease, and since the aggregated tasks and non-robot capital are gross complement  $(\sigma < 1)$ , this results in further decrease in labor share. This result holds significant implications as it empirically substantiates the theoretical conditions outlined in other literature necessary for scenarios where improvements in robot productivity lead to a decrease in labor share. For instance, Berg et al. (2018), which distinguishes between robot and non-robot capital and employs the same two-tier CES structure as our model, requires a condition akin to  $\alpha_4 > 0$  for the decrease in labor share to occur when robot productivity increases. This condition is necessary not only in the long run but also in the short run. It is worth emphasizing that, to satisfy either  $\alpha_4 > 0^{15}$ in our model or the condition mentioned in Berg et al. (2018), it is necessary that the elasticity of substitution between labor and robots ( $\zeta$ ) significantly exceeds the elasticity of substitution between aggregated tasks and non-robot capital ( $\sigma$ ).

The positive relationship with robot prices in our model uncovers two pivotal mechanisms that impact labor share as advancements in robotics occur. First, enhanced robotic capabilities allow for the execution of tasks previously exclusive to humans, thereby reducing labor share. Second, a decline in the price of robots, without a corresponding enhancement in functionality, also exerts a negative impact on the labor share.

In the future, we anticipate that the coefficient for robot price will become more prominent, yielding a positive association as the share of robots in society increases. This expectation is attributable to the term  $S_M^T$ , the share of robot costs. It is important to note that, among the three price factors in Equation (7),  $S_M^T$  is uniquely associated with the price of robots.

 $<sup>^{15}\</sup>mbox{We can rearrange this inequality as follows: } \zeta > 1 - S_K^f + S_K^f \sigma$ 

# 6 Accounting

This study examines the factors influencing labor share, focusing on automation (robotic innovation, RI) and human innovation (HI). Our analysis reveals that while automation negatively impacts labor share, human innovation exerts a positive influence. We argue that, up to 2024, RI has counterbalanced the upward pressure on labor share caused by HI. This key finding forms the core contribution of our paper. The following section details the direction and magnitude of RI and HI effects on labor share, providing empirical support for our conclusions.

For the sake of concision, the figures that we will discuss below will concentrate exclusively on country-level variations (or sector-level variations). Accordingly, the values presented in our figures are derived from aggregated level data. During the aggregation process, average variables are consolidated by weighting the corresponding value-added.

We additionally provide Figure Panel (c) and (d) of Figure 5 that have sector variation. The implication is not much different: the negative effect of RI surpasses the positive effect of HI.

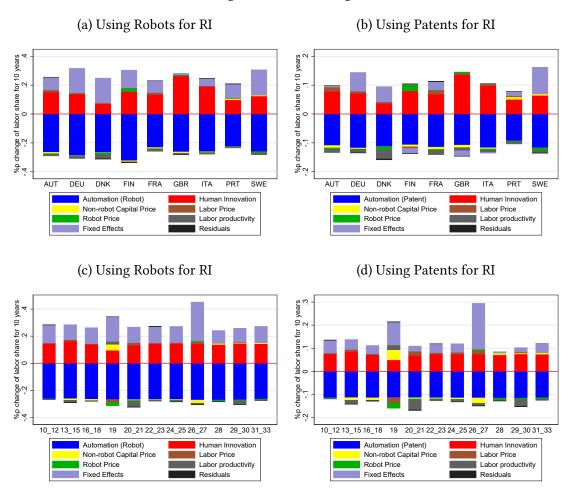
<b>Code Range</b>	Sector Description
10-12	Food products, beverages and tobacco
13-15	Textiles, wearing apparel, leather and related products
16-18	Wood and paper products; printing and reproduction of recorded media
19	Coke and refined petroleum products
20-21	Chemicals and chemical products
22-23	Rubber and plastics products, and other non-metallic mineral products
24-25	Basic metals and fabricated metal products
26-27	Electrical and optical equipment
28	Machinery and equipment n.e.c.
29-30	Transport equipment
31-33	Other manufacturing; repair and installation

Table 2: Industry Codes and Their Corresponding Sectors

# 7 Concluding Remarks

This study sought to deepen the understanding of the declining global labor share by examining the roles of robotic innovation (RI) and human innovation (HI) within a unified general equilibrium framework. The primary research question addressed how RI and HI influence labor share across different EU countries and sectors. By integrating both RI and HI into the model and addressing endogeneity concerns through the use

Figure 5: Accounting



of novel shift-share instrumental variables, this study has provided empirical evidence on how these factors influence labor share across countries and sectors.

The empirical findings demonstrate that RI negatively impacts labor share, corroborating the hypothesis that automation can supplant labor in production processes. Conversely, HI exhibits a positive effect on labor share, indicating that human innovation —encompassing tasks beyond robotic capabilities—reinforces labor's role in the economy. Notably, the results indicate that, up to 2024, the impact of automation on labor share has been counterbalanced by human innovation.

This research contributes to the existing literature in two significant ways. First, while previous studies such as Autor et al. (2024) focused solely on the US context, this study examines the EU setting. Given the well-documented differences in economic structures between the US and EU, investigating the EU case provides valuable insights. Second, the use of novel instruments for automation and human innovation

distinguishes this study from prior research. Although the settings differ, the findings largely align with those of Autor et al. (2024), providing additional validation to the observed patterns.

The study's approach of incorporating both RI and HI into a general equilibrium model represents an advancement in the field. This methodology allows for a more comprehensive analysis of the factors influencing labor share, addressing a gap in the literature where these elements were often examined in isolation. By simultaneously considering multiple factors, this research provides a more nuanced understanding of the complex dynamics affecting labor share in the context of technological change.

While our study provides significant insights, it is important to acknowledge its limitations. Primarily, we recognize that the price factors in our model are not exogenous. This endogeneity could potentially introduce biases if these endogenous covariates are strongly correlated with our shift-share instrument. However, we argue that this correlation is minimal, mitigating concerns about substantial bias in our results.

Second, since the price factors remain endogenous, the analyses that rely on these variables may have fundamental weaknesses, as the coefficient estimates for the price factors could be biased. We acknowledge this limitation.

Third, this study's focus on nine European Union countries may constrain the generalizability of its results to other contexts. The inherent differences in economic structures, labor market dynamics, and patterns of technological adoption across diverse national settings could potentially limit the broader applicability of our findings. Such regional specificity necessitates caution when extrapolating these results to economies outside the studied European framework.

Future research avenues could include extending our analysis by incorporating more granular data at the sectoral or firm level, such as BvD Orbis Historical data. This would allow for the development of shift-share instruments with richer industrial sector variations. Moreover, investigating the dynamic interactions between RI and HI over time could provide deeper insights into the long-term trends affecting labor share. Additionally, measuring coefficients that vary by each country could offer a more detailed understanding of how different economies are impacted by automation and human innovation.

The field of artificial intelligence and humanoid robotics is approaching a potentially transformative stage of rapid development. This advancement is anticipated to reshape society at an unprecedented rate, with potential impacts that may surpass those of personal computers and the internet. Current progress suggests a possible approach towards an inflection point in the direction of artificial general intelligence (AGI) or its imminent realization. As a result, future research conducted in subsequent years may significantly alter the implications and results of this study.

The findings of this research suggest that while automation has exerted downward pressure on labor share, human innovation has served as a countervailing force. This

insight has important implications for policy formulation. Policymakers aiming to address the decline in labor share may benefit from fostering environments that encourage human innovation. Such strategies could include investments in education and training programs that enhance cognitive skills and promote creative problem-solving. These initiatives may serve to strengthen the complementary relationship between labor and technology, potentially ensuring that human workers remain integral to the production process even as automation continues to advance.

# A Appendix: Model

#### A.1 Households

The representative consumer consumes an aggregated continuum of final goods, with the mass of final goods assumed to be one for simplicity. It's also assumed that there is no disutility from the supply of labor. The utility function of the representative consumer takes the following form:

$$U = \left(\int_0^1 Y(i)^{\frac{\eta - 1}{\eta}} di\right)^{\frac{\eta}{\eta - 1}} \tag{11}$$

, where  $\eta$  represents the elasticity of substitution between final goods.

The representative consumer's budget constraint is as follows:

$$\int_0^1 P(i)Y(i)di = \int_0^1 \left( \int_{N-1}^N W_j l_j(i)dj + \int_{N-1}^N \psi m_j(i)dj + RK_i + \Pi_i \right) di$$
 (12)

, where  $W_j$ ,  $\psi$ , and R represent wage for labor conducting task j, robot price, and capital price, respectively.

#### A.2 Labor Share

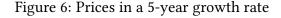
A step-by-step process for this section is provided in Appendix B. We set an assumption related to robot and labor productivity for simple algebra in deriving the equilibrium in the model.

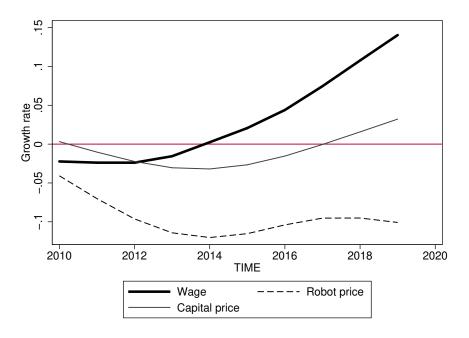
# Assumption 1. $\psi < \frac{W_I}{\gamma_I}$

The above assumption implies that it is efficient to use a robot for task j below I. In other words, whenever firms have the technological capability to substitute labor with a robot, they would be inclined to do so. This is a reasonable assumption, especially considering that robot prices have significantly declined, while wages have seen a steady increase. Figure 6 illustrates these trends by depicting the 5-year growth rates of the respective prices.

Based on the Assumption 1 and by solving the firm's cost minimization problem, factor demands, the price for the aggregated task, and the marginal cost of firm i are derived as follows:

$$l_j(i) = 0, \quad \text{if } j \le I \tag{13}$$





$$l_j(i) = \gamma_j^{\zeta - 1} \left(\frac{W_j}{P_T}\right)^{-\zeta} T(i), \text{ if } j > I$$
(14)

$$m_j(i) = \left(\frac{\psi}{P_T}\right)^{-\zeta} T(i), \text{ if } j \le I$$
 (15)

$$m_j(i) = 0, \text{ if } j > I$$
 (16)

$$T(i) = \left(\frac{P_T}{MC(i)}\right)^{-\sigma} Y(i) \tag{17}$$

$$K(i) = \left(\frac{R}{MC(i)}\right)^{-\sigma} Y(i) \tag{18}$$

$$P_T = \left[ (I - N + 1)\psi^{1-\zeta} + \int_I^N \left( \frac{W_j}{\gamma_j} \right)^{1-\zeta} dj \right]^{\frac{1}{1-\zeta}}$$
(19)

$$MC(i) = \left[P_T^{1-\sigma} + R^{1-\sigma}\right]^{\frac{1}{1-\sigma}} \tag{20}$$

$$W_j l_j(i) = \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta} \cdot P_T^{\zeta} \cdot T_i \tag{21}$$

, where  $P_T$  and  $MC_i$  represent the price for the aggregated task and marginal cost of firm i, respectively.

# **B** Appendix: Detailed Model Derivations

#### **B.1** Environment

There is a representative household with utility function in Equation (22):

$$U = \left(\int_0^1 Y(k)^{\frac{\eta - 1}{\eta}} dk\right)^{\frac{\eta}{\eta - 1}}.$$
 (22)

There are infinite number of identical firms i with production functions in Equation (25) and (26):

$$t_j(i) = m_j(i) + \gamma_j l_j(i) \text{ if } j \le I$$
(23)

$$t_j(i) = \gamma_j l_j(i) \text{ if } j > I \tag{24}$$

$$T(i) = \left(\int_{N-1}^{N} t_j(i)^{\frac{\zeta-1}{\zeta}} dj\right)^{\frac{\zeta}{\zeta-1}}$$
 (25)

$$Y(i) = \left(T(i)^{\frac{\sigma-1}{\sigma}} + K(i)^{\frac{\sigma-1}{\sigma}}\right)^{\frac{\sigma}{\sigma-1}}.$$
 (26)

By Assumption 1, Equation (23) simplifies to Equation (27). Without this assumption, the algebra becomes too complex to yield a closed-form solution. The implication of this assumption is that whenever robot operation is technically feasible, firms opt for robots over labor. This is because, according to Assumption 1, the cost of using a robot is lower than the cost of labor for unit of production.

$$t_j(i) = m_j(i) \text{ if } j \le I \tag{27}$$

# **B.2** Step 1: derive $P_T$ , and optimal inputs for robot\* and labor\*

We derive  $P_T$ , the price for an aggregated task, T(i), by solving the cost minimization problem. We assume perfectly competitive market.

 $\min \operatorname{cost}(i)$  for T(i) s.t. Equation(27), (24), and (25)

$$\Rightarrow \min \int_{N-1}^{I} \psi m_j dj + \int_{I}^{N} w_j l_j dj \text{ s.t. } \left( \int_{N-1}^{I} m_j^{\frac{\zeta-1}{\zeta}} dj + \int_{I}^{N} (\gamma_j l_j)^{\frac{\zeta-1}{\zeta}} dj \right)^{\frac{\zeta}{\zeta-1}} = T(i)$$

⇒ This finds optimal inputs for robot\* and labor\* to produce T(i)

 $\Rightarrow$  Specifically, letting T(i)=1 means the minimization solution is the price for T(i),  $P_T$ :

$$\Rightarrow P_T = \left[ (I - N + 1)\psi^{1-\zeta} + \int_I^N \left( \frac{w_j}{\gamma_j} \right)^{1-\zeta} dj \right]^{\frac{1}{1-\zeta}}$$
 (28)

## **B.3** Step 2: find optimal inputs for T(i) and K(i)

Next, we find optimal inputs for T(i) and K(i) to produce Y(i).

 $\min \operatorname{cost}(i)$  for Y(i) s.t. Equation(26)

- $\Leftrightarrow \min P_T \cdot T(i) + R \cdot K(i)$  s.t. Equation(26)
- $\Rightarrow$ This finds optimal inputs for T(i)\* and K(i)\* to produce Y(i)
- $\Rightarrow$ Specifically, the minimization solution is the minimum cost for producing Y(i)

$$\Rightarrow \begin{cases} T(i)^* = Y(i)P_T^{-\sigma} \\ K(i)^* = Y(i)R^{-\sigma} \\ \operatorname{Cost} \text{ for } Y(i) = Y(i) \left[P_T^{1-\sigma} + R^{1-\sigma}\right]^{\frac{1}{1-\sigma}} \\ = Y(i) \times \operatorname{AC} \\ = Y(i) \end{cases}$$

We let  $\left[P_T^{1-\sigma}+R^{1-\sigma}\right]^{\frac{1}{1-\sigma}}=1$  as a numeraire. This numeraire significantly simplifies the algebraic complexity. Since we let AC= 1, MC is also one.

## **B.4** Step 3: find a demand function for Y(i)

Next, we find a demand function for Y(i) by minimizing consumption cost.

min cost for consumption s.t. Equation(22)

$$\Leftrightarrow \min \int_0^1 P(i)Y(i)di$$
 s.t. Equation(22)

 $\Rightarrow$ Specifically, this yields a demand function for Y(i)

$$\Leftrightarrow Y(i) = \left(\frac{P(i)}{\mathbb{P}}\right)^{-\eta} \text{ , where } \mathbb{P} \equiv \left[\int_0^1 P(i)^{1-\eta} di\right]^{\frac{1}{1-\eta}}$$

## B.5 Step 4: find firm(i)'s profit

The final goods market is the monopolistic competition that allows firms' positive profit. Until now, we know two things: (1) a demand function for Y(i), and (2) the minimum cost for producing Y(i). Firm's profit maximization problem yields:

$$P(i)^* = \frac{\eta}{\eta - 1}$$
$$\Rightarrow \Pi(i) = \frac{1}{\eta - 1} Y(i)^*$$

Meanwhile, we naturally get optimal Y(i) as below, but this is redundant for this paper.

$$Y(i)^* = \left(\frac{\eta}{(\eta-1)\mathbb{P}}\right)^{-\eta}$$
 , where  $\mathbb{P} \equiv \left[\int_0^1 P(i)^{1-\eta} di\right]^{\frac{1}{1-\eta}}$ 

## **B.6** Step 5: derive the labor cost for producing optimal Y(i)

In Step 1, we already found optimal inputs of  $l_j(i)$  to produce T(i). Therefore we can also know the optimal labor cost at task j for firm i to produce T(i).

$$l_{j}(i)^{*} = \left(\frac{W_{j}(i)}{\gamma_{j}P_{T}}\right)^{-\zeta} \gamma_{j}^{-1}T(i)$$

$$\Rightarrow W_{j}(i)l_{j}(i)^{*} = \left(\frac{W_{j}(i)}{\gamma_{j}}\right)^{1-\zeta} P_{T}^{\zeta}T(i)$$
(29)

And we also derived optimal T(i) while in Step 2:  $T(i)^* = Y(i)P_T^{-\sigma}$ . Plugging in this to the equation above,

$$W_j(i)l_j(i)^* = \left(\frac{W_j(i)}{\gamma_j}\right)^{1-\zeta} P_T^{\zeta-\sigma} Y(i)$$

Therefore, the optimal labor cost for firm i to produce Y(i) by using every task from I to N is:

$$\int_{I}^{N} W_{j}(i)l_{j}(i)^{*}dj = \int_{I}^{N} \left(\frac{W_{j}(i)}{\gamma_{j}}\right)^{1-\zeta} P_{T}^{\zeta-\sigma}Y(i)dj$$
$$= \int_{I}^{N} \left(\frac{W_{j}(i)}{\gamma_{j}}\right)^{1-\zeta} dj \cdot P_{T}^{\zeta-\sigma}Y(i)$$

# B.7 Step 6: derive an expression for labor share

Until now, we have figured out (1) labor cost, (2) total cost, and (3) profit. Putting all together, we find labor share. Since we prefer not to focus on  $\frac{\eta-1}{\eta}$ , we move this term

to the left-hand side.

$$S_L(i) = \frac{\text{Labor cost(i)}}{\text{Total cost(i)} + \text{Profit(i)}} = \frac{\text{Labor cost(i)}}{Y(i) + \frac{1}{\eta - 1}Y(i)}$$

$$= \frac{\eta - 1}{\eta} \frac{\text{Labor cost(i)}}{\text{Total cost(i)}}$$

$$\Leftrightarrow \frac{\eta}{\eta - 1} S_L(i) = \frac{\text{Labor cost(i)}}{\text{Total cost(i)}}$$

$$\equiv S_L^f(i)$$

After substituting the expressions for Labor cost(i) and Total cost(i) that we derived earlier, we finally construct a detailed expression for  $S_L^f(i)$ .

$$\begin{split} S_L^f(i) &= \frac{\text{Labor cost(i)}}{\text{Total cost(i)}} \\ &= \frac{\int_I^N W_j(i) l_j(i) dj}{Y(i)} \\ &= \frac{\int_I^N W_j(i) l_j(i) dj}{P_T T(i) + R K(i)} \\ &= \frac{\int_I^N \left(\frac{W_j(i)}{\gamma_j}\right)^{1-\zeta} dj \cdot P_T^{\zeta-\sigma} Y(i)}{P_T^{1-\sigma} Y(i) + R^{1-\sigma} Y(i)} \\ &= \frac{\int_I^N \left(\frac{W_j(i)}{\gamma_j}\right)^{1-\zeta} dj}{P_T^{1-\zeta}} \frac{P_T^{1-\sigma}}{P_T^{1-\sigma} + R^{1-\sigma}} \\ &, \text{ where } P_T \equiv \left[ (I-N+1) \psi^{1-\zeta} + \int_I^N \left(\frac{W_j}{\gamma_j}\right)^{1-\zeta} dj \right]^{\frac{1}{1-\zeta}} \end{split}$$

# C Appendix: Capital Price

In our paper, we utilize the replicated values for capital price from Karabarbounis and Neiman (2014) (hereinafter KN). To calculate this, we initially require the investment price, which the KLEMS data provides, including industry variations.

It's important to note that we don't directly observe the capital price, which represents the *usage* cost of one unit of capital. We do, however, observe the investment price, which signifies the *purchase* cost of one unit of capital. In accordance with the

theory of investment by Jorgenson (1963), we can calculate the capital price as follows:

$$R_t = \xi_{t-1}(1+i_t) - \xi_t(1-\delta_t)$$
(30)

$$R_t = \xi_t \left( \frac{1}{\beta} - 1 + \delta \right) \tag{31}$$

In this Equation (30), R represents the capital price,  $\xi$  is the investment price, i is the interest rate, and  $\delta$  is the depreciation rate. All values are expressed in real terms. This equation signifies that investors are indifferent between paying a usage cost for capital  $(R_t)$  and purchasing capital, paying interest, and then selling the depreciated capital at a later date.

To simplify Equation (30) into the form presented in Equation (31), we follow a specific process. This involves the assumption of a constant interest rate, i, and approximating 1+i as  $\frac{1}{\beta}$ . Equation (31), as employed by KN in their KLEMS version of the capital price variable, assumes a depreciation rate of 10%. This rate aligns closely with the 10.8% rate assumed by Stehrer et al. (2019), an official KLEMS document. Throughout this paper, we strictly adhere to the approach by KN.<sup>16</sup>

# D Appendix: KLEMS Data and Capital Cost

#### D.1 KLEMS Data

Aside from the IFR dataset, the O\*NET dataset, and Robot Price, we will use data from KLEMS.<sup>17</sup> All nominal values are converted to real values through division by the chain-linked price index provided by KLEMS (VA\_PI), following the methodology implemented by Karabarbounis and Neiman (2014).

KLEMS comes in two different versions: one follows national accounts, and the other follows growth accounts. The main difference between these versions is that the national accounts allow room for a markup greater than one, while the growth accounts do not. The latter assumes that the sum of labor cost and capital cost equals the value-added, implying that the markup is exactly one. As allowing for a markup is critical for our analysis, we use the national accounts when using KLEMS.

 $<sup>^{16}</sup>$ It is important to note that KN employed a  $\beta$  value of 0.909 (corresponding to an interest rate, i=0.100), reflecting the high real interest rates prevalent in the 1970s. In contrast, our study adopts a  $\beta$  of 0.988 (equivalent to i=0.012), derived from averaging the real interest rates from 2005 to 2019 across ten countries. However, the specific value of  $\beta$  does not influence the regression outcomes in our analysis, as we focus on the growth rate of the capital price, which effectively cancels out the impact of  $\beta$ 

<sup>&</sup>lt;sup>17</sup>KLEMS: EU level analysis of capital (K), labour (L), energy (E), materials (M) and service (S) inputs.

KLEMS shares similar characteristics with OECD STAN in terms of many national account variables at a country-industry-year level. Table 3 presents descriptive statistics. Predominantly, the values for OECD STAN and KLEMS are comparable, albeit not identical. In some instances, the values are in fact identical. This alignment is a result of collaborative projects aimed at fostering more consistent values between the two.

WL (labor comp) RK (capital comp) Value added **Labor Share** Country **STAN KLEMS STAN KLEMS STAN KLEMS STAN KLEMS** USA 867,789 851,834 292,456 308,662 1,647,140 1,593,719 52.85 53.60 DEU 366,787 366,806 104,117 104,034 569,189 570,196 64.67 64.57 256,507 256,540 502,728 502,728 **SWE** 115,040 124,370 51.17 51.18 DNK 219,076 226,496 199,337 220,713 410,478 426,533 55.33 54.87 55.60 ITA 140,568 140,568 57,107 54,924 253,368 253,353 55.60 FRA 135,093 135,098 52,379 41,244 226,181 226,181 59.74 59.74 110,603 109,347 25,535 170,498 **GBR** 26,230 171,778 64.45 64.19 **AUT** 28,106 29,959 9,427 12,090 51,011 54,254 55.22 55.31 FIN 17,100 17,979 7,512 7,204 33,112 34,848 51.91 51.85 **PRT** 11,537 12,897 3,166 3,166 20,575 23,030 56.06 55.99 Total 215,317 214,753 86,677 90,194 388,556 385,534 56.75 56.69

**Table 3: Descriptive Statistics** 

## D.2 Capital Cost

The KLEMS data has one limitation: it lacks RK (rental cost for capital stock) and profit (operating surplus and mixed income). If either RK or Profit were available, we could deduce the other because Value-added is calculated as WL + RK + Profit. Regrettably, the absence of both presents a challenge. This issue is addressed by utilizing OECD STAN data.

In particular, the KLEMS dataset lacks RK. It does include I\_GFCF (Investment in Gross Fixed Capital Formation) and K\_GFCF (Capital Stock of Gross Fixed Capital Formation), but these do not provide the necessary RK information. I\_GFCF represents the net investment in fixed assets —a flow metric indicating capital goods investment. K\_GFCF, on the other hand, denotes the total value of all fixed assets available for production —a stock variable. Consequently, although RK can be estimated based on K\_GFCF, this method lacks precision. This is because K\_GFCF represents the purchase cost, not the rental cost. To convert the purchase cost into rental cost, the real interest rate and depreciation rate as shown in Equation (30) are required. Notably, the depreciation rate requires numerous assumptions, and we lack this information.

A pertinent question arises: why not use OECD STAN initially, instead of KLEMS? The response lies in the fact that OECD STAN does not contain R (capital price) data.

Therefore, we resort to using R obtained from KLEMS. However, integrating this with other data from OECD STAN, particularly wage variables, poses complications. Furthermore, STAN does not provide industry-specific Producer Price Index (PPI). To enhance the accuracy of our analysis, we prefer to use industry-specific PPI, specifically the VA\_PI variable from KLEMS.

Hence, an alternative approach is to employ RK from OECD STAN. This is feasible because the value-added and WL (labor compensation) figures are nearly identical in both STAN and KLEMS datasets (as illustrated in Figures  $\ref{eq:heat}$  in Appendix I). Consequently, it is highly probable that RK, along with operating surplus and mixed income, are consistent across both KLEMS and STAN. Therefore, in this paper, we assume that the markups in KLEMS and STAN are identical, denoted by  $\frac{\text{Value-added}}{\text{WL}+\text{RK}}$ . Based on this assumption, we are able to recover RK for KLEMS as below:

$$\frac{Value\text{-}added_{STAN}}{WL_{STAN} + RK_{STAN}} = \frac{Value\text{-}added_{KLEMS}}{WL_{KLEMS} + RK_{KLEMS}}.$$

In assessing the congruence between the regression results and the model's predictions, two findings are noteworthy. First, the model delineates the coefficient for robot price as  $\alpha_4$ , with the term  $S_M^T=2.81\%$  included, which we estimated in Section 5.3. The model thus anticipates this coefficient to be of an insignificantly small value. In line with this prediction, the regression coefficient for robot price is not statistically significant, and the point estimate lacks precision.

$$\widehat{\alpha_4} = \left(-(1-\zeta) + S_K^f(1-\sigma)\right) S_M^T$$

Second, the regresion results maintain consistency in direction, regardless of whether the restrictions are applied. Utilizing the regression without the restrictions (as shown in Column (1) and (3)), we test the null hypothesis that the restriction is non-binding. The hypotheses is rejected at the 0.05 significance level. This suggests some misalignment between the data and the model's predictions.

# **E** Appendix: Estimation of $S_M^T$

Denote  $\Psi$ , M, W, and L as robot price, number of robots, wage, and employment, respectively. Then  $S_M^T$  can be expressed as follows:

$$\begin{split} S_M^T &= \frac{\Psi M}{\Psi M + WL} \\ &= \frac{1}{1 + \frac{WL}{\Psi M}} \\ &= \frac{1}{1 + \left(\frac{M}{L}\right)^{-1} \frac{W}{\Psi}} \end{split}$$

Unfortunately, the International Federation of Robotics (IFR) provided robot prices in the form of an average unit price until 2009 and discontinued this practice thereafter. Access to robot price information prior to 2009 is also restricted for those who have purchased IFR data after this point. Nonetheless, Fernandez-Macias et al. (2021) offers a comprehensive method to approximate the missing price information from the IFR dataset. Specifically, they provide values for M/L as well as  $\Psi$ . We supplement these data with wage information from the OECD STAN database to complete the  $S_M^T$  value in the equation above.

It is important to note that the equipment cost for robots is estimated to constitute around 33.04% of the total robot costs<sup>18</sup>, covering elements like operation, training, software, maintenance, and disposal (Zhao et al., 2021). The figures provided by Fernandez-Macias et al. (2021) pertain only to equipment cost. Therefore, we have accounted for this information accordingly.

# E.1 An Alternative Approach to Estimating the $S_M^T$

Let's assume labor cost to be 100 without loss of generality. According to KLEMS data, the rental cost for OMach is recorded as 13.595. But it's important to note that OMach encompasses not just robots but also a range of other items, including equipment, machinery, engines, and turbines (Stehrer et al., 2019; Gouma and Timmer, 2013). Therefore, the challenge is to determine the share of robots within the broader category of OMach. The most reliable approach we can consider involves utilizing UN Comtrade data, which offers information about import and export values by detailed commodity categories. By calculating the total export values of commodities corresponding to OMach,<sup>19</sup> and separately calculating the total export values of HS Code 8479 (which pertains to robots),<sup>20</sup> we find that the ratio between these values is 13.595: 0.71. In brief, the ratio between labor cost, OMach cost, and robot cost is 100: 13.595: 0.71.

The equipment cost for robots is estimated to be around 33.04% of the total robot costs (Zhao et al., 2021), and the UN Comtrade estimate of 0.71 corresponds to the equipment cost. Therefore, the total cost of the robot amounts to 0.71/0.33=2.149. Hence,  $S_M^T$  is estimated to be 2.104%.

 $<sup>^{18}33.04\% = 35.73\% \</sup>times (1-0.075)$ , where 0.075 represents taxes, transactions, and after-sales fees. The cost share of robot equipment accounts for 35.73% of the total cost for using robots, as estimated by Zhao et al. (2021).

<sup>&</sup>lt;sup>19</sup>HS Classification 84 excluding 8401, 8402, 8403, 8404, 8405, 8429, 8440, 8443, 8470, 8471, and 8472.

<sup>&</sup>lt;sup>20</sup>Machinery and mechanical appliances; having individual functions, n.e.c. in this chapter.

 $<sup>^{21}2.104\% = \</sup>frac{2.149}{2.149+100}$ 

# **F** Appendix: Estimation of $\sigma$ and $\zeta$

Given that  $S_K^f>0$  and the coefficient for  $d\ln R$  is negative, we can infer that  $\sigma<1$ . Further, by substituting the value  $S_K^f=0.235$  that we obtained from the data, we calculate  $\sigma=0.516$ , as illustrated in Equation (32). We conduct a Wald test on the null hypothesis that  $\sigma=0$  and find that it can be rejected at the 0.10 significance level. The confidence interval for  $\sigma$  is (0.263,0.769). Consequently, we can conclude with confidence that  $\sigma$  lies within the range of 0 to 1.

$$-\underbrace{S_K^f}_{0.235}(1-\sigma) = \underbrace{\omega_5}_{-0.11403} \tag{32}$$

$$\Rightarrow \sigma = 1 + \frac{@_5}{S_K^f}$$
 (Sigma)

The derivation of the value for  $\zeta$  proceeds as follows. From Equation (7), utilizing coefficients  $\widehat{\alpha_3}$  and  $\widehat{\alpha_5}$ , we arrive at Equation (Zeta).

$$\zeta = 1 - \frac{\widehat{\omega}_3 + \widehat{\omega}_5 S_L^T}{1 - S_L^T}$$
 (Zeta)

As demonstrated earlier in Section 5.3, we estimate  $S_L^T$  to be 0.972. Upon substituting  $S_L^T=0.972$  into Equation (Zeta), we obtain an estimate for  $\zeta$  of 2.672. We then conduct a Wald test on the null hypothesis that  $\zeta=0$  and find it can be rejected at the 0.10 significance level. Specifically, the confidence interval is from 1.252 to 4.092. Consequently, we can conclude with confidence that  $\zeta$  lies within the range of this interval.

# G Appendix: Estimation of the Elasticity of Substitution between Labor and Non-robot Capital

The condition  $\sigma < 1$  indirectly confirms that capital and labor are gross complementary, a result that aligns with the findings reported by Glover and Short (2020). Conversely, this result contradicts the hypothesis of gross substitutability ( $\sigma > 1$ ) posited by Karabarbounis and Neiman (2014) (henceforth KN). We clarify that the term  $\sigma$  in our general equilibrium model does not align exactly with the definition of  $\sigma$  in the work of KN as well as Glover and Short (2020). The divergence stems from our model's distinction between robots and non-robot capital. Specifically, in our model,  $\sigma$  represents the elasticity of substitution between 'non-robot capital' and 'aggregated tasks', where the latter encompasses both robot and labor inputs.

Hence, in this subsection, we introduce the elasticity of substitution between labor and non-robot capital, denoted by  $\mu$ , a measure that closely aligns with the findings of both KN and Glover and Short (2020). The solution for  $\mu$  is given in Equation (33), and its derivation can be found in Appendix H.

$$\mu \equiv \frac{d\left(\frac{L}{K}\right)}{d\left(\frac{R}{W}\right)} \frac{\frac{R}{W}}{\frac{L}{K}} \text{, where}$$

$$d\left(\frac{L}{K}\right) = \left(\frac{W_1}{R_1}\right)^{-\sigma} \left[\frac{S_M^T}{1 - S_M^T} \left(\frac{W_0}{W_1}\right)^{1 - \zeta} + 1\right]^{\frac{\zeta - \sigma}{1 - \zeta}} - \left(\frac{W_0}{R_0}\right)^{-\sigma} \left[\frac{S_M^T}{1 - S_M^T} + 1\right]^{\frac{\zeta - \sigma}{1 - \zeta}}$$

$$\frac{L}{K} = \left(\frac{W_0}{R_0}\right)^{-\sigma} \left[\frac{S_M^T}{1 - S_M^T} + 1\right]^{\frac{\zeta - \sigma}{1 - \zeta}}$$

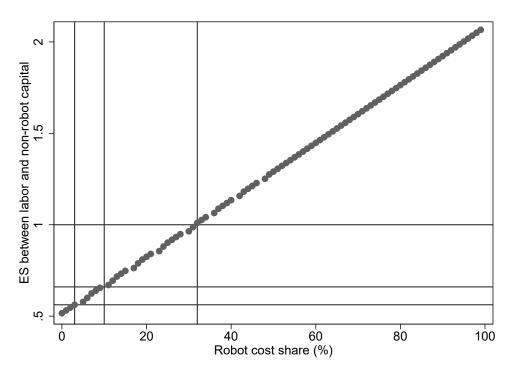
$$\Rightarrow \mu = \sigma \text{ if } S_M^T = 0.$$
(33)

Differentiating Equation (33) is infeasible. However, we can employ numerical approximation to estimate  $\mu$ . We use actual  $\mathbb W$  and R values from the dataset (all possible combinations of these), along with  $\sigma=0.516$ . We introduce small random variations to each  $\mathbb W$  and R and consider scenarios where  $|\Delta \frac{R}{\mathbb W}|$  is approximately 0.01. These values are then plugged into Equation (33) to obtain an approximated  $\mu$ .

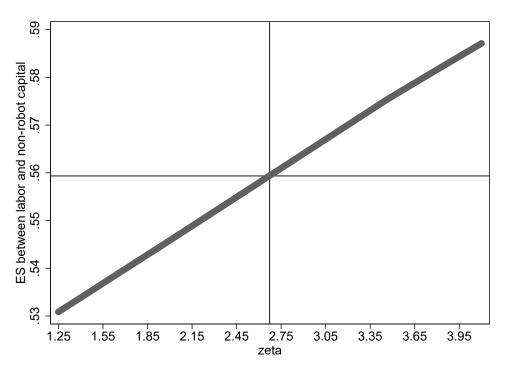
Panel (a) of Figure 7 displays the approximation results. When  $S_M^T$  is zero, we find that  $\mu=\sigma=0.516$ . This stage indicates a complete absence of robot tasks, with all tasks being performed by labor. When  $S_M^T=2.813\%$ , which corresponds to our estimate presented in Section 5.3, we obtain  $\mu=0.562$ . Even when we assume  $S_M^T=10\%$ , the divergence from  $\sigma$  is minimal, reaching at most  $\mu=0.660$ . It is only at  $S_M^T=32\%$  that  $\mu$  exceeds one. Consequently, we argue that in the context of the KN model, the elasticity of substitution between labor and non-robot capital closely approximates  $\sigma$ . Our analysis suggests that  $\mu$  ranges between 0.516 and 0.660, supporting the idea of a gross complementary relationship between the two. In the future, as automated robots assume a greater share of tasks, the elasticity of substitution between labor and non-robot capital may approach, or even exceed, one —particularly if the robot share surpasses 32%. However, making accurate predictions about this trend necessitates more comprehensive research.

The above estimation of  $\mu$  is contingent upon the value of  $\zeta=2.672$ , which is our point estimate as derived in Section 5.4. However, the confidence interval for  $\zeta$  varies: it spans from 1.252 to 4.092. To demonstrate the robustness of our  $\mu$  estimate, we examine its sensitivity across a wide range of  $\zeta$  values. This analysis is presented in Panel (b) of Figure 7. Within the  $\zeta$  range of 1.252 to 4.092,  $\mu$  varies between 0.531 and 0.587, confirming the robustness of our  $\mu$  estimation.

Figure 7: Elasticity of Substitution between Labor and Non-robot Capital (a) Fixing  $\zeta$  to be 2.672; Moving  $S_M^T$ 



(b) Fixing  $S_M^T$  to be 2.813%; Moving  $\zeta$ 



Recent research underscores the importance of quantifying this elasticity of substitution between labor and capital, as highlighted by Martinez (2018), Oberfield and Raval (2021), and Zhang (2023). Many studies report an elasticity less than one, endorsing the concept of gross complementarity. However, Piketty and Zucman (2014) suggest the potential for gross substitutability. They observed an escalating capital-output ratio and argued that this trend could consistently account for the declining labor share if the elasticity of substitution between labor and capital exceeds one —a claim our estimates do not corroborate.

Our finding also does not support the hypothesis proposed by Karabarbounis and Neiman (2014), who argue that the falling price of capital accounts for half of the recent decline in labor share. For their argument to hold, the elasticity of substitution between labor and capital must be greater than one (gross substitutes). They directly measured the correlation between the trend of capital price and labor share without using instrumental variables.

In contrast, Glover and Short (2020) reached a different conclusion, that of gross complements, by using cross-country variation with instrumental variables. They argue that correcting for bias is critical when estimating the correlation between the capital price and labor share. Our paper addresses omitted variable bias using a control function approach. We regress automation, the emergence of new tasks, wages, and robot price, along with capital price, on labor share, believing that this approach corrects for omitted variable bias. Our study supports Glover and Short (2020).

# **H** Appendix: Derivation of $\mu$

Let  $\mu$  denote the elasticity of substitution between labor and non-robot capital. The concept of elasticity of substitution formally defines  $\mu$  as follows:

$$\mu \equiv \frac{d\left(\frac{L}{K}\right)}{d\left(\frac{R}{W}\right)} \frac{\frac{R}{W}}{\frac{L}{K}}.$$
 (34)

To proceed, we must express L and K in terms of W and R, respectively. Equation (29), derived in Appendix B.6, provides the formulation for L as follows:

$$l_{j}(i)^{*} = \left(\frac{W_{j}(i)}{\gamma_{j}P_{T}}\right)^{-\zeta} \gamma_{j}^{-1}T(i)$$

$$\Rightarrow L = \int_{I}^{N} l_{j}(i)^{*}dj$$

$$= \int_{I}^{N} \left(\frac{W_{j}(i)}{\gamma_{j}P_{T}}\right)^{-\zeta} \gamma_{j}^{-1}T(i)dj. \tag{35}$$

We introduce a parameter  $\beta_j$  to serve as a weight for the wage distribution corresponding to each worker, indexed by j. Utilizing  $\beta_j$  enables us to establish a representative measure for wages, W.

$$W_j \equiv \beta_j \mathbb{W} \tag{36}$$

Consequently, Equation (35) can be restructured to yield Equation (37). To streamline the notation, we define  $A = \int_I^N \gamma_j^{\zeta-1} \beta_j^{-\zeta} dj$ .

$$L = \int_{I}^{N} \gamma_{j}^{\zeta - 1} \beta_{j}^{-\zeta} dj \cdot T(i) \left(\frac{\mathbf{W}}{P_{T}}\right)^{-\zeta}$$
(37)

$$=A \cdot T(i) \left(\frac{\mathbf{W}}{P_T}\right)^{-\zeta} \tag{38}$$

We have derived T(i) in Appendix B.3 and  $P_T$  in Appendix B.2. For the sake of clarity, we restate these formulations here:

$$T(i) = Y(i)P_T^{-\sigma}$$

$$P_T = \left[ (I - N + 1)\psi^{1-\zeta} + \int_I^N \left( \frac{w_j}{\gamma_j} \right)^{1-\zeta} dj \right]^{\frac{1}{1-\zeta}}$$

By substituting T(i) and  $P_T$  into Equation (38),

$$\begin{split} L = & A \cdot Y(i) P_T^{-\sigma} \left(\frac{\mathbf{W}}{P_T}\right)^{-\zeta} \\ = & A \cdot Y(i) P_T^{\zeta - \sigma} \mathbf{W}^{-\zeta} \\ = & A \cdot Y(i) \left[ (I - N + 1) \psi^{1 - \zeta} + \int_I^N \left(\frac{w_j}{\gamma_j}\right)^{1 - \zeta} dj \right]^{\frac{\zeta - \sigma}{1 - \zeta}} \mathbf{W}^{-\zeta}. \end{split}$$

 $(I-N+1)\psi^{1-\zeta}$  and  $\int_I^N \left(\frac{w_j}{\gamma_j}\right)^{1-\zeta} dj$  correspond to the cost share of robots and human labor, respectively. Consequently, we can reformulate these expressions as follows:

$$(I - N + 1)\psi^{1-\zeta} \equiv S_M^T$$
$$\int_I^N \left(\frac{w_j}{\gamma_j}\right)^{1-\zeta} dj \equiv S_L^T$$

Therefore, L can be reformulated as follows:

$$L = A \cdot Y(i) \left[ S_M^T + S_L^T \right]^{\frac{\zeta - \sigma}{1 - \zeta}} W^{-\zeta}$$

$$= A \cdot Y(i) \left[ \frac{S_M^T}{S_L^T} + 1 \right]^{\frac{\zeta - \sigma}{1 - \zeta}} W^{-\zeta}$$
(39)

We derived the optimal value of K in Appendix B.3, given by  $K=Y(i)R^{-\sigma}$ . Consequently, we complete our derivation of  $\frac{L}{K}$  as follows:

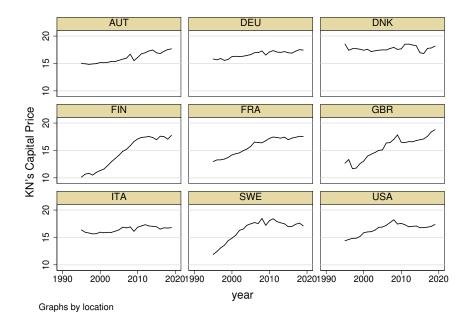
$$\begin{split} \frac{L}{K} = & \frac{A \cdot Y(i) \left[ \frac{S_M^T}{S_L^T} + 1 \right]^{\frac{\zeta - \sigma}{1 - \zeta}} \mathbf{W}^{-\zeta}}{Y(i) R^{-\sigma}} \\ = & \frac{A \cdot \left[ \frac{S_M^T}{S_L^T} + 1 \right]^{\frac{\zeta - \sigma}{1 - \zeta}} \mathbf{W}^{-\zeta}}{R^{-\sigma}} \end{split}$$

Thus, the expression for  $d\left(\frac{L}{K}\right)/\frac{L}{K}$  is given below. This concludes our derivation of  $\mu$ .

$$\frac{d\left(\frac{L}{K}\right)}{\frac{L}{K}} = \frac{\left(\frac{\mathbf{W}_1}{R_1}\right)^{-\sigma} \left[\frac{S_M^T}{1-S_M^T} \left(\frac{\mathbf{W}_0}{\mathbf{W}_1}\right)^{1-\zeta} + 1\right]^{\frac{\zeta-\sigma}{1-\zeta}} - \left(\frac{\mathbf{W}_0}{R_0}\right)^{-\sigma} \left[\frac{S_M^T}{1-S_M^T} + 1\right]^{\frac{\zeta-\sigma}{1-\zeta}}}{\left(\frac{\mathbf{W}_0}{R_0}\right)^{-\sigma} \left[\frac{S_M^T}{1-S_M^T} + 1\right]^{\frac{\zeta-\sigma}{1-\zeta}}}$$

# I Appendix: Tables and Figures

Figure 8: KN's Capital Prices



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