How the reduction of Temporary Foreign Workers led to a rise in vacancy rates in South Korea[*][†]

Deokjae Jeong[‡]

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Abstract

This study investigates the causal relationship between the reduction of low-skilled temporary foreign workers (TFWs) and job vacancies in South Korea's manufacturing sectors, utilizing the COVID-19 quarantine policy as a natural experiment. Employing a Difference-in-Differences methodology, the research reveals that sectors with high dependence on TFWs, particularly to fill permanent positions, experienced significantly elevated vacancy rates for a two-year period following the onset of the pandemic. The inability of native workers to fill these positions highlights the critical role of foreign labor in mitigating labor shortages. Notably, vacancy rates began to decline only after the government relaxed quarantine restrictions, facilitating the re-entry of TFWs into the country. These findings are corroborated by Local Projection methods.

JEL J18, J21, J22, J23, J61, J63.

1   Introduction

The South Korean government allows the inflow of low-skilled temporary foreign workers (TFWs) only when a labor shortage exists. This TFW policy is based on the idea that admitting TFWs eases the challenges employers face in finding low-skilled workers. However, critics of the TFW policy argue that it diminishes employment opportunities

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for native workers. Therefore, it is crucial to examine the validity of the critics' arguments. If a labor shortage occurs due to a reduction in TFWs, this would suggest that native workers are not adequately able to fill the available jobs.

The first stage of this study involves defining what constitutes a labor shortage. Existing literature provides multiple perspectives on the subject, yet are in agreement about the importance of unfilled vacancies as a key metric (Martin Ruhs and Bridget Anderson 2019; Constant and Tien 2011; Barnow, Trutko, and Piatak 2013). Here, the term 'vacancies' captures the extent to which employers struggle to find suitable employees. The present study adopts the JOLTS (Job Openings and Labor Turnover Survey) definition of 'job openings,' which refers to "positions that are open on the last business day of the reference month, and the job could start within 30 days." Accordingly, this study will use 'vacancies' as a proxy for measuring labor shortages. The study further defines the 'vacancy rate' as $\frac{\text{Number of unfilled vacancies}}{\text{Number of employees}} \times 100$.

This paper examines the impact of a decrease in TFWs on manufacturing sector vacancies in South Korea over a four-year period. One complicating factor is reverse causality: the government's TFW policy is informed by vacancy rates, which in turn impact the number of TFWs allowed in the country. To address this complication, the study examines a quasi-experimental event: the COVID-19 pandemic. The pandemic led to the implementation of stringent quarantine measures beginning in January 2020, preventing TFWs who had already secured contracts from entering the country (Figure 1(a)). This event was exogenous to vacancy rates, thus enabling a quasi-experimental assessment of causal relationships.

The proportion of TFWs to total workers in South Korea declined from 10.44% in December 2019, to 8.21% in December 2021, as indicated in Figure 1(b). TFWs in the country's manufacturing sectors are primarily E9, F4, and H2 visa holders, as detailed in Table 1. Among these, E9 workers make up 53% of total TFWs. Given that only E9 workers are closely monitored at the two-digit manufacturing sector level, this study employs E9 workers as a proxy for TFWs. According to Figure 3, the share of E9 workers among total workers and the share of TFWs among total workers are closely correlated.

Figure 3(a) plots the proportion of E9 workers against the total workers in each two-digit manufacturing sector. Sectors that have traditionally relied on E9 workers have recently witnessed a notable decline in their numbers, while others —those who have not traditionally relied on E9 workers— have not. This variation serves as a continuous treatment variable within a Difference-in-Differences (DD) framework. The share of E9 workers before the pandemic aligns with the shift-share instrument proposed by Bartik
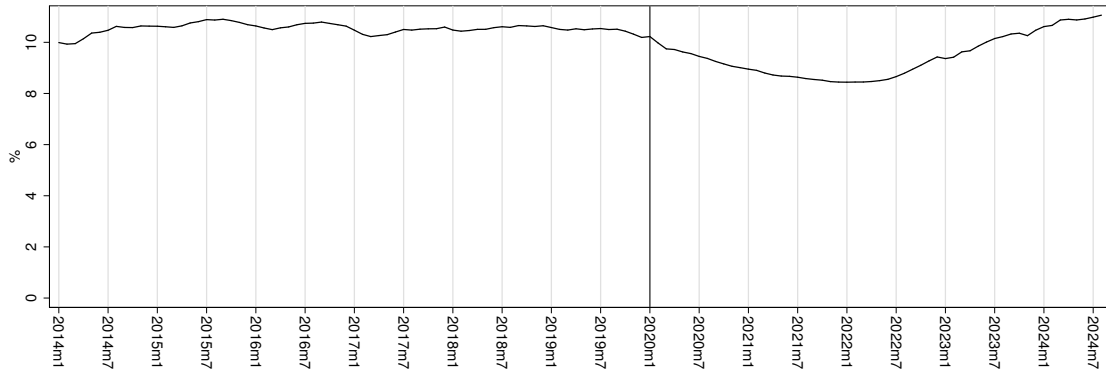
Figure 1

(a) E9 Workers in Manufacturing Sector
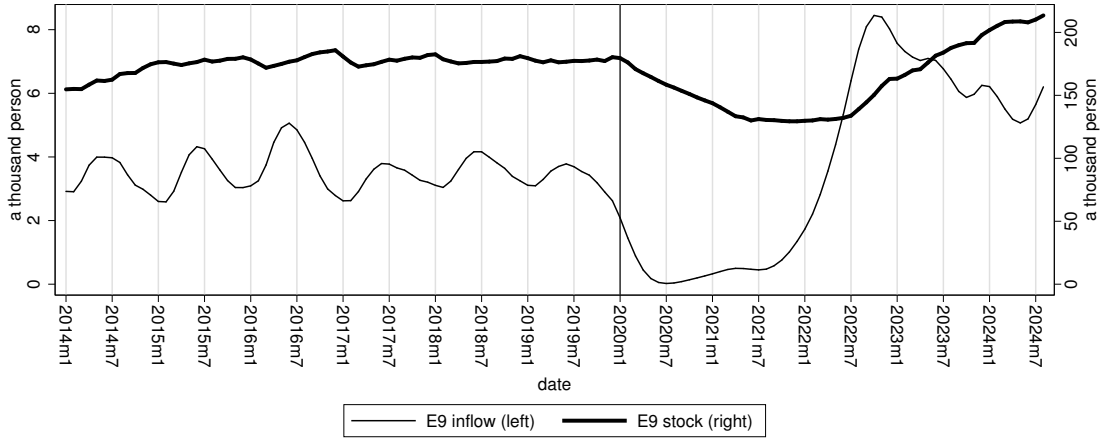
(b) TFWs' Proportion in Manufacturing Sector

(1991). The pre-COVID share of E9 workers equates to the 'share,' and the post-pandemic decline corresponds to the 'shift.' Therefore, the treatment variable is effectively uncorrelated to any unobserved sector-specific effects during the pandemic, validating its use in this context (Goldsmith-Pinkham, Sorkin, and Swift 2020; Jaeger, Ruist, and Stuhler 2018).

Goldsmith-Pinkham, Sorkin, and Swift (2020) highlight that the identification of the shift-share instrument predominantly stems from the 'share' component; employing the shift-share instrument is tantamount to utilizing local 'shares' as the instrumental variable. Consequently, the utilization of the 'share' component in this study —which corresponds to the proportion of E9 workers prior to the onset of COVID-19— is methodologically sound. Moreover, Jaeger, Ruist, and Stuhler (2018) caution against the application of the shift-share instrument in scenarios where the country of origin

Table 1: Workers by Visa Type in 2019 (%)

	Visa	Proportion in Manufacture	Proportion in Service
Foreign Students	D2,D4	0.02	0.08
Professional Employment	E1~E7	0.13	0.12
Other VISA		0.35	0.09
Marriage Immigrants	F2,F6	0.61	0.10
Permanent Residents	F5	0.63	0.15
Working Visit	H2	1.21	0.23
Korean Descendants	F4	2.03	0.34
Non-Professional Employment	E9	5.68	0.02
Domestic Citizens		89.35	98.87
Total		100.00	100.00

Source: Survey on Immigrants' Living Conditions and Labor Force[1]

Figure 2: Share of E9 versus share of TFWs
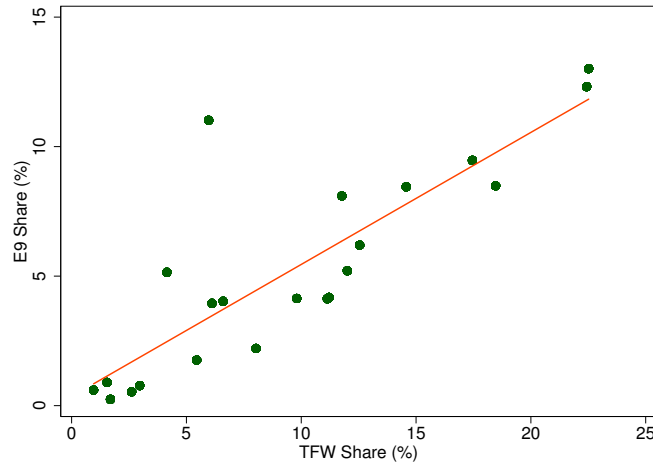
Source: EPS & Korea Immigration Service

of foreign workers remains relatively constant over time. The present study, however, capitalizes on an abrupt exogenous shock —the COVID-19 pandemic— at the national level, thereby satisfying the validity conditions stipulated by Jaeger, Ruist, and Stuhler (2018).

Meanwhile, the validity of the DD method depends on the assumption that the post-pandemic decline of E9 workers due to stringent quarantine measures is the only event differentiating the control and treatment groups. If other factors differ across sectors and time, the identification of the DD effect will be compromised. COVID-19 has introduced multiple confounding factors, such as unemployment insurance benefits and labor demand shocks, which will be rigorously addressed in the remainder of this paper (Section 5.1).

The DD regressions in Section 5.2 offer key insights into the labor market dynamics

Figure 3

(a) Share of E9 by sectors   (b) Unfilled Vacancies by sectors
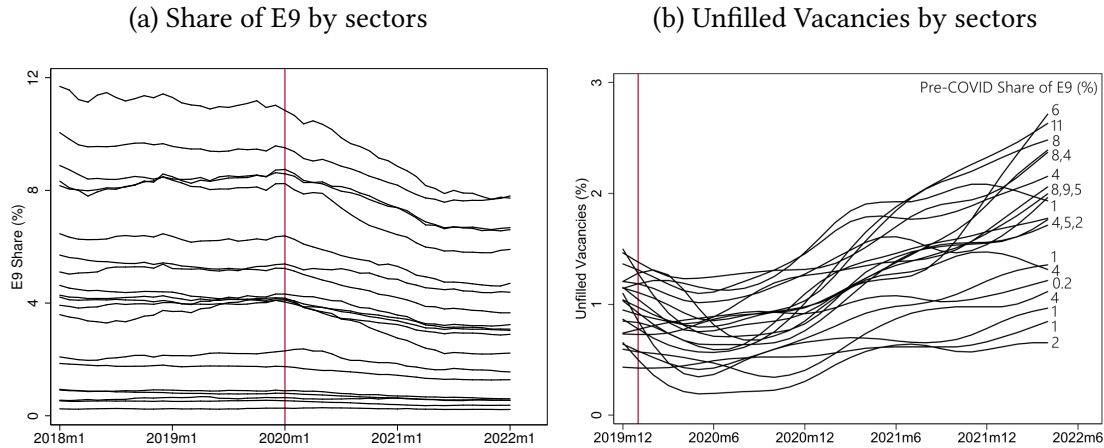
$$\text{Share of E9} = \frac{\text{Number of E9 workers}}{\text{Number of total workers}} \times 100, \qquad \text{Source: EPS \& LFSE}$$

following the onset of the COVID-19 pandemic. Specifically, sectors that have tradition-
ally relied on TFWs saw a marked increase in vacancies one year after the pandemic
began (Figure 3(b)). These sectors are characterized by intense workloads, with a no-
tably higher average of monthly working hours compared to sectors with lower TFW
dependency. When confronted with rising vacancy rates, these firms faced structural
limitations in their capacity to increase existing employees' work hours, as their work-
force was already operating at maximum labor capacity.

Moreover, data reveals that 90.19% of TFWs were employed in permanent positions
prior to the pandemic (as of 2019h2).[2] Following the pandemic's onset, these firms en-
countered considerable challenges in recruiting permanent workers, even though they
found it relatively easier to hire fixed-term workers. This study defines a permanent
worker as one with a contract extending for more than a year or for an indefinite term,
while a fixed-term worker is defined as having a contract lasting less than one year. The
separation rates between these two categories of workers are starkly different. As of
August 2019, the monthly separation rate for permanent workers stood at 1.9%, whereas
it stood at 43.6% for fixed-term workers. This high turnover rate among fixed-term work-
ers implies shorter tenures and reduced job proficiency, as these workers leave their jobs
more frequently.

Synthesizing these findings, the present study concludes that native workers were
unable to fill the gap left by E9 workers in the aftermath of the COVID-19 pandemic.
This substitution failure was especially pronounced for permanent positions, further

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2. Source: Survey on Immigrants' Living Conditions and Labour Force

exacerbating the challenges faced by firms in sectors that previously heavily relied on TFWs.

In addition to DD regression analysis, the paper explores Impulse Response Function using the Local Projection (LP) method presented by Dube et al. (2023). The reason for adding the LP approach is that there is a growing literature that suggests this method is a good replacement for the Structural Vector Autoregression (SVAR). For instance, the LP approach can incorporate the DD approach as well as panel settings. The identification assumption for the LP method is the exogeneity of the 'share' part, which is the proportion of E9 workers prior to the onset of COVID-19. Since this instrument is exogenous, it meets the identification criteria. The LP outcomes, generated from four years of data, are consistent with the observations in the Literature Review section. Following a negative shock in foreign labor, the vacancy rate initially increases, then decreases, and ultimately stabilizes at zero.

This study offers novel contributions in four key areas: (1) While extant literature addresses the impact of immigration on vacancy rates, a comprehensive study about vacancy patterns remains notably absent from the discourse. This study's primary contribution lies in elucidating consistent upward and downward dynamics of these patterns across multiple investigations, particularly through the application of the Search and Matching model to elucidate the underlying mechanisms. Whereas the canonical Search and Matching model typically focuses on long-run equilibria characterized by free entry and exit of firms, this research extends the analytical framework to encompass short-run scenarios where firm entry and exit exhibit significant rigidity. Furthermore, this study corroborates the observed patterns through the implementation of the LP method, representing a novel approach within the context of vacancy patterns in immigration literature. (2) The majority of vacancy literature has focused on the *influx* of migrants rather than the *outflow* of foreign workers. The sudden cessation of foreign worker inflow presents an ideal opportunity to study this abrupt outflow. (3) To the best of my knowledge, the immigration literature contains only one study that employs the DD methodology to analyze vacancy impacts (Anastasopoulos et al. 2021). The present paper represents the second contribution to this nascent approach, further expanding the application of DD techniques in vacancy analysis within the immigration context. (4) It is widely acknowledged that policy and economic outcomes may vary across countries and circumstances. This paper specifically examines the South Korean case, demonstrating that despite anti-foreigner sentiment, South Korea urgently requires foreign workers to address its labor market needs.

The structure of this paper is organized as follows: Section 2 presents a comprehensive review of the pertinent empirical literature. Section 3 outlines the contextual information regarding TFWs in South Korea, providing crucial insights for understanding the underlying implications of the analysis. Section 4 introduces and describes the diverse datasets employed in this study. Section 5 delineates the empirical methodologies utilized, along with their corresponding identification assumptions, and presents the findings. Section 6 details the results obtained through the LP method. Section 7 explicates the mechanisms and rationales underlying the observed vacancy fluctuation patterns. Section 8 investigates the impact of increased vacancies on domestic workers, and Section 9 offers concluding remarks and synthesizes the key findings of the study.

2 Literature Review

There are three existing empirical studies that have important implications for this research. First, Anastasopoulos et al. (2021) found that the labor inflow from the Mariel Boatlift in Miami led to a vacancy *drop*. In contrast, Schiman (2021) demonstrated that labor inflow to Austria due to EU enlargement resulted in a vacancy *rise*. Third, Iftikhar and Zaharieva (2019) showed a vacancy *rise* associated with the influx of high-skilled immigrants into Germany's manufacturing sector. I shall now discuss each of these studies in detail.

To begin, Anastasopoulos et al. (2021) studied job vacancies in relation to the Mariel Boatlift event. Occurring between April and October 1980, the impact of the influx of refugees lasted until many of the refugees left Miami for other cities. The authors employed DD regression to analyze their data. By comparing the synthetic control with the treated Miami area, they found that vacancies in Miami declined by over 20% in 1981-1982, and by over 40% in 1985. Their data indicates that the vacancy rate *dropped* until 1988, then *bounced up* starting in 1988, and converged to *zero* from 1990 onwards.

Meanwhile, Schiman (2021) investigated the impact of foreign labor inflow from Eastern European countries into Austria, due to EU enlargement. This labor influx began in 2004 and accelerated from 2011 onwards. Unlike the Mariel Boatlift, mass migration to Austria has persisted for over a decade and is ongoing. He employed SVAR with sign restrictions for his analysis. He found that in the event of a foreign labor inflow shock, (1) unemployment increased both in the short- and long-term for ten years; (2) the vacancy rate *dropped* in the first three years, then *bounced up* for another three years before eventually converging to *zero*.

Research concerning the effects of immigration on job vacancies within the Search and Matching framework is scant. The most pertinent study focusing on vacancies is that of Iftikhar and Zaharieva (2019). They examined the ramifications of a 25% increase in high-skilled immigrants in Germany from 2012 to 2016. Following the 25% surge in immigration, low-skilled immigrants faced higher levels of unemployment than low-skilled natives, particularly in the manufacturing sector. Meanwhile, manufacturing firms anticipated higher profits due to the increase of high-skilled immigrants, prompting them to increase their job postings (vacancies). As a result, the average duration of vacancies nearly tripled. Interestingly, their results indicate that the vacancy rates *rose*. This rise can be attributed to their model's long-run assumptions, which include fluid capital movements.[3]

The Search and Matching model outlined by Howitt and Pissarides (2000) explains the trajectory of vacancies when there is an influx of foreign workers. In the short-run, firms cannot enter and exit the labor market. As a result, the vacancy rate *drops* in the short run. However, in the long-run, potential firms outside the labor market enter, as they expect increased profit by matching more people to jobs. As a result, the vacancy rate *rises*. Appendix B provides a detailed discussion of the Search and Matching model.

The three studies discussed in this section (Anastasopoulos et al. 2021; Schiman 2021; Iftikhar and Zaharieva 2019), when paired with the Search and Matching model, show a consistent vacancy pattern. In the event of a positive shock in foreign labor, the vacancy rate *drops* in the short term, *bounces up* in the long term, and eventually converges to *zero*. To expand on the current literature, this paper employs the Local Projection (LP) approach to analyze the impact of labor inflows on vacancy rates. The findings corroborate the consistent vacancy patterns identified in previous studies, revealing that in the event of a *negative* shock in foreign labor, the vacancy rate *rises* in the short-run, *drops* in the long-run, and eventually converges to *zero*.

3   Temporary Foreign Workers in South Korea

The proportion of TFWs within the total workforce has decreased from 10.44% in December 2019 to 8.21% in December 2021, as depicted in Figure 1(b). In South Korea's manufacturing sector, TFWs mainly hold E9, F4, and H2 visas, as detailed in Table 1. E9 visa holders account for 53% of these. Given that E9 workers are monitored specifically

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3. They calculated the effects of post-2016 steady-state equilibrium resulting from the immigrant inflow during 2012-2016. In essence, their analysis probed the long-run impact of the increase in immigrants during 2012-2016 using the Search and Matching model.

at the two-digit manufacturing sector level, this study utilizes E9 workers as a representative proxy for TFWs. It is crucial to delineate who these foreign workers in South Korea are.

3.1 E9 Workers

In the United Kingdom, the Migration Advisory Committee (MAC) compiles a list of occupations for which the government should facilitate immigration to address labor shortages, exempting them from labor market tests (Sumption 2011). The labor market test mandates employers to demonstrate that their recruitment efforts were unsuccessful in securing domestic workers, despite implementing comprehensive hiring initiatives.

Similarly, South Korea's committee, consisting of twenty experts, adopts a unique approach for E9 workers. Every year, this committee sets sector-specific E9 visa quotas based on labor shortages. Employers must advertise jobs for 14 days at the Korea Employment Center before foreign hiring can proceed, ensuring that native workers have the opportunity to apply.

The government then facilitates connections between employers and E9 visa applicants based on a scoring system, which considers several factors. For employers, the criteria include the ratio of current to maximum allowable E9 workers, the hiring of additional native workers prior to seeking E9 workers, the quality of dormitories provided, adherence to safety and labor laws, and tax compliance history. For E9 applicants, the primary criterion is their score on the Korean language proficiency.

After initiating the employer-employee connection, both parties must consent to the match. Rejections from either side prevent further matching opportunities. Once approved, E9 workers enter South Korea as permanent employees but must leave after three years, with no option for permanent residency or changing employers without special permission. If employment is terminated, they must leave the country.

3.2 F4 and H2 Workers

Conversely, F4 and H2 visa holders are Korean descendants, who are fluent in the Korean language, making them excellent substitutes for domestic workers in sectors where communication is crucial, such as the service industry. For Korean descendants, acquiring an H2 visa is typically easier than obtaining an F4 visa because many paperwork requirements are waived. However, since 2015, there has been a trend toward more individuals opting for the F4 visa instead of the H2, as the government promotes F4 visa applications.

F4 visa holders can enter South Korea at will, and are allowed to work in almost any sector. As such, although they are technically foreigners, their status closely resembles that of domestic citizens. However, strictly speaking, it is illegal for F4 visa holders to work in Elementary Occupations (ISCO under Major Group 9). Despite this restriction, there has been no law enforcement to date, and most F4 holders are employed in these elementary occupations. Consequently, this study treats F4 visa holders working in elementary occupations as being *de facto* legally employed.

While the F4 visa does not expire, the H2 visa expires after three years, and an non-guaranteed extension of 22 months can be requested only once. H2 visa holders are permitted to work in any sector, provided it falls within the category of Elementary Occupations (ISCO).

3.3   Unauthorized Workers

The prevalence of unauthorized workers could compromise this study's accuracy. A detailed discussion is provided in Appendix C. Lee (2020) estimates that a significant portion of unauthorized residents fall under the Visa Exemption category (B1), with 43.8% of these residents overstaying or working illegally. In contrast, the number of unauthorized E9, H2, and F4 visa holders in 2020 was relatively minor. My study utilizes the data on E9 workers. Meanwhile, Lim (2021) found a high incidence of illegal workers in the agricultural sector, which is less regulated compared to the manufacturing sector. My paper focuses on the manufacturing sector, where stricter enforcement minimizes the relevance of unauthorized workers.

4   Data and Time frame

4.1   Data

This paper uses five datasets: The Labor Force Survey at Establishments (LFSE), the Employment Permit System (EPS), the Monthly Survey of Mining and Manufacturing (MSMM), the Economically Active Population Survey (EAPS), and the Employment Information System (EIS).

The integration of multiple datasets is appropriate, given the absence of a single comprehensive source containing all variables under observation. For example, vacancy rate information is derived from the LFSE dataset, while the number of E9 workers is extracted from the EPS dataset. Similarly, unemployment rate data is sourced from the

EAPS dataset. These datasets are all structured as panel data, offering monthly variations across two-digit manufacturing sectors. In this study, I have therefore amalgamated these diverse datasets into a unified corpus of information.

The LFSE provides data about employment, vacancy, matching, and separation variables. It is a monthly survey and includes a sample size of 50,000 establishments with more than one worker (including permanent and fixed-term workers). The LFSE is a South Korean version of the Job Openings and Labor Turnover Survey (JOLTS), and replicates the latter's list of variables and definitions. For instance, vacancies in the LFSE correspond to job openings in the JOLTS, matching corresponds to hires, and separation corresponds to separations. As with the JOLTS, the individual-level microdata in the LFSE is not made available to the public. One difference between the two surveys, however, is that the LFSE provides the variables in a variety of categories. For example, the employment, vacancies, matching, and separation variables are provided in two-digit detailed industrial categories. This enables analysis disaggregated by detailed subsectors within a manufacturing sector. It also offers both permanent and fixed-term categories.

The EPS, managed by Korea Employment Information Service (KEIS), provides the number of E9 and H2 visa workers. This paper will use only the number of E9 workers, as the KEIS strictly supervises the monthly inflow of E9 visa holders. In other words, the supervision allows for tracking of the detailed number of monthly E9 workers in two-digit industrial categories. Although the EPS also provides the data for H2 visa holders, it is unreliable, because only 10% of H2 workers voluntarily report to the EPS system.

The MSMM provides various production-related variables, including domestic and international shipment levels, and the ratio of real production to total production ability. The MSMM, undertaken by Statistics Korea, is a vital data source when the Bank of Korea calculates Gross Domestic Product.

The EAPS provides the unemployment rate. It is a South Korean version of the Current Population Survey (CPS) in the United States. It replicates the list of variables and definitions from the CPS. Therefore, the structure is the same as the CPS, and definitions for most of the variables are the same as those used in the CPS. The EAPS has an annual supplementary survey which is like the March supplements (CPS ASEC). The EAPS only provides wage variables on an annual basis. One major difference between the CPS and the EAPS is that the latter does not include any variables that can distinguish between natives and foreigners. Formally, the EAPS does not exclude foreigners when it collects samples, but in practice, most of its samples are natives. Therefore, the EAPS can be

thought of as a survey that offers data about natives in South Korea.[4]

The EAPS asks unemployed or inactive respondents about their previous job information, including the type of industrial sectors in which they worked. Assuming that most people are looking for jobs in the same industrial sectors in which they previously worked, it is possible to calculate the unemployment rate by industrial sectors. Like the EAPS, the US and Canada also provide the unemployment rate through this method.[5]

The shortcoming of the EAPS is that it only provides unemployment rates for large industries, including agriculture, manufacturing, and the service sector. In contrast, the EIS offers detailed data on recipients of unemployment insurance (UI) across more specific industry categories.[6] Subscript i represents twenty subgroups of manufacturing industries, as shown in Appendix Table 7. Figure 4 shows that the unemployment and UI rates are serially correlated. Therefore, the rate of UI benefits is a good proxy for the unemployment rate.[7] Regrettably for this paper, there was a discontinuity starting in October 2019 due to changes in South Korea's unemployment insurance (UI) policy. During this period, the policy was expanded to become more generous in order to assist individuals facing hardships amid the COVID-19 pandemic. The red line is the actual UI rate, and the study adjusted it by a dummy regression, with $D_t = 1$ after the UI policy change from 2019m10. This paper will therefore use the 'adjusted UI benefits rate' as a proxy for u_i (unemployment rate for the two-digit manufacturing sectors).

Throughout its analysis, this paper applies seasonal adjustments using seasonal dummies. For enhanced readability in graphical representations, a Hodrick-Prescott (HP) filter is occasionally employed. However, the X-13 ARIMA-SEATS method for seasonal adjustment is not utilized.[8]

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4. Another big difference from the CPS is that the EAPS does not easily offer panel ID to the public. Therefore, the repeated cross-sectional analysis is only accessible through a secured facility.

5. https://www.bls.gov/news.release/empsit.t14.htm

6. Up to two digits of International Standard Industrial Classification (ISIC Rev.4), United Nation.

7. Unemployment rate $= \frac{\text{Unemployed}}{\text{Employed}+\text{Unemployed}}$

UI rate $= \frac{\text{UI recipients}}{\text{Employed}+\text{UI recipients}}$

8. Seasonal differencing using ARIMA needs to be performed with care, and it should be done when there is a clear indication that the seasonality is stochastic rather than deterministic. Franses (1991) warns against automatically using the seasonal differences method, as it is difficult to distinguish between deterministic and stochastic seasonality. If the seasonality is deterministic, seasonal differencing results in misspecification and poor forecasting ability. Ghysels and Perron (1993) found that many of the standard de-seasonalizing procedures used by statistical agencies introduce an upward bias on the estimates of the AR coefficients and their sum.

Figure 4: Unemployment rate and UI rate
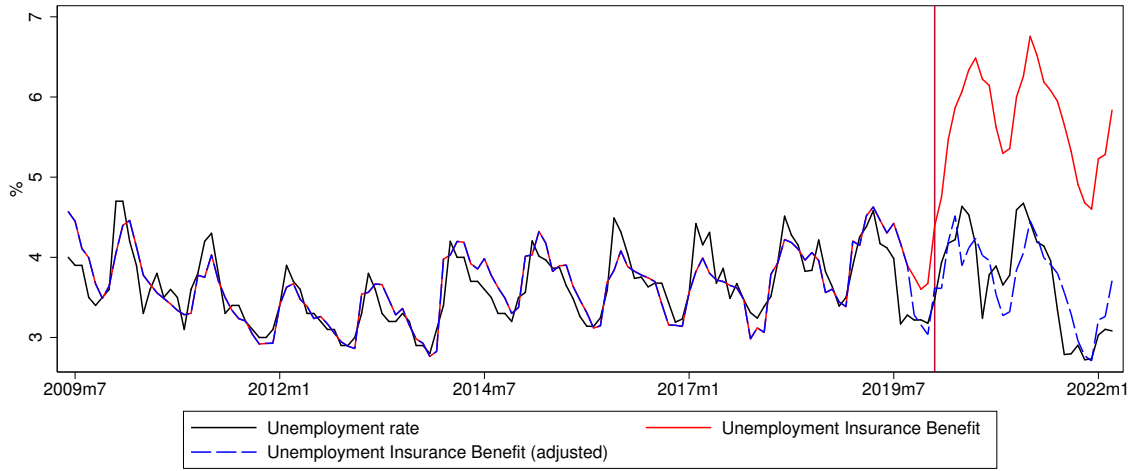
4.2 Time Frame

It is possible to identify two distinct phases during the COVID-19 pandemic (Figure 5(a)). The first is the Shock Phase (2020m1-2020m6) and the second is the Recovery Phase (2020m7-2022m12). In the United States, these two phases are even starker (Figure 5(b)). Many of the existing studies about the COVID-19 pandemic focus on the Shock Phase (Borjas and Cassidy 2020; Mongey, Pilossoph, and Weinberg 2020; Cajner et al. 2020; Coibion, Gorodnichenko, and Weber 2020; Forsythe et al. 2020). Studies that focus on the Recovery Phase include Bishop and Rumrill (2021), Alvarez and Pizzinelli (2021), and Handwerker, Meyer, and Piacentini (2020)). Some studies distinguish the two phases and analyze them separately (Rothstein and Unrath (2020); Goda et al. (2021)).

It is important to note that only the *inflow* of E9 workers was restricted after the pandemic began in January 2020. Conversely, the government did not interfere with the *outflow*, meaning that it did not force TFWs to leave. As a result, the number of E9 workers gradually decreased, as shown in Figure 1(a). Consequently, the significant decline commenced in July 2020, rather than January 2020 when the pandemic initially emerged.

This paper concentrates on the Recovery Phase, and the rationale is as follows: the primary objective is to compare vacancy rates before and after the COVID-19 pandemic, primarily utilizing the DD technique, which is also applicable to the Local Projection (LP) method. The DD approach facilitates clear differentiation between two time periods, as it becomes challenging to apply to three distinct periods. Furthermore, this study primarily focuses on the Recovery Phase, covering the period from July 2020 to December 2022,
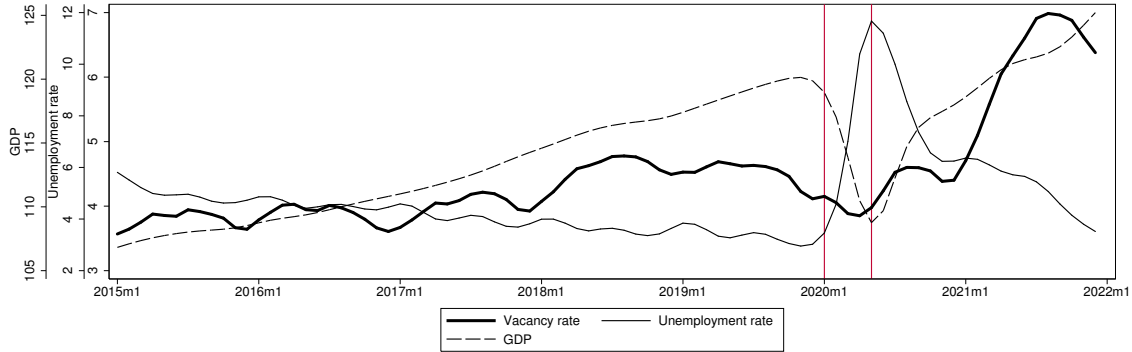
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and extending to July 2024 for the LP analysis. This phase is emphasized due to its extended duration and substantial implications, unlike the brief Shock Phase (January to June 2020).

Figure 5: Two Phases since COVID-19

(a) South Korean manufacturing case

(b) The USA case

Source: LFSE, EAPS, MSMM (KOREA); JOLTS, CPS, BEA (USA)

5 Estimations

5.1 Control Variables

The effectiveness of the Difference-in-Differences (DD) approach largely depends on the assumption that the decline in the number of E9 workers in the post-pandemic period, resulting from strict quarantine measures, serves as the sole differentiator between the control and treatment groups. However, if other variables that vary across sectors and over time are not canceled out by the DD method, this could compromise the accurate identification of the DD effect. The COVID-19 pandemic resulted in multifaceted impacts on the South Korean economy. Several potential factors may have contributed to the rise

in vacancy rates in South Korea: 1) unemployment insurance benefits, 2) labor demand shock, 3) profits, and 4) excess retirement. I will describe each of these in detail below.

Unemployment insurance benefits: The government increased unemployment insurance benefits (UIB) to help recipients cope with the pandemic (Figure 4). Larger UIB, in return, may encourage people to become economically inactive (that is, less desperate to search for other jobs). Given the availability of UIB data in panel format, this study incorporates it as a control variable and comprehensively accounts for its effects throughout the analysis. Furthermore, to address the potential sector-specific variations in UIB impact, this research employs an interaction term between UIB and sector.

Labor demand shock: The onset of the pandemic precipitated a significant decline in production levels, a key determinant of labor demand, persisting for approximately five months before recovering to pre-pandemic levels (Figure 5(a)). To account for this shock, this study incorporates the level of shipments to domestic locations as a control variable.

Profits: Profitability plays a pivotal role in a firm's market entry and exit decisions. The Search and Matching model posits that these entry and exit dynamics directly influence vacancy rates. Consequently, the inclusion of profit —operationalized as the difference between production and total costs— as a variable might be deemed necessary to account for the error term. However, as elucidated in Section 5.1.1, the high correlation observed between profit and the instrumental variable precludes the use of profit as a control variable in this analysis.

Excess retirement: This paper quantifies excess retirement as the actual trend of retired individuals minus the expected trend if COVID-19 had not occurred. Figure 6(a) shows the trend extrapolation. According to this figure, excess retirement might not happen in this period, and rather, that fewer people might have retired. Figure 6(b) conducts the following estimation (alternative to Figure 6(a)): first, in each five year cohort (by age), calculate the probability of retirement in the year 2019 (before COVID-19). Second, multiply this probability by the actual population after COVID-19. The result is similar to that of the trend extrapolation. Therefore, result also suggests that excess retirement might not occur. For this reason, throughout this paper excess retirement is not included as a control variable.

5.1.1 Robustness Check for Control Variables

The inclusion of control variables may inadvertently introduce 'bad controls' if such variables exhibit correlations with both the dependent variable and the primary ex-

Figure 6

(a) Retirement Trend using Extrapolation   (b) Retirement Estimation using Age Cohort
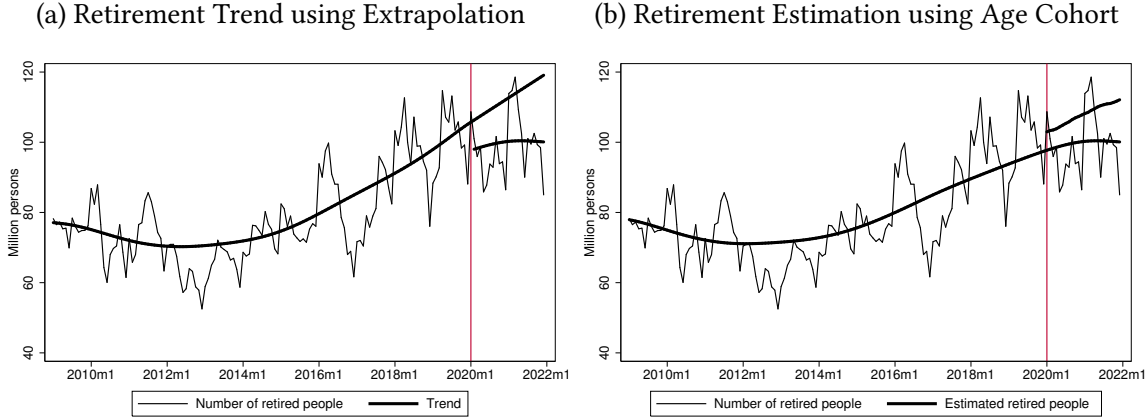
Source: EAPS

planatory variable of interest (Angrist and Pischke 2008). In such instances, selection bias emerges because of these inappropriate controls. Within the context of this study, a control variable is deemed unsuitable if it lacks orthogonality to the instrumental variable, specifically the pre-pandemic share of E9 employees. Indeed, the potential for bad controls exists, as factors such as profits and production are susceptible to pandemic-induced fluctuations, while the proportion of E9 workers may contribute to reduced labor costs, thereby potentially enhancing profitability or production. It is therefore imperative to examine the correlation between the instrumental variable and the growth rates in profits and other control variables from the period immediately preceding the COVID-19 outbreak (December 2019) until January 2022, when the vacancy rate reached its apex.

Table 2: Correlations

	E9Share (IV)
Profit	-0.426
UIB	-0.098
Shipment to domestic destinations	-0.183

Table 2 presents the correlations among these variables. The analysis reveals a high correlation between profit and the instrumental variable, necessitating the exclusion of profit as a control variable in this study. Other variables exhibit lower correlations, thus justifying their inclusion as control variables.

5.2 Estimations using Difference-in-Differences

Equation (1) shows the DD regression model for an instrumental variable estimation with the just-identified case.

$$Y_{it} = S_i + T_t + \beta(\text{E9CHG}_i \cdot D_t) + \gamma X_{it} + \varepsilon_{it} \tag{1}$$

The definitions for the dependent variables are summarized in Table 3. The dependent variable, denoted as Y_{it}, corresponds to the respective column headings in Table 4. Specifically, Column (1) utilizes Tightness as the dependent variable, while Column (2) employs Vacancy rate. This pattern continues for subsequent columns, with each representing a distinct dependent variable.

Subscript i represents manufacturing sectors, and t represents monthly time. S_i and T_t are sector and time fixed effects, respectively. X_{it} is a vector of exogenous control variables. All control variables undergo logarithmic transformation, thereby reflecting growth rates rather than absolute levels. To account for the serial correlation, the model uses fixed effect assumption with the sector clustered. Accordingly, the standard errors are conservatively estimated.

Table 3

Variables	Definitions	Main source of data
E9CHG_i	$\frac{(\text{E9 in 2022m1}) - (\text{E9 in 2019m12})}{\text{Total workers in 2019m12}} \times 100$	EPS
E9SHARE_i	$\frac{\text{E9 in 2019m12}}{\text{Total workers in 2019m12}} \times 100$	EPS, LFSE
X_{it}	$\text{ProdDomestic}_{it} =$ The level of shipment to domestic	MSMM
	UIB = UIB payment (base year=2005, $)	EPS
	With sector interaction term	

Dependent Variables	Definitions	Main source of data
Tightness	$\frac{\text{Vacancy rate}}{\text{Unemployment rate}}$	LFSE, EAPS
Vacancy	$\frac{\text{Number of vacant spots at month t}}{\text{Number of workers at month t}} \times 100$	LFSE
Vacancy(Full)	Full-time workers' vacancy	LFSE
Vacancy(Part)	Part-time workers' vacancy	LFSE
Part/Full	$\frac{\text{Number of part-time workers}}{\text{Number of full-time workers}}$	LFSE
Wage	Hourly real wage	LFSE
Work hours	Monthly working hours	LFSE

E9CHG_i is a treatment intensity for a continuous variable. It varies by sectors (i) but is constant across time (t). D_t is a dummy for a DD regression, where $D_t = 0$ for the period of 2017m10~2019m12 (pre-COVID), and $D_t = 1$ for the period of 2020m7 $\sim$

2022m12 (post-COVID). The period between 2020m1 and 2020m6, the Shock Phase, is omitted, with the reasons detailed in Section 4.2.

As shown in Table 3, E9CHG_i is defined as $\frac{(\text{E9 in 2022m1}) - (\text{E9 in 2019m12})}{\text{Total workers in 2019m12}} \times 100$, which includes a post-pandemic outcome. This outcome may not be orthogonal to the error term, even after controlling for various factors using control variables. Conversely, E9SHARE_i, an instrumental variable, consists solely of pre-pandemic information, making it unlikely to be correlated with effects other than the exogenous decline in TFWs.

E9SHARE_i can be viewed as a variation of the shift-share instrument, which has been analyzed in existing studies (Goldsmith-Pinkham, Sorkin, and Swift 2020; Jaeger, Ruist, and Stuhler 2018). In this paper, E9SHARE_i functions as both the 'shift' and 'share' components. Here, it encompasses the 'share' component. The question then becomes whether it also includes a 'shift' component. As illustrated in Figure 3, sectors with high E9SHARE_i experienced a significant drop after the pandemic, and vice versa. Thus, their shifts can be accurately predicted by their share before the pandemic.

Table 4

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
	Tightness	Vacancy	Vacancy(Full)	Vacancy(Part)	Part/Full	Wage(Full)	Hour(Full)
E9CHG × D	-3.459**	-29.721***	-30.344***	-32.704	-59.796	34172.929	10.961
	(1.381)	(10.833)	(11.137)	(23.796)	(39.088)	(24491.177)	(54.386)
ProdDomestic	7.565*	48.084*	45.139	198.076	201.205***	-17800	262.134*
	(4.203)	(27.181)	(29.740)	(142.745)	(58.876)	(36559.290)	(145.200)
Observations	1254	1254	1254	1254	1254	1254	1254
R^2	0.849	0.810	0.812	0.283	0.936	0.982	0.947
First-stage F	2820.09	2820.09	2820.09	2820.09	2820.09	2820.09	2820.09

Standard errors in parenthesis are clustered by sector.

The coefficients and the standard errors have been multiplied by 100 for better readability.

UIB and sector interactions are not reported.

Fixed effects are not reported.

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

In Table 4, the research interests are the coefficients of $\text{E9CHG}_i \cdot D_t$, which represents the interaction term for DD. It is instrumented by $\text{E9SHARE}_i \cdot D_t$. The dependent variables for Tightness, Vacancy, and Vacancy(Full) are statistically significant. One potential issue that arises is that the vacancy rate may not accurately reflect the labor shortage. Defined as the number of vacant positions divided by the total number of employees, the vacancy rate can rise when the number of employees decreases, even if the vacant positions remain constant. Thus, an increase in the vacancy rate does not necessarily indicate that it is more difficult to find workers. Therefore, a more relevant variable —one that accounts for this difficulty— is one related to market tightness, defined by $\frac{\text{Vacancy rate}}{\text{Unemployment rate}}$.

In the figures and tables, market tightness increases when foreign workers are reduced. Accordingly, we can interpret from the results that it was indeed challenging to find workers during the Recovery phase.

Table 5

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Tightness	Vacancy	Vacancy(Full)	Vacancy(Part)	Part/Full	Wage(Full)	Hour(Full)
E9SHARE × D	0.983**	8.446**	8.623**	9.293	16.992	-9710.576	-3.115
	(0.406)	(3.238)	(3.338)	(7.010)	(11.556)	(7389.910)	(16.298)
ProdDomestic	6.088	35.389	32.178	184.108	175.664***	-3224.686	266.816*
	(4.198)	(26.441)	(29.294)	(146.539)	(54.002)	(44084.367)	(143.635)
Observations	1254	1254	1254	1254	1254	1254	1254
R^2	0.621	0.569	0.581	0.130	0.411	0.439	0.916

Standard errors in parenthesis are clustered by sector.

The coefficients and the standard errors have been multiplied by 100 for better readability.

UIB and sector interactions are not reported.

Fixed effects are not reported.

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Subsequently, the paper discusses Table 5, which features a reduced form estimation that directly uses the instrumental variable as an explanatory variable. Because it is not instrumented, the coefficients are straightforward to interpret. An increase of 1%p (percent point) in $E9SHARE_i$ across sectors in 2019m12 results in a vacancy rate change of 0.08446%p from pre- to post-COVID.

5.2.1 Robustness Check for Standard Errors

This study's empirical approach uses data from 22 industry groups within the manufacturing sector, classified at the two-digit level of disaggregation. The limited number of groups raises concerns regarding the reliability of standard errors due to the small number of clusters. As MacKinnon and Webb (2018, 2020) observe, conventional cluster-robust standard errors can be unreliable when the number of clusters is small, potentially leading to an over-rejection of the null hypothesis.

To address this issue, I apply the wild cluster bootstrap-t procedure, using the `boottest` command in Stata, as recommended by Roodman et al. (2019). This approach is known for its effectiveness in correcting standard errors in the presence of few clusters, particularly when the number of clusters is small. The wild cluster bootstrap resamples residuals (with adjustments) to generate bootstrapped test statistics and calculate the p-value.

I used 9,999 bootstrap replications to ensure high levels of accuracy in the estimated p-values. I then repeated the estimations provided both in Table 4 and 5. The result is

shown in Table 6. The results from the wild cluster bootstrap-t test show that the p-value for the coefficient on the share of E9 workers remains statistically significant at the 5% level, confirming the robustness of the findings despite the small number of clusters. One exception is Tightness, which is statistically confident only at a 10% level.

Table 6: Result for wild cluster bootstrap-t

|	Table 4 (Instrumented) Explanatory variable: E9CHG		Table 5 (Reduced form) Explanatory variable: E9Share	
	p-value	confidence interval	p-value	confidence interval
Tightness	0.0595	[-0.0001, 0.0187]	0.0640	[-0.0655, 0.0017]
Vacancy rate	0.0169	[0.0100, 0.1587]	0.0177	[-0.5507, -0.0337]
Vacancy rate (Full)	0.0164	[0.0108, 0.1634]	0.0172	[-0.5656, -0.0365]
Vacancy rate (Part)	0.2066	[-0.0573, 0.2320]	0.2159	[-0.8468, 0.2225]

5.3 Graphical Analysis of Difference-in-Differences Regression Results

Equation (2) is a reduced form of DD regression model for Figure 7, which is the same DD concept as Table 5. The term X_{it} denotes the same set of control variables as employed in the preceding equation. Moreover, τ_t denotes dummy variables for quarterly seasonal periods, which are integrated to account for the intrinsic annual seasonal variations. The inclusion of these seasonal dummy variables results in near-zero pre-trends, thereby substantiating the parallel trends assumption fundamental to DD frameworks. It is important to acknowledge, however, that a notable spike in vacancy measure occurs between 2018 and 2019, indicating that the pre-trend is not entirely flat. This observation constitutes a limitation of the present study. The cause of these fluctuations remains unclear, precluding the possibility of adjusting for a perfectly flat trend.

$$
\begin{aligned}
Y_{it} = S_i + T_t &+ \sum_{t\in\text{Pre}} \beta_t(\text{E9SHARE}_i \cdot T(\text{month} = t)) \\
&+ \sum_{t\in\text{Post}} \beta_t(\text{E9SHARE}_i \cdot T(\text{month} = t)) \\
&+ \gamma X_{it} + \tau_t + \varepsilon_{it}
\end{aligned} \tag{2}
$$

The variable Y_{it} represents the specific research interest that varies across each panel in Figure 7. To illustrate, Panel (A) utilizes Tightness as the dependent variable,

Figure 7: DD regressions
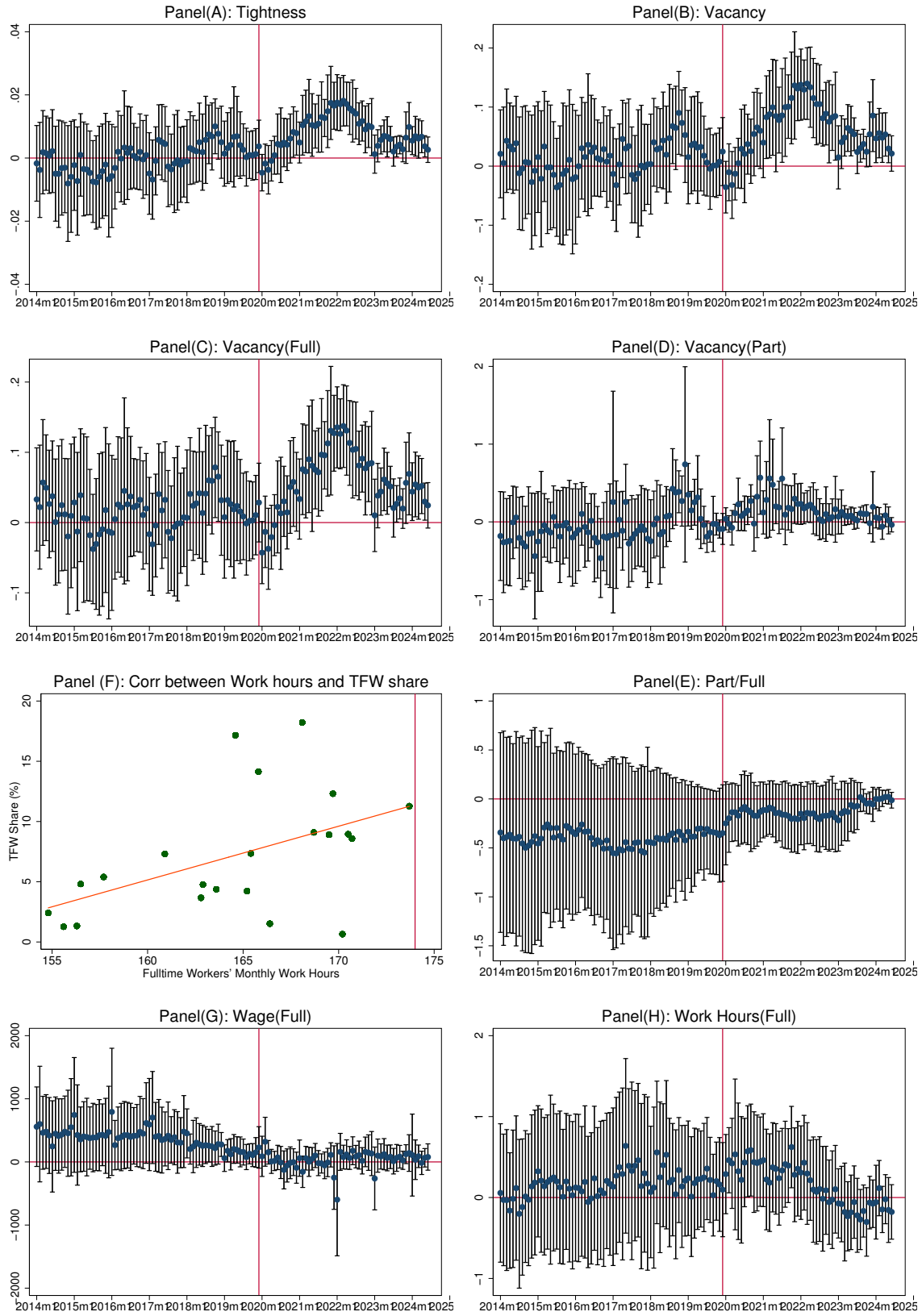
with subsequent panels employing different measures accordingly. Figure 7 corroborates the regression results presented in Tables 5 and 4. Collectively, these visual and tabular representations suggest that post-pandemic worker recruitment posed significant challenges. Panels (A) through (C) demonstrate consistent and statistically significant results, aligning with the previously discussed regression tables. Notably, in panels (A) through (C), the initial few months exhibit below zero estimates. This phenomenon can be attributed to the following: as depicted in Figure 1, the cessation of TFW inflow did not necessitate their departure from the country. Consequently, the figure illustrates a gradual decline in the total number of foreign workers. Thus, during the early stages of the COVID-19 pandemic, firms reduced their workforce due to apprehension, while foreign workers remained abundant, explaining the negative vacancy rate observed in the initial period.

To exemplify the meaning of the overall measure, Panel (B) demonstrates that a 1 percentage point increase in E9Share corresponds to an approximately 0.1 percentage point elevation in the vacancy rate as of January 2022. Conversely, Panel (D) provides evidence that the unfilled vacancy rate for fixed-term workers did not increase in the absence of TFWs.

The empirical narrative unfolds as follows: Panel (E) illustrates that sectors with a higher concentration of TFWs also exhibit elevated work hours. In 2021, the statutory maximum work hours in South Korea were 174 per month, extending to 226 hours when including overtime. The figure indicates that sectors heavily reliant on TFWs tend to approach these legal maxima, suggesting potentially demanding working conditions for employees. While these sectors do not encounter difficulties in recruiting fixed-term workers (Panel D), they face substantial challenges in securing permanent employees (Panel C). Consequently, the ratio of fixed-term to permanent workers marginally increases in these sectors, although this trend is statistically insignificant (Panel F).

The data reveal a notable absence of conventional responses to recruitment challenges from manufacturers. Panel (G) demonstrates that wage increases are not employed as a strategy to attract labor.[9] Similarly, Panel (H) illustrates that extending working hours is also not utilized as a solution. The lack of traditional adaptive measures may be attributed to two factors: first, these sectors may have already reached the legal maximum of permissible working hours; second, they may face constraints in offering higher wages due to competitive pressures from nations with lower labor costs.

Throughout this section, the vacancy rate has been measured by $\frac{\text{Number of vacant positions}_{it}}{\text{Number of total workers}_{it}}$.

---

9. In fact, Panel G and Table 4 indicate a slight decrease in wages.

Using this variable, this section highlighted that the vacancy rate has increased more in those manufacturing sectors that relied more heavily on E9 workers. However, this result might be spurious if the result is mainly driven by the change in the number of domestic workers, which is part of the denominator of the vacancy rate. To put it another way, the result is acceptable if the number of domestic workers has decreased evenly across the sectors, because in this case, the DD will cancel out the differences. On the contrary, the result is problematic if the number of domestic workers has decreased (or increased) more in the manufacturing sectors that relied more on TFWs.

One way to overcome this possibility is to fix the denominator of the vacancy rate: Let $\{\text{Number of total workers}\}_{i,t0}$ as the average of the number of total workers during 2019m6 $\sim$ 2019m12 (pre-COVID); then define an alternative vacancy rate, valter, as follows:

$$\text{valter}_{it} = \begin{cases} \frac{\text{Number of vacant spots}_{it}}{\text{Number of total workers}_{it}} & \text{if } t < 2020\text{m1} \\ \frac{\text{Number of vacant spots}_{it}}{\text{Number of total workers}_{i,t0}} & \text{if } t \geq 2020\text{m1} \end{cases}$$

Panels (A), (B), and (C) of Figure 8 show the same DD regression as Figure 7. The only difference is that Figure 8 is using valter$_{it}$ instead of the vacancy rate. Comparing Figure 7 and Figure 8, we can see that the figures are almost identical.

An additional method to assess the robustness of our findings involves replicating the DD regression specified in Equation (2), but instead utilizing the number of domestic workers as the dependent variable. Panel (D) of Figure 8 illustrates the results of this DD regression. While a slight increase is observed during the Shock phase (between 2020 and 2021), it does not reach statistical significance. This examination corroborates the absence of extraneous factors that might have induced fluctuations in the domestic workforce, thereby potentially influencing the vacancy rate. The methodological framework for estimating the number of domestic workers at the two-digit sector level is comprehensively detailed in Appendix D.

6   IRF using the Local Projection Method

In his work, Jordà (2005) introduced the Local Projection (LP) method as an alternative to the Structural Vector Autoregression (SVAR). Recently, LP has gained popularity over SVAR due to its numerous advantages. One significant advantage of LP is its flexibility in applications where an exogenous shock is identified, allowing for direct estimation of impulse response functions (IRF) using OLS regressions, as noted by Adämmer (2019).

Figure 8: DD (Robustness Check)
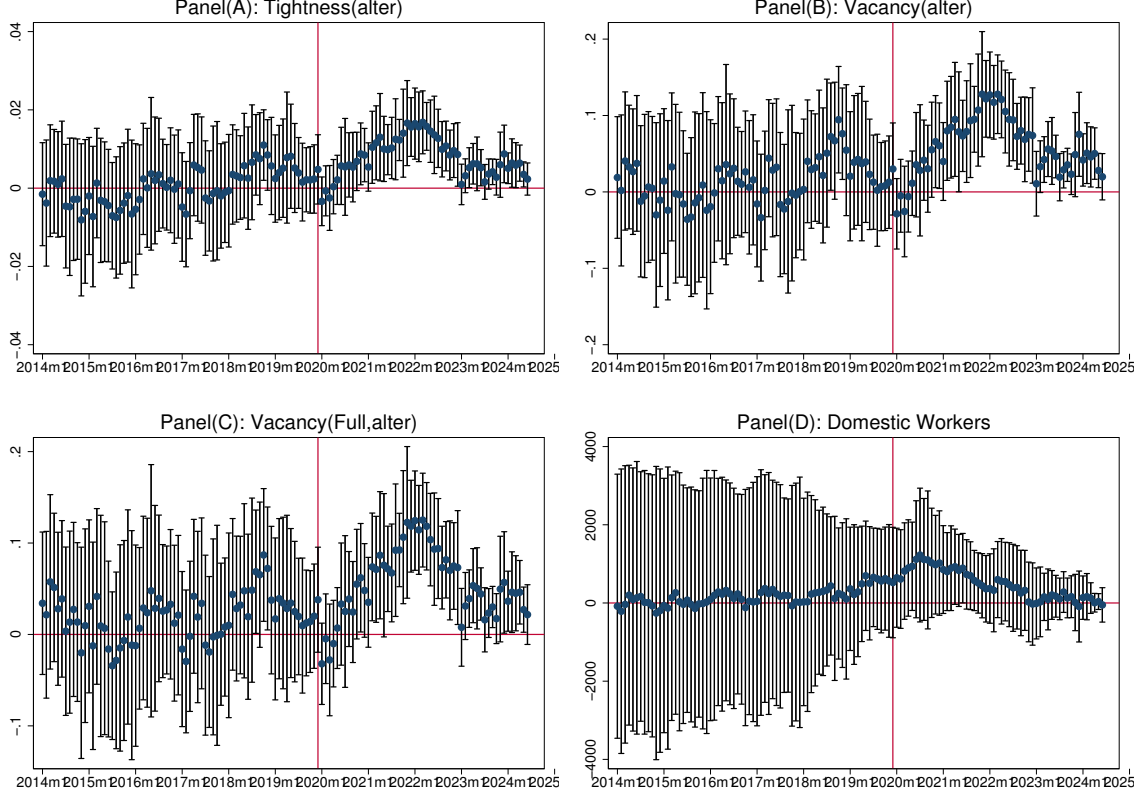
Additionally, LP is adaptable to panel datasets, as demonstrated by Owyang, Ramey, and Zubairy (2013) and Jordà, Schularick, and Taylor (2015). LP can also be employed in DD settings, enhancing its applicability (Dube et al. 2023). Moreover, LP is more robust than VAR, particularly when VAR models are misspecified (Jordà 2005). Given that this paper involves DD settings with a panel dataset, the results derived from LP are inherently more reliable than those from VAR.

$$y_{i,t+h} = S_i^h + T_t^h + \beta^h(\text{E9SHARE}_i \cdot D_t) + \varepsilon_{i,t+h}^h, \quad h = 0, 1, ..., H - 1 \qquad (3)$$

Equation (3) outlines the LP estimation and employs settings similar to those in the DD regression shown in Equation (1). The key identification assumption for the LP method is the exogeneity of $\text{E9SHARE}_i \cdot D_t$. Given that E9SHARE_i includes only pre-COVID information, it satisfies the identification criteria. The coefficient β^h represents the response of $y_{i,t+h}$ to the exogenous shock at time t. The LP estimation is clustered by industrial sectors, as accounting for the heteroskedasticity and serial autocorrelation is important for the LP method. S_i^h and T_t^h are sector and time fixed effects, respectively.

The time frame (t) spans as follows: $D_t = 0$ for 2019m3 to 2019m12, and $D_t = 1$ for

24

2020m1 to 2020m10. The forecast horizon (h) spans until $H - 1(2024m7)$, which is the most recent data available. The number of h is 46 (including $h = 0$).

Figure 9: IRFs using LP

Panel(A): Vacancy
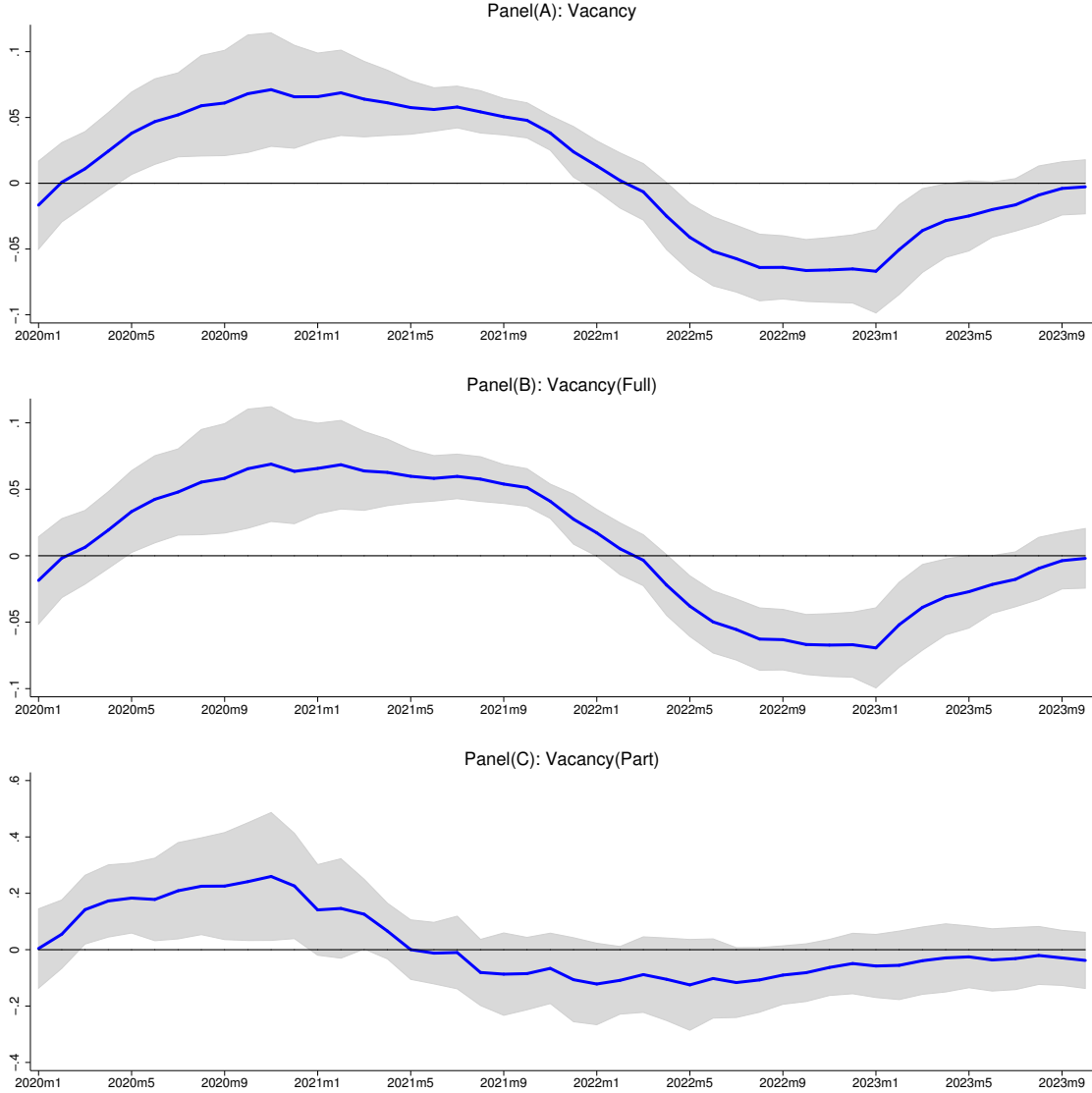
Panel(B): Vacancy(Full)

Panel(C): Vacancy(Part)

Figure 9 presents the IRFs using the LP method. The results align with the findings from the Literature Review section: following a negative shock in foreign labor, the vacancy rate initially rises, subsequently drops, and eventually converges at zero. Meanwhile, as Figure 9 (C) illustrates, the vacancy rate for fixed-term employment is relatively insignificant, which corroborates the results from the DD regression analysis discussed in the previous subsection.

Furthermore, Figure 9 exhibits congruence with Figure 7. In the immediate aftermath of the pandemic's onset, a marginal negative trend in the vacancy rate is observable for

approximately five months. Subsequently, this trend reverses, showing an upward trajectory until January 2022, after which a decline commences. This pattern demonstrates consistency across both the continuous DD approach, as illustrated in Figure 7, and the LP method. The concordance between these distinct methodological approaches serves to reinforce the robustness of the observed trends in labor market dynamics during the post-pandemic period.

As discussed in this section, once an exogenous shock is identified, the LP method offers significant advantages over the SVAR. Nonetheless, in Appendix E, I also present IRF using SVAR with Sign Restrictions. This is done to facilitate a direct comparison with the SVAR results reported by Schiman (2021).

Investigating the mechanisms and reasons for the short run vacancy rise and long run vacancy drop is an interesting topic that should be addressed in this paper. Specifically, the causes could include the re-entry of TFWs after the lifting of quarantine restrictions, firms exiting the market, or the adoption of labor-saving technologies such as IT, robots, and machines. The causes might be mixed or could be heterogeneous across different sectors, as discussed in detail in the following section.

7 Mechanisms and Reasons for the Vacancy Pattern

The theoretical framework provided by the Search and Matching model, as elucidated by Howitt and Pissarides (2000), offers a robust analytical approach for examining the long-term dynamics of job vacancies precipitated by the outflow of foreign labor. A comprehensive exposition of the standard Search and Matching model is presented in Appendix B, which introduces the essential notations employed throughout this section.

This paper presents a novel approach by incorporating short-run dynamics into the Search and Matching model. Although traditionally employed for long-run analysis, I argue that the Search and Matching model can also be adapted to examine short-run consequences. In the short-run, firms cannot exit the labor market. Furthermore, fewer people are searching for jobs. Therefore, the vacancy rate *rises* according to the model. From a formal perspective, k^* in Equation (k) remains constant unless alterations occur in $f(\cdot)$, r, or δ (refer to Appendix B for notation clarification). Thus, k^* is fixed in the short run. When a negative labor supply shock occurs, causing N to decrease, the sole method to achieve k^* is to restore the initial N^*. The only viable approach to increase N is by elevating the vacancy rate.

Conversely, the long-term recovery of the vacancy rate can be elucidated through

various mechanisms within the Search and Matching model. Two principal factors warrant consideration. Firstly, if the decline in the birth rate (represented by TFW in this context) is transient, a subsequent rebound in the birth rate would result in the Beveridge Curve (BC) returning to its initial state, thus leading to a drop in vacancies. Secondly, even in the case of a permanent decline in the birth rate, which would cause the BC to contract towards the origin, the free exit of firms facilitates an adjustment in θ, the market tightness parameter. Specifically, the new equilibrium market tightness is determined by the interaction of Equations (WC) and (JC) shown in Appendix B. Despite a potentially permanent contraction of the BC, the alteration in θ leads to an adjustment in the vacancy rate.

Meanwhile, the conceptualization of 'firms' within the Search and Matching framework diverges significantly from the traditional understanding of establishments employing multiple individuals. In this model, 'firms' are defined as the aggregate of employed workers and unfilled vacant positions. Even if the conventional number of establishments remains constant, a reduction in the sum of employed workers and unfilled vacancies would be interpreted as a decline in 'firms' according to the Search and Matching model. This approach is justifiable, as the critical factor is not the conventional quantity of establishments, but rather, the actual number of worker positions, both filled and potential.

This study investigates whether the observed recovery in vacancy rates can be attributed to the re-entry of TFWs (analogous to a recovery in birth rates within the Search and Matching model's conceptual framework) or to the exit of 'firms.' An examination of Panel (a) in Figure 1 reveals that E9 workers began to re-enter the labor market in May 2022. The Korean government initiated a significant policy shift in May 2022, implementing measures to substantially increase the influx of TFWs into the country. This observation aligns with the data presented in Panel (B) of Figure 7, which indicates a commencement of vacancy rate decline in the same month. The temporal correlation between these events suggests a potential causal relationship, rather than mere coincidence.

This study further investigates whether the exit of firms could be an additional factor contributing to the decline in the unfilled vacancy rate. As previously defined, the number of firms is calculated as the sum of the number of workers and the number of vacant positions. The analysis employs the same equation as Equation (7), with a modification so that the dependent variable is now the number of firms.

Panel (A) of Figure 10 presents the results of this analysis. The data does not indicate

Figure 10: DD (Market attrition and diminished output capacities)

Source: LFSE (firms) & MSMM (production)
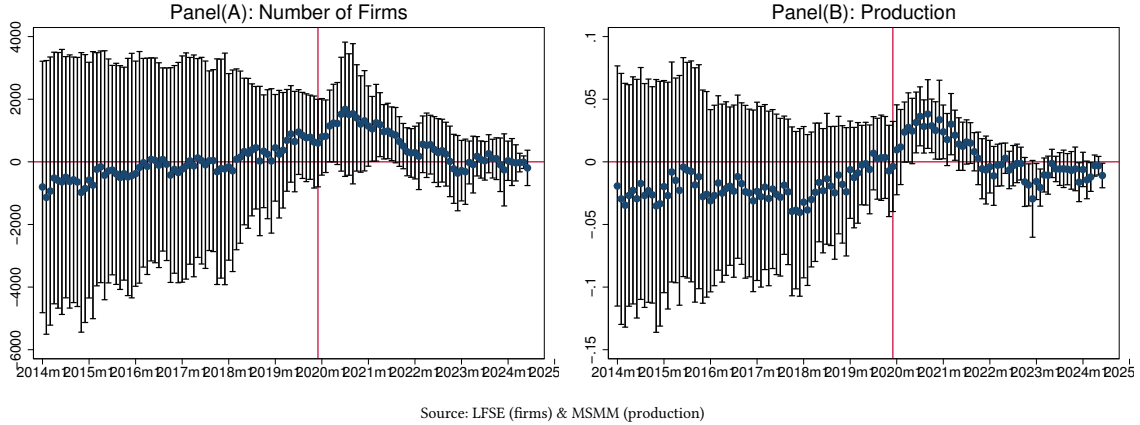
a significant reduction in the number of firms. Notably, the firm count remains consistent even in the post-pandemic period. These findings suggest that firm attrition is not a contributing factor to the observed decline in the vacancy rate. Panel (B) of the aforementioned Figure illustrates the DD regression analysis, with production as the dependent variable. The sector demonstrating high reliance on TFWs exhibits a more pronounced surge in production during the Shock phase (2020-2021), which is statistically significant. However, in the long term, the production differential converges to zero, indicating that there are no substantial disparities between sectors. Furthermore, Panel (D) of Figure 8 reveals a consistent near-zero trend in domestic worker employment post-2022.

In conclusion, while the resurgence of TFWs following the end of the pandemic has contributed to a decline in the vacancy rate, firm attrition does not appear to be a significant factor. A plausible alternative explanation is that enterprises facing significant labor shortages might have accelerated their implementation of automation and mechanization technologies. Nevertheless, this conjecture requires rigorous empirical scrutiny in order to substantiate its validity.

8   Effects on Domestic Workers

The investigation of changes in domestic workers' conditions due to the abrupt decline in TFWs is equally crucial discussion. This analysis is hindered, however, by the lack of an appropriate dataset. The Economically Active Population Survey (EAPS), the Korean equivalent of the Current Population Survey (CPS), does provide annual wage information, analogous to the March supplement in the CPS. Nevertheless, two significant limitations impede how useful it can be for this purpose. Firstly, unlike the CPS, EAPS

does not differentiate between foreign and domestic workers. Secondly, it only offers one-digit industrial sector classifications, precluding a more granular analysis of two-digit sectors within manufacturing. Consequently, a wage analysis for domestic workers is rendered unfeasible.

An analysis of domestic workers' conditions is most appropriately conducted through an examination of Panel (D) in Figure 8. This graphical representation elucidates the absence of a statistically significant response among domestic workers to elevated vacancy rates in specific sectors during the COVID-19 pandemic period. The observed lack of reactivity indirectly implies a certain level of inflexibility within the domestic workforce segment of the manufacturing labor market.

9   Conclusion

This paper has supported the efficacy of South Korea's temporary foreign workers (TFW) policy in addressing labor shortages within the manufacturing sector. Notwithstanding prevalent anti-immigrant sentiments among the native population, this study underscores the inadequacy of the domestic workforce to fulfill the demand for permanent employment. It is noteworthy that the reduction in unfilled vacancies commenced only after the relaxation of restrictions on the inflow of foreign workers. Thus, the incorporation of TFWs into permanent positions could potentially alleviate labor market constraints. This research specifically scrutinizes the South Korean case, highlighting that the country faces an urgent need for foreign workers to address its labor market exigencies.

The paper's empirical analysis show that sectors heavily reliant on TFWs frequently have working hours that are close to the legal maximum. This indicates that these sectors might involve challenging working conditions. Although it is relatively easy for these industries to hire fixed-term employees, finding permanent workers is more challenging. In the face of these labor market pressures, manufacturing entities demonstrate a notable reluctance to implement wage increases or marginal extensions to working hours as adaptive strategies. A potential explanation could be that these sectors have already reached the upper limit of permissible working hours and are therefore unable to offer higher wages due to competition from countries with lower wage norms.

This paper began by demonstrating that vacancy patterns are consistent across three pivotal studies —Anastasopoulos et al. (2021), Schiman (2021), and Iftikhar and Zaharieva (2019)— as well as within the framework of the Search and Matching model by Howitt and Pissarides (2000). Specifically, a shock causing a decrease in foreign workers leads

to a *rise* in the vacancy rate in the short run, a *drop* in the long run, and eventually a convergence at *zero*. Employing the Difference-in-Differences and the Local Projection methodologies, this paper has validated these trends in the short run and observes a statistically significant *drop* in the long-run vacancy rate, according to Local Projection results. One of this study's main contributions has been to offer a comprehensive explanation of vacancy patterns. To date, the majority of vacancy literature has concentrated on the *influx* of migrants rather than the outflow of foreign workers. The abrupt cessation of foreign worker inflow presents an optimal opportunity to examine this sudden *outflow*.

Previous research employing the Search and Matching model has posited that vacancies could decline in the long run due to an adjustment process, which may include firms shutting down or investing in labor-saving technologies. Acemoglu (2010) called for additional studies exploring the causal relationships between labor scarcity and technological adoption. Building on this idea, an interesting direction for future research could be to examine the effects of reduced TFW numbers in the post-pandemic era on the adoption of labor-substituting technologies in the manufacturing sector. Abramitzky et al. (2019) documented that the loss of immigrant labor in the U.S. in the 1920s led farmers to transition to more capital-intensive methods, and resulted in the closure of the mining sector. Similarly, Clemens, Lewis, and Postel (2018) found that states that had previously relied on Bracero labor were more likely to adopt technological advancements.

This paper is subject to limitations. First, the external validity in terms of temporal applicability is uncertain. The challenge faced by native workers in addressing the vacancy issue may have intensified during the pandemic period. Second, the instrument employed —the proportion of E9 workers prior to the pandemic's onset— may not be entirely exogenous, despite this paper's claims to the contrary. Sectors heavily dependent on TFWs may have derived economic advantages from their employment through reduced labor costs, potentially impacting labor productivity. This factor is intrinsically linked to firms' profitability, which in turn correlates with the unfilled vacancy rate. A counterargument to this critique, however, might put forward that the proportion of E9 workers is a static value, invariant over time, and thus unaffected by post-COVID-19 fluctuations. Lastly, to more fully elucidate the ramifications of the precipitous decline in TFWs, an examination of its effects on domestic labor is essential. However, current data constraints preclude a comprehensive analysis of this relationship.

A   Appendix: Table

Table 7: Share of TFW Workers on Total Workers in 2019h2

| ISIC	Industry Names	TFW Shares (%)
19†	Coke, hard-coal and lignite fuel briquettes and Refined Petroleum Products	0.01
12†	Tobacco products	0.59
11	Beverages	0.66
21	Pharmaceuticals, Medicinal Chemicals and Botanical Products	1.27
14	Wearing apparel, Clothing Accessories and Fur Articles	1.33
26	Electronic Components, Computer, Radio, Television and Communication Equipment and Apparatuses	1.52
27	Medical, Precision and Optical Instruments, Watches and Clocks	2.41
28	Electrical equipment	3.67
20	Chemicals and chemical products except pharmaceuticals, medicinal chemicals	4.23
18	Printing and Reproduction of Recorded Media	4.38
31	Other Transport Equipment	4.77
33	Other Manufacturing	4.81
15	Tanning and Dressing of Leather, Luggage and Footwear	5.39
30	Motor Vehicles, Trailers and Semitrailers	7.31
29	Other Machinery and Equipment	7.35
13	Textiles, Except Apparel	8.59
23	Other Non-metallic Mineral Products	8.91
24	Basic Metal Products	8.95
10	Food Products	9.10
17	Pulp, Paper and Paper Products	11.28
22	Rubber and Plastic Products	12.31
25	Fabricated Metal Products, Except Machinery and Furniture	14.15
32	Furniture	17.15
16	Wood Products of Wood and Cork; Except Furniture	18.22
C	Total Manufactures	7.24

†: industries are removed because of scarce observations.

B   Appendix: Conventional Search and Matching Model

Following Howitt and Pissarides (2000), this section carefully derives the steady-state equilibrium of the Search and Matching model. This steady-state equilibrium assumes an extremely fluid capital adjustment (long-run), as is usual for any standard Search and Matching models. There are numerous versions of the Search and Matching models, including in Howitt and Pissarides (2000), Elsby, Michaels, and Ratner 2015, Diamond (1982), and Mortensen and Pissarides (1994), but all these versions implicitly assume extremely fluid capital. Therefore, the Search and Matching model is more relevant for long-run analysis. This is true even in instances of dynamic analysis (out of steady-state). Dynamic analysis studies how an out of steady-state converges with a unique path to create a new steady-state equilibrium under conditions of extremely fluid capital. The curved arrow line in Figure 11(b) depicts this unique path.

This standard Search and Matching model can explain the trajectory of vacancies *in the long-run* when there is a *permanent* outflow of foreign workers (Table 8 summarizes notations). The outflow of immigrants leads to the birth rate (b) decline. In the long-run,

Figure 11: Search and Matching Model
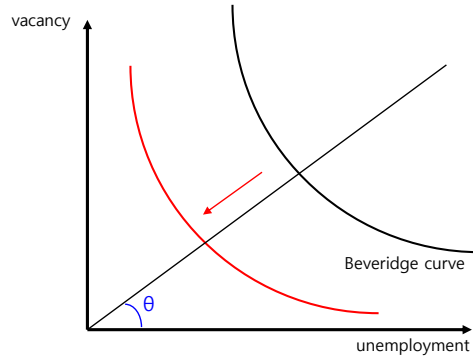
the model predicts as in Figure 11. Many firms exit the labor market as they anticipate the decreased availability of people. Consequently, the Beveridge curve (BC) moves *inward*, and the vacancy rate *drops*.

Notations are the same as Howitt and Pissarides (2000) and is summarized in Table 8. Each firm hires only one worker. The firms outside the market can freely enter the market, and the firms inside the market can also freely exit the market. Therefore, when firms expect a large profit increase or decrease, numerous firms can enter or exit the market immediately (long run environment).

Table 8: Definitions

a	Matching efficiency
b	Birth rate (enter the labor market)
β	Worker's bargaining power
c	Search cost
d	Death rate (exit the labor market)
δ	Depreciation rate
λ	Job termination rate
K	Representative firm's capital
N	Representative firm's employees
FDR	$f(k) - \delta k - rk$
p	Labor augmented productivity
r	Interest rate
z	Unemployment benefit

The total number of people is L_t, and evolves by birth rate (b_t) and death rate (d_t). So $L_{t+1} = L_t(1 + b_t - d_t)$. This means that firms' entrance is unlimited, but the number of people is strictly projected by the birth and death rate. The total number of employed

workers is $(1 - u_t)L_t$, the total number of unemployed people is $u_t L_t$, and the total number of vacant firms is $v_t L_t$. This is because v_t is defined as the number of vacant firms per one mass of the population.

$m(u_t, v_t)$ is the arrival rate of matching. Therefore, $m(u_t, v_t)L_t$ is the total number of matching at time t. There are many versions of matching functions, but this paper will use the most common and simplest Cobb-Douglas version, $m = au^{1-\eta}v^\eta$. a is matching efficiency. Therefore, the matching rate per one person is Equation (4), and the matching rate per one firm is Equation (5), where $\theta \equiv \frac{v}{u}$. Conventionally, $\frac{m}{u}$ is represented as q, and $\frac{m}{v}$ is represented as θq.

$$\frac{mL}{uL} = \frac{m}{u} = a\left(\frac{v}{u}\right)^\eta = a\theta^\eta \equiv q \tag{4}$$

$$\frac{mL}{vL} = \frac{m}{v} = a\left(\frac{v}{u}\right)^{\eta-1} = a\theta^{\eta-1} \equiv \theta q \tag{5}$$

The inflow to unemployed status is $\lambda_t(1 - u_t)L_t + b_t L_t$. The first term is job termination. The second term is birth. The outflow from unemployed status is $q_t u_t L_t + d_t u_t L_t$. The first term is job matching. The second term is death. Therefore, the total flow of unemployed people is:

$$u_{t+1}L_{t+1} - u_t L_t = \lambda_t(1 - u_t)L_t + b_t L_t - q_t u_t L_t - d_t u_t L_t$$
$$\Leftrightarrow u_{t+1}(1 + b_t - d_t)L_t - u_t L_t = \lambda_t(1 - u_t)L_t + b_t L_t - q_t u_t L_t - d_t u_t L_t$$
$$\Leftrightarrow (u_{t+1}(1 + b_t - d_t) - u_t) = \lambda_t(1 - u_t) + b_t - q_t u_t - d_t u_t$$

In steady state $u_{t+1} = u_t$,

$$\Leftrightarrow (b_t - d_t)u_t = \lambda_t(1 - u_t) + b_t - q_t u_t - d_t u_t$$
$$\Leftrightarrow u_t = \frac{\lambda_t + b_t}{\lambda_t + b_t + q_t} \tag{BC}$$

A representative firm's production function has labor augmented productivity, and pN is normalized to one.

$$F \equiv F(K, pN)$$
$$= F\left(\frac{K}{pN}, 1\right) \times pN$$
$$= f(k) \times pN, \text{ where } k \equiv \frac{K}{pN}$$

A matched job at time t has a value worth as:

$$\frac{F}{N} - \frac{\delta K}{N} - \frac{rK}{N} - w$$

$$\Leftrightarrow pf(k) - \delta pk - rpk - w$$

$$\Leftrightarrow p[\text{FDR}] - w, \text{ where FDR} \equiv f(k) - \delta k - rk \tag{6}$$

V, J, W, and U represent the Bellman functions (the value of infinite horizon). V is the value of a firm's vacant status, J is the value of a firm's matched status, W is the value of a person's matched status, and U is the value of a person's unemployed status.

In order to calculate these values, a Poisson and an Exponential distributions are used. Suppose a random variable x follows a Poisson distribution with the arrival rate of λ, then the distribution is Equation (7). Then it can convert to an Exponential distribution as in Equation (8)

$$f(x) = \frac{\lambda^x e^{-\lambda}}{x!} \tag{7}$$

$$f(t) = \lambda e^{-\lambda t} \tag{8}$$

Using these distribution functions with an arrival rate of λ, the probability that an event never happens until time t equals as $x = 0$, which is Equation (9). And the probability that an event happens for the first time at time t is Equation (10).

$$f(0) = e^{-\lambda t} \tag{9}$$

$$f(t) = \lambda e^{-\lambda t} \tag{10}$$

The value function of V can be calculated as below. For each t from zero to infinity, the probability that matching never happens until time t is e^{-qt}, and its value is $-pc$; the probability that the matching eventually happens for the first time at time t is qe^{-qt}, and its value is J. Under the assumption of firms' free entry and exit, the value function of V will eventually be zero.

$$V = \int_0^\infty e^{-rt}[e^{-qt}(-pc) + qe^{-qt}J]\,dt$$

$$\Rightarrow rV = -pc + q(J - V) \tag{V}$$

Similarly, the value function of J can be calculated as below.

$$J = \int_0^\infty e^{-rt}[e^{-(\lambda+d)t}(p \cdot \text{FDR} - w) + \lambda e^{-\lambda t}e^{-dt}V + de^{-dt}e^{-\lambda t}V]\,dt$$

$$\Rightarrow rJ = p \cdot \text{FDR} - w + (\lambda + d)(V - J) \tag{J}$$

The value function of W can be calculated as below.

$$W = \int_0^\infty e^{-rt}[e^{-(\lambda+d)t}w + \lambda e^{-\lambda t}e^{-dt}U + de^{-dt}e^{-\lambda t}0]\,dt$$
$$\Rightarrow rW = w + \lambda(U - W) - dW \tag{W}$$

The value function of U can be calculated as below.

$$U = \int_0^\infty e^{-rt}[e^{(\theta q+d)t}z + \theta q e^{-\theta qt}e^{-dt}W + de^{-dt}e^{-\theta qt}0]\,dt$$
$$\Rightarrow rU = z + \theta q(W - U) - dU \tag{U}$$

The model assumes the identical firms and people, and when they are matched they negotiate the wage condition. This negotiation is calculated by Nash bargaining problem as follows:

$$w = \arg\max_w (W - U)^\beta (J - V)^{1-\beta} \text{ , where } \beta \text{ is the bargaining power.}$$
$$\Rightarrow (1 - \beta)(W - U) = \beta J \text{ , since } V = 0 \tag{Nash}$$

Lastly, a representative firm maximizes the value function of J to determine optimal capital, K. Rearranging Equation (J) yields:

$$J = \frac{pf(k) - \delta pk - rpk - w + (\lambda + d)U}{r + \lambda + d}$$
$$\Rightarrow k^* = \arg\max_k J$$
$$\Rightarrow k^* \text{ satisfies } f'(k) = \delta + r, \text{ where } k \equiv \frac{K}{pN} \tag{k}$$

It is worth to note that k^* is determined implies that K^* is determined, where $k \equiv \frac{K}{pN}$. Therefore, optimal capital is decided in the long run.

Based on this k^*, a combination of all Equations (V), (J), (W), (U), (Nash), and (BC) yields the optimal wage, unemployment, and vacancy. In detail, a combination of Equation (V) and (J) yields Equation (JC) as below. A combination of Equations (V), (J), (W), (U), and (Nash) yields Equation (WC).

$$w = p \cdot \text{FDR} - \frac{pc(r + \lambda + d)}{q} \tag{JC}$$
$$w = z + \beta(p \cdot \text{FDR} - z + \theta pc) \tag{WC}$$
$$u = \frac{\lambda + b}{\lambda + b + q} \tag{BC}$$

Rewriting the above equations to simplify the notations, using the fact that $q = a\theta^{\eta}$, and $\theta = \frac{v}{u}$.

$$w = p \cdot (f(k^*) - \delta k^* - rk^*) - \frac{pc(r + \lambda + d)}{a\theta^{\eta}} \tag{JC}$$

$$w = z + \beta(p \cdot (f(k^*) - \delta k^* - rk^*) - z + \theta pc) \tag{WC}$$

$$v = \left(\frac{(\lambda + b)(1 - u)}{au^{\eta}}\right)^{\frac{1}{\eta}} \tag{BC}$$

The above three equations are the final result. Equation (JC) and (WC) are both the function of w and θ. θ is typically called as the market tightness. The tighter θ implies firms' difficulty of finding workers. The intersection of Equation (JC) and (WC) yields an equilibrium (steady-state) wage(w) and market tightness(θ). After optimal θ is determined, the intersection of a tangent line of θ and Equation (BC) yields an equilibrium (steady-state) unemployment(u) and vacancy(v).

C   Appendix: Unauthorized Workers

The Survey on Immigrants' Living Conditions and Labor Force, initiated in 2012, excludes temporary foreigners from its sample. Additionally, it lacks a variable indicating whether a respondent is an unauthorized resident. Therefore, this survey is unsuitable for studying unauthorized workers. Given the absence of a survey specifically designed to study unauthorized foreign workers in South Korea, researchers must rely on various indirect sources to estimate their numbers.

Unauthorized workers in South Korea fall into one of four categories: A) individuals who stay beyond their permitted period, B) individuals who leave their legally assigned establishments to work elsewhere illegally, C) individuals who work without the necessary work authorization, and D) individuals who enter South Korea illegally without a visa.

First, the Korea Immigration Service Statistics (KISS) from the Ministry of Justice provides information about individuals in Category A. Figure 12 illustrates the proportion of overstaying foreign residents relative to the total non-immigration residents. This proportion significantly decreased in 2003 due to a legalization policy and robust enforcement efforts. However, it began to rise again from 2018 due to the more generous issuance of Visa Exemption (B1) and Temporary Visit (C3) visas, a policy change initiated in response to the Winter Olympic Games hosted in South Korea in 2018. In 2020, the

share was 19.3%, comparable to the USA, which recorded 21.2% in 2019.[10] Utilizing KISS, Lee (2020) estimates that among the unauthorized foreign residents in 2020, 43.8% originated from Visa Exemption (B1), 20.1% from Temporary Visit (C3), 12.0% from Non-professional Employment (E9), and 0.7% from Working Visit (H2). He also estimates that among Visa Exemption (B1) residents, about 72.4% are from Thailand, many of whom are employed in the illegal massage service industry. As B1 visa holders are not authorized to work, these individuals also fall into Category C.

Figure 12: Share of Overstaying Residents
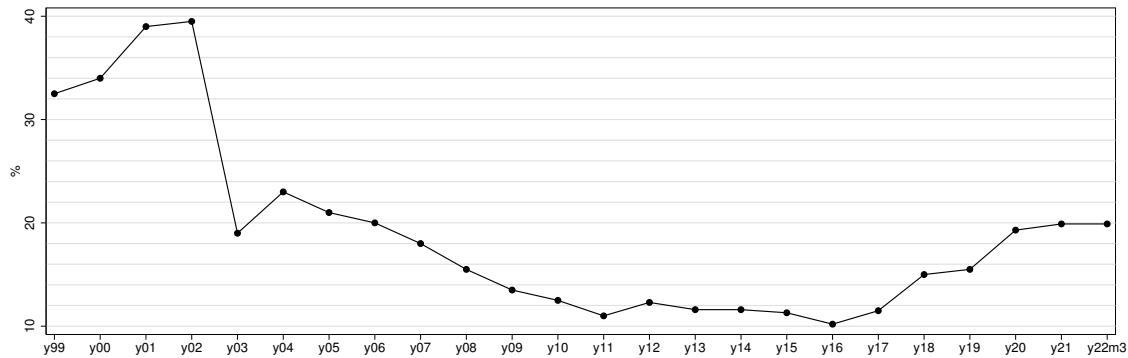
Second, Lee (2020) analyzes unauthorized foreign workers using data from the Employment Permit System (EPS). As previously mentioned, E9 workers are required not to change their place of employment and must leave South Korea immediately upon termination of their employment. He estimates that among unauthorized E9 workers, approximately 79.4% fall into Category A, while 20.6% fall into Category B. Thus, the issue of unauthorized status is predominantly associated with Category A rather than Category B.

Finally, estimating the number of people in Categories C and D is challenging due to the lack of official data. Nevertheless, one study conducted personal surveys of foreign workers, including those who are unauthorized (Lim 2021). The sample size accounted for 8.7% of the total foreign population in 2020 in Nonsan City, which has a high concentration of foreigners in South Korea. The findings indicate that among the unauthorized foreign workers, 90% belonged to Category A. Additionally, 60% of these workers were employed in the agricultural industry, whereas only 10% were employed in the manufacturing sector. The researcher suggested that unauthorized workers are more prevalent

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10. Fiscal Year 2019 Entry/Exit Overstay Report, Homeland Security, USA.
Meanwhile, among non-EU-EFTA citizenship living in the UK in 2017, 42.9% were unauthorized immigrants; Source: Pew Research Center.

in the agricultural sector due to the lack of active government supervision, in contrast to the strict enforcement observed in the manufacturing sector.

D   Appendix: Estimating Domestic Labors in Two-Digit Industry Sectors

Unfortunately, the exact number of TFWs is known only for the total manufacturing sector (TFW_t). For two-digit sectors level, only the number of E9 workers is known (E9_{it}). Therefore, the paper assumes for now that the proportion of TFWs across sectors is the same as that of E9 workers. Under this assumption, TFW_{it} can be estimated as follows. Equation (11) shows the estimated number of domestic workers for two-digit sectors level.

$$\text{TFW}_{it} = \text{TFW}_t \times \frac{\text{E9}_{it}}{\sum_i \text{E9}_{it}}$$
$$\Rightarrow \text{Domestic Workers}_{it} = \text{Total Workers}_{it} - \text{TFW}_{it} \tag{11}$$

E   Appendix: IRF using SVAR with Sign Restrictions

The Local Projection (LP) method offers significant advantages over the Structural VAR model (SVAR) once an exogenous shock is identified. This raises a valid question about the rationale for using SVAR in this Appendix. The purpose here is to present a result (Figure 13) that directly compares with the findings of Schiman (2021). To ensure this comparison is precise, I have replicated the identical settings used by Schiman (2021).

In SVAR, current period variables are included on the explanatory side as shown in Equation (12), where Y_t represents a vector of n endogenous variables. The term $B_0 Y_t$ is included in the explanatory side to account for the possibility of contemporaneous effects among the variables. A critical assumption of this model is that ε_t represents white noise, characterized by a zero covariance, denoted as $\mathbb{E}(\varepsilon_t \varepsilon_t') = 0$.

$$Y_t = B_0 Y_t + B_1 Y_{t-1} + \cdots + B_p Y_{t-p} + \varepsilon_t \tag{12}$$
$$\Leftrightarrow (I - B_0) Y_t = B(L) Y_t + \varepsilon_t$$
$$\Leftrightarrow Y_t = (I - B_0)^{-1} B(L) Y_t + (I - B_0)^{-1} \varepsilon_t$$
$$\Leftrightarrow Y_t = A_1 B(L) Y_t + \epsilon_t \ , \text{where} \ \epsilon_t = (I - B_0)^{-1} \varepsilon_t \tag{13}$$

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10. Category 9 of the International Standard Classification of Occupations (ISCO)

Equation (12) is transformed into Equation (13), its reduced form, to facilitate the estimation of coefficients using Ordinary Least Squares (OLS). However, the variance-covariance matrix of ϵ_t is no longer diagonal but contemporaneously correlated. Consequently, the innovations in ϵ_t lack structural interpretation, as noted by Breitenlechner, Geiger, and Sindermann (2019). A common method to recover structural information from Equation (13) involves using the Cholesky decomposition of the covariance matrix $\mathbb{E}(\epsilon_t \epsilon_t')$. This approach, however, imposes the stringent assumption that shocks to one variable do not contemporaneously affect other variables, depending heavily on the ordering of variables. To mitigate this issue, alternative methods have been proposed that rely less on such assumptions. One such method involves applying sign restrictions, as suggested by Uhlig (2005), while another employs the Local Projection method proposed by Jordà (2005). The results derived from the Local Projection method will be detailed in a subsequent section.

Among the many variants for SVAR with sign restrictions, this paper uses Rubio-Ramirez, Waggoner, and Zha (2010)'s rejection method. The accuracy of SVAR with sign restrictions can increase when narrative restrictions are added (Antolín-Díaz and Rubio-Ramírez 2018a). Utilizing the narrative restriction method, Figure 5 in Schiman (2021)'s paper illustrates that following a *positive* shock of foreign labor, the vacancy rate initially decreases over the first three years, increases in the subsequent three years, and ultimately stabilizes at zero. As discussed in Introduction of this paper, this pattern is consistent with predictions from other existing studies and the Search and Matching model.

The objective of this subsection is to conduct a comparative analysis by presenting Figure 13, which corresponds to Figure 5 in the study by Schiman (2021). To ensure an accurate comparison, I have replicated the settings used by Schiman (2021). This includes maintaining the same shocks, variables, sign and narrative restrictions, and lag length. A forecast horizon of 120 months is employed in this analysis. Details regarding the sign and narrative restrictions utilized in this paper are provided in Table 9.[11] Notably, the TFW supply shock, which is a critical factor in the TFW dynamics, adheres to the Type A restriction outlined by Antolín-Díaz and Rubio-Ramírez (2018a).

Figure 13 shows IRFs over ten years, using the monthly dataset that ranges from 2012m1 to 2024m2 (146 observations). The wide area is 68% error band, as is considered standard. The figure shows that when there is a *negative* TFW shock, vacancy rate *rises* in the short run (three years) and converges to *zero* eventually.

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11. This paper used a program coded by Antolín-Díaz and Rubio-Ramírez (2018b)

Figure 13

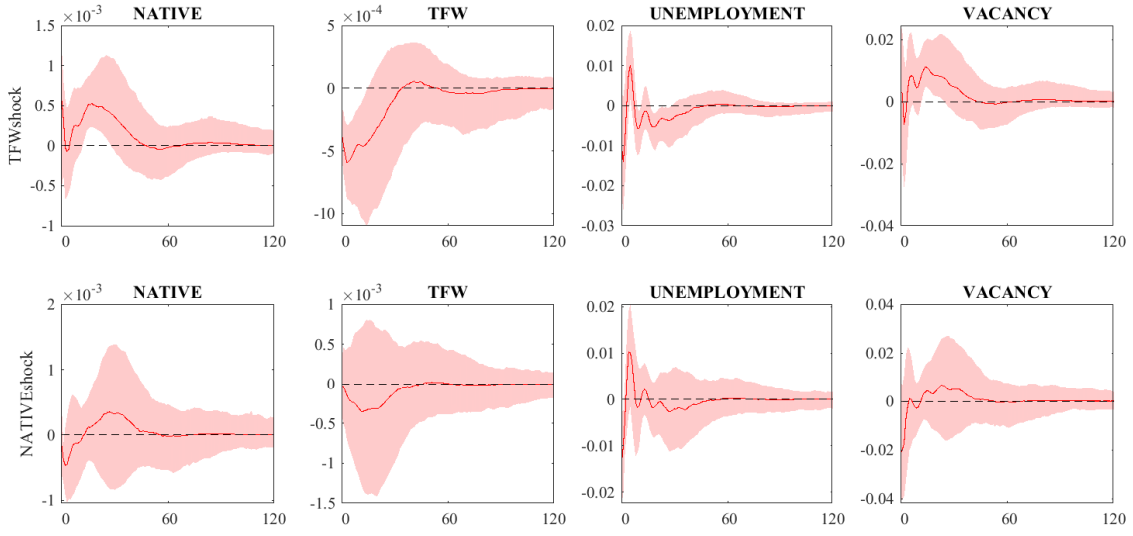### (a) IRFs using narrative sign restrictions

Table 9: Impact sign restrictions, 4-dimensional VAR

$b_{ij} \in \boldsymbol{B}^{-1\prime}$	NATIVE	TFW	UNEMPLOYMENT	VACANCY
Reallocation shock	+		−	−
Aggregate activity shock	+		−	+
Negative TFW supply shock	−		−	
	$b_{32} <$	−		
Negative NATIVE supply shock	−		−	
	−	$b_{41} <$		

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