

# Scam Awareness Related to Incident Alzheimer Dementia and Mild Cognitive Impairment

## A Prospective Cohort Study

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**Background:** Decreased scam awareness may be an early indicator of impending Alzheimer dementia and its precursor, mild cognitive impairment, but prior studies have not systematically examined the associations between scam awareness and adverse cognitive outcomes.

**Objective:** To test the hypothesis that low scam awareness is associated with increased risk for incident Alzheimer dementia, mild cognitive impairment, and Alzheimer disease pathology in the brain.

**Design:** Prospective cohort study of aging.

**Setting:** Community-based study in the greater Chicago metropolitan area.

**Participants:** 935 older persons initially free of dementia.

**Measurements:** Scam awareness was measured via questionnaire, incident Alzheimer dementia and mild cognitive impairment were documented in detailed annual cognitive and clinical evaluations, and Alzheimer disease neuropathology was quantified after death among a subset of persons who died ( $n = 264$ ). Proportional hazards models examined associations between scam awareness and incident Alzheimer dementia and mild cognitive impairment. Regression models examined associations between scam awareness and Alzheimer disease pathology, particularly  $\beta$ -amyloid burden and tau tangle density.

**Results:** During a mean of about 6 years (SD, 2.4) of observation, 151 persons (16.1%) developed Alzheimer dementia. Low scam awareness was associated with increased risk for Alzheimer dementia (hazard ratio [HR], 1.56 [95% CI, 1.21 to 2.01];  $P < 0.001$ ), such that each 1-unit increase in scam score (indicating lower awareness) was associated with about a 60% increase in dementia risk. Low scam awareness was also associated with increased risk for mild cognitive impairment (HR, 1.47 [CI, 1.20 to 1.81];  $P < 0.001$ ). These associations persisted even after adjustment for global cognitive function. Finally, low scam awareness was associated with a higher burden of Alzheimer pathology in the brain, particularly  $\beta$ -amyloid (estimated increase [ $\pm$ SE] in  $\beta$ -amyloid per 1-unit increase in scam score,  $0.22 \pm 0.10$  unit;  $P = 0.029$ ).

**Limitation:** The measure of scam awareness used here is too weak for prediction at the individual level.

**Conclusion:** Low scam awareness among older persons is a harbinger of adverse cognitive outcomes and is associated with Alzheimer disease pathology in the brain.

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The persistent difficulty of determining who is at high risk for adverse cognitive outcomes in old age has led to intense interest in identifying behavioral changes that predict the onset of Alzheimer dementia and its precursor, mild cognitive impairment (MCI), earlier than standard neuropsychological measures currently do (1, 2). Early detection of persons at risk for MCI in particular might enable better targeting of potential disease-modifying therapies.

Despite awareness of the need to identify predictors of dementia and MCI, the aspects of behavior to target are unclear. Evidence suggests that impairment in complex behaviors (such as decision making, particularly financial) is associated with progression from MCI to Alzheimer dementia, but little is known about their association with the transition from normality to MCI (3-7). Scam awareness is a key component of decision making in old age. Fraudsters frequently target and victimize older persons, and an awareness of deceptive tactics and

behaviors that increase susceptibility to scams or exploitation is essential for sound decision making (8-13). Emerging findings indicate that older persons, particularly those with MCI or other cognitive syndromes, are vulnerable to decreased scam awareness (8, 14). Further, even subtle changes in cognition related to age—those observed among “cognitively intact” persons—have a deleterious effect on scam awareness (15). Together, these findings suggest that decreased scam awareness may be an early manifestation of pathologic cognitive aging and a harbinger of adverse cognitive outcomes.

Here, we test the hypothesis that low scam awareness is associated with increased risk for incident MCI and Alzheimer dementia using data from more than 900 participants in a community-based study of aging (16). A subset of participants who died provided autopsy data to further explore whether low scam awareness in old age is a consequence of accumulating Alzheimer disease (AD) pathology in the brain.

## METHODS

### Participants

Data came from an ongoing clinical pathologic study of aging (16), the Rush Memory and Aging Proj-

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ect. The study was approved by the Institutional Review Board of Rush University Medical Center. Enrollees have no known dementia, receive annual clinical evaluations, and agree to organ donation. Each participant provided written informed consent and a document of anatomical gift.

The Memory and Aging Project started in 1997, and assessment of scam awareness was introduced in 2010. At the time of these analyses, 2031 participants had enrolled and completed the baseline evaluation. Figure 1 details the assembly of the final analytic sample of 935 older persons free of dementia.

### Assessment of Scam Awareness

Scam awareness was assessed using a measure that addresses knowledge of tactics used to deceive older persons and willingness to engage in behaviors that may increase risk for falling prey to financial scams and other forms of exploitation (14, 15, 17-19). We focused on these behaviors because exploitation of elders is a growing public health problem (8-13, 20). Participants were asked to rate their agreement on a 7-point Likert scale (Appendix Table, available at Annals.org) with 5 statements that assess openness to sales pitches (items 1, 2, and 5), interest in potentially risky investments (item 3), and awareness of heightened vulnerability due to older age (item 4). Items in this measure have moderate internal consistency, with an intraclass correlation coefficient of 0.63. In prior work from this cohort, lower scam awareness was associated with older age, lower cognition, lower financial and health literacy, lower psychological well-being, and poorer decision making (14, 15, 17, 18). The average of ratings across the 5 items is the total score, and higher scores indicate lower scam awareness.

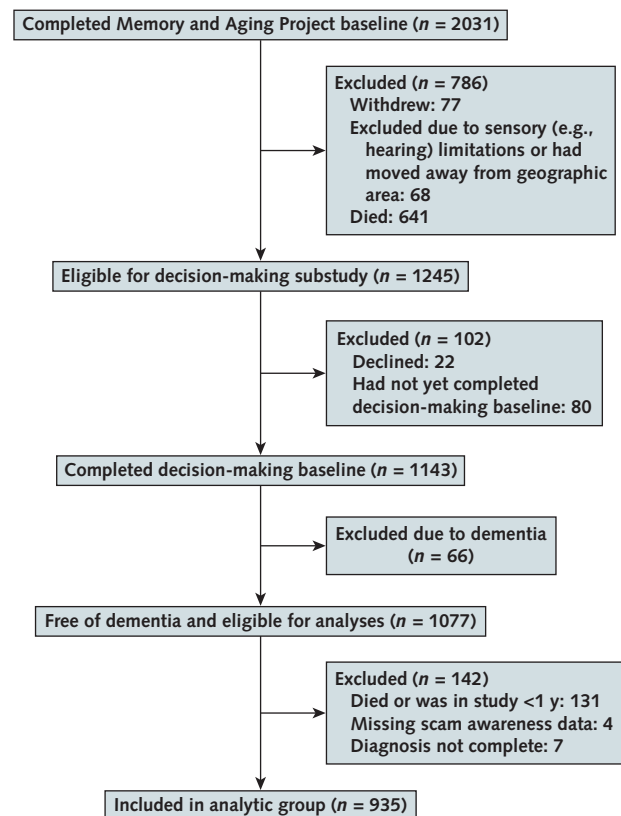
### Assessment of Cognition

Cognitive function was assessed annually using 21 performance tests (15, 16, 21-23). Results from 19 tests were used to create a composite measure of global cognition. These included 7 measures of episodic memory (immediate and delayed recall of Logical Memory Story A and the East Boston Story, Word List Memory, Word List Recall, and Word List Recognition), 3 measures of semantic memory (Boston Naming Test, Verbal Fluency, and Word Reading), 3 measures of working memory (Digit Span Forward, Digit Span Backward, and Digit Ordering), 4 measures of perceptual speed (Symbol Digit Modalities Test, Number Comparison, and 2 indices from a modified Stroop Neuropsychological Screening Test), and 2 measures of visuospatial ability (Standard Progressive Matrices and Judgment of Line Orientation). Raw test scores were converted to Z scores using the baseline mean and SD of the cohort, and Z scores from all 19 tests were averaged to yield the composite measure of global cognitive function (16, 22, 23).

### Clinical Diagnosis of Alzheimer Dementia and MCI

All participants had structured annual clinical evaluations that included the cognitive performance tests

**Figure 1.** Flow chart showing the assembly of the analytic cohort.



described in the previous paragraph, medical history interviews, and in-person neurologic examinations (16). Clinical classification of cognitive impairment and dementia followed a 3-step process. First, 11 cognitive tests were scored by computer, and an education-adjusted rating of impairment was provided for 5 cognitive domains (16, 21). Second, impairment ratings were reviewed by a neuropsychologist blinded to scam awareness and other information except cognitive data, education, sensorimotor function, and motivation. The neuropsychologist rendered a judgment on impairment. Third, an experienced clinician reviewed the cognitive data, neuropsychologist's ratings, medical history, and neurologic examination results and rendered a decision regarding dementia and its likely cause. Clinical diagnosis of Alzheimer dementia was based on criteria from the National Institute of Neurological and Communicative Disorders and Stroke and the Alzheimer's Disease and Related Disorders Association; these criteria include a history of cognitive decline with impairment in memory and at least 1 other cognitive domain (16, 24). Mild cognitive impairment was defined as cognitive impairment that did not meet criteria for dementia (14, 16, 22).

**Table 1.** Baseline Characteristics of the Analytic Group and Participants Who Did and Did Not Develop Alzheimer Dementia\*

Characteristic	Analytic Cohort (n = 935)	Unaffected Participants (n = 784)	Participants With Incident Alzheimer Dementia (n = 151)	P Value
<b>Age, y</b>				<0.001
Mean (SD)	81.2 (7.5)	80.4 (7.5)	85.6 (5.8)	
Median (IQR)	82.1 (76.3 to 86.6)	81.2 (75.3 to 85.7)	85.8 (82.1 to 89.8)	
<b>Education, y</b>				0.111
Mean (SD)	15.4 (3.6)	15.5 (3.0)	15.0 (3.3)	
Median (IQR)	16.0 (13.0 to 18.0)	16.0 (13.0 to 18.0)	15.0 (12.0 to 17.0)	
<b>Women, %</b>	76.9	76.3	80.1	0.34
<b>Global cognition (Z score)</b>				<0.001
Mean (SD)	0.21 (0.52)	0.31 (0.47)	−0.28 (0.47)	
Median (IQR)	0.24 (−0.14 to 0.59)	0.33 (−0.001 to 0.64)	−0.28 (−0.56 to 0.02)	
<b>Scam awareness†</b>				<0.001
Mean (SD)	2.8 (0.7)	2.7 (0.7)	3.1 (0.7)	
Median (IQR)	2.8 (2.2 to 3.2)	2.8 (2.2 to 3.2)	3.0 (2.6 to 3.6)	

IQR = interquartile range.

\* Statistical significance is based on *t* tests or  $\chi^2$  tests, as appropriate.

† The average of the Likert ratings across all 5 items, with higher scores reflecting lower awareness.

## Neuropathologic Indices of AD

Brain autopsy followed standard procedures (25, 26).  $\beta$ -Amyloid immunoreactive plaques were labeled with N-terminus-directed monoclonal antibodies (4G8 [Covance], 1:9000; 6F/3D [Dako North America], 1:50; or 10D5 [Elan Pharmaceuticals], 1:600). Neurofibrillary tangles were labeled with an antibody specific for phosphorylated tau (AT8 [Innogenetics], 1:1000). Computer-assisted image analysis quantified the areas occupied by  $\beta$ -amyloid and tau tangles, and regional measures were averaged to yield composite measures of  $\beta$ -amyloid burden and tangle density.

## Statistical Analysis

Spearman correlations and *t* tests were used to describe the bivariate relationships between demographic variables and scam awareness at baseline. Cox proportional hazards models adjusted for age, sex, and education were used to examine the associations of scam awareness with incident Alzheimer dementia and MCI. Scores on the scam awareness measure served as the predictor, and time in years until the first incident event (Alzheimer dementia and MCI, separately) was the outcome. Thus, the increase in log hazard ratio (HR) is proportional with every 1-unit increase (1.4 SD) in scam awareness. Participants who had no event or died before an event were right-censored at the last evaluation. We assessed the proportional hazards assumption by using cumulative sums of Martingale residuals. We did sensitivity analyses that further examined the influence of baseline global cognitive function, extremes of age, and item-level associations. Mixed-effects models were used to examine the association of scam awareness with the starting level of and rate of decline in global cognitive function. Finally, among participants who had an autopsy (*n* = 264), linear regression models were used to examine the association between scam awareness and 2 molecularly specific markers of AD pathology.

## Role of the Funding Source

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## RESULTS

### Descriptive Properties of the Sample

Table 1 provides descriptive data on the analytic cohort. The mean scam awareness score was 2.8 (SD, 0.7), with higher scores indicating lower scam awareness. In bivariate analyses, lower scam awareness was associated with older age (*P* < 0.001), lower education (*P* < 0.001), and lower global cognition (*P* < 0.001) at baseline.

Incidence rates for Alzheimer dementia and MCI were higher among participants with lower scam awareness (Table 2). Rates of incident Alzheimer dementia ranged from 11 cases per 1000 person-years for high scam awareness (10th percentile) to 42 cases per 1000 person-years for low awareness (90th percentile); those of MCI ranged from 38 cases per 1000 person-years (10th percentile) to 91 cases per 1000 person-years (90th percentile). Appendix Figure 1 (available at [Annals.org](https://annals.org)) shows incident Alzheimer dementia and MCI by percentile of scam awareness score.

### Scam Awareness and Risk for Alzheimer Dementia

During a mean of 5.7 years (SD, 2.4) of observation (median, 6.0 years; range, 2 to 9 years), 151 persons developed incident Alzheimer dementia. These participants were older and had lower levels of education, lower global cognition, and lower scam awareness than those who did not develop dementia (Table 1). Scores on the measure of scam awareness were approximately normally distributed among those who did and did not develop Alzheimer dementia (Appendix Figure 2, avail-

able at Annals.org). In a proportional hazards model adjusted for age, sex, and education, a higher scam awareness score (indicating lower awareness) was associated with increased risk for Alzheimer dementia (HR, 1.56 [95% CI, 1.21 to 2.01];  $P < 0.001$ ) (Table 3), such that each additional unit (1.4 SD) was associated with about a 60% increase in risk for Alzheimer dementia. Figure 2 shows that a typical participant with a high score was about 2.2 times more likely to develop Alzheimer dementia than a participant with a low score. Figure 3 shows the association with Alzheimer dementia at additional percentiles of scam awareness. The log HR for Alzheimer dementia of a 1-unit increase was equivalent to approximately 4 additional years of age.

### Scam Awareness and MCI

We next examined the association between scam awareness and risk for incident MCI. For these analyses, we excluded 189 participants who had MCI at baseline and repeated the primary proportional hazards model among the remaining 746 cognitively intact persons. Of these, the 255 (34.2%) who developed MCI were older and had lower cognition and lower scam awareness than those who did not. Scam awareness scores were approximately normally distributed among those who did and did not develop MCI (Appendix Figure 2).

In a proportional hazards model, a higher scam awareness score (indicating lower awareness) was associated with increased risk for MCI (HR, 1.47 [CI, 1.20 to 1.81];  $P < 0.001$ ) (Table 3), such that each additional unit was associated with about a 50% increase in risk for MCI. Figure 2 shows that a typical participant with a high score was about 2 times more likely to develop MCI than a participant with a low score (Figure 3).

### Sensitivity Analysis

We did a series of sensitivity analyses. First, to determine whether the associations of scam awareness with Alzheimer dementia and MCI were independent of cognition, we repeated the primary proportional hazards models with an additional term to adjust for the starting level of global cognitive function. After this adjustment, associations persisted between scam awareness and Alzheimer dementia (HR, 1.37 [CI, 1.04 to 1.79];  $P = 0.024$ ) and MCI (HR, 1.29 [CI, 1.04 to 1.59];  $P = 0.020$ ). We also repeated the primary models after excluding persons in the top and bottom fifth percentiles of cognition, and the associations again persisted (Alzheimer dementia: HR, 1.48 [CI, 1.14 to 1.95];  $P =$

**Table 2.** Incidence Rates of Alzheimer Dementia and MCI for Different Percentiles of Scam Awareness

Scam Awareness*	Incidence Rate per 1000 Person-Years (95% CI)
<b>Alzheimer dementia</b>	
10th percentile	11.02 (3.00–26.20)
25th percentile	33.43 (16.69–57.87)
50th percentile	28.02 (21.22–36.03)
75th percentile	40.11 (21.93–65.50)
90th percentile	42.17 (26.10–63.24)
<b>MCI</b>	
10th percentile	37.97 (19.62–64.31)
25th percentile	52.63 (28.02–87.44)
50th percentile	78.97 (65.25–94.34)
75th percentile	73.08 (44.00–111.77)
90th percentile	90.61 (60.21–129.05)

MCI = mild cognitive impairment.

\* Higher scores indicate lower scam awareness, such that 10th percentile reflects high scam awareness and 90th percentile reflects low scam awareness.

0.007; MCI: HR, 1.37 [CI, 1.10 to 1.71];  $P = 0.005$ ). These findings suggest that the observed associations were relatively independent of global cognition and were not driven by persons at the extremes of cognition.

Second, we repeated the primary proportional hazards models with an additional term for the interaction between scam awareness and baseline global cognition. The interaction terms were not significant (Alzheimer dementia:  $P$  for interaction = 0.72; MCI:  $P$  for interaction = 0.179).

Third, we constructed a mixed-effects model to simultaneously examine the associations between scam awareness and the starting level of and rate of change in global cognition. In this analysis, higher scores on the measure of scam awareness (indicating lower awareness) were associated with a lower level of global cognition (estimated decrease in mean baseline cognition per unit increase in scam awareness score [ $\pm$ SE],  $-0.09 \pm 0.02$ ;  $P < 0.001$ ). With that association accounted for, higher scam awareness scores were also associated with a more rapid decline in global cognition (estimated additional rate of cognitive decline per unit increase in scam awareness score [ $\pm$ SE],  $-0.03 \pm 0.01$ ;  $P < 0.001$ ). We then repeated this analysis among persons who were cognitively intact at baseline, and findings were essentially the same (decrease in mean baseline cognition

**Table 3.** Associations of Scam Awareness With Incident Alzheimer Dementia and MCI\*

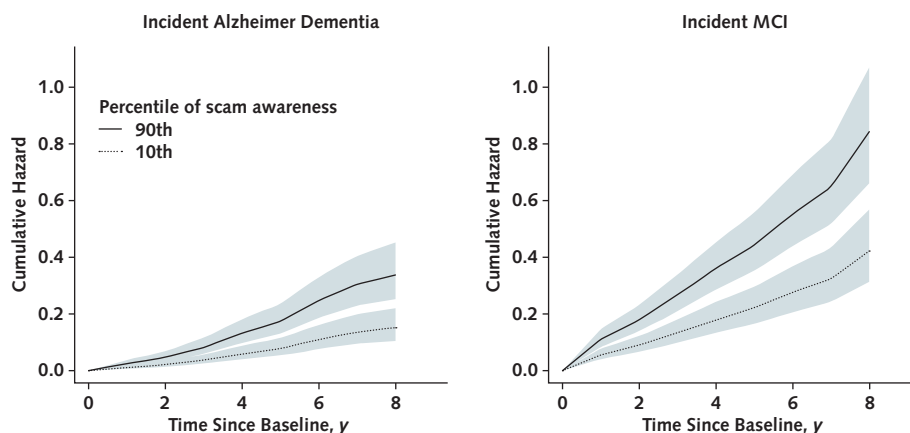
Model Term	Alzheimer Dementia (n = 935)		MCI (n = 746)	
	HR (95% CI)	P Value	HR (95% CI)	P Value
Age, per year	1.13 (1.09–1.16)	<0.001	1.10 (1.07–1.12)	<0.001
Male sex	0.79 (0.52–1.21)	0.28	1.23 (0.90–1.68)	0.20
Education, per year	0.99 (0.94–1.06)	0.94	1.01 (0.96–1.06)	0.73
Scam awareness, per unit†	1.56 (1.21–2.01)	<0.001	1.47 (1.20–1.81)	<0.001

HR = hazard ratio; MCI = mild cognitive impairment.

\* Derived from proportional hazards models.

† The average of the Likert ratings across all 5 items, with higher scores reflecting lower awareness.

**Figure 2.** Cumulative hazards of developing Alzheimer dementia or MCI for representative women with high versus low scam awareness scores, with 95% confidence bands.



Representative women have mean age and mean years of education. High scores indicate low awareness (90th percentile), and low scores indicate high awareness (10th percentile). MCI = mild cognitive impairment.

[ $\pm$ SE],  $-0.08 \pm 0.02$  [ $P < 0.001$ ]; additional rate of cognitive decline [ $\pm$ SE],  $-0.028 \pm 0.01$  [ $P < 0.001$ ]).

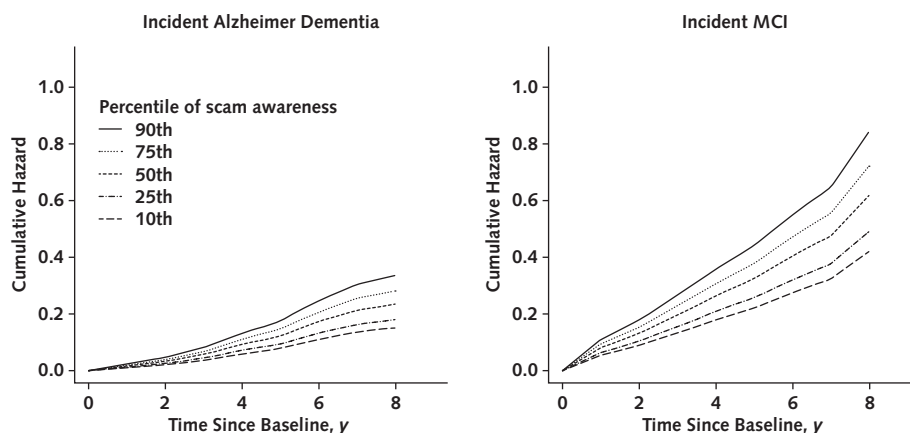
Finally, because the associations of scam awareness with incident Alzheimer dementia and MCI may have been driven by persons at the extreme ends of age or responses to selected items, we repeated the primary proportional hazards models after excluding persons at the extremes of age and then examined each of the 5 scam awareness items separately. After the top and bottom fifth percentiles of age were excluded, associations persisted with Alzheimer dementia (HR, 1.68 [CI, 1.29 to 2.20];  $P < 0.001$ ) and MCI (HR, 1.41 [CI, 1.13 to 1.76];  $P = 0.002$ ). Further, responses to 3 of the 5 scam items were associated with incident Alzheimer dementia and MCI (Table 4).

### Scam Awareness and AD Pathology

The associations of scam awareness with incident Alzheimer dementia and MCI suggest that deficits in

scam awareness may be an early indicator of pathologic cognitive aging. We leveraged neuropathology data available in a subset of 264 deceased participants (mean age at death, 91.0 years [SD, 6.20]) and used linear regression models adjusted for age at death and education to estimate the relationship between scam awareness and 2 molecularly specific pathologic hallmarks of AD,  $\beta$ -amyloid load (square root percent area) and tau tangle density (square root per  $\text{mm}^2$ ). With each 1-unit increase in scam awareness score,  $\beta$ -amyloid ( $\pm$ SE) increased by  $0.22 \pm 0.10$  unit ( $P = 0.029$ ). The regression coefficient for tau tangles was similar but did not reach statistical significance (estimated increase [ $\pm$ SE],  $0.20 \pm 0.13$ ;  $P = 0.113$ ).  $\beta$ -Amyloid deposition is recognized as the first pathologic change in the continuum of AD and occurs before the accumulation of tangle pathology, and both  $\beta$ -amyloid and tau tangles follow region-specific patterns of accumulation (1). Thus, to examine whether scam

**Figure 3.** Cumulative hazards of developing Alzheimer dementia or MCI for representative women, by percentile of scam awareness.



Representative women have mean age and mean years of education. MCI = mild cognitive impairment.



**Table 4.** Associations of Individual Scam Items With Incident Alzheimer Dementia and MCI\*

Item†	Alzheimer Dementia (n = 935)		MCI (n = 746)	
	HR (95% CI)	P Value	HR (95% CI)	P Value
1	0.92 (0.83–1.02)	0.80	0.99 (0.91–1.07)	0.80
2	1.16 (1.03–1.30)	0.015	1.17 (1.06–1.29)	0.002
3	1.25 (1.09–1.43)	0.001	1.28 (1.13–1.44)	<0.001
4	1.55 (1.31–1.83)	<0.001	1.14 (0.97–1.34)	0.115
5	1.10 (0.99–1.22)	0.057	1.09 (1.003–1.18)	0.042

HR = hazard ratio; MCI = mild cognitive impairment.

\* Derived from proportional hazards models adjusted for age, sex, and education.

† The Appendix Table describes the items.

awareness was related to the temporal sequence by which AD pathology accumulates, we did region-specific analyses separately for  $\beta$ -amyloid and tau tangles. Low scam awareness was related to increased  $\beta$ -amyloid throughout the brain, including in the neocortex (estimated increase [ $\pm$ SE],  $0.25 \pm 0.10$ ;  $P = 0.010$ ), entorhinal cortex (estimated increase [ $\pm$ SE],  $0.28 \pm 0.11$ ;  $P = 0.014$ ), and hippocampus (estimated increase [ $\pm$ SE],  $0.22 \pm 0.08$ ;  $P = 0.010$ ). It was associated with tangles in the entorhinal cortex, the earliest site of accumulation (estimated increase [ $\pm$ SE],  $0.39 \pm 0.16$ ;  $P = 0.018$ ). However, the associations between low scam awareness and tangles in the other regions did not reach statistical significance (estimated increase in hippocampus [ $\pm$ SE],  $0.19 \pm 0.20$  [ $P = 0.36$ ]; estimated increase in neocortex [ $\pm$ SE],  $0.21 \pm 0.12$  [ $P = 0.090$ ]).

## DISCUSSION

We found an association between low scam awareness and increased risk for incident Alzheimer dementia and MCI that was relatively independent of global cognitive function. Low scam awareness was also related to the pathologic hallmarks of AD, particularly  $\beta$ -amyloid deposition and tangles in their earliest site of accumulation. These findings provide compelling evidence that low scam awareness is an early harbinger of adverse cognitive outcomes and a manifestation of accumulating AD pathology in the brain.

The brains of older persons have accumulated a considerable burden of neuropathology by the time cognitive impairment is clinically manifest, which creates a challenge for both development and delivery of effective therapeutics (1, 2). There is a need to identify changes in behavior that occur before the onset of cognitive deficits detected by traditional measures. Emerging evidence suggests that dementia and MCI are associated with decrements in scam awareness and related aspects of decision making (4–8, 14, 15), but prior studies have not linked scam awareness with the subsequent development of adverse outcomes or examined the association between scam awareness and AD pathology.

The present findings suggest that low scam awareness is a harbinger of adverse cognitive outcomes among older persons without dementia and even those who are cognitively intact. That these associations were

relatively independent of cognition suggests that reduced scam awareness occurs early in the course of age-related neurodegenerative disease. We conceptualize scam awareness as a component of decision making and a complex behavior that requires a variety of social cognitive abilities, including recognition that others may have intentions and desires that differ from one's own, perception of the personality traits of others, and regulation of behavior even in highly pressurized situations (8, 18). The complexity of this behavior—particularly the need to integrate multiple abilities while managing a challenging social situation—may be critical to its sensitivity as an early harbinger of Alzheimer dementia and MCI.

The finding that scam awareness is related to  $\beta$ -amyloid (the first pathologic change in the AD continuum) and tangle pathology in its earliest site of accumulation provides novel neurobiological evidence that reduced scam awareness is an early manifestation of accumulating AD pathology (1). Of note, with few exceptions (for example, the main genetic risk factor for Alzheimer dementia, the apolipoprotein E4 allele), it is unusual for predictors of incident Alzheimer dementia and MCI to be associated with the pathologic hallmarks of AD (25, 27). Although other predictors of cognitive impairment, such as cognitive activity, purpose in life, and depressive symptoms, have been identified, most are not directly related to AD pathology (28–30). Further, because in vivo biomarkers for amyloid suggest that amyloid deposition predates overt cognitive impairment by many years and because amyloid is the major target of therapeutics under investigation, it is useful to identify changes in behavior that are associated with amyloid deposition (1, 27). The finding that decreased scam awareness is related to  $\beta$ -amyloid throughout the brain and tangles in the region in which they first accumulate provides strong support for the conclusion that decreased scam awareness in old age is in part a consequence of accumulating AD pathology and is an important early sign of adverse cognitive outcomes.

The measure used in this epidemiologic study is not suitable for prediction of cognitive impairment at an individual level. However, the findings suggest that new and appropriately validated measures of such complex behaviors as scam awareness may facilitate

early identification of persons at risk for cognitive impairment, particularly when applied in conjunction with other behavioral or biological measures. That is, a single behavioral measure is unlikely to offer high sensitivity and specificity by itself, but such measures may increase the precision of a risk index. Efforts to develop and validate new measures of scam awareness and related behaviors may be of considerable clinical utility.

In addition to their relevance for Alzheimer dementia, we speculate that the present findings may have important implications for older persons' vulnerability to financial fraud and other forms of exploitation (8, 10, 12, 13, 20). Older adults hold most of the nation's household wealth, and recent estimates suggest that financial fraud alone results in losses exceeding \$35 billion annually (31). Moreover, the public health costs of elder victimization far exceed the financial costs (32–36). Elder fraud is widely believed to be limited to persons with overt cognitive syndromes, but very recent data suggest that many persons who seem to be cognitively intact also fall prey to scams (8, 13, 37). Among our study participants, 76% reported that they answer the telephone whenever it rings even if they do not know who is calling, 24% reported that they listen to telemarketers, and 11% reported difficulty ending an unsolicited or unwanted communication with a telemarketer. We acknowledge that responses to the measure used here are not validated indicators of victimization, but such behaviors indicate a willingness to engage in behaviors associated with victimization (8–12, 19). Elder fraud is a major threat to the health and well-being of the aging population, and our findings suggest that all older persons—even those without MCI or dementia—could benefit from education on the tactics of fraudsters (20).

Data came from a large group of well-characterized, community-based, older persons followed prospectively; scam awareness was assessed using a measure previously shown to be associated with numerous aspects of health and well-being; the associations of scam awareness with Alzheimer dementia and MCI were relatively independent of global cognitive function; and autopsy data were unique. However, several limitations warrant mention, including the relatively short follow-up, largely white study population, and lack of validation of the scam awareness measure with actual victimization. Future studies are needed to establish the associations between such measures and victimization and to develop and validate measures of complex behaviors, such as scam awareness, for use in clinical settings.

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**Reproducible Research Statement:** *Study protocol:* Available at [www.radc.rush.edu](http://www.radc.rush.edu). *Statistical code and data set:* Available by request at [www.radc.rush.edu](http://www.radc.rush.edu).

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Current author addresses and author contributions are available at [Annals.org](http://Annals.org).

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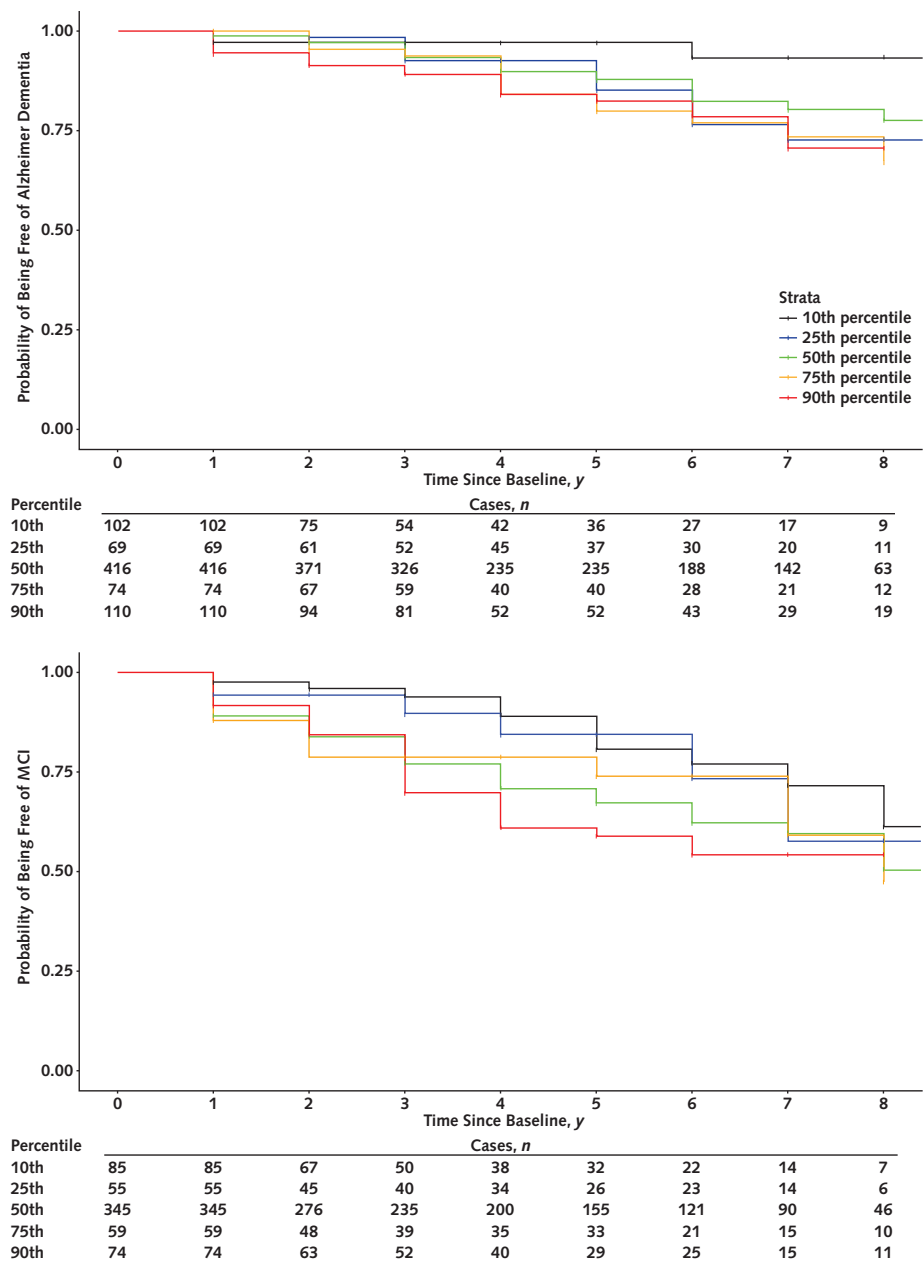
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**Appendix Table.** Items Used to Assess Scam Awareness and Descriptive Data on the Percentage of Respondents Who Responded Incorrectly to Each Item\*

Item	Respondents Who Answered Incorrectly (n = 935), %
1. I answer the telephone whenever it rings, even if I do not know who is calling.	76
2. I have difficulty ending a telephone call, even if the caller is a telemarketer, someone I do not know, or someone I did not wish to call me.	11
3. If something sounds too good to be true, it usually is.	5
4. Persons older than 65 y are often targeted by con artists.	5
5. When telemarketers call me, I usually listen to what they have to say.	24

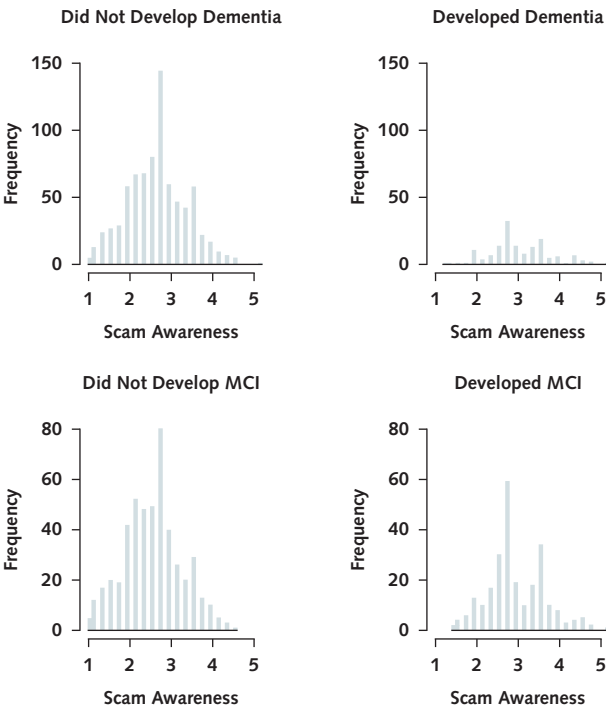
\* The total score used in analyses was the average of ratings of agreement or disagreement across all 5 statements; items 1, 2, and 5 were reverse-coded such that higher scores indicate lower awareness. However, responses to each item can be rated as correct or incorrect depending on a participant's agreement or disagreement with each item. For example, for item 4, only responses indicating agreement are correct, because the fact that persons aged ≥65 y are frequently targeted by con artists is well established. For descriptive purposes, we scored responses to each item as correct or incorrect and calculated the percentage of persons who answered each item incorrectly. Of note, the percentages of persons who answered each item incorrectly were similar when calculated separately for those with mild cognitive impairment and those who were cognitively intact at baseline.

Appendix Figure 1. Kaplan-Meier curves for incident Alzheimer dementia (top) and MCI (bottom).



MCI = mild cognitive impairment.

**Appendix Figure 2.** Histograms showing the distribution of scores on the scam awareness measure among persons who did not and those who did develop Alzheimer dementia and MCI.



MCI = mild cognitive impairment.