

Cost centers

Key partners

Who should be involved as you produce and deliver your solution?

Alumnus

Yeshiva Univeristy

Jewish community

Israeli Communnity

Key activities

What do you need to do to produce, market, and deliver your solution?

Data Driven Decision

Data Strategy

Key resources

What do you need to have in order to produce, market, and deliver your solution?

More effectient to communicate potential donors

Build ML models or use AI to select potential donors in the alumnus group

Value propositions

What problems do you have and how do you solve them?

How to ask donors for donations in a more effectient way?

How to find our potential donors that are willing to make a donations?

Profit centers

Customer relationships

How do you talk to your market about your solution? How do you acquire customers?

Promote more school events and news with alumnus

Invite alumnus for homecoming

Channels

How do you deliver your solution to customers and where can they find it?

Machine Learning Models

Artificial intelligence

Customer segments

Who needs your solution? How many people need your solution right now or will eventually need it?

Yeshiva University

Other Universities

Other Non-profit organization