

# Malaria: Studies Reporting Behavior Change Outcomes

| Title  | Journal & Link  | Location                | Population  | Intervention Description  | Outcomes   | Design             | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>                      |
|--|---|-------------------------|---|---|--|--------------------|-----------------|------------------------|--|
| Narrowing the treatment gap with equitable access: mid-term outcomes of a community case management program in Cameroon  | Health Policy and Planning, 2013, 28(7): 705-716<br><a href="http://heapol.oxfordjournals.org/cgi/pmidlookup?view=long&amp;pmid=23144228">http://heapol.oxfordjournals.org/cgi/pmidlookup?view=long&amp;pmid=23144228</a> | East region of Cameroon | Households/ Children under 5  | Community case management for childhood ilnesses. CCM package provided community-based diagnosis, treatment and referral for suspected malaria with artemisinin combination therapy (ACT) and diarrhoeal disease with ORS and zinc through community health workers (PSI) | <b>Behaviorial Factors</b><br><br>Awareness, access and attitudes towards CHW services among caregivers improved with intervention<br><br><b>Behaviors</b><br><br>Children living in intervention vs comparison areas were significantly more likely to receive treatment at a public health facility or through a CHW for fever and diarrhoea<br>Appropriate treatment was significantly higher among children in intervention vs comparison areas including: antimalarial treatment for fever , ACT for fever , ORS for diarrhoea and zinc for diarrhoea | Quasi-experimental | Purposive       | 4                      | 1: Behavior, Method mix                |
| Improvements in access to malaria treatment in Tanzania following community, retail sector and health facility interventions -- a user perspective   | Malaria Journal, 2010, 9(163): 1-16<br><a href="http://www.malariajournal.com/content/9/1/163/">http://www.malariajournal.com/content/9/1/163/</a>  | Ifakara, Tanzania       | Treatment-seeking surveys of people who had suffered a fever case in the previous 14 days | Social Marketing for improved treatment seeking   | <b>Behaviorial Factors</b><br><br>Improvements in understanding causes of malaria (from 62% to 84%); higher treatment coverage with anti-malarials (86% to 96%)<br><br><b>Behaviors</b><br><br>Increases in health facility attendance as first treatment option for patients older than five years (27% to 52%); more timely use of anti-malarials (80% to 93-97% treatments taken within 24 hrs).  | Observational      | Probability     | 4                      | 3: Behavior, Segmentation, Methods mix |
| Household ownership and use of insecticide treated nets among target groups after implementation of a national voucher programme in the United Republic of Tanzania: plausibility study using three annual cross sectional household surveys | British Medical Journal, 2009, 339: 1-10<br><a href="http://www.bmj.com/content/339/bmj.b2434">http://www.bmj.com/content/339/bmj.b2434</a>   | Tanzania                | Household survey  | Social marketing combined with the National Voucher Scheme targeting mothers of young children at antenatal clinics   | <b>Behaviorial Factors</b><br><br>ITN ownership increased from 18% to 36%<br><br><b>Behaviors</b><br><br>Among infants under 1 year of age, use of an ITN increased from 16% to 34%  | Observational      | Probability     | 4                      | 3: Exchange, Segmentation, Methods mix |

Notes

1.

Strength of Evidence Score

2.

Social Marketing Benchmark Criteria

| Title  | Journal & Link  | Location     | Population  | Intervention Description  | Outcomes   | Design             | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>  |
|--|---|--------------|---|---|--|--------------------|-----------------|------------------------|--|
| Access to artemisinin combination therapy for malaria in remote areas of Cambodia  | Malaria Journal, 2008, 7(96): 1-14<br><a href="http://www.malariajournal.com/content/7/1/96">http://www.malariajournal.com/content/7/1/96</a>   | Cambodia     | Individuals with a history of fever in the last three weeks in areas with village malaria workers (VMWs), outreach clinics, and in areas with no intervention | Social marketing of blister-packaged artesunate and mefloquine (Malarine ®) and RDTs through VMWs and outreach                                      | <b>Behaviors</b><br><br>Only 17% of individuals in non-intervention areas reported having had a biological diagnosis for their most recent episode of illness. This was significantly higher in the areas with VMWs (63%) and outreach (35%); VMWs and outreach workers reported always using RDTs. In contrast, only 15% of tests at private health facilities and 69% public health facilities were by RDT; VMW scheme and outreach significantly increased the likelihood of being seen by a trained provider (Adjusted Odds Ratios (AOR) of 148 and 4 respectively) and of receiving A+M (AORs of 2.7 and 7.7 respectively). | Quasi-experimental | Probability     | 5                      | 6: Behavior, Customer orientation, Insight, Competition, Segmentation, Methods mix |
| Distribution Systems of Insecticide-Treated Bed Nets for Malaria Control in Rural Burkina Faso: Cluster- Randomized Controlled Trial | PLoS ONE, 2008, 3(9): e3182<br><a href="http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2527521/">http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2527521/</a>  | Burkina Faso | Households  | Subsidized ITN distribution through social marketing with or without free ITN distribution (free distribution took place through antenatal clinics) | <b>Behaviorial Factors</b><br><br>ITN ownership increased in SM with free distribution areas more than in SM only areas from baseline to follow-up<br><br><b>Behaviors</b><br><br>Increases in Bednet use in previous night was similarly higher in both groups from baseline to follow-up; use among pregnant women and children under five increased in SM with free distribution from 44% to 50% and in SM only from 37% to 44%.  | Experimental       | Probability     | 6                      | 3: Behavior, Segmentation, Methods Mix   |
| Effect of expanded insecticide-treated bednet coverage on child survival in rural Kenya: a longitudinal study                        | Lancet, 2007, 370(9592): 1035–1039<br><a href="http://www.thelancet.com/journals/lanct/article/PIIS0140-6736(07)61477-9/abstract">http://www.thelancet.com/journals/lanct/article/PIIS0140-6736(07)61477-9/abstract</a> | Kenya        | Children aged 1–59 months   | Combined approach of social marketing and free distribution of ITNs   | <b>Behaviors</b><br><br>Increase in ITN use by children aged less than 5 years from 7% in 2004, to 23·5% in 2005, to 67% in 2006<br><br><b>Health</b><br><br>ITN use was associated with a 44% reduction in mortality  | Observational      | Probability     | 4                      | 0  |

Notes

1.

Strength of Evidence Score

2.

Social Marketing Benchmark Criteria

| Title   | Journal & Link  | Location  | Population  | Intervention Description   | Outcomes   | Design             | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>  |
|---|---|---|---|--|--|--------------------|-----------------|------------------------|--|
| Sustained high coverage of insecticide-treated bednets through combined Catch-up and Keep-up strategies                     | Tropical Medicine and International Health, 2007, 12(7): 815–822<br><a href="http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2007.01862.x/abstract">http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2007.01862.x/abstract</a> | Ghana   | Households with at least one child less than 5 years of age | Mass, free distribution (Catch-up) of insecticide-treated bednets (ITNs) during measles vaccination campaigns, followed by antenatal clinic-based social marketing for routine Keep-up on ITN coverage and use | <b>Behaviorial Factors</b><br><br>95.7% of children slept in a household that had a net, 86.1% slept in a household that had a campaign net<br><br><b>Behaviors</b><br><br>59.6% of children slept under an ITN  | Observational      | Probability     | 4                      | 4: Behavior, Exchange, Segmentation, Method mix  |
| Increasing coverage and decreasing inequity in insecticide-treated bed net use among rural Kenyan children                  | PLoS medicine, 2007, 4(8): e255<br><a href="http://www.ncbi.nlm.nih.gov/pmc/articles/PMC1949846/">http://www.ncbi.nlm.nih.gov/pmc/articles/PMC1949846/</a>  | Bondo, Greater Kisii, Kwale, and Makueni Districts, Kenya | Children age 0-4 years                                      | At baseline only commercial social marketing (PSI) was in place. Heavily subsidized MCH clinic distribution (PSI) and free distribution were implemented during the course of the study                        | <b>Behaviors</b><br><br>At baseline only 7% of children slept under a net treated with insecticide within 6 months the night before the survey. At 12 months, this increased to 23% and at 24 months this increased to 67% with the majority of ITNs obtained via free distribution and heavily subsidized distribution at MCH clinics | Observational      | Probability     | 4                      | 4: Exchange, Competition, Segmentation, Methods mix  |
| The effect of delivery mechanisms on the uptake of bed net re-impregnation in Kilifi District, Kenya                        | Health Policy and Planning, 2007, 14(1):18-25<br><a href="http://heapol.oxfordjournals.org/content/14/1/18.long">http://heapol.oxfordjournals.org/content/14/1/18.long</a>  | Kilifi District, Kenya                                    | Households  | Retreatment of ITNS was initially offered for free house-to-house, then free at sentinel sites, and then through social marketing and sales  | <b>Behaviors</b><br><br>Net re-impregnation coverage decreased from 97% during free house-to-house delivery to 61-67% when free re-treatment moved to sentinel sites to 7% after the social marketing model was implemented  | Experimental       | Probability     | 5                      | 3: Behavior, Exchange, Methods mix   |
| The impact of a hybrid social marketing intervention on inequities in access, ownership and use of insecticide-treated nets | Malaria Journal, 2007, 6(13): 1-11<br><a href="http://www.ncbi.nlm.nih.gov/pmc/articles/PMC1794246/">http://www.ncbi.nlm.nih.gov/pmc/articles/PMC1794246/</a>   | Eastern Province, Zambia                                  | Household survey; Men and women ages 15-49                  | ITN subsidy and social marketing intervention to increase knowledge, access, and use of ITNs as part of the Roll Back Malaria Campaign. Distribution was through public health facilities.                     | <b>Behaviorial Factors</b><br><br>Knowledge of malaria and ITNs, access to ITNs, beliefs about malaria protection, ownership (number of ITNs in the household)<br><br><b>Behaviors</b><br><br>Usage of ITNs (respondent usually sleeps under a net)  | Quasi-experimental | Probability     | 5                      | 7: Customer orientation, Behavior, Insight, Exchange, Competition, Segmentation, Methods mix |

Notes

1.

Strength of Evidence Score

2.

Social Marketing Benchmark Criteria

| Title   | Journal & Link  | Location                   | Population                      | Intervention Description                 | Outcomes   | Design        | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>                     |
|---|---|----------------------------|---------------------------------|--|--|---------------|-----------------|------------------------|---------------------------------------|
| The use of Insecticide-Treated bed Net in a semi-urban community in south-south, Nigeria  | Nigerian Journal of Medicine, 2007, 16(3): 223-226<br><a href="http://www.ncbi.nlm.nih.gov/pubmed/17937157">http://www.ncbi.nlm.nih.gov/pubmed/17937157</a>   | South-south Nigeria        | Households                      | Social marketing of ITNs                 | <b>Behaviors</b><br><br>Of 311 ITNs sold through the project, 18.28% were properly deployed during monitoring visit; 79.59% of properly deployed nets were occupied by children under five   | Observational | Purposive       | 3                      | 3: Behavior, Segmentation, Method mix |
| Comparison of coverage with insecticide-treated nets in a Tanzanian town and villages where nets and insecticide are either marketed or provided free of charge | Malaria Journal, 2006, 5(44): 1-6<br><a href="http://www.malariajournal.com/content/5/1/44/">http://www.malariajournal.com/content/5/1/44/</a>  | North-east Tanzania        | Household survey; Men and women | Social marketing of ITNs and insecticide | <b>Behaviorial Factors</b><br><br>% of households that purchased a net, % of households with intact treated nexts<br><br><b>Behaviors</b><br><br>% of households reporting usage in urban and rural areas that had social marketing were compared to areas with free distribution  | Observational | Purposive       | 2                      | 0                                     |
| Socially marketed insecticide-treated nets effectively reduce Plasmodium infection and anaemia among children in urban Malawi                                   | Tropical Medicine and International Health, 2006, 11(9): 1367-1374<br><a href="http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2006.01684.x/abstract">http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2006.01684.x/abstract</a> | Ndirande, Blantyre, Malawi | Children age 6-59 months        | ITN social marketing (PSI)               | <b>Behaviorial Factors</b><br><br>Knowledge of ITNs<br><br><b>Behaviors</b><br><br>42% of children reported ITN use the previous night<br><br><b>Health</b><br><br>17% (295/1721) of children had a positive P. falciparum smear at enrolment. Use of ITNs was associated with 52% protective efficacy against Plasmodium parasitemia. More than two-thirds of children were anaemic, yet the mean haemoglobin concentration was significantly higher in children using ITNs than in those not using nets. | Observational | Probability     | 4                      | 2: Segmentation, Methods mix          |

Notes

1.

Strength of Evidence Score

2.

Social Marketing Benchmark Criteria

| Title  | Journal & Link  | Location  | Population  | Intervention Description  | Outcomes   | Design             | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>                                |
|--|---|---|---|---|--|--------------------|-----------------|------------------------|--|
| Use and misuse of a discount voucher scheme as a subsidy for insecticide-treated nets for malaria control in southern Tanzania   | Health Policy Plan, 2006, 21(1):1-9<br><a href="http://heapol.oxfordjournals.org/content/21/1/1.long">http://heapol.oxfordjournals.org/content/21/1/1.long</a>  | Kilombero and Ulanga districts, southern Tanzania       | Previously pregnant women, or primary caregivers of children under 5 years of age, whose names were written on a sampled voucher. | A social marketing programme of ITNs and net treatment, including a voucher scheme for targeting subsidies of ITNs for children under 5 years and pregnant women through mother-and-child (MCH) clinics | <b>Behaviors</b><br><br>92% of women interviewed slept under a net during pregnancy and of those, 26.5% had used the ITN bought with the voucher; 65% of the women given a voucher because they were pregnant used the ITN acquired with that voucher during pregnancy; Of 93 households with children under 5 years, 77 (83%) reported that all under-fives (103) had slept under a net in the previous night                               | Observational      | Purposive       | 3                      | 4: Behavior, Exchange, Segmentation, Methods mix |
| Spatial effects of the social marketing of insecticide-treated nets on malaria morbidity   | Tropical Medicine and International Health, 2005, 10(1): 11–18<br><a href="http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2004.01354.x/abstract">http://onlinelibrary.wiley.com/doi/10.1111/j.1365-3156.2004.01354.x/abstract</a> | Tanzania  | Households  | Social marketing of ITNs  | <b>Behaviorial Factors</b><br><br>Coverage, distribution pattern and resultant spatial effects<br><br><b>Behaviors</b><br><br>Percent of children using a treated net<br><br><b>Health</b><br><br>Prevalence of parasitaemia, mild anaemia (Hb <11 g/dl) and moderate/severe anaemia (Hb <8 g/dl) in children under five; children living in areas of moderately high ITN coverage were about half as likely to have moderate/severe anaemia | Observational      | Probability     | 4                      | 0  |
| DEET mosquito repellent sold through social marketing provides personal protection against malaria in an area of all-night mosquito biting and partial coverage of insecticide-treated nets: a case-control study of effectiveness | Tropical medicine & international health, 2004, 9(3): 343-350<br><a href="http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2003.01183.x/abstract">http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2003.01183.x/abstract</a>  | Behsud district, Nangahar province, eastern Afghanistan | Case-control study of outpatients with febrile illness  | Social marketing of a repellent soap containing DEET  | <b>Behaviors</b><br><br>Mosbar was purchased by 43% of households. among the control group. There was a strong association between Mosbar use and ITN use, as 81% of Mosbar users also possessed ITN.<br><br><b>Health</b><br><br>The use of Mosbar was associated with a 45% reduction in the odds of malaria after adjusting for ITN and other unmatched factors   | Quasi-experimental | Purposive       | 4                      | 2: Insight, Methods mix                          |

Notes

1.

Strength of Evidence Score

2.

Social Marketing Benchmark Criteria

| Title   | Journal & Link   | Location                                 | Population   | Intervention Description             | Outcomes   | Design             | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>   |
|---|--|--|--|--------------------------------------|--|--------------------|-----------------|------------------------|---|
| Cost-effectiveness of social marketing of insecticide-treated nets for malaria control in the United Republic of Tanzania   | Bulletin of the World Health Organization, 2003, 81(4): 269-276<br><a href="http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2572445/">http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2572445/</a>   | Kilombero and Ulanga districts, Tanzania | Case-control study on child survival and demographic surveillance system                             | ITN and insecticide social marketing | <b>Behaviors</b><br><br>ITN coverage, measured as the proportion of children that slept under a treated net the previous night, was 14% in Ulanga and 23% in Kilombero in July and August 1999.<br><br><b>Health</b><br><br>Given the estimate of 27% for protective efficacy from the case–control study, this indicates 96 deaths averted or 2588 DALYs averted in 1999.   | Quasi-experimental | Purposive       | 4                      | 5: Customer Orientation, Insight, Exchange, Segmentation, Method mix            |
| Insecticide-treated bednet use, anaemia, and malaria parasitaemia in Blantyre District, Malawi  | Tropical Medicine and International Health, 2002, 7(3): 220–230<br><a href="http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2002.00846.x/abstract">http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2002.00846.x/abstract</a> | Blantyre District, Malawi                | Households with at least one child less than 5 years of age  | Social marketing of ITNs (PSI)       | <b>Behaviorial Factors</b><br><br>Bednet ownership was low (20.5% of households)<br><br><b>Behaviors</b><br><br>Only 3.3% of rural children under 5 had slept under a net the previous night, compared with 24.0% of urban children<br><br><b>Health</b><br><br>Rural children under 5 in households without nets experienced a statistically significant higher prevalence of malaria parasitaemia [RR 4.9] than children in households with at least one bednet                          | Observational      | Probability     | 4                      | 6: Behavior, Customer Orientation, Insight, Exchange, Segmentation, Methods mix |
| Prevention of malaria in Afghanistan through social marketing of insecticide-treated nets: evaluation of coverage and effectiveness by cross-sectional surveys and passive surveillance | Tropical medicine & international health, 2002, 7(10): 813-822<br><a href="http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2002.00940.x/abstract">http://onlinelibrary.wiley.com/doi/10.1046/j.1365-3156.2002.00940.x/abstract</a>  | Afghanistan                              | Cross-sectional surveys of housholds and passive surveillance from clinics using case-control design | ITN and insecticide social marketing | <b>Behaviors</b><br><br>Nets were purchased by 59% of families.<br><br><b>Health</b><br><br>Cross-sectional surveys demonstrated a 59% reduction in the risk of Plasmodium falciparum infection among ITN users compared with non-users and the passive surveillance method showed a 69% reduction in the risk of symptomatic P. falciparum malaria among ITN users; reductions in risk of P. vivax infection was also seen, but only statistically significant under passive surveillance | Observational      | Probability     | 4                      | 2: Exchange, Methods mix  |

Notes

1.    Strength of Evidence Score    2.    Social Marketing Benchmark Criteria



| Title  | Journal & Link   | Location   | Population                              | Intervention Description             | Outcomes   | Design        | Sampling Method | SOE Score <sup>1</sup> | SMBC <sup>2</sup>  |
|--|--|--|---|--------------------------------------|--|---------------|-----------------|------------------------|--|
| <b>Socially-marketed rapid diagnostic tests and ACT in the private sector: ten years of experience in Cambodia</b>   | Malaria Journal, 2001, 10(243): 1-14<br><a href="http://www.malariajournal.com/content/10/1/243">http://www.malariajournal.com/content/10/1/243</a>  | Cambodia   | Providers and households                | Social marketing of RDTs and ACT     | <b>Behaviorial Factors</b><br><br>Providers knowledge of RDTS and ACT, product availability, sales/selling price; Consumer awareness of RDTS and ACT<br><br><b>Behaviors</b><br><br>Providers selling practices and Consumer buying practices of ACTs; Providers use of RDTS | Observational | Purposive       | 2                      | 7: Behavior, Customer Orientation, Insight, Exchange, Competition, Segmentation, Methods Mix |
| <b>KINET: a social marketing programme of treated nets and net treatment for malaria control in Tanzania, with evaluation of child health and long-term survival</b> | Trans R Soc Trop Med Hyg, 1999, 93(3): 225-31<br><a href="http://www.sciencedirect.com/science/article/pii/S0035920399900019">http://www.sciencedirect.com/science/article/pii/S0035920399900019</a> | Kilombero and Ulanga Districts in South-western Tanzania | Cross-sectional survey among households | ITN and insecticide social marketing | <b>Behaviorial Factors</b><br><br>24% of households had at least one treated net<br><br><b>Behaviors</b><br><br>18 months after launching, 46% of 312 families with children aged under 5 years reported that their children were sleeping under treated nets                | Observational | Probability     | 3                      | 6: Behavior, Customer orientation, Insight, Exchange, Segmentation, Methods mix              |

**Notes**

1.    Strength of Evidence Score    2.    Social Marketing Benchmark Criteria