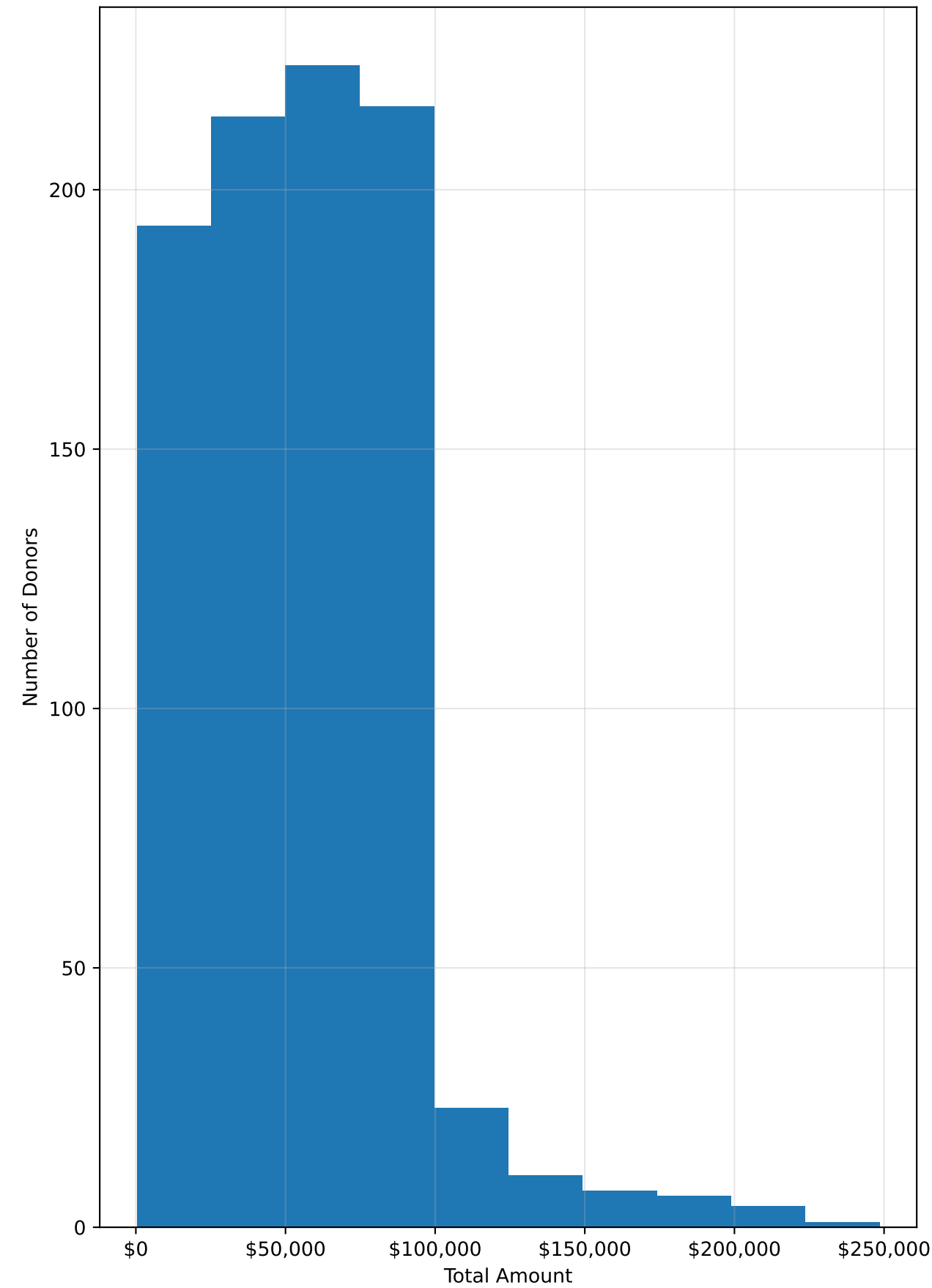
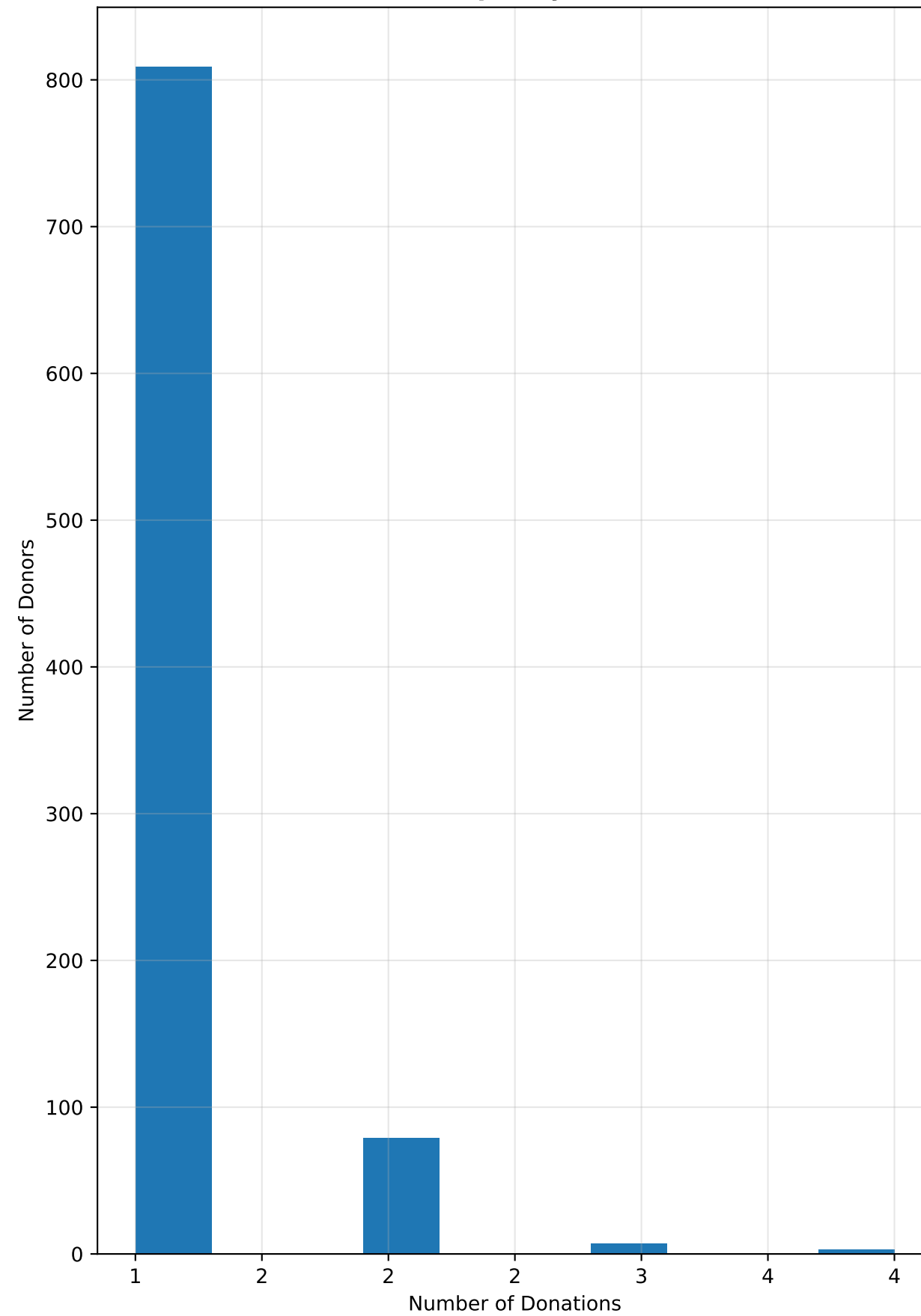


Donor Portfolio Overview

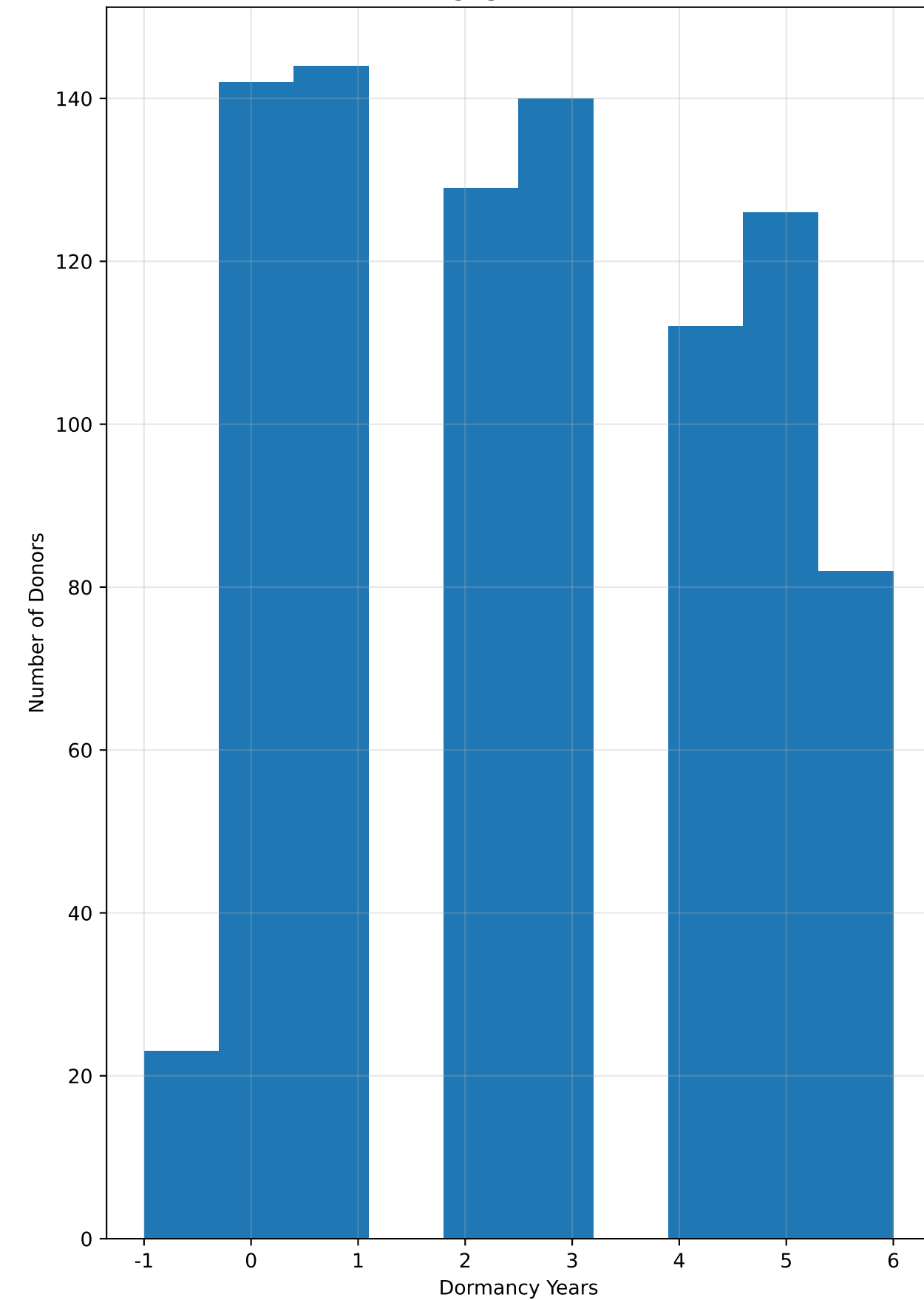
Total Donation Amount Distribution



Donation Frequency Distribution

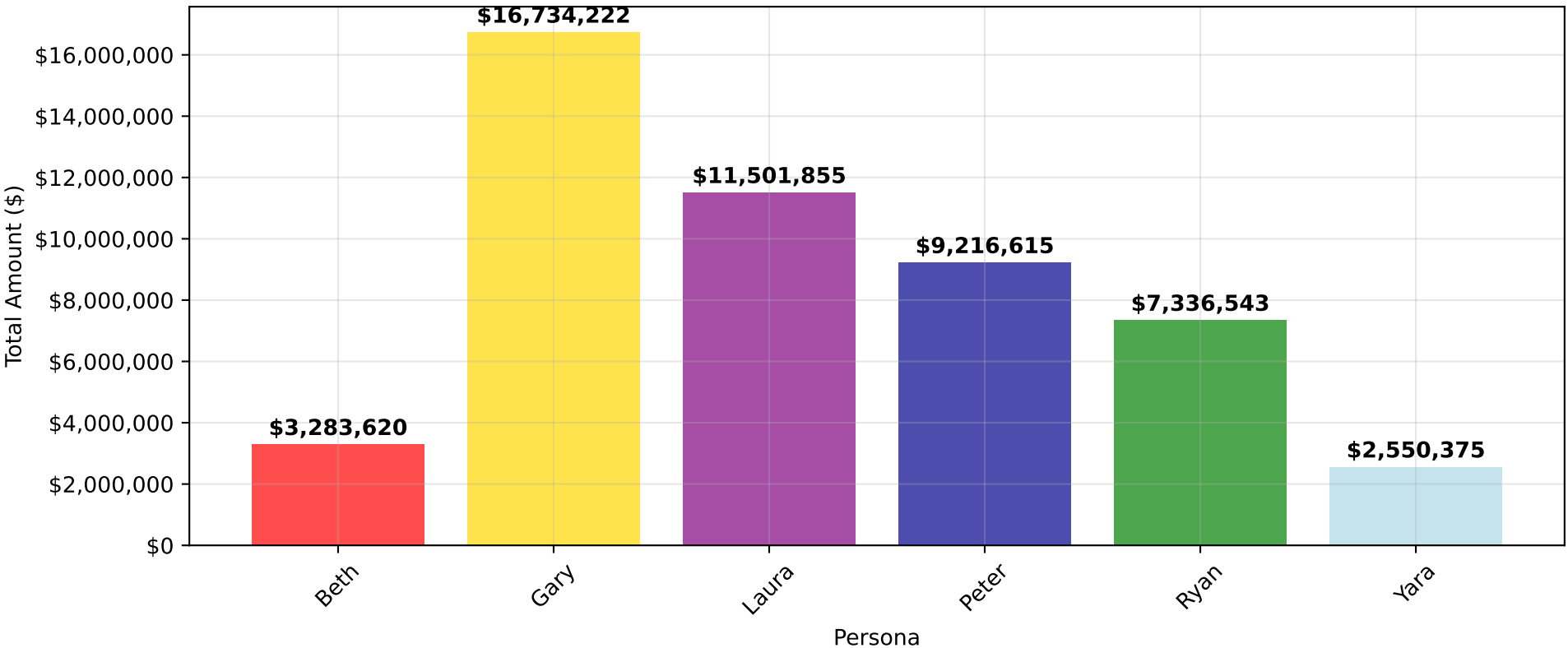


Donor Engagement Timeline

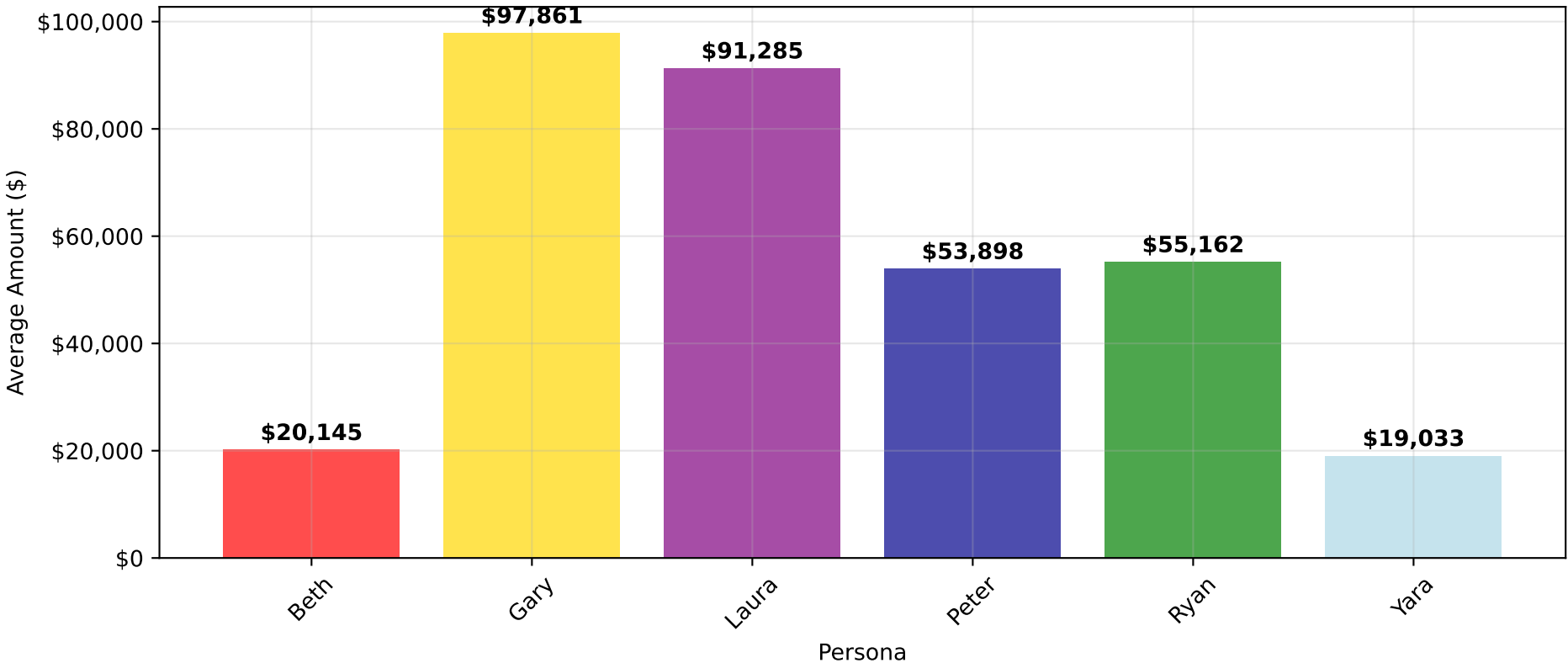


Persona Donation Analysis

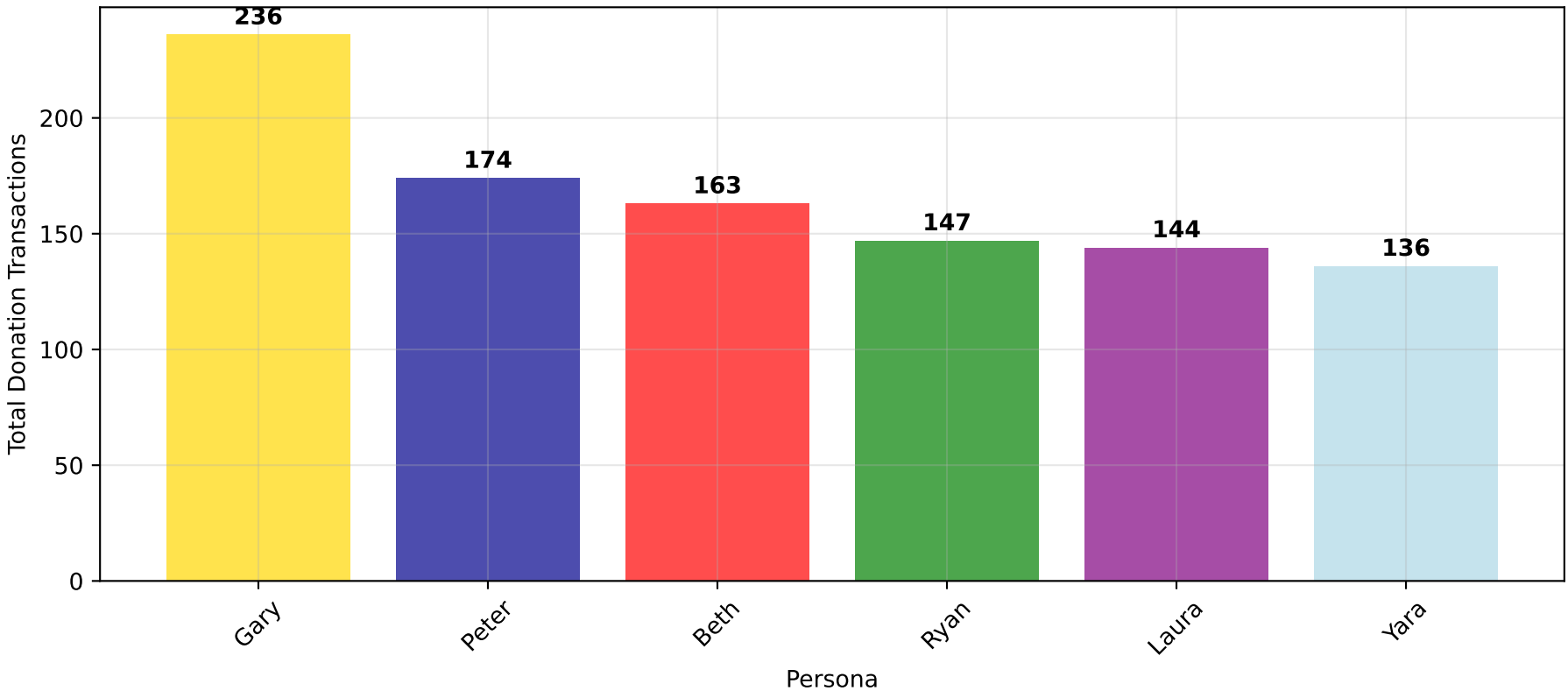
Total Donation Amount by Persona



Average Donation Amount by Persona



Donation Activity by Persona



Donor Persona Profiles

Persona	Color	Description
Gary	gold	Top 33% amount, low dormancy (high value, active donors)
Ryan	green	Middle 33% amount, low dormancy (medium value, active donors)
Yara	lightblue	Lowest 33% amount, low dormancy (low value, active donors)
Laura	purple	Top 33% amount, high dormancy (high value, dormant donors)
Peter	darkblue	Middle 33% amount, high dormancy (medium value, dormant donors)
Beth	red	Lowest 33% amount, high dormancy (low value, dormant donors)

Top 10 Donors by Persona					
Persona	Rank	Account ID	Total Amount (\$)	Donation Count	Dormancy (Years)
Gary	#1	LgBjhJlSIHqKtAq...	\$248,507	4	0.0
Gary	#2	bqjxTcxocfYUOyv...	\$222,949	3	-1.0
Gary	#3	GbWQGPFDTVijMYH...	\$213,779	4	0.0
Gary	#4	vgxzwNclrptbLNS...	\$210,576	3	0.0
Gary	#5	daTTkYZDpXQPNnW...	\$203,836	3	0.0
Gary	#6	oYwbcRmRszZurGw...	\$193,923	3	1.0
Gary	#7	hEqoysMBMhpticA...	\$191,505	2	0.0
Gary	#8	aSVwxSScwEehEZg...	\$183,260	2	0.0
Gary	#9	GBrKFEPWKvfkcZo...	\$175,067	3	1.0
Gary	#10	pbLsTWfPzuebQdC...	\$171,327	2	0.0
Ryan	#1	hEwqQsXYewYMKso...	\$71,092	1	1.0
Ryan	#2	xVdEfoQpctOfTmz...	\$70,517	1	0.0
Ryan	#3	hlfgrSdaPwyBoBh...	\$70,478	1	0.0
Ryan	#4	EMBnPbsEAgRxigi...	\$70,444	1	-1.0
Ryan	#5	dAQXmYqvZBBcWZl...	\$69,985	1	-1.0
Ryan	#6	KGFQHzagcRCBHPO...	\$69,837	1	2.0
Ryan	#7	gbxSOMixfbyAYta...	\$69,811	1	0.0
Ryan	#8	pLPFYMVVViFMeeC...	\$69,339	1	2.0
Ryan	#9	ewEoyvSpbpolpFp...	\$69,323	2	0.0
Ryan	#10	vtssEwmRLmDUqBt...	\$68,920	1	1.0
Yara	#1	KUgYLwRrwzFWrTc...	\$37,364	1	1.0
Yara	#2	RRKCUJbiLemEsZY...	\$36,796	1	0.0
Yara	#3	akFOTyCgvENfYVH...	\$36,746	1	1.0
Yara	#4	xzfhpwqlpjDxGNr...	\$36,248	1	2.0
Yara	#5	CQUnqauxwWkRlJU...	\$36,098	1	2.0
Yara	#6	MYNIouvCXGfOgNq...	\$35,998	1	1.0
Yara	#7	KwrwlwtDqaaFNkp...	\$35,808	1	0.0
Yara	#8	zoDCTYWIqKfZklo...	\$35,738	1	1.0
Yara	#9	kkRJYLiAVtHQpGu...	\$35,609	1	2.0
Yara	#10	LmKTQmaNKYOGyGB...	\$35,325	1	2.0
Laura	#1	xcBNUCEkflvSBiu...	\$183,538	3	3.0
Laura	#2	IgaDDIIEMZhkddi...	\$177,900	2	3.0
Laura	#3	pqKBYRdjSYPGGNF...	\$166,751	2	4.0
Laura	#4	gPeBGHTAuBgBESp...	\$158,318	3	5.0
Laura	#5	eEwyzFKAYDvsmqw...	\$142,895	2	3.0
Laura	#6	cCkcFcgjoEelzcO...	\$139,322	2	3.0
Laura	#7	JXuKOjOQhzzqjTiY...	\$137,789	2	3.0
Laura	#8	GjhOPVfNIHUoNfU...	\$123,931	2	4.0
Laura	#9	fTnpwaruaXtsowW...	\$110,111	2	3.0
Laura	#10	qIDbwtRMzUhSUuo...	\$110,043	2	3.0
Peter	#1	wOnfmQbipftmiYd...	\$71,318	1	5.0
Peter	#2	IkCSnKwmJPxhldy...	\$71,316	1	3.0
Peter	#3	paydDamwimyXRuC...	\$71,312	1	6.0
Peter	#4	WijpolRSooyooTG...	\$71,249	1	6.0
Peter	#5	axANYQHuvBClaXH...	\$71,163	1	5.0
Peter	#6	hTyOVybEcsSwrSk...	\$70,995	1	5.0
Peter	#7	XBGrrTrkNAVTmkj...	\$70,854	1	5.0
Peter	#8	XZJDgegDHgLfFVF...	\$70,853	1	4.0
Peter	#9	idMlpLrPZPwkvwv...	\$70,091	1	3.0
Peter	#10	YMginNeXgkJKPtG...	\$70,025	2	3.0
Beth	#1	zadPEQxxWgyxnlp...	\$36,693	1	3.0
Beth	#2	tSZvaMOPBaKEfaB...	\$36,426	1	5.0
Beth	#3	ZzLkDGWgddMbkaV...	\$36,298	1	5.0
Beth	#4	PzsWnkGAvmueTvW...	\$35,958	1	3.0
Beth	#5	FctPoQLNNTAWMbG...	\$35,808	1	4.0
Beth	#6	TdTFbzERZIRarnP...	\$35,760	1	4.0
Beth	#7	buOBlwoTjiMmnl...	\$35,563	1	5.0
Beth	#8	mnNRtzFOTmbWFgq...	\$35,549	1	5.0
Beth	#9	yLJNyNFMsiDaGTy...	\$35,107	1	4.0
Beth	#10	QbHAKgvmgXyADBh...	\$35,037	1	3.0