

Informing Investors with **Sentiment** + **Topic** Analysis

Proof of Concept through...



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AGENDA

INTRO

MODEL

BUSINESS VALUE

**LIMITATIONS +
OPPORTUNITIES**

★ Data Cleaning

★ Analyses

★ Sample Output

★ Value Proposition:
PoC Verizon

★ Going Beyond: Fit
for Reorg

★ Limitations

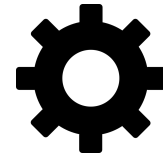
★ Possible
Opportunities +
Additional Data

INTRODUCTION

1.

Investors face **two big decisions**:

- ★ Whether to invest in an industry
- ★ Whether to invest in a company



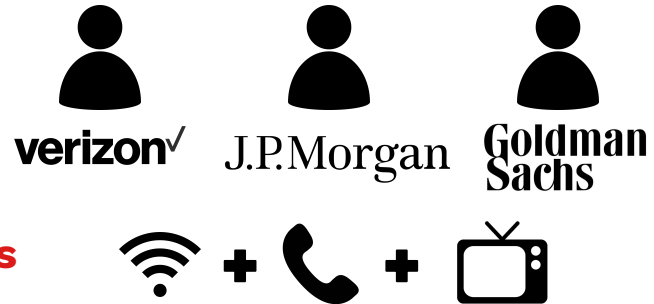
verizon[✓]

Opportunities with Transcript Data

★ Language used in transcripts of earnings calls, announcements and presentations can foreshadow **good** or **bad** things for a company

- More obvious = “revenues were unexpectedly high” or “operating costs doubled”
- Less obvious = **OPPORTUNITY**

- **Sentiment of key players**
- **Evolution of topics**
- **Sentiment surrounding topics**



Our Model + Business Value

- ★ Our model embraces this opportunity with:
 1. **Topic Analysis:** To look for patterns in buzzwords
 2. **Sentiment Analysis:** To compare language of key speakers + companies on various topics
- ★ All summarized in visualizations that can be compiled in a **comprehensive dashboard** that can alert...



Journalists to potential discrepancies between companies, investors, and the industry

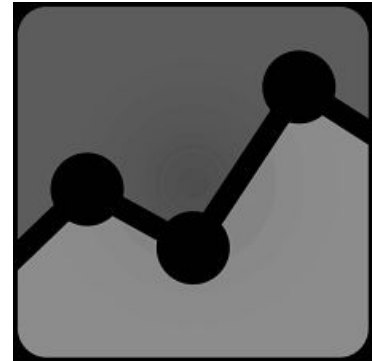


New investors to potential investment opportunity or peril at the company or industry level

MODEL + ANALYSES

2.

- ★ Data Cleaning
- ★ Judgement Calls within Model
- ★ Sample Output



Data Cleaning + Judgement Calls

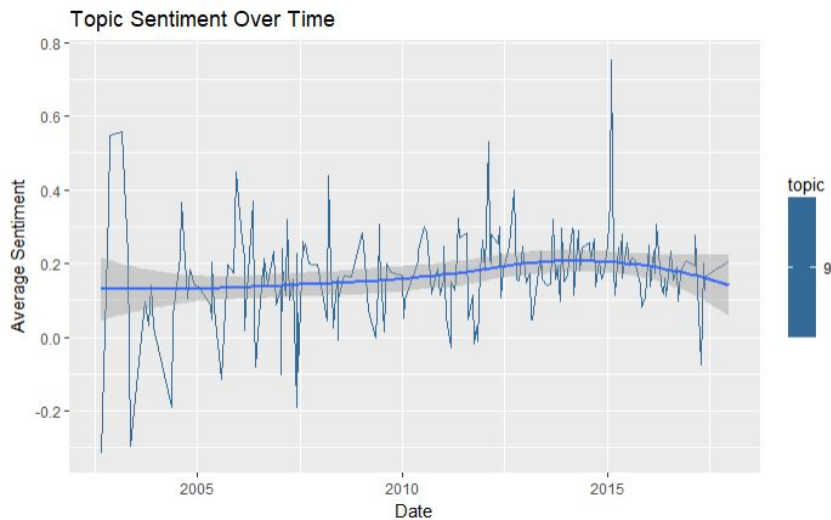
- ★ **Extracted** text, speaker name, company, etc.
- ★ **Removed** stopwords and low Tf-Idf score words
- ★ **Left annotations in for sentiment use**



Sentiment Analysis + Topic Modeling

- ★ Sentiment analysis using **combined lexicon**
 - **Transcripts talk about more than just financials**
- ★ **Topic modeling performed at speech level**
 - Single transcript can cover multiple topics
 - Produced **nine** distinct topics
 - Filtered non beneficial topics

Sample Output: Visualizations



Showing sentiment overtime for specific topic on “Triple Play” aka bundling



- ★ Just one example of a flexible customizable visualisation
 - Build many together = **DASHBOARD**

BUSINESS VALUE

3.

- ★ Value Proposition: **Comprehensive Dashboard**
- ★ Going Beyond the PoC: Fit for Reorg

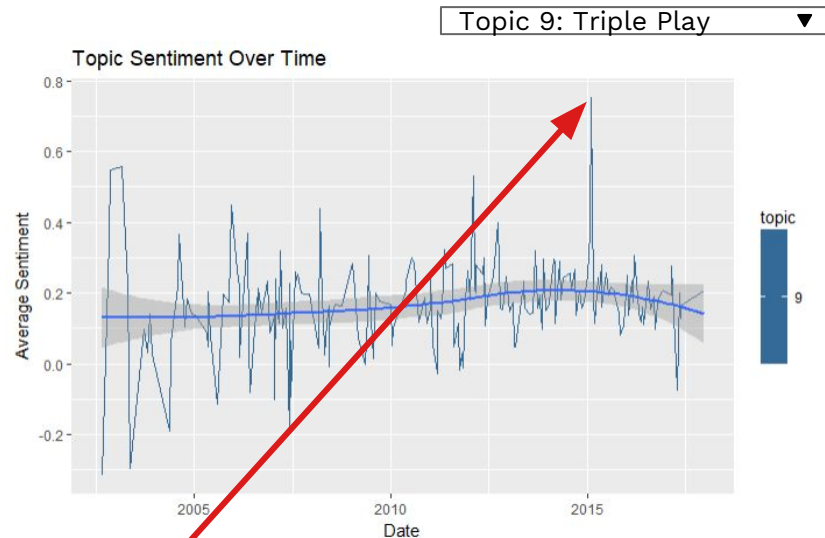
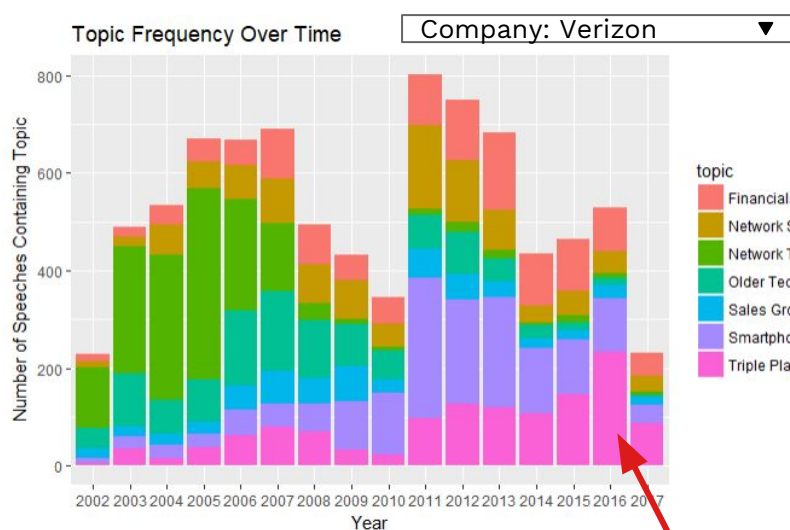


Analysis → Product = Dashboard

Analysis is broken down into **2 dashboards** highlighting
KEY COMPARISONS at the...

- ★ **Industry Level:** Analyze the company against the industry with topic frequency with topic sentiment over time
- ★ **Company Level:** Compare topic sentiment of company and key investors

INDUSTRY LEVEL DASHBOARD



In 2016: Company talking about **Triple Play (bundling)** with **high frequency + low positive sentiment** in Industry = **DON'T INVEST**

INVEST: ↑ Topic Freq + ↑ Topic Sent

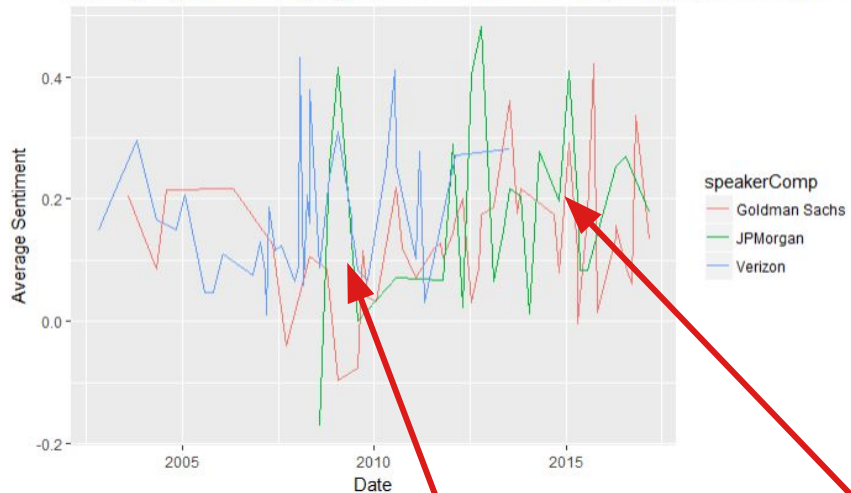
DON'T INVEST: ↑ Topic Freq + ↓ Topic Sent

COMPANY LEVEL DASHBOARD

Topic 9: Triple Play ▼

Company: Verizon ▼

Average Specified Company Sentiment Over Time Regarding Specified Topic

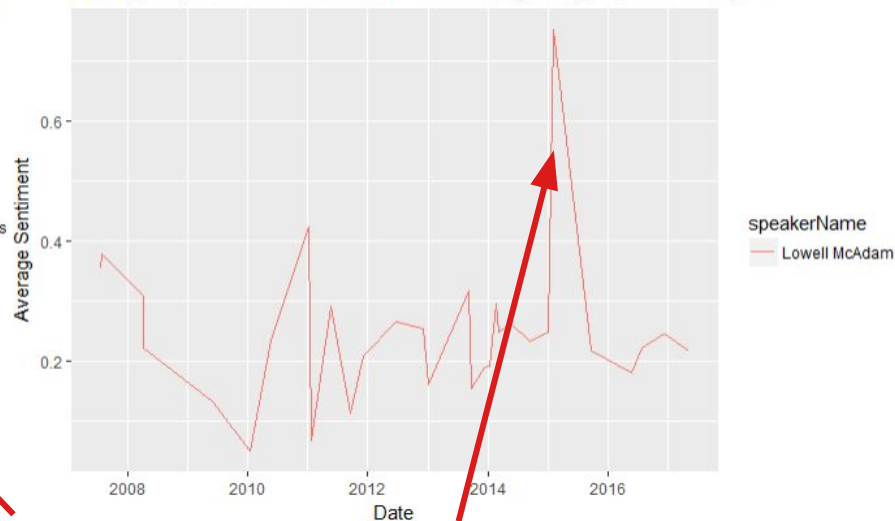


Only one IB aligned with Verizon = **potential peril**

Topic 9: Triple Play ▼

Speaker: Lowell McAdam ▼

Average Speaker Sentiment Over Time Regarding Specified Topic



Both analysts and companies share high sentiment on bundling = **investment opportunity**

INVEST: ↑ Comp Sent + ↑ Analyst Sent

DON'T INVEST: ↑ Comp Sent + ↓ Analyst Sent

How Does This Fit into Reorg Research

“Industry-leading provider of **real-time news, commentary, and analysis** on issues affecting the distressed debt, event-driven and leveraged finance markets.”

- ★ Expand analysis to data for other companies + apply industry wide
- ★ Reorg reporters use dashboards when providing news + commentary
 - Then make dashboards available to certain **subscribers**



LIMITATIONS + OPPORTUNITIES

3.

- ★ Limitations
- ★ Possible analyses with additional data integration



Limitations + Possible Analyses

★ Model

- Trimming bottom 5th of words
- Sentiment analysis
- Manual labor associated with topic modeling

★ Application

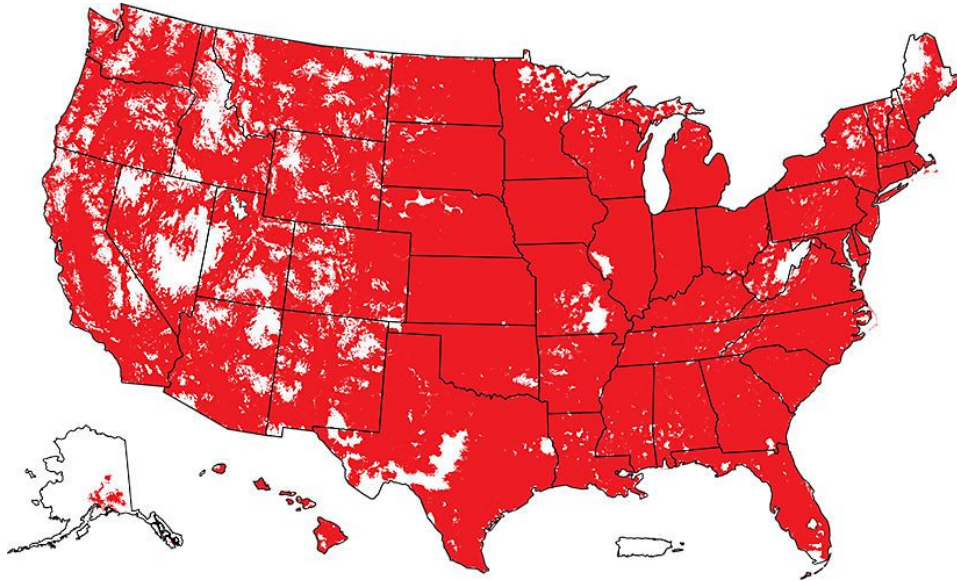
- Full realization would require very quick, real-time processes

Future opportunities include:

1. Linking historical stock data
2. Compare patterns over topic, speaker, and company sentiment
3. Offer a prediction on stock price based on sentiment + topic analysis



Thank You!



Any questions?