

Abhishek Kamodia

Data Science

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Lead Data Scientist with more than 5 years of experience in banking analytics and success in customer engagement models, portfolio analytics and client relationship management. Highly accomplished in influencing decision-makers and driving product portfolio, including banking credit risk, collections, cross-sell models and attrition prediction. Eager to bring expertise to growing organization in challenging new role.

Skills

Statistics and Machine Learning

SQL,R,SPSS,PowerBI,SSRS

Banking Analytics

Project Management

Microsoft office

Work History

2018-01 - Current

Senior Consultant/Lead Data Scientist

CU Rise Analytics (Trellance Inc), Ahmedabad, Gujarat

- Conceptualized/designed predictive analytics based product from scratch and deployed into 15+ client-production environments
- Built and lead team of 6 data scientists for products-vertical (for both US and India offices)
- Managed client communication and support them through-out product delivery and future updates
- Designed and executed Attrition Prediction, Member Engagement, Product Cross-sell, Risk prediction, Member segmentation and Lifetime value models for US based financial institutions (credit unions)
- Documentation on models including its validation, client-presentations, SOW, product-vision documents for board meetings
- Sales-pitch presentations and product demos for new client acquisition
- Worked in agile environment (Jira/Confluence)
- Optimized process-flows by introducing concept of standard-data layer that eventually influenced company's vision and yearly goals

-Conducted webinars and wrote articles on predictive models that were published on Credit union news websites/journals.

2016-03 - 2017-12

Analyst

EXL Service, Ahmedabad, Gujarat

- Worked on Credit Limit Increase, cross-sell campaigns, Risk (Charge-off/Delinquency) analytics, customer engagement, lifetime value, collection optimization and attrition prediction projects for US based credit unions using SQL,R and SPSS
- Worked on Model validation and investigation analysis of Loan approval model for a micro-finance bank using SQL and SAS.
- Conducted trainings on Machine learning algorithms at Organization level covering basic fundamentals of statistics, logistic regression, Random Forests, SVM and Naive Bayes using R.

Education

2014-03 - 2016-03

MBA: Marketing And Information Technology

Amrut Mody School of Management - Ahmedabad

2009-07 - 2013-08

B.E.: Electronics & Communication

Babaria Institute of Technology - Gujarat