PHYSICAL INSPECTION
IS NOT OLD SCHOOL.

Walk the premises.
Audit the racks.
Count what is actually there.

Automated discovery is
necessary.
Physical verification is
foundational.

$\longrightarrow$

#AddressTheMess

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DISCOVERY ENUMERATES
REACHABILITY,
NOT EXISTENCE.

Scans surface what is:
- In scope
- Network reachable
- Powered on
- Responsive

Assets drop out of discovery through scope, segmentation, power state, or design.

$\longrightarrow$

#AddressTheMess

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WHEN PHYSICAL VERIFICATION
IS NOT CONTINUOUS,
CONTROL MUST BE.

In large campuses and data
centers:
• Establish physical baselines
• Schedule periodic audits
• Reconcile scans with physical
attestations
• Treat mismatches as control gaps