

## 2 Nash equilibrium

### 2.3 Cournot's oligopoly model

Recall: Given cost function  $C_i(q_i) = cq_i$  and price function  $P(q) = \max\{0, \alpha - \sum_j q_j\}$ , the best response function for each firm is

$$B_i(q_{-i}) = \begin{cases} \{(\alpha - c - \sum_{j \neq i} q_j)/2\} & \alpha - c - \sum_{j \neq i} q_j > 0 \\ \{0\} & \text{otherwise} \end{cases}$$

NE for the two-firm case.

Suppose  $q^* = (q_1^*, q_2^*)$  is a NE. They are best responses to each other.

$$q_1^* \in B_1(q_2^*), \quad q_2^* \in B_2(q_1^*)$$

Check: We can assume  $q_1^*, q_2^* > 0$ .

$$\text{Then } q_1^* = (\alpha - c - q_2^*)/2, \quad q_2^* = (\alpha - c - q_1^*)/2.$$

$$\text{Solve to get } q_1^* = q_2^* = \frac{\alpha - c}{3}. \quad \text{NE is } \left(\frac{\alpha - c}{3}, \frac{\alpha - c}{3}\right).$$

$$\text{Price at NE: } \alpha - q_1^* - q_2^* = \frac{\alpha + 2c}{3}$$

$$\text{Profit at NE: } u_i(q^*) = q_i^* (\alpha - c - q_1^* - q_2^*) = \frac{(\alpha - c)^2}{9}.$$

What if firms collude?

Suppose they produce  $Q$  units in total, and split the profit.

$$\text{Total profit: } Q(\alpha - c - Q) \quad \text{Maximized when } Q = \frac{\alpha - c}{2}.$$

$$\text{Profit at max is } \left(\frac{\alpha - c}{2}\right) \left(\alpha - c - \frac{\alpha - c}{2}\right) = \frac{(\alpha - c)^2}{4}.$$

$$\text{Each firm profits } \frac{(\alpha - c)^2}{8} > \frac{(\alpha - c)^2}{9}.$$

What if there are large number of firms?

$$n \text{ firms: NE } q_i^* = (\alpha - c - \sum_{j \neq i} q_j^*)/2. \Rightarrow q_i^* = \frac{\alpha - c}{n+1}.$$

$$\text{Price: } P(q^*) = \alpha - n \cdot \frac{\alpha - c}{n+1} = \frac{1}{n+1} \alpha + \frac{n}{n+1} \cdot c \rightarrow c \quad \text{as } n \rightarrow \infty$$

↑ production cost.

$$\text{Profit} \rightarrow 0.$$

### 3 Dominance

#### 3.1 Strict dominance

Definition: strictly dominates, strictly dominated, strictly dominating strategy.

For two strategies  $s_i^{(1)}, s_i^{(2)} \in S_i$  of player  $i$ , we say that  $s_i^{(1)}$  strictly dominates  $s_i^{(2)}$  if  $u_i(s_i^{(1)}, s_{-i}) > u_i(s_i^{(2)}, s_{-i})$  for all  $s_{-i} \in S_{-i}$ .

In this case,  $s_i^{(2)}$  is strictly dominated.

If  $s_i$  strictly dominates all  $s_i' \in S_i - \{s_i\}$ , then  $s_i$  is a strictly dominating strategy.

Example.

	X	Y	Z
A	4, 2	1, 3	2, 1
B	2, 3	0, 1	3, 1

P2: X strictly dominates Z.

Z is strictly dominated.

No strictly dominating strategy.

Lemma 2.

If  $s_i \in S_i$  is a strictly dominating strategy for player  $i$  and  $s^* \in S$  is a NE, then  $s_i^* = s_i$ .

Lemma 3.

If  $s^* \in S$  is a NE, then  $s_i^*$  is not strictly dominated  $\forall i \in N$ .

#### 3.2 Iterated elimination of strictly dominated strategies (IESDS)

	X	Y	Z
A	4, 2	1, 3	2, 1
B	2, 3	0, 1	3, 1

	X	Y
A	4, 2	1, 3
B	2, 3	0, 1

	X	Y
A	4, 2	1, 3

P2: Z is strictly dominated (by X). Never in NE. Eliminate.

P1: B is strictly dominated (by A). Eliminate.

P2: X strictly dominated.

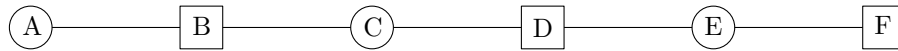
$\rightarrow$  A 

Y
1, 3

 NE

(IESDS: Repeatedly eliminate strictly dominated strategies until only one strategy profile left. Claim: This is the only NE.

**Example.** (Facility location game.) Two firms are each given a permit to open one store in one of the 6 towns along a highway. Firm 1 can open in A, C or E; firm 2 can open in B, D or F. Assume towns are equally spaced and equally populated. Customers in a town will go to the closest store. Where should the firms open the store?



Payoff table:

		Firm 2		
		B	D	F
Firm 1	A	1, 5	2, 4	3, 3
	C	4, 2	3, 3	4, 2
	E	3, 3	2, 4	5, 1

1: C strictly dominates A. Eliminate A.

2: D " " F. " F.

→

		B	D
C	E	4, 2	3, 3
	E	3, 3	2, 4

1: C strictly dominates E.

2: D " " B.

→

		D
C	E	3, 3

NE.

Note: Extending this to any number of towns, we still get the centre 2 towns as NE.

## Results on IESDS.

### Theorem 4.

Let  $G$  be a strategic game. If IESDS ends with only one strategy profile  $s^*$ , then  $s^*$  is the unique NE of  $G$ .

This theorem is the immediate consequence of the following result.

### Theorem 5.

Let  $G$  be a strategic game where  $s_i$  is a strictly dominated strategy for player  $i$ . Let  $G'$  be obtained from  $G$  by eliminating  $s_i$  from  $S_i$ . Then  $s^*$  is a NE of  $G$  if and only if  $s^*$  is a NE of  $G'$ .

Sketch proof of Theorem 5.