3 Months Forward Details

Objective:

This grid provides the product level 3 months forward forecast along with last month actuals to understand the drivers of the demands in next 3 months.

Navigation:

- Different components in grid, on load:

- Each row represents a product. Actual shows the item demands from the last month, here Mar-2021.
- Forecast column has 3 months forward forecast details.
- User can sort the values in ascending or descending column by clicking on the column name.
- On hover on the column names, user can have the access to:
  - Pin the columns in the table (left or right)
  - Optimizing the size of the column.
  - Expanding or Collapsing the different subgroups
  - Reset all the changes made in the default table.
- **Note: Reloading the page will auto reset the table structure to the default structure.**

- **1** — Adjust the number of rows to be displayed in a page.
- **3** — Pin Column will freeze the column in either right or left side of the table.
- **2** — Sort the data by clicking on the column header.
  - Upward arrow represents ascending order, downward arrow represents descending order
- **4** — Reset Columns will reset all the changes (Pin, Group, Filter, Auto size, etc.) or aggregations.
- **5** — Master level filters for all the columns.

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Product ID	Product Description	Actual			Forecast		
					↓ Apr-2021	May-2021	Jun-2021
11050	TUBE 2 ML MICRO PLASTIC …				1,478,888	1,518,636	1,486,726
7037	PIPETTE,GRADUATED 3.5 M…				1,275,450	1,309,730	1,282,210
LBE1	EXTRA BAR CODE LABEL				1,048,902	1,077,093	1,054,461
LBEL	Place holder/optional test ba…				760,237	780,670	764,266
7886	BAG WITH DRY MOP	1,106,281			637,949	655,095	641,330
1288	HOLDER, TUBE, SINGLE USE,…	1,010,641			575,568	591,038	578,619
REQC	CCLS KIT REQ W/BAR CODA…	912,531			524,443	538,538	527,223
14890	TUBE, 5ML, FALSE BOTTOM, …	760,152			466,751	479,296	469,225
7711	PIPETTE, GRADUATED, 3CC, …	791,118			395,507	406,137	397,603
96651	2.5 ML SST, BLOOD COLLEC…	626,288			361,658	371,378	363,575

Column menu: Pin Column, Autosize This Column, Autosize All Co…, Reset Columns

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Filters

Interpretation:

This grid provides the following information:

- **Product Quantity Forecast:**
  - For each product, irrespective of what project they are consumed, an aggregate forecast for the number of items required is provided at a Month level.
  - The Product forecast is based on the global forecast of kits shipped for the whole portfolio.
  - The Product forecast represents the number of items required in each month irrespective of what we already have or what can be procured in future.
  - The forecast is the number of items required in a month to fulfill the demand for the kits to be shipped in that month. The forecast does not consider the time required for picking up the product and kit production.
  - For example:
    - In Mar-2021, nearly 2M items of the Product having Product ID 11050 were used to build out the kits shipped in Mar-2021.
- **MoM Growth:**
  - MoM Growth is the rate of increase or decrease in numbers with respect to the previous month.
  - The MoM growth is displayed on hovering forecast numbers.
  - For the current month, the MoM growth is calculated as the increase or decrease in the demand from previous month actuals.
    - For April-2021, MoM growth is calculated considering Mar-2021 actuals as the base.
    - For May-2021, MoM growth is calculated considering April-2021 forecast as a base.