

## Curriculum Vitae

**Jean Pierre Bolaños**

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### Education

2021–present      MSc Research Master in Economics and Business  
University of Groningen (NL)  
Current GPA: 8.5/10.0

2022–present      Master's Honours programme  
Honours College, University of Groningen (NL)

2020–2021        Licentiate title by thesis in International Business  
Universidad del Pacífico (PE)  
Grade: 19/20 – Outstanding thesis honours

2012–2016        Bachelor's degree in International Business  
Universidad del Pacífico (PE)  
Valedictorian, Class of 2016-II

### Research employment

2017–2019        Research assistant at Universidad del Pacífico Research Centre  
Prof. Oscar Malca, Associate Dean International Business

2016 (Jan-Dec)   Research assistant at Universidad del Pacífico Research Centre  
Prof. Angie Higuchi, Faculty of Business Sciences

2015 (Apr-Oct)   Research assistant intern at Group for the Analysis of Development (GRADE)  
Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers

2014 (Jul-Dec)   Research assistant at Universidad del Pacífico Research Centre  
Prof. Angie Higuchi, Faculty of Business Sciences

**Grants and awards**      Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50)  
Second-year Research Master SOM scholarship, 2022 (EUR 16201)  
First-year Research Master SOM scholarship, 2021 (EUR 13732)  
Conference travel grants, Universidad del Pacífico, 2016-2018 (USD 4800)  
Honour Roll, 1st place Research category, Universidad del Pacífico, 2016  
Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016  
Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016

**Publications**        Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation and export performance in emerging markets: insights from the Peruvian agri-export sector. *Journal of Agribusiness in Developing and Emerging Economies*, 13(1), 70–89.

- Publications (cont.)**
- Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. *International Journal of Emerging Markets*, 16(8), 1745–1768.
- Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), *América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento* (pp. 153–180). Ediciones Universidad Alberto Hurtado.

### Teaching experience

- 2023 (Feb-Mar) Tutor, Human Resource Management for BE and for B&M University of Groningen
- 2022 (Nov-Dec) Teaching assistant, Financial Accounting for E&BE and for IB University of Groningen
- 2017–2019 Invited lecturer, Multivariate Statistics, International Management, and Marketing Universidad del Pacífico
- 2018 (Mar-Sep) Invited lecturer, MBA programme, International Business Module Pacífico Business School, Universidad del Pacífico

### Consultancies

- 2019 Technical Group of Trade Promotion Agencies of the Pacific Alliance: ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy
- 2017–2018 Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign Trade and Tourism

### Service

- 2023 Reviewer, Academy of International Business Annual Meeting. Tracks: Global strategy, organization, and value chains; Emerging markets and emerging market MNEs
- 2021 Ad-hoc reviewer, International Journal of Emerging Markets

### Skills and languages

Stata, R, SPSS, AMOS, G\*Power, Vensim, NetLogo, Office, Visual Basic for Applications, L<sup>A</sup>T<sub>E</sub>X

English (2021: IELTS 8.0), French (2011: DELF C1), Spanish (native)

### References

- |   |                           |
|---|---------------------------|
| dr. Dennis Veltrop                          | prof. dr. Bernard Nijstad |
| Associate professor of Corporate Governance | Full professor            |
| Department of Accounting                    | Department of HRM & OB    |
| d.veltrop@rug.nl                            | b.a.nijstad@rug.nl        |

Groningen, 10 February 2023