

Curriculum Vitae

Jean Pierre Bolaños

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Education

- 2023 Research Master Economics and Business, *GPA: 8.4/10.0*
University of Groningen
- 2023 Honours Master
Honours College, University of Groningen
- 2021 Licentiate title International Business, *Outstanding honours, grade: 19/20*
Universidad del Pacífico
- 2016 BA International Business, *valedictorian Class of 2016-II*
Universidad del Pacífico

Employment

- 2023–to date PhD Candidate – University of Groningen
Supervisors: prof. dr. Rian Drogendijk and Pasi Kuusela, Dr
- 2023 Research assistant – University of Groningen
prof. dr. Tammo Bijmolt, Chair of the Marketing Department (FEB)
- 2017–2019 Research assistant – Universidad del Pacífico Research Centre
Prof. Oscar Malca, Associate Dean International Business
- 2016 Research assistant – Universidad del Pacífico Research Centre
Prof. Angie Higuchi, Faculty of Business Sciences
- 2015 Research assistant intern – Group for the Analysis of Development (GRADE)
Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers
- 2014 Research assistant – Universidad del Pacífico Research Centre
Prof. Angie Higuchi, Faculty of Business Sciences

Grants and awards

Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50)
Second-year Research Master SOM scholarship, 2022 (EUR 16201)
First-year Research Master SOM scholarship, 2021 (EUR 13732)
Conference travel grants, Universidad del Pacífico, 2016–2018 (USD 4800)
Honour Roll, 1st place Research category, Universidad del Pacífico, 2016
Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016
Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016

Publications

Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation and export performance in emerging markets: insights from the Peruvian agri-export sector. *Journal of Agribusiness in Developing and Emerging Economies*, 13(1), 70–89.

**Publications
(cont.)**

Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. *International Journal of Emerging Markets*, 16(8), 1745–1768.

Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), *América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento* (pp. 153–180). Ediciones Universidad Alberto Hurtado.

Teaching experience

2023–to date	Introduction to International Business and International Strategic Management University of Groningen
2023 (Feb-Mar)	Tutor, Human Resource Management for BE and for B&M University of Groningen
2022 (Nov-Dec)	Teaching assistant, Financial Accounting for E&BE and for IB University of Groningen
2017–2019	Invited lecturer, Multivariate Statistics, International Management, and Marketing Universidad del Pacífico
2018 (Mar-Sep)	Invited lecturer, MBA programme, International Business Module Pacífico Business School, Universidad del Pacífico

Consultancies

2019	Technical Group of Trade Promotion Agencies of the Pacific Alliance: ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy
2017–2018	Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign Trade and Tourism

Service

Reviewer	The International Trade Journal (ad-hoc), 2023
Reviewer	Academy of International Business (AIB) Annual Meeting 2023 Strategic Management Society (SMS) Annual Conference 2023 System Dynamics Society (SDS) ISD Conference 2023
Reviewer	International Journal of Emerging Markets (ad-hoc), 2021

Skills and languages

Stata, R, SPSS, AMOS, G*Power, Vensim, NetLogo, Office, Visual Basic for Applications, \LaTeX
English (2021: IELTS 8.0), French (2011: DELF C1), Spanish (native)