

Curriculum Vitae

Jean Pierre Bolaños

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[GitHub \(databases, scripts\)](#), [ORCID](#), [RENACyT](#)

Education

- 2021–present Research Master Economics and Business – **University of Groningen**
GPA: 8.5/10.0
- 2022–present Honours Master's – **University of Groningen**
Founder: [ISG - Internationalisation Study Group](#)
- 2020–2021 Licentiate title International Business – **Universidad del Pacífico**
Outstanding [thesis](#) honours - Grade: 19/20
- 2012–2016 BA International Business – **Universidad del Pacífico**
Valedictorian, Class of 2016-II

Research employment

- 2023 (May-*) Research assistant – **University of Groningen**
prof. dr. Tammo Bijmolt, Chair of the Marketing Department (FEB)
- 2023 (Jan-*) Research assistant – **University of Groningen**
prof. dr. Rian Drogendijk, Director of Graduate Studies (GSEB-FEB)
- 2017–2019 Research assistant – **Universidad del Pacífico Research Centre**
Prof. Oscar Malca, Associate Dean International Business
- 2016 (Jan-Dec) Research assistant – **Universidad del Pacífico Research Centre**
Prof. Angie Higuchi, Faculty of Business Sciences
- 2015 (Apr-Oct) Research assistant intern – **Group for the Analysis of Development (GRADE)**
Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers
- 2014 (Jul-Dec) Research assistant – **Universidad del Pacífico Research Centre**
Prof. Angie Higuchi, Faculty of Business Sciences

Grants

and awards

Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50)
Second-year Research Master SOM scholarship, 2022 (EUR 16201)
First-year Research Master SOM scholarship, 2021 (EUR 13732)
Conference travel grants, Universidad del Pacífico, 2016-2018 (USD 4800)
Honour Roll, 1st place Research category, Universidad del Pacífico, 2016
Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016
Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016

Publications

Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation and export performance in emerging markets: insights from the Peruvian agri-export sector. *Journal of Agribusiness in Developing and Emerging Economies*, 13(1), 70–89.

Publications (cont.)

Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. *International Journal of Emerging Markets*, 16(8), 1745–1768.

Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), *América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento* (pp. 153–180). Ediciones Universidad Alberto Hurtado.

Teaching experience

- 2023 (Feb-Mar) Tutor, Human Resource Management for BE and for B&M
University of Groningen
- 2022 (Nov-Dec) Teaching assistant, Financial Accounting for E&BE and for IB
University of Groningen
- 2017–2019 Invited lecturer, Multivariate Statistics, International Management, and Marketing
Universidad del Pacífico
- 2018 (Mar-Sep) Invited lecturer, MBA programme, International Business Module
Pacífico Business School, **Universidad del Pacífico**

Consultancies

- 2019 Technical Group of Trade Promotion Agencies of the Pacific Alliance:
ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy
- 2017–2018 Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign
Trade and Tourism

Service

- Reviewer The International Trade Journal (ad-hoc), 2023
- Reviewer Academy of International Business (AIB) Annual Meeting 2023
Strategic Management Society (SMS) Annual Conference 2023
System Dynamics Society (SDS) ISD Conference 2023
- Reviewer International Journal of Emerging Markets (ad-hoc), 2021

Skills and languages

Stata, R, SPSS, AMOS, G*Power, Vensim, NetLogo, Office, Visual Basic for Applications, \LaTeX

English (2021: IELTS 8.0), French (2011: DELF C1), Spanish (native)

Groningen, 16 June 2023