#### **Curriculum Vitae**

### Jean Pierre Bolaños

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2021–present MSc Research Master in Economics and Business

University of Groningen (NL)

Current GPA: 8.5/10.0

2022–present Master's Honours programme

Honours College, University of Groningen (NL)

2020–2021 Licentiate title by thesis in International Business

Universidad del Pacífico (PE)

Grade: 19/20 – Outstanding thesis honours

2012–2016 Bachelor's degree in International Business

Universidad del Pacífico (PE) Valedictorian, Class of 2016-II

## Research employment

2017–2019 Research assistant at Universidad del Pacífico Research Centre

Prof. Oscar Malca, Associate Dean International Business

2016 (Jan-Dec) Research assistant at Universidad del Pacífico Research Centre

Prof. Angie Higuchi, Faculty of Business Sciences

2015 (Apr-Oct) Research assistant intern at Group for the Analysis of Development (GRADE)

Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers

2014 (Jul-Dec) Research assistant at Universidad del Pacífico Research Centre

Prof. Angie Higuchi, Faculty of Business Sciences

Grants and awards

Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50)

Second-year Research Master SOM scholarship, 2022 (EUR 16201) First-year Research Master SOM scholarship, 2021 (EUR 13732)

First-year Research Master SOM scholarship, 2021 (EUR 13/32)

Conference travel grants, Universidad del Pacífico, 2016-2018 (USD 4800) Honour Roll, 1st place Research category, Universidad del Pacífico, 2016 Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016

Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016

Publications Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation

and export performance in emerging markets: insights from the Peruvian agri-export sector. *Journal of Agribusiness in Developing and Emerging Economies*, 13(1), 70–89.

# **Publications** (cont.)

Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. International Journal of Emerging Markets, 16(8), 1745–1768.

Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento (pp. 153-180). Ediciones Universidad Alberto Hurtado.

## **Teaching experience**

2023 (Feb-Mar)	Tutor, Human Resource Management for BE and for B&M University of Groningen			
2022 (Nov-Dec)	Teaching assistant, Financial Accounting for E&BE and for IB University of Groningen			
2017–2019	Invited lecturer, Multivariate Statistics, International Management, and Marketing Universidad del Pacífico			
2018 (Mar-Sep)	Invited lecturer, MBA programme, International Business Module Pacífico Business School, Universidad del Pacífico			
Consultancies				
2019	Technical Group of Trade Promotion Agencies of the Pacific Alliance: ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy			
2017–2018	Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign Trade and Tourism			
Service				

2023 Reviewer, Academy of International Business Annual Meeting. Tracks: Global strategy,

organization, and value chains; Emerging markets and emerging market MNEs

2021 Ad-hoc reviewer, International Journal of Emerging Markets

# Skills and languages

Stata, R, SPSS, AMOS, G\*Power, Vensim, NetLogo, Office, Visual Basic for Applications, LATEX

English (2021: IELTS 8.0), French (2011: DELF C1), Spanish (native)