#### **Curriculum Vitae**

### Jean Pierre Bolaños

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2021–present MSc Research Master in Economics and Business

University of Groningen (NL)

Current GPA: 8.5/10.0

2022–present Master's Honours programme

Honours College, University of Groningen (NL)

2020–2021 Licentiate title by thesis in International Business

Universidad del Pacífico (PE)

Grade: 19/20 – Outstanding thesis honours

2012–2016 Bachelor's degree in International Business

Universidad del Pacífico (PE) Valedictorian, Class of 2016-II

# Research employment

2017–2019	Research	assistant at	Universidad	del Pacífico	Research Centre

Prof. Oscar Malca, Associate Dean International Business

2016 (Jan-Dec) Research assistant at Universidad del Pacífico Research Centre

Prof. Angie Higuchi, Faculty of Business Sciences

2015 (Apr-Oct) Research assistant intern at Group for the Analysis of Development (GRADE)

Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers

2014 (Jul-Dec) Research assistant at Universidad del Pacífico Research Centre

Prof. Angie Higuchi, Faculty of Business Sciences

Grants and awards

Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50)

Second-year Research Master SOM scholarship, 2022 (EUR 16201)

First-year Research Master SOM scholarship, 2021 (EUR 13732)

Conference travel grants, Universidad del Pacífico, 2016-2018 (USD 4800) Honour Roll, 1st place Research category, Universidad del Pacífico, 2016 Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016

Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016

Publications Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation

and export performance in emerging markets: insights from the Peruvian agri-export

sector. Journal of Agribusiness in Developing and Emerging Economies, 13(1), 70–89.

# **Publications** (cont.)

Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. *International Journal of Emerging Markets*, 16(8), 1745–1768.

Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), *América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento* (pp. 153–180). Ediciones Universidad Alberto Hurtado.

## **Teaching experience**

2023 (Feb-Mar)	Tutor, Human Resource Management for BE and for B&M (117 students) University of Groningen
2022 (Nov-Dec)	Teaching assistant, Financial Accounting for E&BE and for IB (107 students) University of Groningen

2017–2019 Invited lecturer, Multivariate Statistics, International Management, and Marketing Universidad del Pacífico

2018 (Mar-Sep) Invited lecturer, MBA programme, International Business Module Pacífico Business School, Universidad del Pacífico

#### Consultancies

2019 Technical Group of Trade Promotion Agencies of the Pacific Alliance: ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy

2017–2018 Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign Trade and Tourism

### Service

Reviewer Academy of International Business Annual Meeting 2023 Strategic Management Society Annual Conference 2023

System Dynamics Society ISD Conference 2023

Reviewer International Journal of Emerging Markets (ad-hoc), 2021

## Skills and languages

Stata, R, SPSS, AMOS, G\*Power, Vensim, NetLogo, Office, Visual Basic for Applications, LATEX

English (2021: IELTS 8.0), French (2011: DALF C1), Spanish (native)