## Curriculum Vitae

## Jean Pierre Bolaños

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| Education            |   |
|----------------------|---|
| 2023                 | Research Master Economics and Business, $GPA: 8.4/10.0$ University of Groningen   |
| 2023                 | Honours Master<br>Honours College, University of Groningen  |
| 2021                 | Licentiate title International Business, Outstanding honours, grade: $19/20$ Universidad del Pacífico   |
| 2021                 | BA International Business, valedictorian Class of 2016-II<br>Universidad del Pacífico   |
| Employment           |   |
| 2023–to date         | PhD Candidate – University of Groningen<br>Supervisors: prof. dr. Rian Drogendijk and Pasi Kuusela, Dr  |
| 2023                 | Research assistant – University of Groningen prof. dr. Tammo Bijmolt, Chair of the Marketing Department (FEB)   |
| 2017–2019            | Research assistant – Universidad del Pacífico Research Centre<br>Prof. Oscar Malca, Associate Dean International Business   |
| 2016                 | Research assistant – Universidad del Pacífico Research Centre<br>Prof. Angie Higuchi, Faculty of Business Sciences  |
| 2015                 | Research assistant intern – Group for the Analysis of Development (GRADE)<br>Dr. Gabriela Guerrero and Dr. Juan León Jara-Almonte, Senior Researchers   |
| 2014                 | Research assistant – Universidad del Pacífico Research Centre<br>Prof. Angie Higuchi, Faculty of Business Sciences  |
| Grants<br>and awards | Agent-based modelling online course scholarship, Santa Fe Institute, 2022 (USD 50) Second-year Research Master SOM scholarship, 2022 (EUR 16201) First-year Research Master SOM scholarship, 2021 (EUR 13732) Conference travel grants, Universidad del Pacífico, 2016-2018 (USD 4800) Honour Roll, 1st place Research category, Universidad del Pacífico, 2016 Prize for Academic Performance, 1st place, Universidad del Pacífico, 2016 Valedictorian, Class of 2016-II, Universidad del Pacífico, 2016 |
| Publications         | Malca, O., Bolaños, J.P., Rubio, J.L., & Acedo, F.J. (2023). Export market orientation and export performance in emerging markets: insights from the Peruvian agri-export sector. <i>Journal of Agribusiness in Developing and Emerging Economies</i> , 13(1), 70–89.   |

# Publications (cont.)

Malca, O., Bolaños, J.P., Acedo, F.J., Rubio, J.L., & Peña-Vinces, J. (2021). Relational flexibility norms and relationship-building capabilities as a mediating mechanism in export performance: insights from exporting SMEs in an emerging economy, Peru. *International Journal of Emerging Markets*, 16(8), 1745–1768.

Malca, O., & Bolaños, J.P. (2019). El efecto de la proactividad exportadora y la orientación a los mercados de exportación en el desempeño exportador. In S. Götz (Ed.), América Latina y Asia Pacífico: Relaciones y proyecciones de cara a un mundo turbulento (pp. 153–180). Ediciones Universidad Alberto Hurtado.

#### Teaching experience

2023-to date Introduction to International Business; International Strategic Management

University of Groningen

2023 (Feb-Mar) Tutor, Human Resource Management for BE and for B&M

University of Groningen

2022 (Nov-Dec) Teaching assistant, Financial Accounting for E&BE and for IB

University of Groningen

2017–2019 Invited lecturer, Multivariate Statistics, International Management, and Marketing

Universidad del Pacífico

2018 (Mar-Sep) Invited lecturer, MBA programme, International Business Module

Pacífico Business School, Universidad del Pacífico

#### Consultancies

2019 Technical Group of Trade Promotion Agencies of the Pacific Alliance:

ProChile, ProColombia, PromPerú, and the Mexican Secretariat of Economy

2017–2018 Peruvian Ministry of Foreign Trade and Tourism and Regional Offices of Foreign

Trade and Tourism

#### Service

Reviewer The International Trade Journal (ad-hoc), 2023

Reviewer Academy of International Business (AIB) Annual Meeting 2023

Strategic Management Society (SMS) Annual Conference 2023

System Dynamics Society (SDS) ISD Conference 2023

Reviewer International Journal of Emerging Markets (ad-hoc), 2021

### Skills and languages

Stata, R, SPSS, AMOS, G\*Power, Vensim, NetLogo, Office, Visual Basic for Applications, LATEX

English (2021: IELTS 8.0), French (2011: DELF C1), Spanish (native)