



Territory

- APAC
- EMEA
- Japan
- NA

Report By

- Customer
- Product

2823

Number of Orders

10.03M

Total Sales

3.55K

Avg. Sale Per Order

92

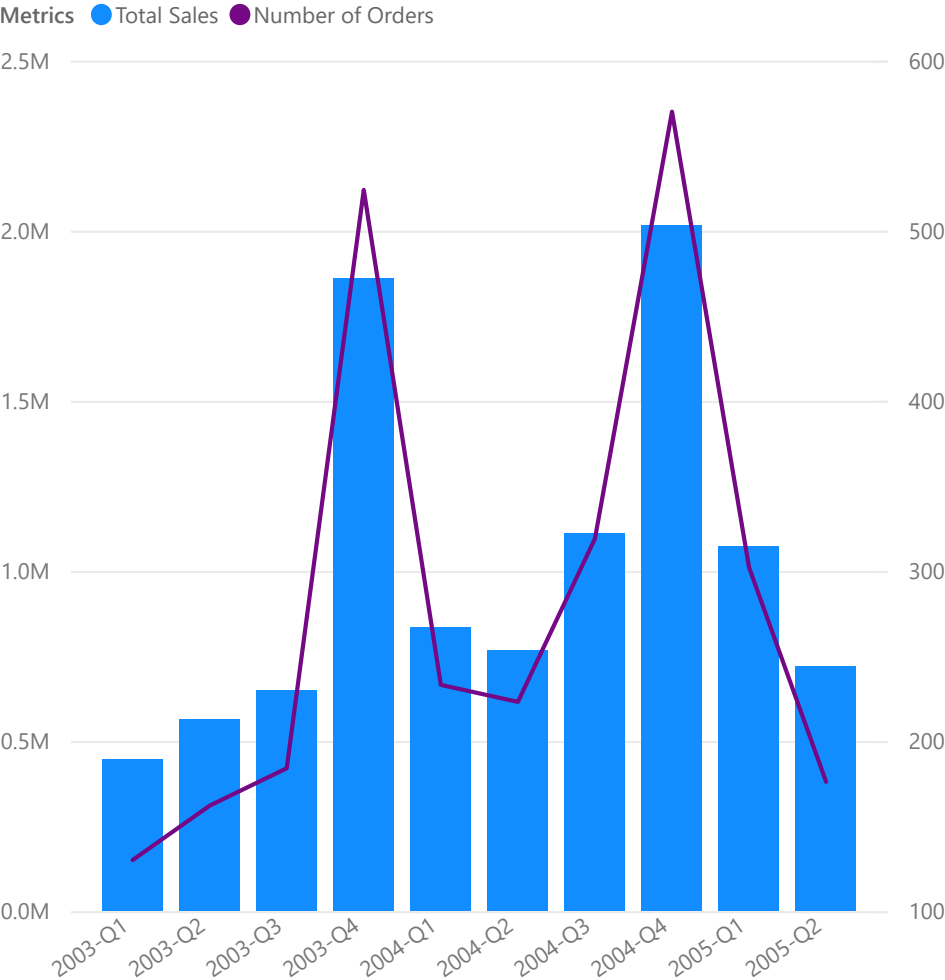
Unique Customers

109

Distinct Products Sold

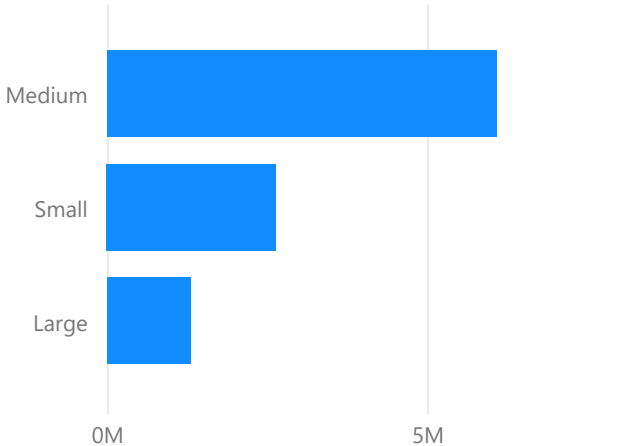
Global Overview

Total Sales and Number of Orders by Year-Quarter

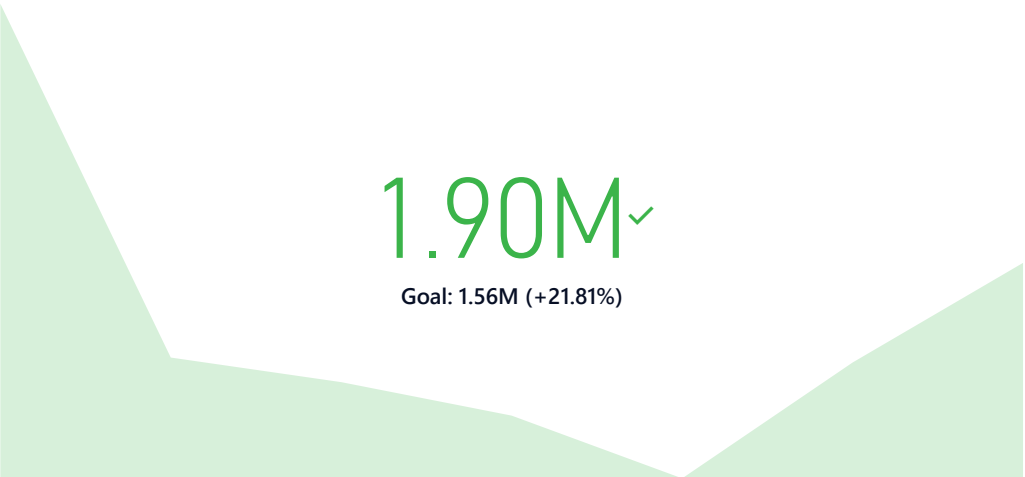


| Product Line | Total Sales | Number of Orders | Sales Amount |
|------------------|-------------|------------------|--------------|
| Classic Cars | 3920K | | |
| Motorcycles | 1166K | | |
| Planes | 975K | | |
| Ships | 714K | | |
| Trains | 226K | | |
| Trucks and Buses | 1128K | | |
| Vintage Cars | 1903K | | |

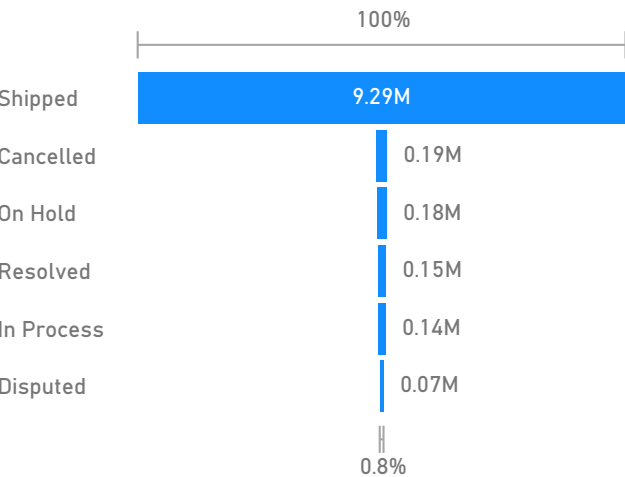
Total Sales by Deal Size



Current Sales vs Last Year Sales Amount by Product Line



Total Sales by Order Status





Territory

Year-Quarter

APAC

2003-Q1

2004-Q1

2005-Q1

EMEA

2003-Q2

2004-Q2

2005-Q2

Japan

2003-Q3

2004-Q3

2005-Q3

NA

2003-Q4

2004-Q4

2005-Q4

319

Number of Orders

1.11M

Total Sales

3.48K

Average Sale Per Order

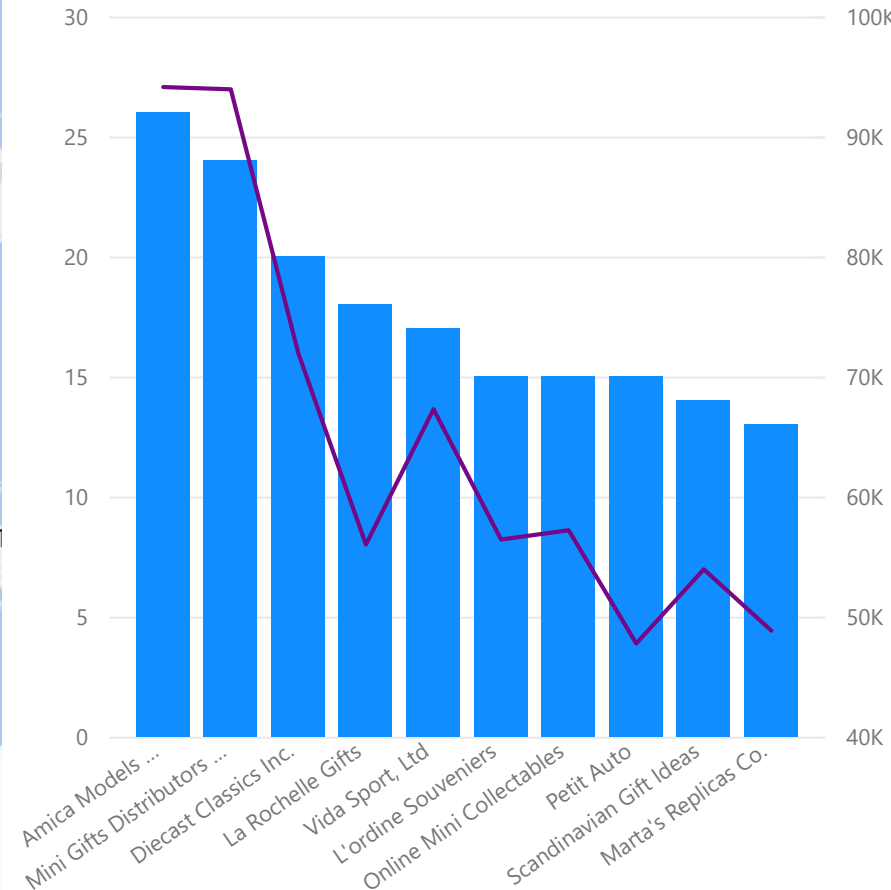
Customer Analysis

Number of Orders by Country



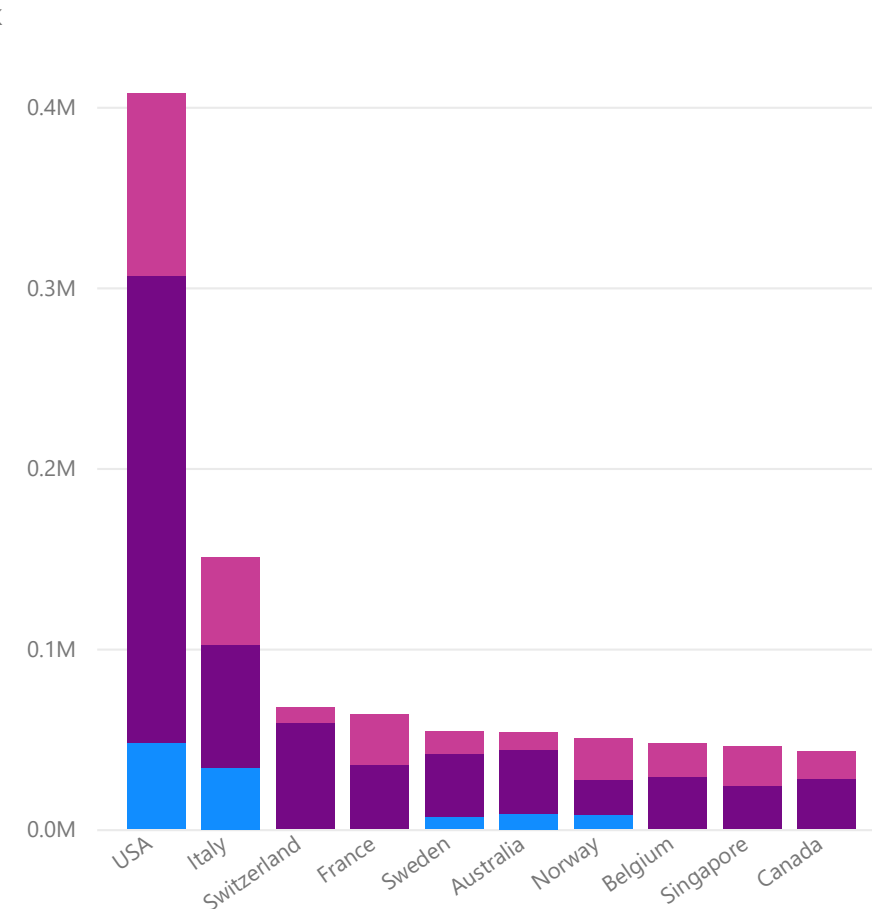
Number of Orders and Sales Amount by Customer Name

● Number of Orders ● Sales Amount



Total Sales by Country and Deal Size

Deal Size ● Large ● Medium ● Small





Territory

APAC

EMEA

Japan

NA

Year-Quarter

2003-Q1

2003-Q2

2003-Q3

2003-Q4

2004-Q1

2004-Q2

2004-Q3

2004-Q4

2005-Q1

2005-Q2

2005-Q3

2005-Q4

2823

Number of Orders

10.03M

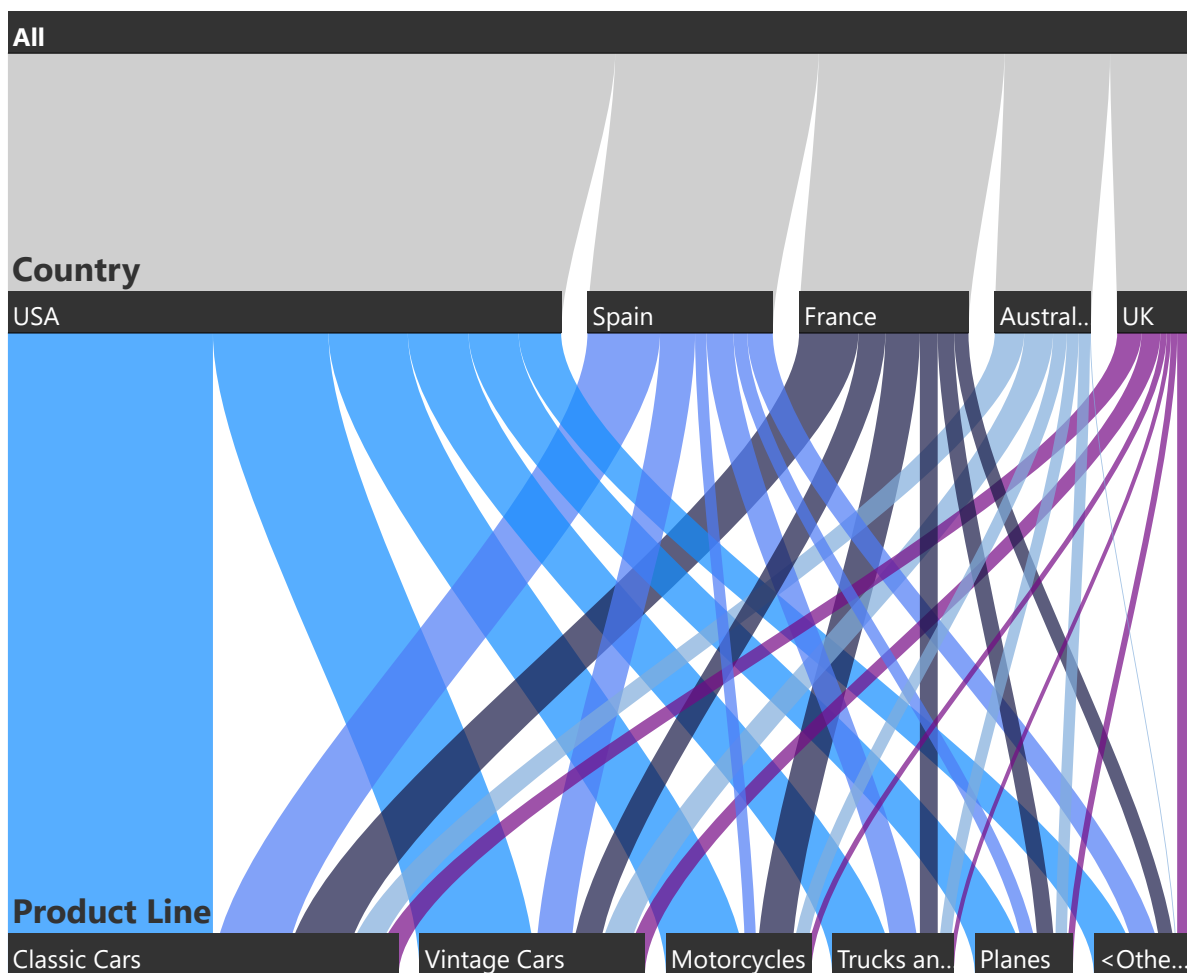
Total Sales

3.55K

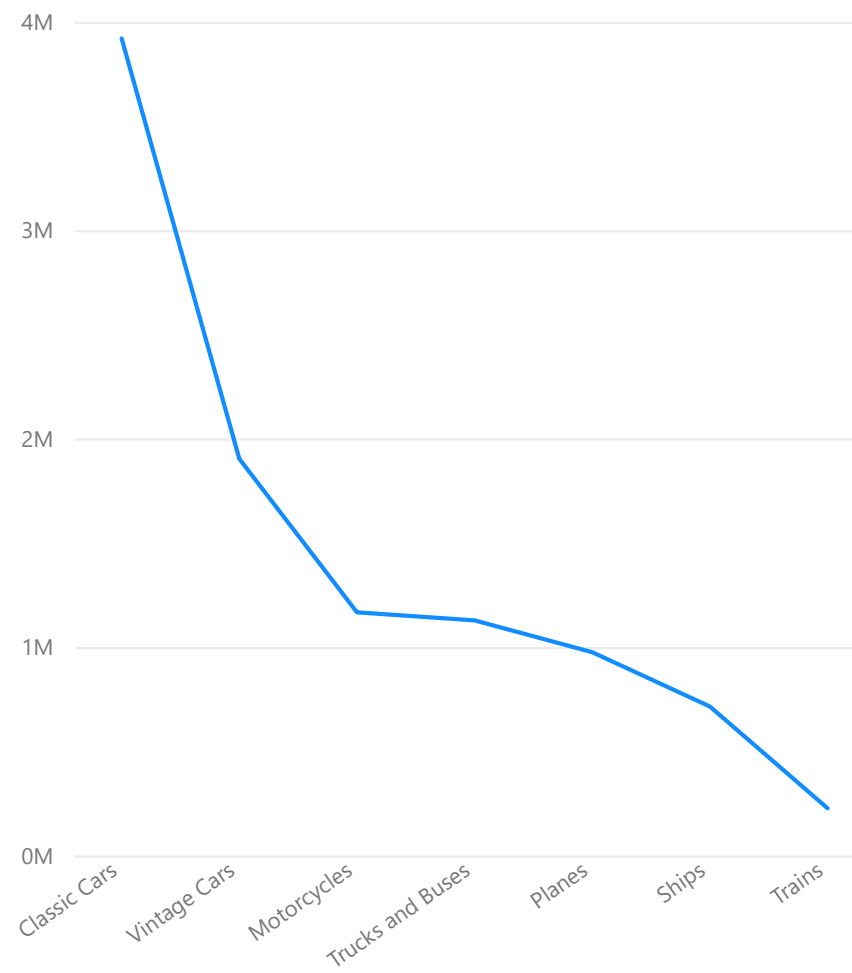
Average Sale Per Order

Product Analysis

Total Sales by Country and Product Line

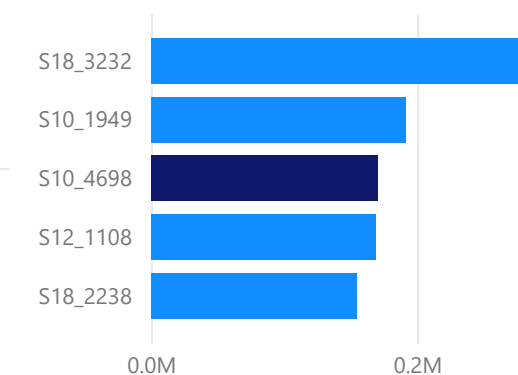


Total Sales by Product Line



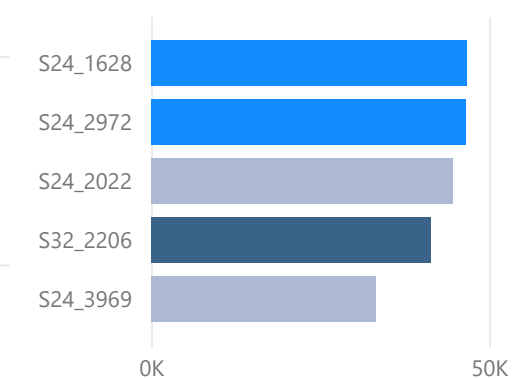
Top 5 Performing Products By Total Sales Amou...


Product L... ● Classic Cars ● Motorcycles



Least 5 Performing Products By Total Sales Amo...

Product L... ● Classic Cars ● Motorcycles





Territory

NA

Year-Quarter

2003-Q1

2004-Q1

2005-Q1

2003-Q2

2004-Q2

2005-Q2

2003-Q3

2004-Q3

2005-Q3

2003-Q4

2004-Q4

2005-Q4

Customer Drill-Through

| | | | | | | | |
|--|--------------|-------------|--------|-------|--------|------------------|--------------|
| Total Sales by Product Line, Customer Name | | | | | | | |
| AC | zebra bi | | | | | | |
| ↓ | | | | | | | |
| | Classic Cars | Motorcycles | Planes | Ships | Trains | Trucks and Buses | Vintage Cars |
| Mini Gifts Distributors Ltd. | 50.0K | | | 3.7K | 8.8K | 24.8K | 6.7K |
| Diecast Classics Inc. | 36.1K | | | | 5.4K | 27.8K | 2.6K |
| Online Mini Collectables | 35.4K | 17.1K | | 4.7K | | | |
| Marta's Replicas Co. | | 43.4K | 5.4K | | | | |
| Land of Toys Inc. | 21.7K | | | | 4.0K | 14.1K | |
| Signal Gift Stores | 34.5K | | | | | | |
| Muscle Machine Inc | 23.3K | | | | | | |
| Gifts4AllAges.com | 3.4K | | | 8.0K | | | 3.9K |
| Collectables For Less Inc. | | | 11.2K | 2.2K | | | 1.7K |
| Auto-Moto Classics Inc. | | | | | | | 7.7K |



Year-Quarter

2005-Q1

2005-Q2

2005-Q3

2005-Q4

[illegible]