



Territory

- APAC
- EMEA
- Japan
- NA

Report By

- Customer
- Product

2823
Number of Orders

10.03M
Total Sales

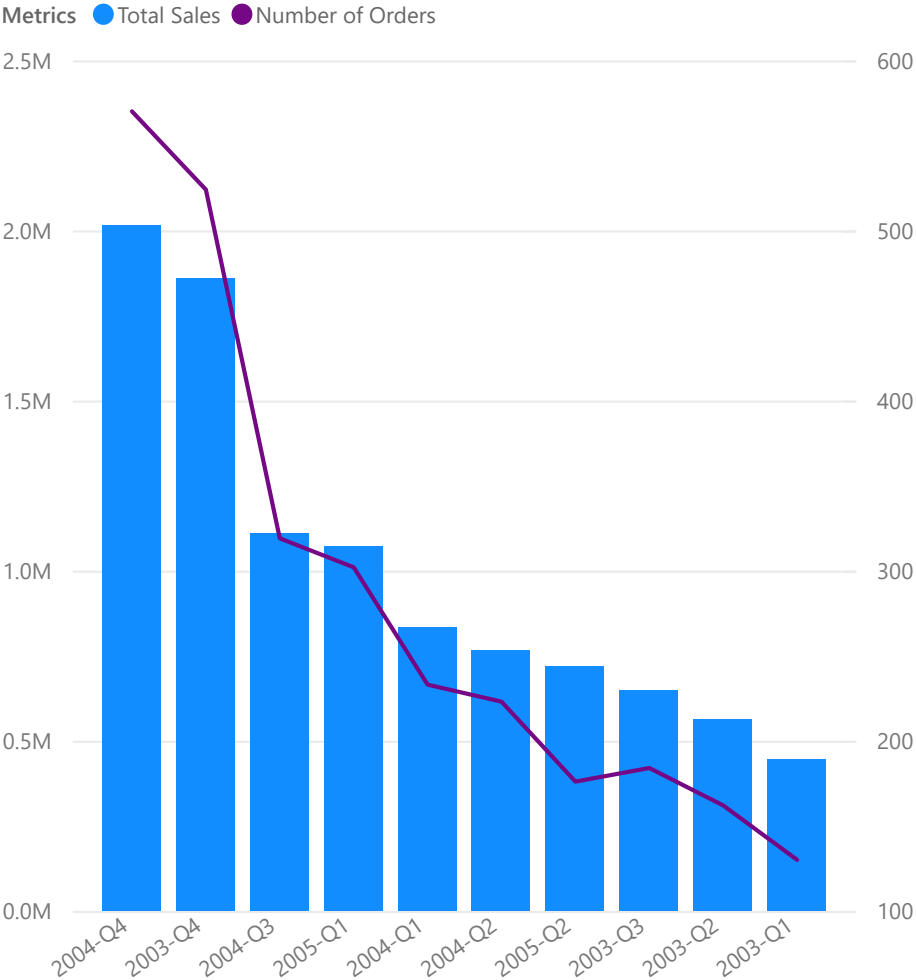
3.55K
Avg. Sale Per Order

92
Unique Customers

109
Distinct Products Sold

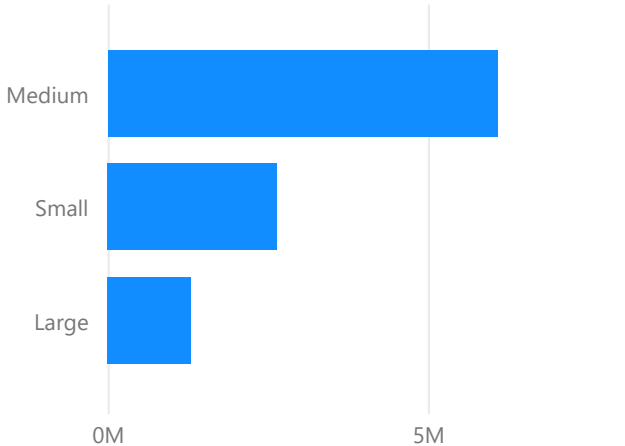
Global Overview

Total Sales and Number of Orders by Year-Quarter



Product Line	Total Sales	Number of Orders	Sales Amount
Classic Cars	392K		
Motorcycles	117K		
Planes	98K		
Ships	71K		
Trains	23K		
Trucks and Buses	113K		
Vintage Cars	190K		

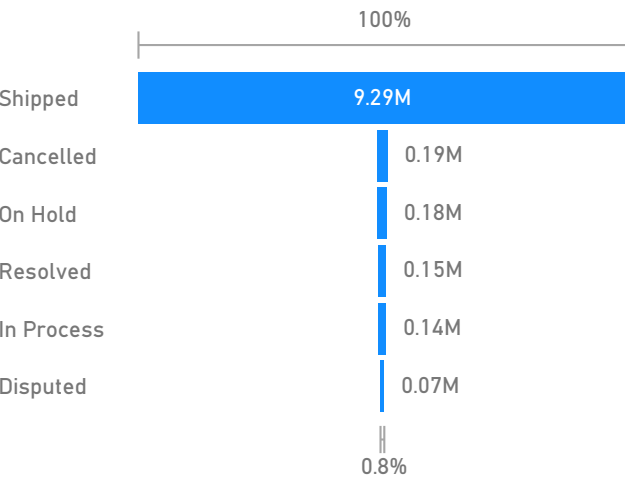
Total Sales by Deal Size



Current Sales vs Last Year Sales Amount by Product Line



Total Sales by Order Status





Territory

Year-Quarter

APAC

2003-Q1

2004-Q1

2005-Q1

EMEA

2003-Q2

2004-Q2

2005-Q2

Japan

2003-Q3

2004-Q3

2005-Q3

NA

2003-Q4

2004-Q4

2005-Q4

319

Number of Orders

1.11M

Total Sales

3.48K

Average Sale Per Order

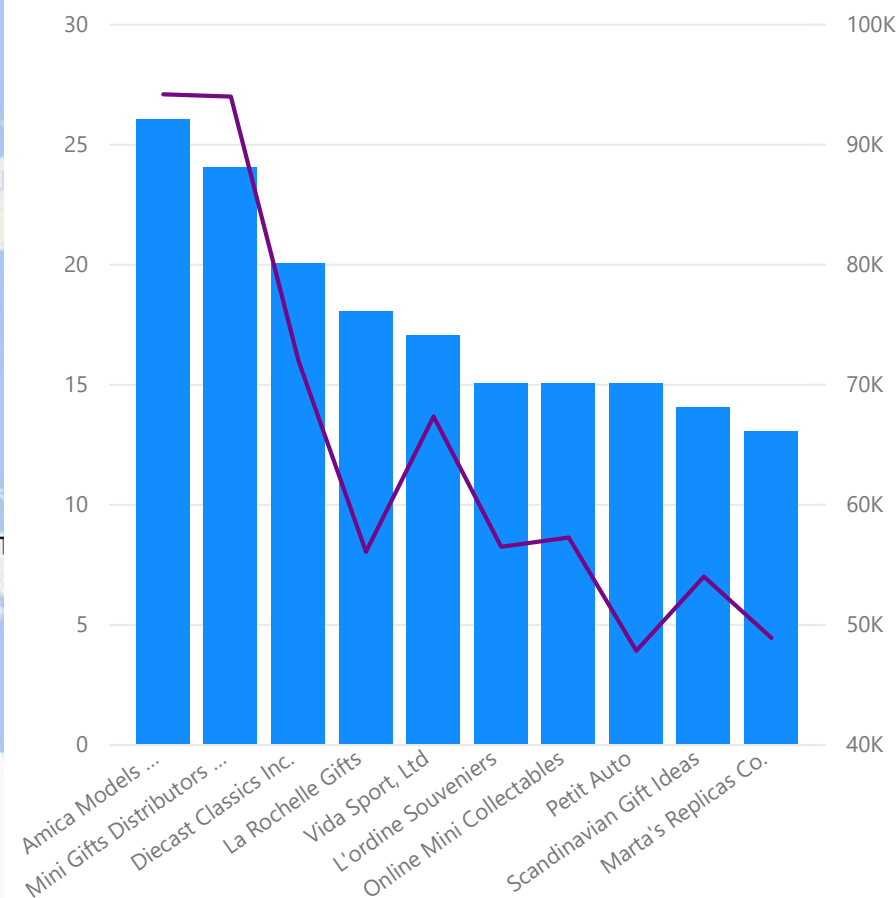
Customer Analysis

Number of Orders by Country



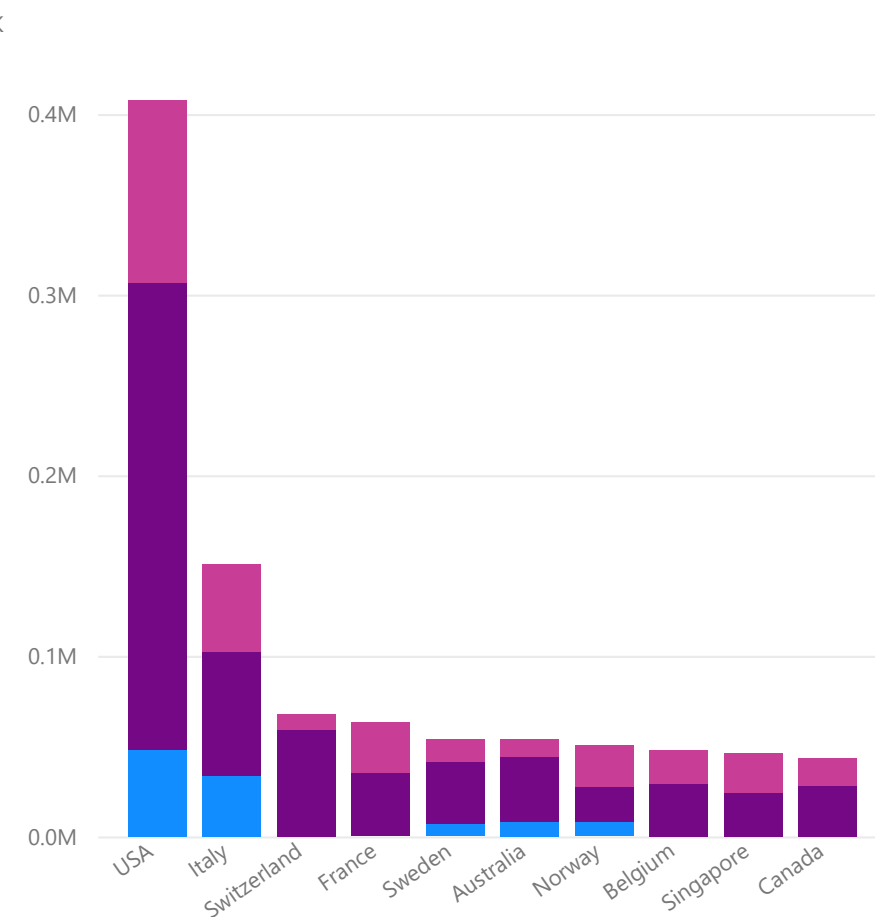
Number of Orders and Sales Amount by Customer Name

● Number of Orders ● Sales Amount



Total Sales by Country and Deal Size

Deal Size ● Large ● Medium ● Small





Territory

APAC

EMEA

Japan

NA

Year-Quarter

2003-Q1

2003-Q2

2003-Q3

2003-Q4

2004-Q1

2004-Q2

2004-Q3

2004-Q4

2005-Q1

2005-Q2

2005-Q3

2005-Q4

2823

Number of Orders

10.03M

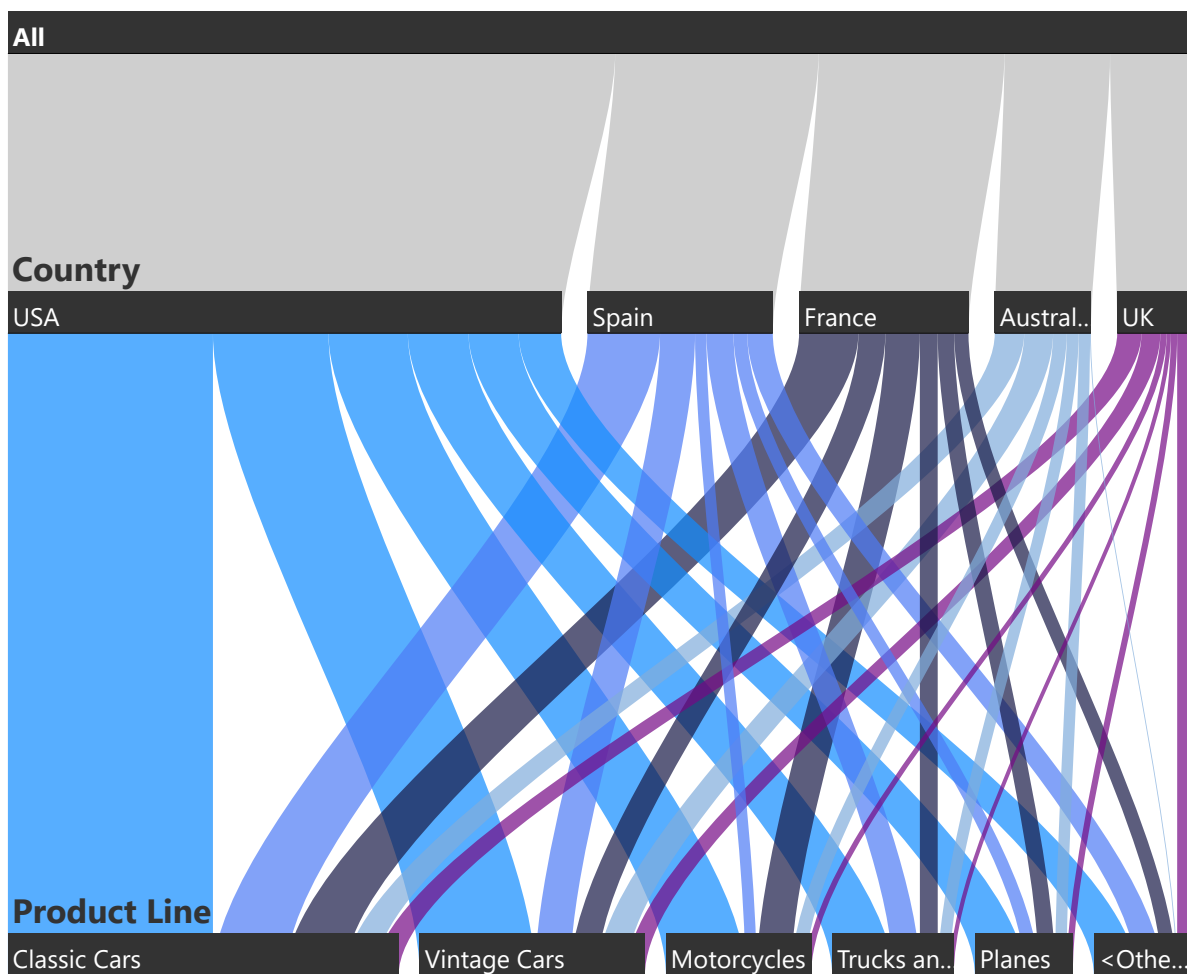
Total Sales

3.55K

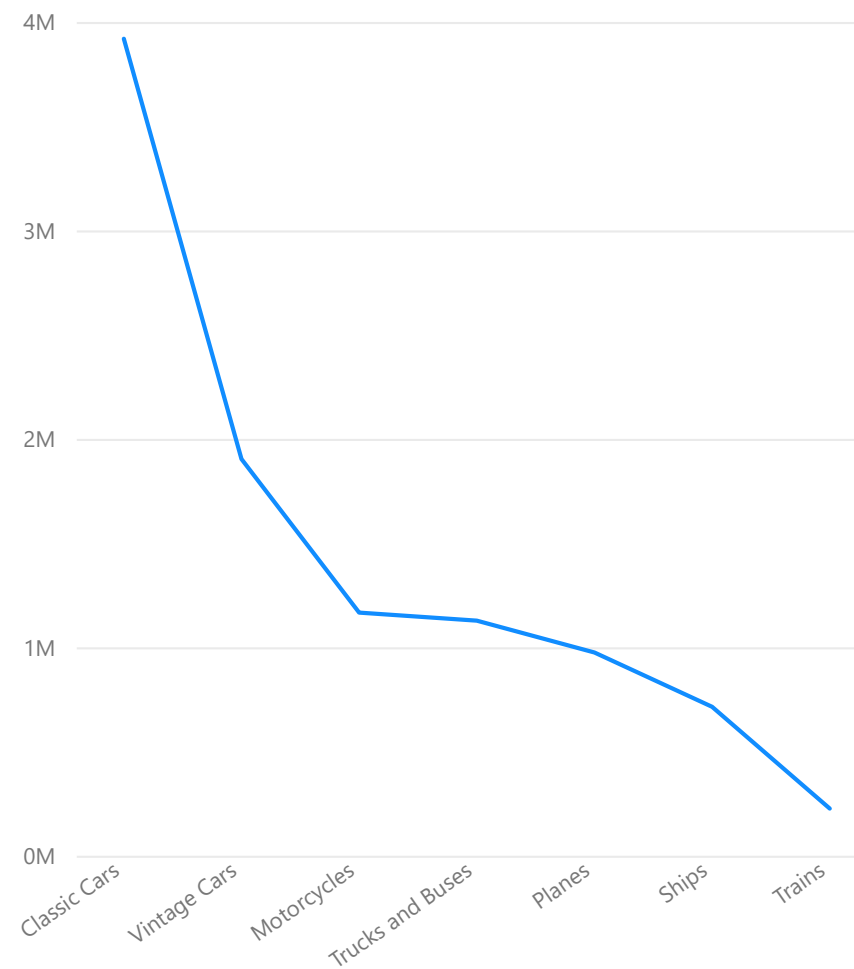
Average Sale Per Order

Product Analysis

Total Sales by Country and Product Line



Total Sales by Product Line



Top 5 Performing Products By Total Sales Amount

Product Line Classic Cars Motorcycles

S18_3232

S10_1949

S10_4698

S12_1108

S18_2238

0.0M

0.2M

Least 5 Performing Products By Total Sales Amount

Product Line Classic Cars Motorcycles

S24_1628

S24_2972

S24_2022

S32_2206

S24_3969

0K

50K

Customer Drill-Through

Total Sales by Product Line, Customer Name							
AC ↓							
	Classic Cars	Motorcycles	Planes	Ships	Trains	Trucks and Buses	Vintage Cars
Mini Gifts Distributors Ltd.	50.0K			3.7K	8.8K	24.8K	6.7K
Diecast Classics Inc.	36.1K				5.4K	27.8K	2.6K
Online Mini Collectables	35.4K	17.1K		4.7K			
Marta's Replicas Co.		43.4K	5.4K				
Land of Toys Inc.	21.7K				4.0K	14.1K	
Signal Gift Stores	34.5K						
Muscle Machine Inc	23.3K						
Gifts4AllAges.com	3.4K			8.0K			3.9K
Collectables For Less Inc.			11.2K	2.2K			1.7K
Auto-Moto Classics Inc.							7.7K



Year-Quarter

2005-Q1

2005-Q2

2005-Q3

2005-Q4

[illegible]