

Josh Bristol

Software Developer, Retail Manager, Project Manager

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Successfully completed the Free Code Camp front end development certification and continuing my education with back end development.

Managing key performance indicators, customer service excellence, and store operations with five years in progressive management roles with large outdoor retail brands.

Refined project management skills by working collaboratively with vendors, investors, and clients on real estate development projects.

PROFESSIONAL EXPERIENCE

Store Manager

The North Face, Providence, RI, 2013–2017

Joined as assistant manager in the Braintree, MA location in 2013. I was promoted rapidly through a series of management positions based on strong KPI, operating, and team Leadership performance. Managed 30+ employees.

- Successfully managed a new store opening – Providence Place Mall
- Exceeded key metrics in sales, ADS, conversion, and VIPeaks signups.
- Exceeded expectations on operational audits and DM visits.
- Executed all visual merchandising directives and ensured standards were maintained.

Project Manager

Westchester Properties, LLC, Warwick, RI, 2011–2013

Successfully planned, completed, and sold fourteen real estate development projects. Developed and managed relationships with investors, contractors, vendors, and city officials.

- Created time lines to ensure completion by targeted date and budget.
- Confirmed safety of crew on worksites.
- Promoted sales by advertising in local publications, MLS, websites, and open houses.

SKILLS

HTML, CSS, JavaScript using Bootstrap and jQuery

Customer service leadership

Sales coaching

HR management

Employee training and development

Project management

Developing and maintaining Customer relationships

HIGHLIGHTS

Financial responsibility of **\$3.5 million**

Won “New store of the year 2015” for Excellence in KPI’s, Customer Service Standards, and Operations

Hired and trained more than 50 employees

Coached and developed five associates to the next levels in their careers

Proven sales growth track record

EDUCATION

Bachelor of Science, Business admin
York College of Pennsylvania, York, PA

Full stack Web Development Certification, Computer Software Engineer, freeCodeCamp, 2017-2018