

AI Powered Projects Consulting



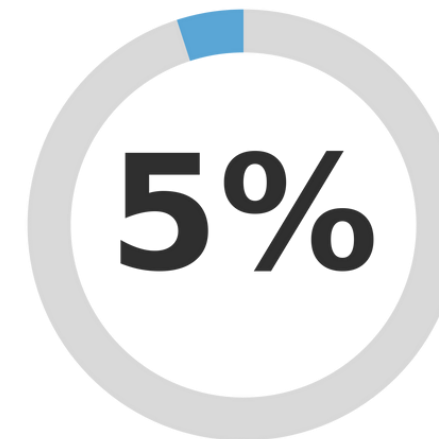
PITCH DECK PRESENTATION

PRACTICAL, SYSTEMS-FIRST AI FOR PROJECT AND PROGRAM DELIVERY



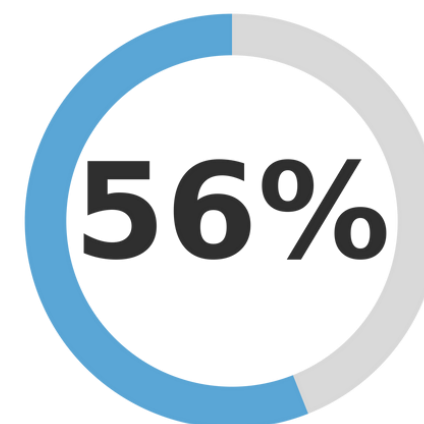
PROBLEM STATEMENT

ORGANIZATIONS ARE INVESTING HEAVILY IN AI,
BUT SEEING LIMITED MEASURABLE IMPACT ON
DELIVERY OUTCOMES



Only 5% of companies are achieving AI value at scale

Reference: <https://media-publications.bcg.com/The-Widening-AI-Value-Gap-Sept-2025.pdf>



"...56% say they have seen no significant financial benefit to date."

Reference: PwC, "2026 Global CEO Survey" (Press release, Jan 2026)

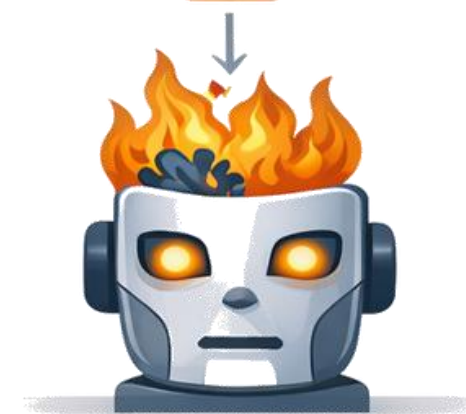
PROBLEM STATEMENT

- AI DOESN'T FIX BROKEN DELIVERY SYSTEMS - IT AMPLIFIES THEM
- AI-FIRST MESSAGING LEADS TO TOOL DEMOS WITHOUT SYSTEMS CONTEXT

WEAK PROJECT MANAGEMENT FUNDAMENTALS



Confusion & Chaos
Amplified by AI



AI AMPLIFIES THE CHAOS

STRONG PROJECT MANAGEMENT FUNDAMENTALS



Value & Efficiency
Enhanced by AI



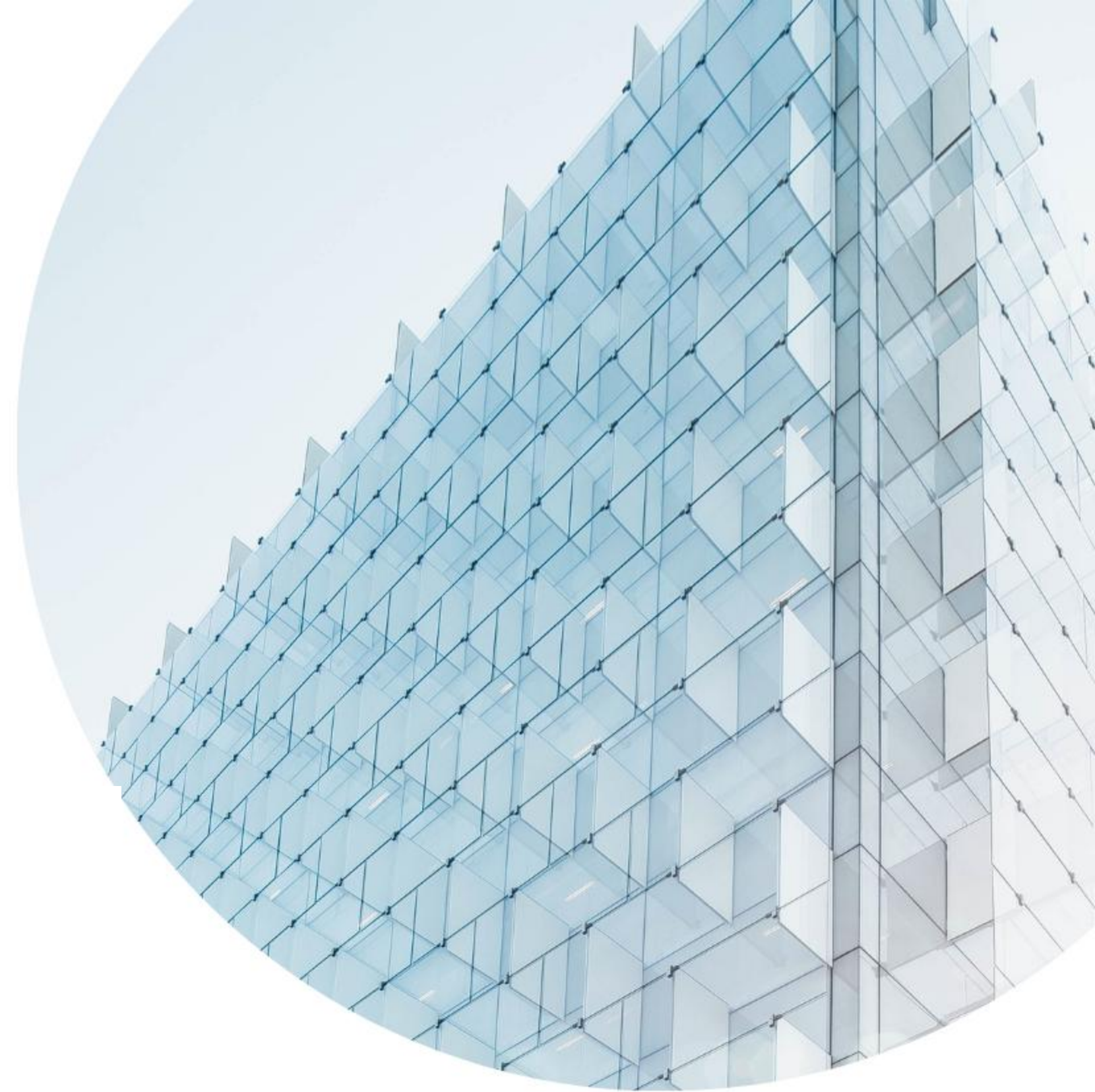
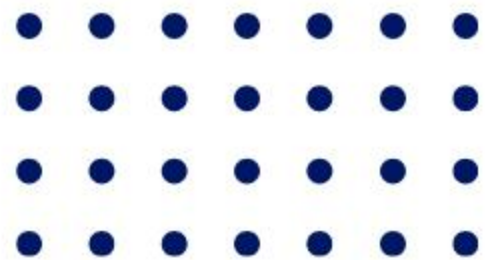
AI ENHANCES THE VALUE

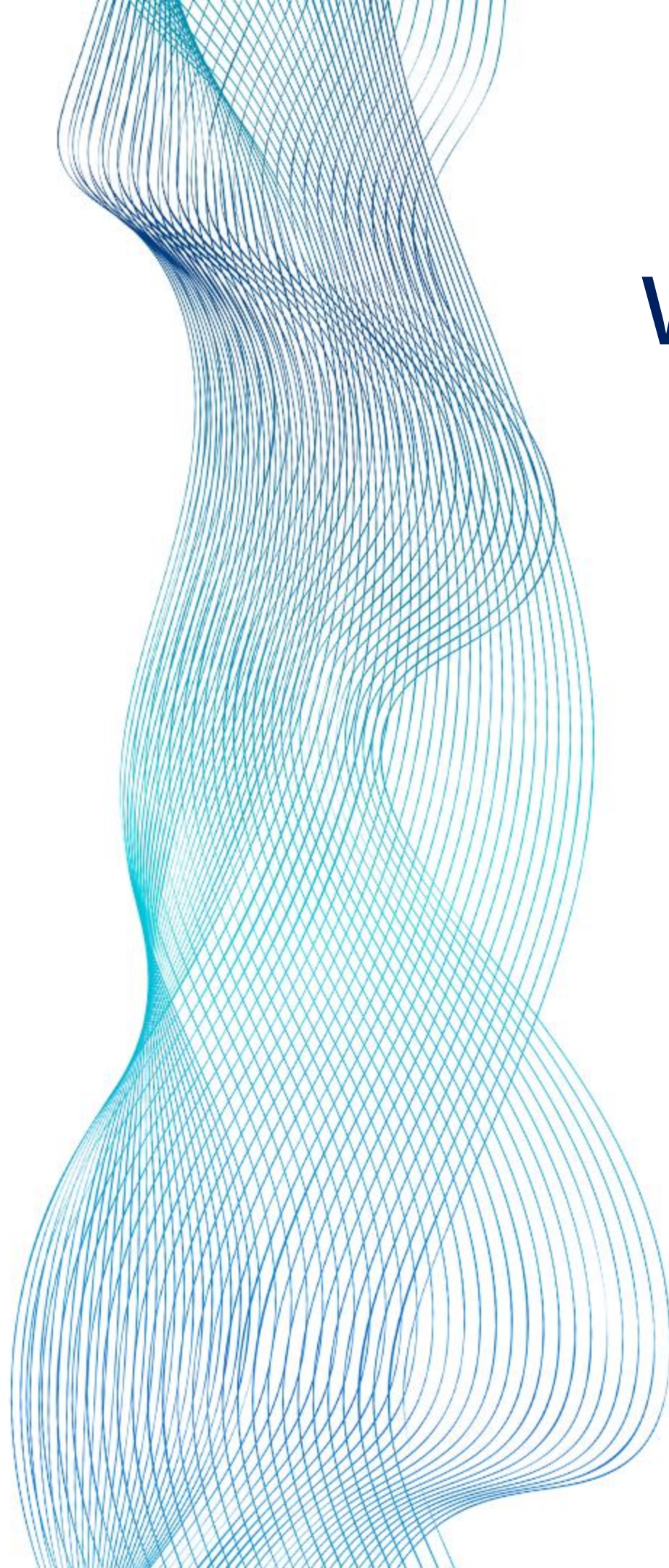


OUR SOLUTION

UNDERSTAND | IDENTIFY | IMPLEMENT | IMPROVE

1. Understand/fix the **workflow** first (clarity, ownership, governance)
2. Augment with **AI** where it has a true ROI
3. Maintain human **accountability** (verification, escalation, auditability)



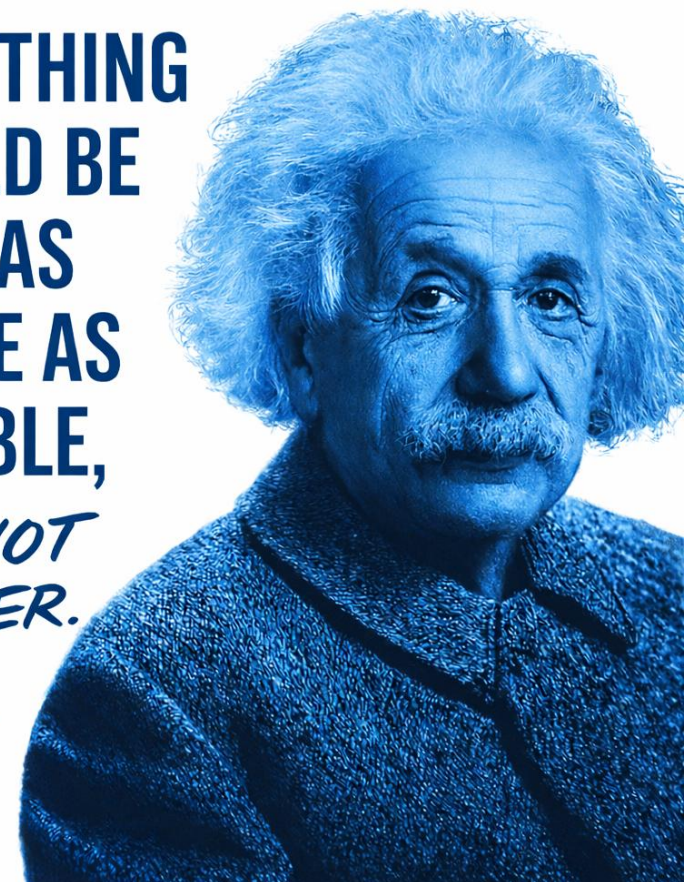


WORKFLOW FRAMEWORK

- Start with a **SIPOC** (high-level flow framing, identify scope + inputs/outputs)
- Expand with **Value Stream Mapping** (VSM) to identify constraints/bottlenecks/lead times etc.
- **Simplify** until every step earns its place

—
**EVERYTHING
SHOULD BE
MADE AS
SIMPLE AS
POSSIBLE,
*BUT NOT
SIMPLER.***

— ALBERT
EINSTEIN
(REF: CALTECH)





WORKFLOW INTELLIGENCE MAPS

We use a custom-built tool to help map the processes and identify AI opportunities



Workflow Intelligence Map™

Visualize workflows. Eliminate waste. Identify AI opportunities.

AIPM Co

Systems-First AI Integration

WHAT IS IT?

A hybrid process mapping tool that combines SIPOC boundary framing, Value Stream time/waste analysis, and a data quality layer — designed to optimize workflows *before* identifying where AI can help.

WHY USE IT?

AI amplifies broken processes. This tool ensures you fix the underlying workflow first, then apply AI to the right steps — maximizing value while protecting human judgment where it matters.

How to Create (6 Steps)

1 Define the Boundaries

Name the workflow. Identify Suppliers (who/what provides inputs) and Customers (who receives outputs and why they care).

2 Write the Customer Value Statement

"[Customer] needs [outcome] to [make decision / take action]." This anchors every value classification.

3 Map Each Step

Walk through the process as it actually happens (not the ideal). Capture: Step name, Actor, Tools used, Cycle time, Wait time.

4 Classify Value & Rate Data

For each step: Is it VA, BVA, or NVA? Rate data quality (Low/Med/High). Flag bottlenecks and handoff issues.

5 Score AI Opportunity

Use the criteria on page 2 to rate each step's AI potential: High (●●●), Medium (●●○), or Low (●○○).

6 Synthesize Insights

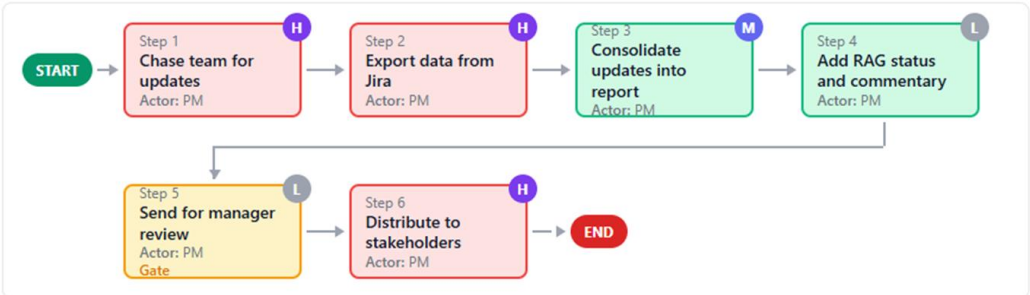
Summarize: Waste identified, AI opportunities, What to protect (human judgment). Calculate value-add ratio.



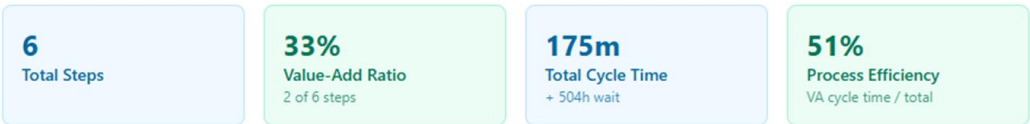
Workflow: Weekly Status Report

Value Statement: Stakeholders need timely project status to make resourcing and priority decisions

Workflow Map



Key Metrics



Value Classification



Insights



Thank You



 <https://aipmco.com>

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