

AI Powered Projects Consulting



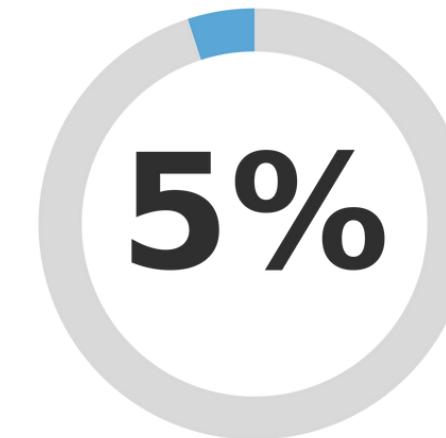
PITCH DECK PRESENTATION

PRACTICAL, SYSTEMS-FIRST AI FOR PROJECT AND PROGRAM DELIVERY



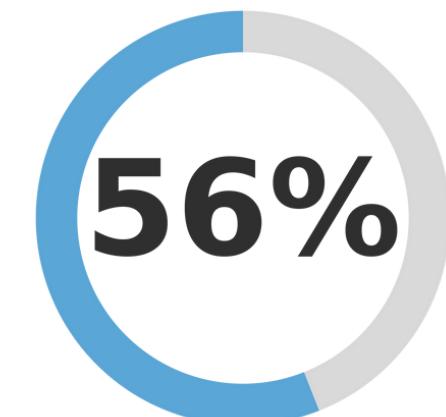
PROBLEM STATEMENT

ORGANIZATIONS ARE INVESTING HEAVILY IN AI,
BUT SEEING LIMITED MEASURABLE IMPACT ON
DELIVERY OUTCOMES



Only 5% of companies are achieving AI value at scale

Reference: <https://media-publications.bcg.com/The-Widening-AI-Value-Gap-Sept-2025.pdf>



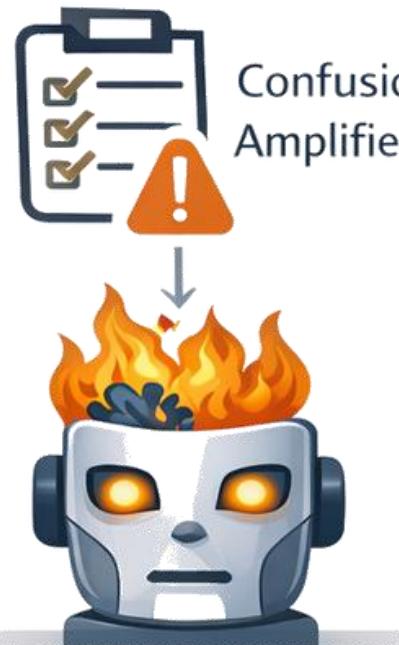
"...56% say they have seen no significant financial benefit to date."

Reference: PwC, "2026 Global CEO Survey" (Press release, Jan 2026)

PROBLEM STATEMENT

- AI DOESN'T FIX BROKEN DELIVERY SYSTEMS - IT AMPLIFIES THEM
- AI-FIRST MESSAGING LEADS TO TOOL DEMOS WITHOUT SYSTEMS CONTEXT

WEAK PROJECT MANAGEMENT FUNDAMENTALS



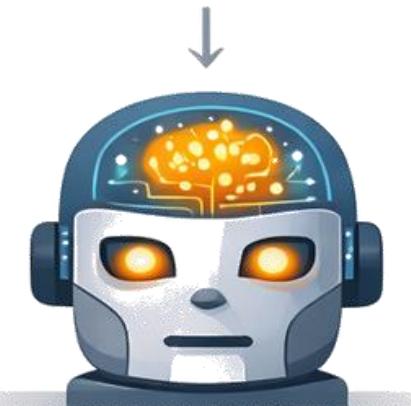
Confusion & Chaos
Amplified by AI

AI AMPLIFIES THE CHAOS

STRONG PROJECT MANAGEMENT FUNDAMENTALS



Value & Efficiency
Enhanced by AI



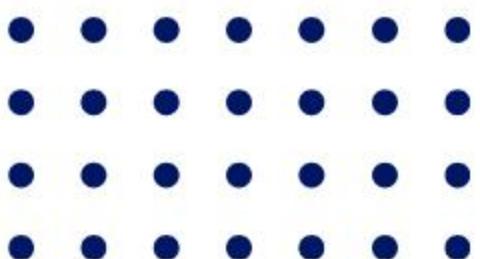
AI ENHANCES THE VALUE



OUR SOLUTION

UNDERSTAND | IDENTIFY | IMPLEMENT | IMPROVE

1. Understand/fix the **workflow** first (clarity, ownership, governance)
2. Augment with **AI** where it has a true ROI
3. Maintain human **accountability** (verification, escalation, auditability)



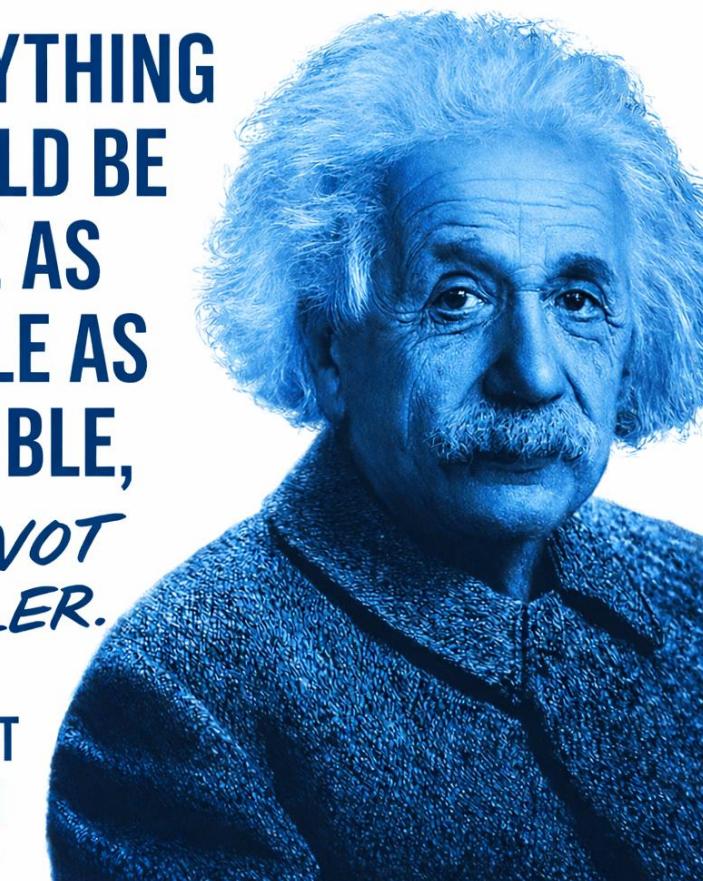
WORKFLOW FRAMEWORK

- Start with a **SIPOC** (high-level flow framing, identify scope + inputs/outputs)
- Expand with **Value Stream Mapping** (VSM) to identify constraints/bottlenecks/lead times etc.
- **Simplify** until every step earns its place

EVERYTHING
SHOULD BE
MADE AS
SIMPLE AS
POSSIBLE,

*BUT NOT
SIMPLER.*

—ALBERT
EINSTEIN
(REF: CALTECH)



WORKFLOW INTELLIGENCE MAPS

We use a custom-built tool to help map the processes and identify AI opportunities

Workflow Intelligence Map™

AIPM Co
Systems-First AI Integration

WHAT IS IT?
A hybrid process mapping tool that combines SIPOC boundary framing, Value Stream time/waste analysis, and a data quality layer — designed to optimize workflows *before* identifying where AI can help.

WHY USE IT?
AI amplifies broken processes. This tool ensures you fix the underlying workflow first, then apply AI to the right steps — maximizing value while protecting human judgment where it matters.

How to Create (6 Steps)

- 1 Define the Boundaries**
Name the workflow. Identify Suppliers (who/what provides inputs) and Customers (who receives outputs and why they care).
- 2 Write the Customer Value Statement**
"[Customer] needs [outcome] to [make decision / take action]." This anchors every value classification.
- 3 Map Each Step**
Walk through the process as it actually happens (not the ideal). Capture: Step name, Actor, Tools used, Cycle time, Wait time.
- 4 Classify Value & Rate Data**
For each step: Is it VA, BVA, or NVA? Rate data quality (Low/Med/High). Flag bottlenecks and handoff issues.
- 5 Score AI Opportunity**
Use the criteria on page 2 to rate each step's AI potential: High (●●●), Medium (●●○), or Low (●○○).
- 6 Synthesize Insights**
Summarize: Waste identified, AI opportunities, What to protect (human judgment). Calculate value-add ratio.

Workflow: Weekly Status Report
Value Statement: Stakeholders need timely project status to make resourcing and priority decisions

Workflow Map

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graph LR
    START([START]) --> S1[Step 1 Chase team for updates  
Actor: PM]
    S1 -- H --> S2[Step 2 Export data from Jira  
Actor: PM]
    S2 -- H --> S3[Step 3 Consolidate updates into report  
Actor: PM]
    S3 -- M --> S4[Step 4 Add RAG status and commentary  
Actor: PM]
    S4 -- L --> S5[Step 5 Send for manager review  
Actor: PM Gate]
    S5 -- L --> S6[Step 6 Distribute to stakeholders  
Actor: PM]
    S6 -- H --> END([END])
  
```

Key Metrics

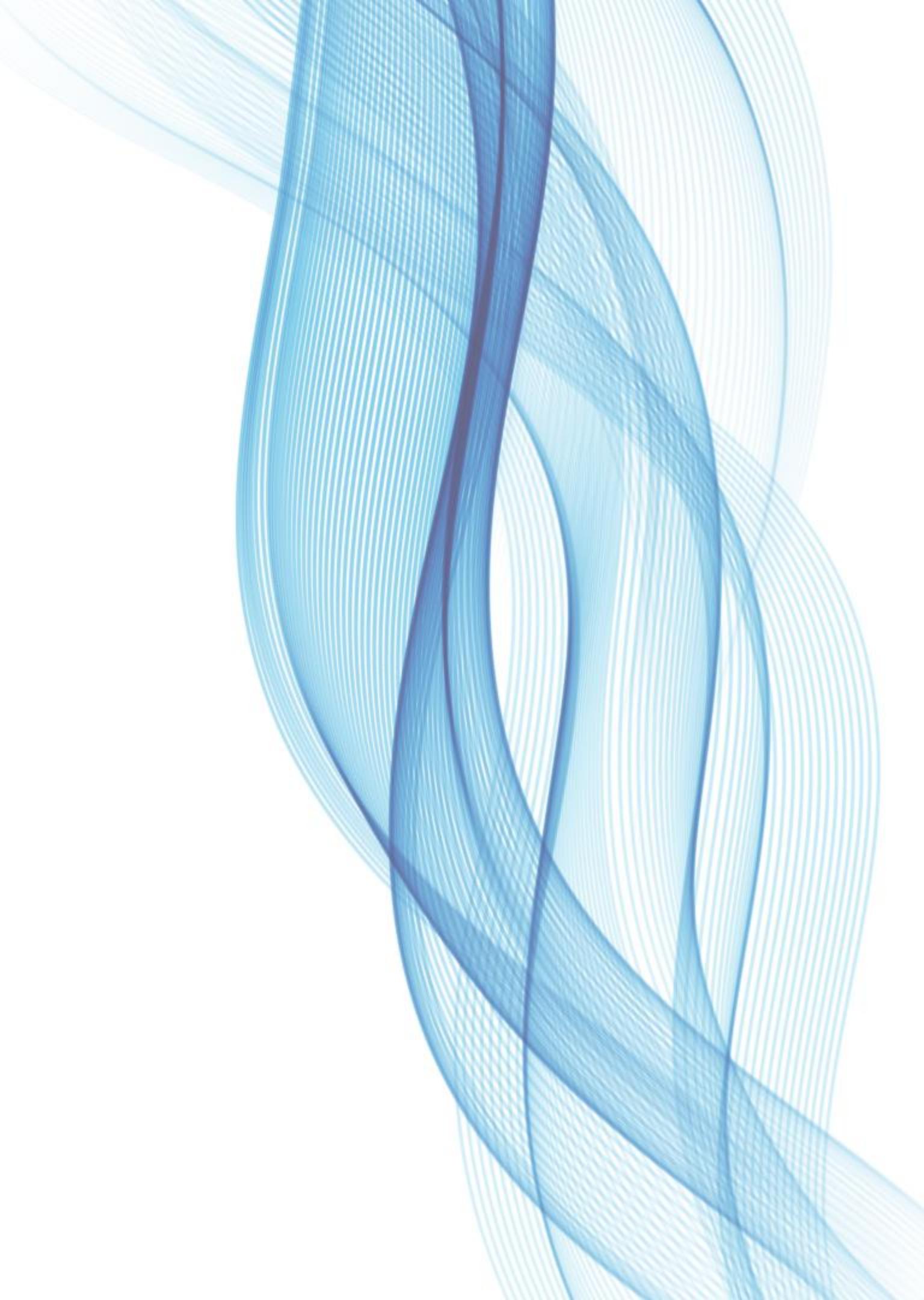
6 Total Steps	33% Value-Add Ratio 2 of 6 steps	175m Total Cycle Time + 504h wait	51% Process Efficiency VA cycle time / total
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Value Classification

2 Value-Add	1 Business Value-Add	3 Non Value-Add (Waste)
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Insights

Waste to Eliminate <ul style="list-style-type: none"> Chase team for updates Export data from Jira Distribute to stakeholders 	AI Opportunities <ul style="list-style-type: none"> Chase team for updates Export data from Jira Distribute to stakeholders 	Protect (VA + Low AI) <ul style="list-style-type: none"> Add RAG status and commentary
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Thank You



 <https://aipmco.com>

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