# The Clinic Efficiency Blueprint

Your Path to an Autonomous Practice

Starts Now

By Jonathan Talaska • JCAI Systems

### Thank you for downloading The Clinic Efficiency Blueprint. If you're reading this, you're likely a passionate practitioner who feels trapped by the

daily grind of administrative tasks—the endless paperwork, the patient no-shows, and

This guide was designed for you. It's not about working harder; it's about installing simple, powerful systems that run on autopilot. Each of the four steps is a tangible "fast

win" that you can implement this week to reclaim hours of your team's time, reduce stress, and create a better experience for your patients.

the constant operational fires that steal time away from patient care.

**ℰ** Want the Fast Track? The steps in this guide are powerful. But if you want to skip the learning curve and have an expert custom-build and install your clinic's complete "Autonomous Engine" for you, we can help.

**BOOK A FREE AUTOMATION BLUEPRINT CALL** Step 1: The 5-Minute Pre-Visit Form A patient's first impression starts before they even enter your office. A clunky, repetitive intake process creates friction and wastes valuable time for both patients and

staff. This simple, secure digital form, created with a free tool like Google Forms, is the

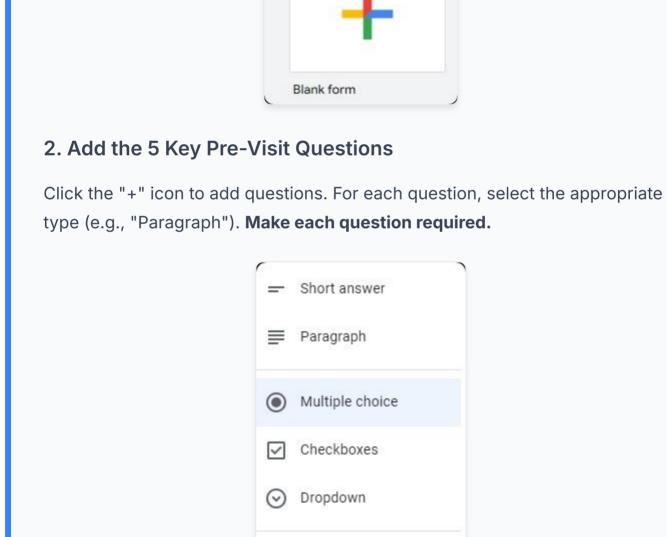
first step to eliminating that bottleneck.

1. Create a New Form

## Start a new form

Go to forms.google.com and click the large "+" button for a Blank form.

X Your Action Plan: Build the Form in 5 Minutes



File upload

Linear scale

Checkbox grid

Do you have any known allergies? (Use "Paragraph" or "Checkboxes")

What medications are you currently taking? (Use "Paragraph")

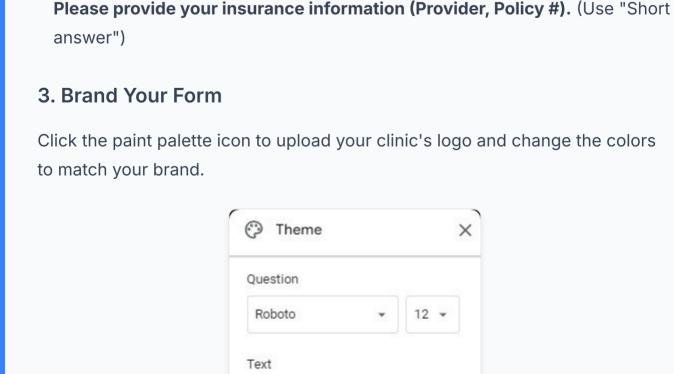
Date

Time

What is the main reason for your visit? (Use "Paragraph")

What are your current symptoms? (Use "Paragraph")

Multiple choice grid



Roboto

Header

Color

reminder emails.

Send form

Send via

Email

Subject

Campaign name

Checkup

Message type

Al Assist Beta

Text message

Send to

at [Time].

MMS

:Q: Generate message

Unsubscribe message Reply stop to stop

Hi [Patient Name],

3. Set the Schedule

the key to automation.

**Immediately** 

Send on

Campaign type

www.tryonmed.com to schedule your appointment!

SMS

Event registration

Collect email addresses

 $\triangleright$ 

Enter names or email addresses

I've invited you to fill out a form:

Include form in email

2+ Add editor

GD

4. Share the Form with Patients Click the "Send" button and get the direct link to include in your appointment

<>

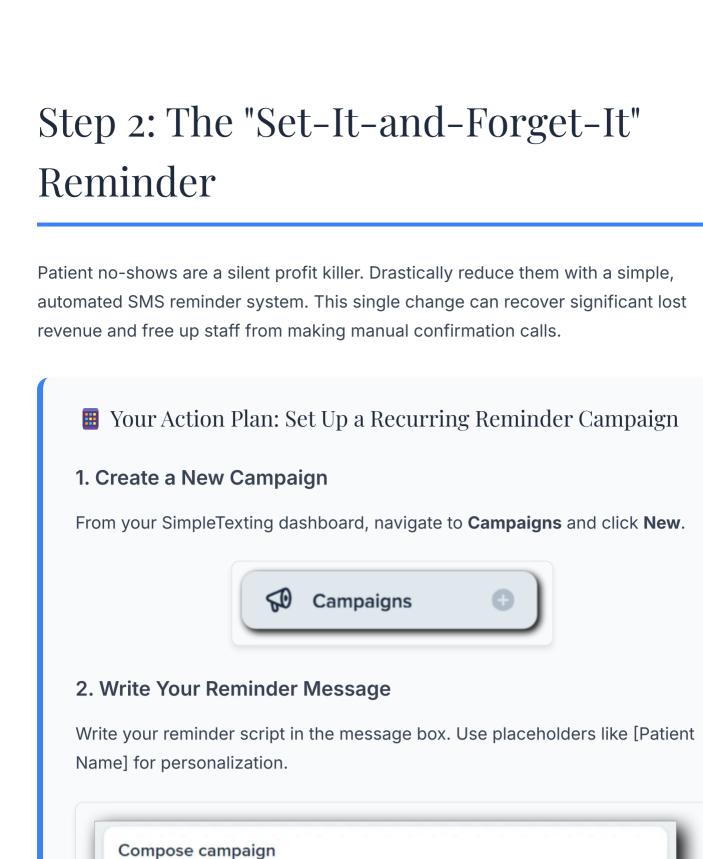
X

Do not collect

Cancel

Send

Image uploaded X



# Select...

Hi %%firstname%%, It's time to book your annual checkup! Call our office or visit

15

W Select all

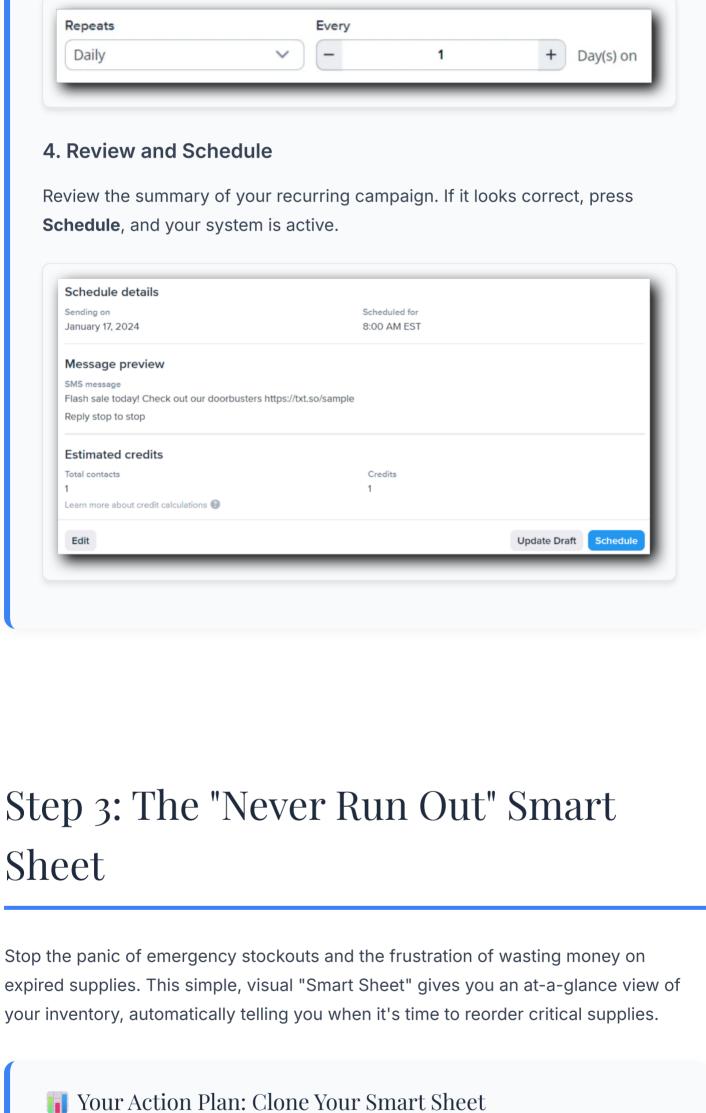
Recurring

Please reply YES to confirm or call us at [Number] to reschedule. Thank you! [Clinic Name]

Select **Recurring**. Set the start date and time, and set it to repeat **Daily**. This is

Scheduled

This is a reminder of your appointment with [Dr. Name] on [Date]



We've already built the template for you. The formulas and conditional

Click the link below to access your free Google Sheet template.

their current quantities, and your desired reorder levels.

make a copy and add your items.

How the Smart Sheet Works:

bright red!

returning patients.

1. Create a New Event

Create

retention system.

14

21

15

22

16

23

2. Set the Title, Date, and Time

major appointment or procedure.

17

24

Metal Party

Task

All day Time zone

Does not repeat ▼

Find a time

Add guests

Add location

3. Add a Reminder and Your Team

Seth Williams

Default visibility

Add notification

ready to copy and send—no thinking required!

30 minutes before ▼

Busy

4. Paste the Email Template

Ū

Saturday, May 20 7:00am - 8:00am

Add Google Meet video conferencing

Add description or attachments

Event

(1)

2

0

notified.

25

formatting are all in place—no technical knowledge required. You just need to

When it opens, go to **File > Make a copy** to save it to your own Google Drive.

Follow the simple instructions on the sheet to list your clinic's inventory items,

**GET MY FREE INVENTORY SMART SHEET** 

The "Status" column uses an intelligent formula to check if the "Current Quantity" is

less than or equal to your "Reorder Level". If it is, the entire row will automatically turn

bright red and the status will change to "REORDER"—a clear, impossible-to-miss

Losing track of patients for annual check-ups is a major source of lost revenue and

calendar you already have to ensure no patient ever falls through the cracks,

🚃 Your Action Plan: Create the Follow-Up Event

Calendar

maximizing their lifetime value and keeping your schedule consistently full with

missed opportunities for ongoing care. This semi-automated follow-up system uses the

Open Google Calendar and click the **Create** button in the top-left corner. This

Today

8 AM

SUN

30

wikiHov

Metal F

wiki Hov

X

Appointment schedule New

will open the new event creation window where you'll build your patient

visual cue for your staff that saves time and prevents costly stockouts.

Step 4: The 1-Year Loyalty Loop

Watch as the sheet automatically highlights items that need reordering in

#### May 2023 > GMT+00 S 7 AM 30 1 2 3 5 10 11 12 13

26

20

27

Give the event a clear, descriptive title, like "Follow-Up: [Patient Name] -

Annual Check-up". Set the date for exactly one year from the patient's last

Reminder

Add Google Meet video conferencing 0 Stanford Shopping Center, 660 Stanford Shopping Center, Pal... Add description or attachments

More options

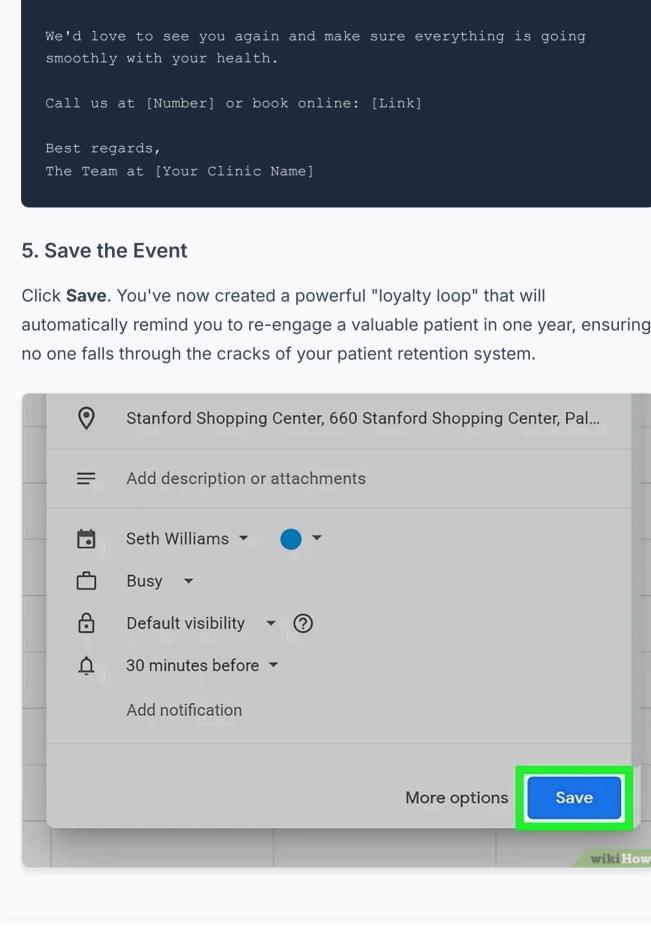
Save

wikiHov

This is the most critical step for automation success. Add an email notification

and set it for 4 weeks before the event date. In the "Guests" section, invite

your office manager or scheduling coordinator so they are also automatically



#### Subject: Time for your check-up with Dr. [Name]! Hi [Patient Name], I hope you're doing well! It's been a year since your last visit,

and it's time to schedule your annual check-up with Dr. [Name].

In the "Description" field, paste your pre-written follow-up email template.

When the calendar reminder arrives in your inbox, the exact message will be

automatically remind you to re-engage a valuable patient in one year, ensuring

Ready to Build Your Autonomous Engine?

These four fixes are just the beginning. To truly eliminate operational

drag and scale your practice, you need a unified system that runs on

complete autopilot. Let us map out exactly what that looks like for your

specific practice.

BOOK A FREE AUTOMATION BLUEPRINT CALL Transform your practice from overwhelming to autonomous in 90 days or less.