

# User Feedback & Satisfaction (1 of 2)

CTL - Cleveland P/S Automation - User Testing & Confirmation inbox x



**Jeffrey Calabrese** <jeff@northend.capital>

to Eric ▾

Hi Eric,

Per our conversation sending you the current system to automate your Cleveland purchase and sale agreements. Two requests:

## 1) Final user testing

- Please fill out the following [Google Form](#) (required inputs for a Cleveland P/S)
- Please execute the following [community lawyer process](#) to generate the contract.

Based on A and B - please send over any and all feedback for the system. The goal is to automate the Purchase and Sale agreement only right now (before getting to mortgage and promissory notes later on).

## 2) Confirm that requirements have been met

After #1 let's talk on the phone through [user considerations](#) and any other feedback you may have before feeling comfortable using this program. From there I will ask for a letter confirmation your satisfaction and willingness to use this in your business.

Thanks,  
Jeff

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jeffrey calabrese  
north end capital llc  
managing member

Dec 13, 2020, 10:17 AM (1 day ago)



**Eric Augustyn**

to me ▾

4:43 PM (3 hours ago)



Hi Jeff - I appreciate all your assistance with this, it has been helpful. I do however have some feedback and questions for you. Please see below.

1. Is it easier to just use the spreadsheet and not the form? Form might be nice, but unnecessary.
2. Include the link to county records to pull the exact PP number somewhere.
3. Do you need the earnest money calculation or can you just put "remainder" in the contract?
4. Double check font and formatting (some inconsistent bolding etc)
5. When do you think the seller financing portion will be done?

Thanks,  
Eric

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# User Feedback & Satisfaction (2 of 2)



**Jeffrey Calabrese** <jeff@northend.capital>

to Eric ▾

4:54 PM (3 hours ago)



Thanks Eric, comments inline below.

Please run through the process one more time and confirm that you don't have any additional questions (you can use the google spreadsheet or the form).

If there is no additional feedback (other than the next steps for seller financing) - please can you write an email stating your satisfaction and willingness to use this in your Cleveland business (a requirement for my class).

Thank you again,

Jeff

On Mon, Dec 14, 2020 at 4:43 PM Eric Augustyn <[eric@mwhcap.com](mailto:eric@mwhcap.com)> wrote:

Hi Jeff - I appreciate all your assistance with this, it has been helpful. I do however have some feedback and questions for you. Please see below.

1. Is it easier to just use the spreadsheet and not the form? Form might be nice, but unnecessary. - This is a good call out, I like the form when thinking about walking a potential seller through the proces, but if you (as the buyer) have all the information needed I agree just the spreadsheet works. I'll leave the form, but feel free to use the google spreadsheet
2. Include the link to county records to pull the exact PP number somewhere. - Completed
3. Do you need the earnest money calculation or can you just put "remainder" in the contract? - I think we should keep the amount to make the contract as specific as possible
4. Double check font and formatting (some inconsistent bolding etc) - Thanks, corrected bolding and placement of the signatures
5. When do you think the seller financing portion will be done? - This was a bit more involved than the purchase and sale agreement. Once I hand in the p/s I can revisit the mortgage and prom note in Jan.

Thanks,

Eric

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**Eric Augustyn**

to me ▾

8:14 PM (6 minutes ago)



Hi Jeff - No more questions from my end. This is great, I am satisfied, and will be rolling this out for my Cleveland operation.

Thanks again and all the best,

Eric

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