## 10 Questions from Audience

- 1. What action should renters take to account for the changes in the rent-to-income ratio in the next 2 years?
  - o If living in the northeast or west regions, renters should plan on rent costing slightly more of their income.
  - o The national rent-to-income ratio average is close to 30%, but it is balanced out by the midwest and south regions.
- 2. Why were different methods considered for rent (average) and income (median)?
  - o Zillow provided an average but did so on the 40<sup>th</sup> to 60<sup>th</sup> percentile homes that captures the rent that most people would pay in their area. Income was captured as a median to avoid outliers skewing the data.
- 3. Why were the 2020 ACS 1-year estimates unavailable for median income?
  - Due to COVID restrictions, the 1-year estimates were unavailable and only experimental estimates were made available to the public.
- 4. What differences were found between estimating the rent-to-income ratio for the country as a whole vs individual regions?
  - Assessing the ratio at the regional level led to more detailed and variable information for renters. Each region had its own trends that had to be accounted for.
- 5. What can employers do to stay competitive in the northeast and west regions?
  - Increasing income according to the location of the employee would help attract and retain talent.
- 6. What do the RMSE values mean in relation to the ratio?
  - RMSE calculates the error rate given the same scale of the prediction;
    therefore, the value should be read as a percentage in comparison to the rent-to-income ratio.
- 7. What period do we see a pattern in a decrease of rent-to-income ratio?
  - The decrease in the ratio is related to the beginning of a new year when most people receive their yearly raises on their hourly rate or salary. The cost of rent varies according to the lease agreement.
- 8. Why do the Midwest and South regions have the lowest ratio?
  - The cost of living overall is lower in those regions and such the ratio is adjusted accordingly.

- 9. Would changing the 3% increase in income to 4% have any significant impact on the ratio?
  - It would have a more significant impact on the northeast and west regions as they have higher median incomes but would provide a beneficial impact across the country.
- 10. How did the 2015-2018 rent and income values impact the model when initial exploration was done?
  - o When including these points, the time series model was less accurate as the market dramatically changed from 2019 forward.