10 Questions from Audience

- 1. What is the value of only estimating an appropriate car insurance premium for low-risk customers?
 - In this case, low risk customers could be considered as steady revenue since they have no history of claims. Medium and high-risk policies would potentially have a cost associated with the customers' accidents and should be adjusted accordingly to cover the risk.
- 2. What percentage of the policies that have gone through underwriting would fall under low-risk?
 - 25% of the policies effective in 2018 were considered low-risk.
- 3. Why were only small to medium vehicles chosen with at least 100 samples?
 - The focus of the project was to focus on regular consumer vehicles that had enough history to accurately predict popular car models.
- 4. What would be the risks of implementing this model?
 - The largest risk is that the data is over 6 years old.
- 5. How do we estimate that the model may change from 2018 to 2024?
 - It should be expected that the variance of premium will continue to be affected from 2018 to 2014.
- 6. What steps could be taken to provide up-to-date data to refine the model?
 - A current list of policies held by an insurance company should undergo the same methodology to build a model to predict low-risk policies.
- 7. Considering the strong correlation between the motorcycle type and the premium, what percentage of low-risk customers are this type?
 - o 77% of the low-risk customers had a motorcycle.
- 8. How does sex come into play with the premium charged?
 - o It appears to be approximately distributed between all 3 potential values.
- 9. The residuals plotted for Policy ID seem to become more varied and dispersing away from 0 as the Policy ID increases. Why does that happen?
 - It's possible that another feature not included in the model is another significant influence on the premium price.
- 10. What percentage of the dataset would be considered as a liability policy?
 - 45% of the policies would be considered liability policies