

# **CONTACT DETAILS**



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Javier Casto Jarillo



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#### **PROFILE**

# Soft Skills

Commitment | Proactivity | Creativity Communication | Strategic Vision

#### **Sectors**

IT | Automotive | Hotels | Retail

# **Objectives**

To take full advantage of every experience, seeking professional development.

#### **INTERNATIONAL CAREER**

Seville

Oxford

Fuerteventura

Salamanca

#### **LANGUAGES**





Native

Fluent

### **INTERESTS**

New technologies | Software Team Sports | Racket Sports Nature | Animals | Travelling

#### **CERTIFICATES**

Certified Associate Developer · Appian Web Development: HTML y CSS · Google Mobile Apps Development · Google First Certificate in English · Cambridge Digital Marketing Course · Google

# SOFTWARE SKILLS















# **Javier Casto**

# Software Developer

#### **WORK EXPERIENCE**

Frontend Developer | SAP Commerce Cloud (Hybris) · Spartacus 2021 - Present | Remote · Seville - Elche, Spain | IT · Software Development



Angular 12

TypeScript · HTML · CSS/SASS · RxJS

- Atlassian (Jira · Bitbucket · Sourcetree · Confluence)
- Agile Methodologies · Scrum & Kanban

**Previous position** Appian BPM Developer

Marketing & E-commerce Manager





- Developed and maintained the Corporate Website | Managed E-Commerce on SHOPIFY.
- Managed SEM Campaings on GOOGLE ADS.

Competences Leadership | Analysis | Results Orientation | Negotiation | Communication | Creativity. Achievements Online Presence Improvement | Sales Increase by around 75%.

Marketing Manager | Account Manager



**MACROPIEZAS** 

2018 - 2020 | Salamanca, Spain | IT Solutions · B2B · Sage Gold Partner

- Designed and implemented the Marketing Plan for the Company.
- Develop marketing strategies: CRM, customer loyalty, communication, branding, benchmarking and trade fairs.
- Measure marketing performance through KPIs, and implement improvement plans.

Competences Leadership | Analysis | Results Orientation | Negotiation | Communication | Creativity. Achievements Sales Increase by around 25% | Improvement of Customer Satisfaction and Brand Image.

Marketing Gran Meliá Palacio de Isora Hotel 5\* 2017 - 2017 | Alcalá, Tenerife, Spain



- Assistant Marketing Manager.
- Cross-training in the Groups and Events Department and in the Reservations Department.

Competences Leadership | Negotiation | Communication | Flexibility.

Front Office Barceló Fuerteventura Hotel 4\* 2016 - 2017 | Caleta de Fuste, Fuerteventura, Spain



- Organization and management of the department.
- Development of the receptionists team.

Customer Orientation | Incident Resolution | Team Management | Working Under Pressure. Competences

Racket Sports & Internal Logistics Manager 2014 - 2015 | Oxford, UK | Sports Retail



- Managed and trained teams of 4-8 people in the Racket Sports Section.
- Developed Trade Marketing strategies, controlled prices and organized sports events.
- Managed teams of 10-15 people in internal logistics duties.

Team Management | Results Orientation | Leadership | Teamwork | Creativity. Competences Achievements Creation of Teams Development Plans | Logistic Processes Optimization.

# OTHER WORK EXPERIENCE

# **VOLUNTARY WORK**

Rental Sales Agent at Europear - Tenerife 2016 Tennis Specialist at Decathlon - Tenerife 2016 Events at The Mad Hatter - Oxford 2013 - 2015

**Administration Department** at Lifeline Project UK - Oxford 2014 Support for Hospitalized Children at Andex · Virgen del Rocío H. - Seville 2012

#### **EDUCATION**



Degree in Software Development · ILERNA 2020 - 2022



MBA | Marketing · IME Business School - University of Salamanca 2018 - 2019

