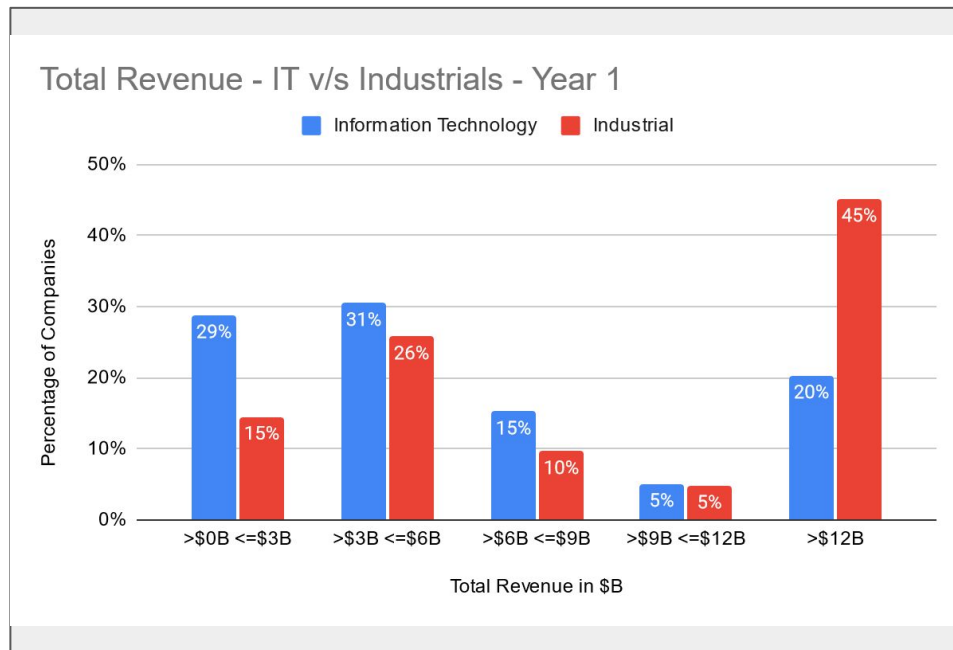


# In Year 1, is the Total Revenue of the Industrials Sector comparable to that of the Information Technology sector?



The average Total Revenue for IT in Year 1 is \$15.5Bn whereas that for Industrials in Year 1 is \$16.3Bn. However, the median Total Revenue for IT is \$4.4Bn whereas that for Industrials is \$10.1Bn. This indicates that there may be outliers in IT which are pulling its average total revenue higher.

Indeed when we look at the bar chart, we see that 60% of all IT companies have Total Revenue below \$6B, whereas 59% of Industrials companies have Total Revenue above \$6bn. The 3 IT cos with the highest Total Revenue - AAPL (\$170Bn) and HPQ (\$112Bn) and IBM (\$103Bn) have Total Revenue over \$25Bn higher than the fourth MSFT (\$78Bn).

Unlike IT, the distribution of Total Revenue for Industrials is much more closely clustered as can be seen by its Standard Deviation. The standard deviation of Industrials being \$17.4Bn whereas that for IT being \$30.9Bn. This is also confirmed by the range of Total Revenue for the two sectors - \$85.2B for Industrials and \$170B for IT. Overall we can say that the average IT company has a lower total revenue compared to the average Industrials company based on their medians. However, the IT industry has some outliers which have Total Revenue higher than the highest Industrials companies.