

Jarod Smith

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Software Engineer in Cape Girardeau, MO

I am a young professional with 10+ years of business management experience. I have decided to change career trajectories by taking a year to learn skills associated with computer programming in order to do fulfilling work that I can take pride in and enriches the lives of others.

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PROJECT EXPERIENCE

Collector Director — Collection Organization App

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WORK EXPERIENCE

Store Manager — Sleep Number, Cape Girardeau, MO

April 2016 - March 2019

- Led small sales team selling mattresses, adjustable bases, bedding, etc
- Wrote high-ticket transactions, up to \$15,000
- Coordinated with home-delivery team for all bed purchases
- Organized events in local community to drive business and raise brand awareness
- Maintained on-going relationship with customers to ensure satisfaction and drive repeat business

Store Manager — The Men's Wearhouse, Cape Girardeau, MO

July 2014 - April 2016

- Promoted from assistant manager of Columbia, MO location and maintained all prior responsibilities
- Booked tuxedo rentals and managed wedding groups
- Hired, trained, and led all store employees
- Active in community, organizing professional dress presentations for local high schools, colleges and student organizations
- Acted as on-site tailor July 2014 - November 2015, performing minor alterations and fixes to customer garments
- Managed tailor shop November 2015 - April 2016 after our growth allowed for a larger location, working with tailor to allot work every day while meeting customer needs

Assistant Manager — The Men's Wearhouse, Columbia, MO

October 2012 - July 2014

- Performed all duties of a wardrobe consultant, helping customers create formal, professional, and casual looks
- Assisted store manager in leading and managing the

SKILLS

PROGRAMMING LANGUAGES

- C#
- Python
- HTML5/CSS3

FRAMEWORKS

- .NET

DATABASES

- MySQL

TOOLS

- Visual Studio
- Pycharm

retail-related business, including training new hires and ongoing training for wardrobe consultants

- Responsible for handling deposits, opening/closing store, etc.

EDUCATION

LaunchCode, LC101 Programming Course — 2019 - 2020

University of Missouri - Columbia, BS, Business Management
— 2016

Southwestern Illinois College, AA and AS, Business Administration — 2010

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