T14 10k Company Report

1. ~~What is the company name, and date of 10K report?~~
2. ~~Briefly describe how the company makes its money, and the markets in which is currently operates.~~
3. ~~What are some of the disclosed risks, including lawsuits that the company faces?~~
4. ~~Who is the leader of the company? What is his/her age and annual compensation package?~~
5. ~~Provide the income or balance sheet financial information? Is the company profitable? What are the annual net revenues, operating expenses, and profit for this company? Has it been profitable over the past few years? What is the company profit in terms of dollars and percentage? How many employees work in this company?~~
6. ~~Does this company have an annual revenue and profit margin higher or lower than Starbucks?~~
7. What is the future strategy of the company?
8. Briefly describe 3 interesting items you learned about this company.
9. Extra credit.  Briefly summarize the company SWOT (strengths, weaknesses, opportunities, and threats). Do your best with information from the 10K report.

Lockheed Martin 10k Report

# General Information

**Type:** Public traded as NYSE: LMT

**Industry:** Advanced Technologies, Information Security, Aerospace, Defense

**Markets Served:** Worldwide

# Risk Factors

* Heavy dependence on U.S. Government contracts
* Subject to several procurement laws and regulations
* Profitability vary based on contracts and programs, performance, and ability to control costs
* Increased competition and bit protests
* Failure of subcontractors
* International sales may pose different risks
* Likelihood of adverse cybersecurity incidents
* Involved in legal proceedings

# Legal Proceedings

“As a result of our acquisition of Sikorsky, we assumed the defense of and any potential liability for two civil False Claims Act lawsuits pending in the U.S. District Court for the Eastern District of Wisconsin.”

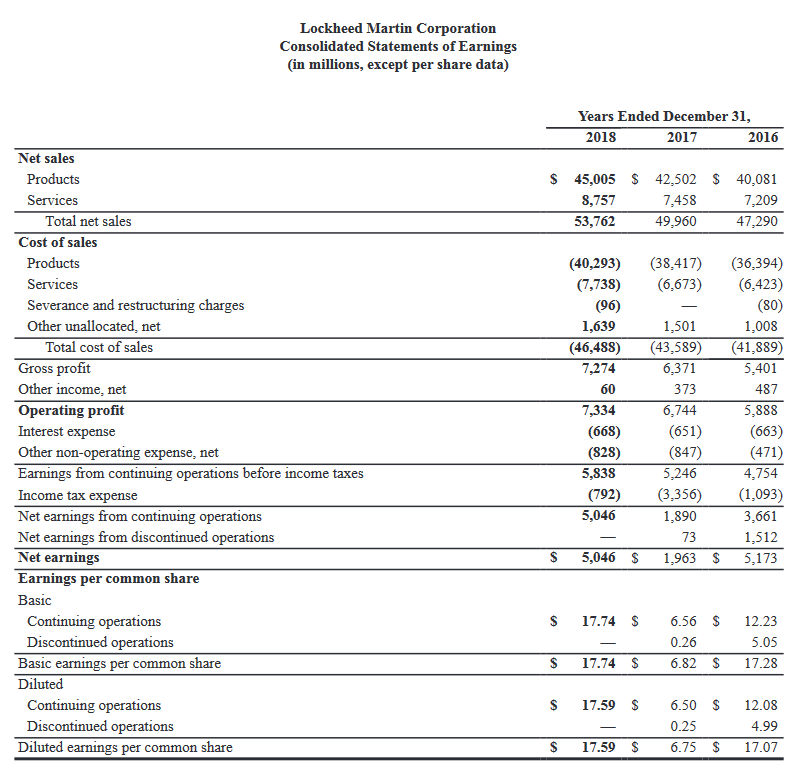
“In the Investigations, DOJ issued a number of Civil Investigative Demands to MSA, Lockheed Martin and the subsidiary of Lockheed Martin that performed information technology services for MSA, as well as current and former employees of each of these entities.”

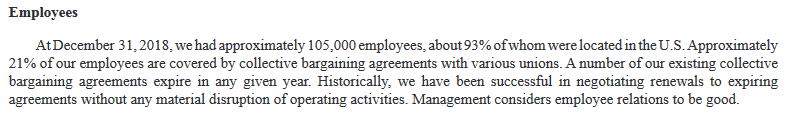
# Company Leader

**Name:** Marillyn Hewson (Chairman, President, & CEO)

**Born:** December 27, 1953 (age 66)

**Total number of securities to be issued to employees and directors upon exercise of outstanding options, warrants, and rights:** $4,855,629





“Total business segment operating profit margin in 2019 is expected to be approximately 10.8%”

Starbucks profit margin was 13.81%

# Future Strategy

???

# Fun Facts

* %70 of Lockheed Martin’s net sales are rom U.S. Government contracts (either as prime or subcontractor). 28% are from international customers, and 2$ are from U.S. commercial customers.
* Lockheed Martin operates in four business segments: Aeronautics, Missiles and Fire Control (MFC), Rotary and Mission Systems (RMS), and Space.
* 7% of Lockheed Martin’s employees are located outside of the U.S.

# SWOT