

# PPP Project Achievements and Future Pipeline

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## Focus, Priority and Strategy of Infrastructure Development Policy

#### **Focus & Priority Policy:**

- Enhancement of infrastructure services according to the Minimum Standard of Services (SPM);
- Infrastructure support to the enhancement of Real Sector Competitiveness;
- Enhancement of infrastructure investment through PPP.

#### **Strategy Policy:**

## •Enhancing Public Private Partnership:

- Shifting government role to be facilitator or enabler.
- Focus on service sustainability through efficient and effective investment.

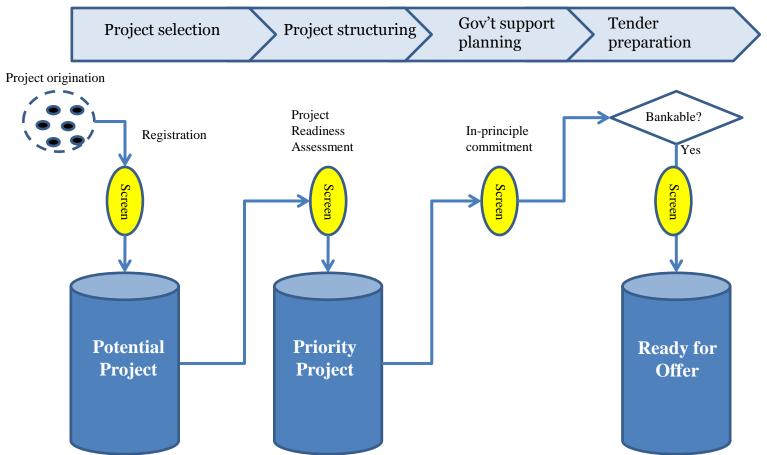
#### •Connectivity:

 Developing infrastructures which accelerate goods and information flow.

#### •Economic Corridors:

 Encouraging industrialization program through regional centers development in 6 Priority Economic Corridors.

## Managing project screening for specific stages of PPP preparation



- Screening process is based on combination of criteria from Bappenas regulation and MoF regulation and also Sector Ministries
- Screening will be done under coordination and discussion between every stakeholder of PPP in Indonesia (Bappenas, MoF, BKPM, Sector Ministries, Local Government, etc)
- PPP Book is GoI product not Bappenas product

### New PPP Book will be published soon

#### PPP Book 2012

#### PPP Book 2013

Stage Breakdown		
•Read for Offer:	3	
•Priority:	26	
•Potential:	24	
Total	58	
Sector Breakdown		
<ul><li>Air Transport</li></ul>	4	
• Land Transport	3	
• Marine Transport	4	
• Railway	3	
• Toll Road	14	
<ul> <li>Water Supply</li> </ul>	18	
• Solid Waste	6	
• Power	6	
Total	58	

- To be published in May 2013
- 6 project (3 ready for offer project and 3 priority project) has updated status become already tendered project (tender in progress).
- Highlight projects include:
  - West Semarang Water Supply
     Project (investment 50-70million
     USD, tender timing 1st half 2013)
  - Regional Palu Water Supply Project (investment 30 million USD)
  - Lamongan Water Supply Project (investment 16 million USD)
  - Karama Hydro Power Project (investment 1,335.50 million USD)

## Going forward, quality improvement of project preparation via PDF activity will be key to ensure "bankable" project pipeline..

"Make project bankable"

Pre-FS

**PDF** 

Transaction Advisory

- •Technical assessment
- •Environmental/social assessment
- Project cost estimate
- •FIRR/EIRR calculation
- •Risk analysis
- •Regulatory review



- •Confirm GCA commitment
- •Technical output specification design for PPP
- •Preparation support for gov't AMDAL/ land acquisition
- •Real demand survey
- •PPP scheme design
- •VGF calculation
- •Risk allocation, mitigation planning and guarantee coverage design
- •GCA capacity building

- •Market sounding
- •PQ preparation and execution
- •RFP document finalization
- •Tender and evaluation support
- •Contract negotiation support
- •Monitoring and support until financial closure

Pre-FS and PDF could be packaged as long as difference in required skills are recognized

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## Summary of PPP projects recently tendered (1/4)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status			
Power	Power Sector						
1	Central Java Coal Fired Power Plant	3,000.00	PT PLN (Persero)	<ul> <li>Power Purchase Agreement (PPA) between PLN dan PT.         Bhimasena Power Indonesia has been signed on 6<sup>th</sup> October 2011     </li> <li>Location permit for power plant is already issued, location permit for access road and transmission is in process.</li> <li>Land acquisitaite is 70 Ha from 400 Ha</li> <li>Financial Close (FC) until 6 October 2013</li> </ul>			
2	South Sumatera 9 - Mine Mouth Coal Fired Steam Power Plant (2 x 600 MW)	1,560.00	PT PLN (Persero)	<ul> <li>PQ announced on 12 November 2012with latest submission</li> </ul>			
3	South Sumatera 10 - Mine Mouth Coal Fired Steam Power Plant (1 x 600 MW)	780.80	PT PLN (Persero)	on end of January 2013			
Solid Waste							
4	Solid Waste Management Improvement Bandung Municipal, West Java	100.00	Bandung Municipality	<ul> <li>3 qualified bidders</li> <li>Preparing RFP and Draft Agreement</li> </ul>			

## Summary of PPP projects recently tendered (2/4)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status			
Wate	Water Supply						
5	Umbulan Water Supply, East Java	204.20	East Java Province (PT SMI-TA)	<ul> <li>5 qualified bidders.</li> <li>Government support and guarantee scheme in discussion with GCA.</li> </ul>			
6	Bandar Lampung Water Supply, Lampung	80-100	Bandar Lampung Municipality (PT PII-TA)	<ul><li>o RFP being finalized with GCA.</li><li>o Request VGF to MoF</li></ul>			
7	Maros Regency Water Supply, South Sulawesi	11.50	Maros Regency (PDF- IRSDP)	○ Preparation for RFP			
Trans	Transportation						
	Tanah Ampo Cruise Terminal, Karangasem, Bali	36.00	MoT	<ul> <li>PQ announced on 5 October 2012, with latest submission on 11 January 2013</li> <li>2 investor submitted, preparing to announced for Re-PQ</li> </ul>			
9	Puruk Cahu - Bangkuang Coal Railway	1,500.00	Central				

## Summary of PPP projects recently tendered (3/4)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status				
Toll Roa	Toll Road							
10	Kemayoran - Kampung Melayu Toll Road	695.40	MoPW (BPJT)	<ul> <li>Location permit for infrastrucutre development (SP2LP) has been issued by Governor Decree of DKI Jakarta on 11 April 2012</li> </ul>				
11	Sunter - Rawa Buaya - Batuceper Toll Road	976.10	MoPW (BPJT)	<ul> <li>Winning bidder has been announced on 26 September 2012 with PT Jakarta Toll Development Consortium as the winner.</li> <li>Special Purpose Vehicle (SPV) for this project is establised in the of year 2012</li> </ul>				
12	Ulujami-Tanah Abang Toll Road	425.50	MoPW (BPJT)	<ul> <li>In progress in signing PPJT (PPP Agreement)</li> </ul>				
13	Pasar Minggu - Cassablanca Toll Road	572.00	MoPW (BPJT)					
14	Sunter-Pulo Gebang - Tambelang Toll Road	737.80	MoPW (BPJT)					
15	Duri Pulo – Kampung Melayu Toll Road	596.00	MoPW (BPJT)					

## Summary of PPP projects recently tendered (4/4)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status			
Toll R	Toll Road						
16	Nusa Dua – Ngurah Rai – Benoa Toll Road	196.10	MoPW (BPJT)	<ul> <li>SPV is PT Jasamarga Bali Tol</li> <li>Under Construction process and has been started since 21</li> <li>December 2011</li> </ul>			
17	Medan - Kualanamu - Tebing Tinggi Toll Road, North Sumatera	628.00	MoPW (BPJT)	<ul> <li>PQ announced on 17 October 2012, with latest submission on 17 December 2012.</li> <li>Groundbreaking as part of government support is on December 2012</li> <li>52 % land is already acquired</li> </ul>			
18	Serpong - Balaraja, Banten	007	, ,	<ul> <li>Unsolicited project with right to match scheme has been issued by MoPW Decree on 29 February 2012 and PT BSD as inisiator.</li> <li>PQ announced on 17 October 2012 with latest submission on 18 December 2012</li> </ul>			

• Land for Section 1 already 100% acquired

## PPP Project Under Preparation of Tender (1)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status				
Wat	Water Supply							
1	Southern Bali Water Supply (Unsolicited Project)	287.00	Bali Province with IRSDP- Bappenas Assistance	<ul> <li>Investor (K-Water Consortium) submit revised proposal to Bali Province</li> <li>SPAM Tukad Penet will be construct as part of government investment</li> <li>Governor of Bali request K-Water to revise the proposal regarding of changing the scope of work</li> </ul>				
2	West Semarang Municipal Water Supply	78.00	Semarang Municipal with Bappenas dan IIF as Asisstance	<ul> <li>Term sheet document prepared by JICA Consultant</li> <li>PDF IRSDP Bappenas and PT IIF provide Transaction Advisory</li> <li>IIF as Transaction Advisor is doing due diligence from document</li> <li>Preparation of Transaction</li> </ul>				
3	Regional Palu Water Supply Improvement, Central Sulawesi	30.00	Central Sulawesi Province with IRSDP- Bappenas Assistance	<ul> <li>OBC and FBC has delivered by IRSDP-Bappenas Consultant, Pre Market Sounding held on 13 July 2012</li> <li>Preparation of transaction with IRSDP-Bappenas as TA</li> </ul>				
4	Lamongan Water Supply, East Java	16.67	Lamongan Regency with IRSDP-Bappenas Assistance	<ul> <li>OBC and FBC has delivered by IRSDP-Bappenas Consultant</li> <li>Preparation of transaction with IRSDP-Bappenas as TA</li> </ul>				
5	DKI Jakarta - Bekasi - Karawang Water Supply (Jatiluhur), DKI Jakarta - West Java	189.00	MoPW	<ul> <li>Reviewing financial and institution aspec for this project</li> <li>MoPW planning to construct WTP as government investment</li> <li>Reviewing scheme of business to business</li> </ul>				
Power								
6	Karama Hydro Power Project (Unsolicited Projcet)	1,335.50	PT. PLN (Persero) with ANZ as TA	<ul> <li>PT PLN has assigned ANZ and AF Consult as consultant and ANZ will be transaction advisor with success fee scheme.</li> <li>Consortium ANZ has done review of FS from inisiator, preliminary market sounding and coordination with PT PII for government guarantee</li> <li>In progress of determining of compensation option for inisiator and preparation of transaction.</li> </ul>				

### PPP Project Under Preparation of Tender (2)

No	Project	Investment Cost (US\$mil)	Contracting Agency	Status					
Wasto	Waste Treatment								
7	Surakarta Solid Waste Disposal	30.00	Surakata Municipal with IRSDP-Bappenas Assistance	Reviewing Pra-FS and preparing for FBC with IRSDP Bappenas					
8	Batam Solid Waste	100.00	Batam Municipal with PT SMI and Bappenas assistance	<ul> <li>OBC is being prepared by PT SMI</li> <li>Preparation for tender</li> </ul>					
9	DKI Jakarta Sewage Treatment Plant	200.00	DKI Jakarta Province, with JICA Preparatory Survey	Pra-FS is being developed by JICA Preparatory Survey Consultant					
Trans	Transportation								
10	Revitalization of Rail Station & Pedestrianization of Malioboro, DI Yogyakarta	870.00	DIY Province with IRSDP-Bappenas Assistance	<ul> <li>OBC has delivered by IRSDP-Bappenas Consultant and preparing for FBC</li> <li>PT. KAI is developing concept of development for Sub-zone Tugu Yogyakarta Station</li> </ul>					
11	Monorail of City of Makasar (Unsolicited Project)	435.47	South Sulawesi Province	<ul><li>Evaluation Pra-FS proposal from inisiator</li><li>Preparation for tender</li></ul>					
12	Jakarta Integrated Urban Transport Hub Development Project	77.78 (Phase 1) 100.00 (Phase 2)	DKI Jakarta Province, with JICA Preparatory Survey	Pra-FS is being developed by JICA Preparatory Survey Consultant					
13	Kereta Api Bandara Soekarno Hatta -Manggarai	2,000.00	MoT with PT SMI assistance	<ul> <li>Alignment study and decision for alignment option by stakeholder</li> <li>Preparation with PT SMI as PDF</li> </ul>					