Master of Business Administration (MBA)

The overall credit structure

Programme	Programme Core (PC) (Total 36 Credits)		Streamed Electives (SE) (Total 12 Credits)		Non-credit Core(NC)	Focus Elective (FE)	Programme Electives(PE)	Total
	Common Core(**CC**)	Unique Core **UC**	Analytical Skills Stream(**AS**)	People Skills Stream(**PS**)				
MBA (Code: SMF)	30	3	6	6	3	0	27	72
MBA (Telecommunication Systems Management-SMT)	same	same	same	same	same	6	21	72
MBA (Technology Management-SMN)	same	same	same	same	same	6	21	72

Course Details

Programme Core (PC)	Streamed Elective (SE)
MSL705 Human Resources Management System (1.5-0-0) 1.5 MSL713 Information Systems Management(3-0-0) 3 MSL706 Business Laws (3-0-0) 3 MSL720 Macroeconomic Environment of Business (3-0-0) 3 MSL707 Management Accounting(3-0-0) 3 MSL745 Operations Management (3-0-0) 3 MSL708 Financial Management(3-0-0) 3 MSL760 Marketing Management (3-0-0) 3 MSL709 Business Research Methods (1.5-0-0) 1.5 MSL780 Managerial Economics (1.5-0-0) 1.5 MSL711 Strategic Management (3-0-0) 3 MSL712 Ethics & Values Based Leadership(1.5-0-0) 1.5	**People Skills Stream** MSL710 Creative Problem Solving MSL724 Business Communication (1.5-0-0) 1.5 MSL725 Business Negotiation (1.5-0-0) 1.5 MSL727 Interpersonal Behavior & Team Dynamics (1.5-0-0) 1.5 MSL729 Individual Behavior in Organization (1.5-0-0) 1.5 MSL730 Managing With Power (1.5-0-0) 1.5 MSL731 Developing Self Awareness (1.5-0-0) 1.5 MSL733 Organization Theory (1.5-0-0) 1.5 **Analytical Skills Stream** MSL719 Statistics for Management (3-0-0) 3 MSL721 Econometrics (3-0-0) 3 MSL740 Quantitative Methods in Management (3-0-0) 3 MTL732 Financial Mathematics (3-0-0) 3

	MBA	MBA (Telecommunications Systems Management)	MBA (Technology Management)
Unique Core	MSD890 Major Project (0-0-6) 3	MSD891 Major Project (0-0-6) 3	MSD892 Major Project (0-0-6) 3
Non Credit Core		MST893 Corporate Sector Attachment (0-0-4) 2 MST894 Social Sector Attachment (0-0-2) 1	MSC894 Seminar (0-0-6) 3
Focus Electives (only for SMT & SMN)		MSL723 Telecommunication Systems (3-0-0) 3 MSL726 Telecom System Analysis Planning & Design (3-0-0) 3 MSL728 International Telecommunication Management (3-0-0) 3 EEL767 Telecom Systems (3-0-0) 3	MSL700 Fundamentals of Management of Technology (3-0-0) 3 MSL701 Strategic Technology Management (3-0-0) 3 MSL702 Management of Innovation and R&D (3-0-0) 3 MSL703 Management of Technology Transfer and Absorption (3-0-0) 3

Program Electives

HR/OB
MSL714 Organizational Dynamics and Environment (3-0-0) 3
MSL826 Business Ethics (3-0-0) 3
MSL827 International Competitiveness (3-0-0) 3
MSL830 Organizational Structure and Processes (3-0-0) 3
MSL831 Management of Change (3-0-0) 3
MSL832 Managing Innovation for Organizational Effectiveness (3-0-0) 3
MSL833 Organizational Development (3-0-0) 3
MSL834 Managing Diversity at Workplace (1.5-0-0) 1.5
MSL836 International Human Resources Management (1.5-0-0) 1.5
MSL839 Current & Emerging Issues in Organizational Mgt (3-0-0) 3
MSV807 Advances in OB & HR Management (2-0-0) 2

Finance
MSL870 Corporate Governance (1.5-0-0) 1.5
MSL871 Banking and Financial Services (1.5-0-0) 1.5
MSL872 Working Capital Management (3-0-0) 3
MSL873 Security Analysis & Portfolio Management (3-0-0) 3
MSL874 Indian Financial System(1.5-0-0) 1.5
MSL875 International Financial Management (3-0-0) 3
MSL879 Current & Emerging Issues in Finance (3-0-0) 3
MSV808 Advances in Finance (2-0-0) 2

Strategy
MSL806 Mergers & Acquisitions (3-0-0) 3
MSL807 Selected Topics in Strategic Management (3-0-0) 3
MSL808 Systems Thinking (3-0-0) 3
MSL812 Flexible Systems Management (3-0-0) 3
MSL813 Systems Methodology for Management (3-0-0) 3
MSL817 Systems Waste & Sustainability(3-0-0) 3
MSL819 Business Process Re-engineering (3-0-0) 3
MSL820 Global Business Environment(3-0-0) 3
MSL821 Strategy Execution Excellence(3-0-0) 3
MSL 822 International Business (3-0-0) 3
MSL823 Strategic Change & Flexibility (3-0-0) 3
MSL 824 Policy Dynamics & Learning Organization (3-0-0) 3
MSL 825 Strategies in Functional Management (3-0-0) 3
MSL827 International Competitiveness (3-0-0) 3
MSL828 Global Strategic Management (3-0-0) 3
MSL829 Current & Emerging Issues in Strategic Management (3-0-0) 3
MSL851 Strategic Alliance (1.5-0-0) 1.5
MSV810 Advances in Strategy (2-0-0)

Information Systems
MSL809 Cyber Security: Managing Risks (3-0-0) 3
MSL810 Advanced Data Mining for Business Decisions (1.5-0-0) 1.5
MSL814 Data Visualization (1.5-0-0) 1.5

MSL815 Data Support and Experts Systems (3-0-0) 3
MSL850 Management of Information Technology (3-0-0) 3
MSL852 Network System: Applications and Management (3-0-0) 3
MSL853 Software Project Management (3-0-0) 3
MSL854 Big Data Analytics & Data Science (1.5-0-0) 1.5
MSL855 Electronic Commerce (3-0-0) 3
MSL856 Business Intelligence (3-0-0) 3
MSL858 Business Process Management with IT (1.5-0-0) 1.5
MSL859 Current and Emerging Issues in IT Management (3-0-0) 3
MSL868 Digital Research Methods (1.5-0-0) 1.5
MSL876 Economics of Digital Business (1.5-0-0) 1.5
MSL877 Electronic Government (1.5-0-0) 1.5
MSL878 Electronic Payments (1.5-0-0) 1.5
MSL882 Enterprise Cloud Computing (1.5-0-0) 1.5
MSL883 ICTs, Development and Business (1.5-0-0) 1.5
MSL884 Information System Strategy (3-0-0) 3
MSL885 Digital Marketing-Analytics & Optimization (3-0-0) 3
MSL886 IT Consulting & Practice (3-0-0) 3
MSL887 Mobile Commerce (3-0-0) 3
MSL888 Data Warehousing for Business Decision (1.5-0-0) 1.5
MSL891 Data Analytics using SPSS (1.5-0-0) 1.5
MSL892 Predictive Analytics (1.5-0-0) 1.5
MSL893 Public Policy Issues in the Information Age (1.5-0-0) 1.5
MSL894 Social Media & Business Practices (3-0-0) 3
MSV809 Advances in IT Management (2-0-0) 2
MSL799 Theories in IS research (3-0-0) 3

Economics
MSL895 Advanced Data Analysis for Management (3-0-0) 3
MSL896 International Economic Policy (3-0-0) 3
MSV811 Advances in Economics (2-0-0) 2

Operations
MSL804 Procurement Management (3-0-0) 3
MSL805 Services Operations Management (3-0-0) 3
MSL715 Quality and Environment Management Systems (3-0-0) 3
MSL816 Total Quality Management(3-0-0) 3
MSL818 Industrial Waste Management (3-0-0) 3
MSL840 Manufacturing Strategy (3-0-0) 3
MSL841 Supply Chain Analytics (3-0-0) 3
MSL842 Supply Chain Modeling (3-0-0) 3
MSL843 Supply Chain Logistics Management (3-0-0) 3
MSL844 Systems Reliability, Safety and Maintenance Mgt (3-0-0) 3
MSL845 Total Project Systems Management (3-0-0) 3
MSL846 Total Productivity Management (3-0-0) 3
MSL848 Applied Operations Research (3-0-0) 3
MSL849 Current & Emerging Issues in Manufacturing Mgt (3-0-0) 3

MSV812 Advances in Operations Management (2-0-0) 2

Marketing
MSL861 Market Research (3-0-0) 3
MSL862 Product Management (3-0-0) 3
MSL863 Advertising and Sales Promotion Management (3-0-0) 3
MSL864 Corporate Communication(3-0-0) 3
MSL865 Sales Management (3-0-0) 3
MSL866 International Marketing .(3-0-0) 3
MSL867 Industrial Marketing Management (3-0-0) 3
MSL869 Current & Emerging Issues in Marketing (3-0-0) 3
MSV813 Advances in Marketing Management (2-0-0) 2
MSV814 Advances in Telecom Management (2-0-0) 2

Misc.
MSL716 Fundamentals of Management Systems (3-0-0) 3
MSL717 Business Systems Analysis & Design (3-0-0) 3
MSL811 Management Control Systems (3-0-0) 3
MSL802 Management of Intellectual Property Rights (3-0-0)3
MSL835 Labor Legislation and Industrial Relations(3-0-0) 3
MSL704 Science & Technology Policy Systems (3-0-0) 3
MSL801 Technology Forecasting & Assessment (3-0-0) 3
MSL803 Technical Entrepreneurship (3-0-0) 3
MSL734 Management of Small & Medium Scale Industrial Enterprises(3-0-0)3
MSL847 Advanced Methods for Management Research(3-0-0)3
MSL880 Selected Topics in Management Methodology (3-0-0) 3
MSL881 Management of Public Sector Enterprises in India (3-0-0) 3
MSL889 Current & Emerging Issues in Public Sector Management (3-0-0) 3
MSL897 Consultancy Process & Skills (3-0-0) 3
MSL898 Consultancy Professional Practice (3-0-0) 3
MSL899 Current & Emerging Issues in Consultancy Management (3-0-0) 3

Open Slot Courses
MSV801 Selected Topics in OB & HR Management (1-0-0) 1
MSV802 Selected Topics in Finance (1-0-0) 1
MSV803 Selected Topics in IT Management (1-0-0) 1
MSV804 Selected Topics in Operations Management(1-0-0) 1
MSV805 Selected Topics in Economics (1-0-0) 1
MSV806 Selected Topics in Marketing Management(1-0-0) 1
MSL807 Selected Topics in Strategic Management (1-0-0) 1
MSV815 Case Study Teaching and Writing (1-0-0) 1
MSV816 Contemporary Issues in Management (1-0-0) 1
MSV817 Art of Scholarship in Management Research (1-0-0) 1
MSP801 Interdisciplinary Research in Management (0-0-2) 1