



## INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

[ABOUT IIM LUCKNOW](#)[FACULTY RECRUITMENT](#)[FACULTY & RESEARCH](#)[PROGRAMMES](#)[EXECUTIVE EDUCATION](#)[PLACEMENTS](#)

# PGP

[Home](#) / [Programmes](#) / [Post Graduate Programmes](#) / [PGP](#)

"Good practice flows from strong theory" – this is the credo of the Post Graduate Program (PGP) at IIM Lucknow.

The Post Graduate Programme is designed to develop professional managers with strong conceptual fundamentals and skills required to manage businesses of the future, while giving them the vision to determine what the future will be.

This program is a two year, full time, residential program. The students meeting the program requirements are awarded the degree of Master of Business Administration.



## Objectives of the Programme are

- ✓ To develop an understanding of the key functions of businesses
- ✓ To develop critical and analytical skills that equip students to excel in complex, uncertain and dynamic business environments
- ✓ To enable application of business knowledge in a global context
- ✓ To acquire skills and capabilities for generating sustainable competitive advantage in organizations
- ✓ To equip students with skills and ethics that promote organizational well-being and ideal corporate citizenship
- ✓ To lay the foundation of an entrepreneurial mind-set and continued learning for future ready leaders

[View More](#)[HIGHLIGHTS](#)[ACADEMIC STRUCTURE](#)[ADMISSION](#)[INTERNATIONAL EXCHANGE](#)[FEES & FINANCIAL AIDS](#)[PLACEMENT](#)[CONTACT INFORMATION](#)

## + Methodology

"Learning that is redundant is no longer knowledge. That is why IIM Lucknow continuously updates the courses it offers. In so doing, it allows the students to keep abreast with the latest developments and techniques in management.

This institute follows a case-based teaching methodology. By giving students a glimpse of situations faced in the real world, we help them find patterns in what initially looks random. The result? An individual who can not only respond to any unstructured situation, but also one who revels in the exercise.

Fully enabled lecture theatres, with state-of-the-art audio-visual tools help our students present all aspects of a study. Regular presentations help them to become both knowledgeable individuals and persuasive speakers.

The global business arena is in the midst of a metamorphosis – the final result can only be conjectured at. But one thing is certain – whatever tomorrow is, the students of IIM Lucknow will build it. Their knowledge is not static – and in an environment where one often has to run hard to stand still, this institute prides itself of the fact that its students walk confidently ahead of the rest.

The characteristic features of the Post Graduate Programme are as follows :

- ✓ The programme is designed as an integrated whole to generate maximum synergy among its components.
- ✓ The emphasis is on internalization of knowledge rather than mere acquisition.
- ✓ The emphasis is on internalization of knowledge rather than mere acquisition.
- ✓ Sensitization and capacity to deal with environmental influences are stressed, both as a means of enhancing organisational well-being as well as promoting good corporate and professional citizenship.
- ✓ A high degree of training with the use of emerging managerial tools and technologies is imparted to the students.
- ✓ The programme aims at generating among the students the capability of 'learning to learn' in recognition of the importance of continued learning for a successful managerial career.

- ☑ The programme endeavours to nurture a social system which is conducive for inculcating the value system appropriate for a professional manager in the Indian context.

Accordingly, a combination of appropriate instructional methodologies is employed depending on the nature of the course. The basket of teaching methods employed includes lectures, case discussions, exercises, seminars, role plays, management games, assignments, term papers, project work, audio-visual aids, and computer-based learning methods.

## Academic Evaluation

The academic performance evaluation system is viewed as a means to promote learning process, and is designed to assess the ability of the student to apply knowledge for problem-solving and increasing organisational effectiveness. The evaluation is a continuous process based on assignments, quizzes, project work, seminar presentation, viva-voce, mid-term test and final examination.

A ten-point grading scale with corresponding letter grades is used as follows:

Letter Grade	A+	A	A-	B+	B	B-	C+	C	C-	D	F
Grade Point	10	9	8	7	6	5	4	3	2	1	0

The Term Grade Point Average and Cumulative Grade Point Average are computed in each term as the credit-weighted averages of individual grades in and up to each term respectively. The academic criteria for continuation in the programme, promotion to Second Year, and award of diploma, are specified in the PGP Manual which lays down the policies and procedures governing the programme. The Manual is given to all students at the time of registration at the beginning of the academic session.

## Awards

- ☑ Chairman's Gold Medal is awarded to the graduating student who ranks first in academic performance in the Post Graduate Programme.
- ☑ Director's Medal is awarded to the graduating student who ranks second in academic performance.
- ☑ PGP Chairman's Medal is awarded to the graduating student who ranks third in academic performance.

These medals are awarded to the students subject to their acquiring minimum specified standards of scholastic excellence.

### + Core Courses

### + Electives