

MBA (Law) Application Open  
- 2023  
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- PROGRAM OVERVIEW & OBJECTIVES
- PROGRAM CURRICULUM & PEDAGOGY
- ELIGIBILITY & SELECTION PROCESS
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- DOWNLOAD BROCHURE
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- SAMPLE QUESTION PAPERS
- STUDENT'S TESTIMONIAL

← Home / [Full Time Programs](#) / [MBA Law](#)

INTRODUCTION

Law and business are more interconnected than ever. As we move forward lawyers will need to have deeper business understanding of corporate strategies, marketing, finance, operations and human resource management, organizational risks and compliance requirements. They need to have appropriate soft skills and inputs for emotional intelligence for application orientation with quality and speed of deliverable. More and more corporations have turned to lawyers to business roles, especially when the firms operate in highly regulated markets.

NMIMS, School of Business Management has developed a two year MBA program to address the needs of students in law.

MBA (Law) bridges the knowledge gap by bringing management and law together. All the MBA courses teach management and law. Students remain lacking in the knowledge of Corporate, IPR, Cyber and Commercial Laws. In the current scenario, more and more cases are being taken place and a mere law graduate or a mere MBA graduate may not be capable to handle such cases.

SBM, NMIMS' MBA (Law) Program is the first program of its kind in the nation. It equips its students for successful leadership in business and know the value of legal expertise, or whether they're primarily interested in a career in law or a foundation in management.

There are several advantages of having leaders with a lawyer's eye for detail and a manager's understanding of the business organization. A few of the benefits to the organization enlisting the services of leaders of such background are:

- Reduction in external legal spending.
- Better management of the in-house legal department.
- Risk management.
- Corporate governance and compliance
- Leadership which can understand the changing needs of the business in a highly dynamic global scenario

WHY MBA (LAW)?

MBA (Law) Program will prepare students with the necessary knowledge and skills of business administration along with understanding of business laws both from domestic and global perspectives. It will also provide application orientations to all young professionals in the corporate and consulting world, with explicit skill sets for business administration and major relevant laws.

Programme Objective:

- Enrich knowledge with enhanced and expanded inputs for skill development related to various facets of management, financial analyses of business data, multimodal communication and legal drafting skills.
- Deepen and hone their skill sets with a fusion of management skills with application orientation.
- Enable themselves to think more practically with analyses of business information and legal aspects from a business perspective of business needs, including matters related to off-shore transactions and cross-border issues as a director or a manager.
- Equip with additional capabilities for understanding and resolving critical business problems, emerging perilous directions in business elements and legal matters with a practical business orientation

Corporate Houses

• Legal Counsel of Corporate Houses, Contracts and Litigation  
• Deal Reviews, Negotiations, Secretarial and Corporate Law  
• Business Restructuring, IPOs, Funding Deals by Banks, AIFs

Consultancy

• Transaction Advisory - M&A, Restructuring, IPO & Listing,  
• Risk Advisory, IFC FR, Dispute Resolution; Negotiation, Funding  
• Various types of Consultancy Services by Law Firms to Corporate Houses

IT, ITES & eCommerce

• Cyber Laws, IPRs, Information Security, Disputes Management  
• Telecommunication, Fintech, eCommerce, Disputes Resolution  
• Legal Software and related Digitisation of Legal Services, Cloud Computing

BFSI Sector

• Investment Banking and Financial Services by Banks, NBFCs  
• Insurance, MFs, AIFs, Brokerage Firms;

HOME
ABOUT
PROGRAMS
ACADEMICS
RESEARCH
PLACEMENTS
LIFE @SBM
INDAM2023
ALUMNI
CORPORATE INTERFACE
SBM CENTRES
CAREERS
CONTACT US



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Cyber Laws, IPRs, Information Security, Disputes Management  
Telecommunication, Fintech, eCommerce, Disputes Resolution  
Legal Software and related Digitisation of Legal Services, Cloud

BFSI Sector

Investment Banking and Financial Services by Banks, NBFCs  
Insurance, MFs, AIFs, Brokerage Firms;  
Due Diligence, Contract and Litigation Management, Regulatory

Others

Social Entrepreneurs and NGOs with funding sources under  
Cyber Security, IPRs and Arbitration, Legal Audit  
Consumer Protection, HR Management, ESOP, Shared Legal

**In House Counsel:** These attorneys assist large businesses with the management of their legal affairs. They are also responsible for formulating legal policies that guide the business operations of the company. The MBA (Law) graduate provides a large benefit since they can act as unit leaders and could ask questions about structuring deals, contracts and even approaching litigation.

**Management Consultant:** These consultants help businesses improve their performance by focusing on business strategy, management and operations. The business fundamentals learnt in business school and the logical reasoning obtained in MBA(Law) graduates a great choice for such roles.

**Business Law:** Corporate lawyers handle complex transactional matters involving business mergers, acquisitions and divestitures. They may also deal with real estate transactions, intellectual property, private equity and white-collar crimes.

There might be an amalgamation of these roles or just a standalone portfolio. But MBA(Law) graduates are going to be highly sought after professionals in the changing phase of our economy and any organisation which inculcates these professionals immensely.

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HOME

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PROGRAMS

ACADEMICS

RESEARCH

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CORPORATE INTERFACE

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