# Who is the Executive of Corporate America?

## Who is the executive of corporate America?



- Does anyone know who this person this?
- What is his job?
- What company does he work for?
- Other basic info about this person?
  - Age? Sex? Pay? Industry? Company size

## **Overview**

- Do company executives matters?
  - They influent the company culture and direction
  - Numerous studies already published on the importance on executive diversity
  - The relationship between executive salary and company performance is also a heated discussion

#### Objective

- Explore the basic profile of the executives in selected public companies
- Who are they? (Sex, Age, CEO or non-CEO)
- What are their salaries?
- What type of companies? (industry? SP500 companies?)
- Is there any relationship between executive profile and company performance

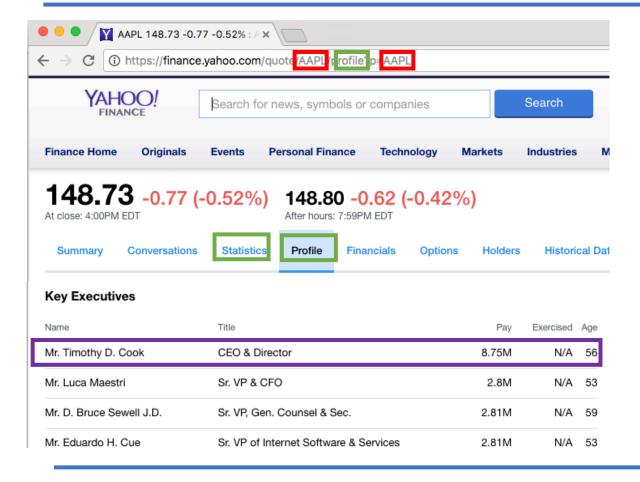
#### Scope

- All public companies (with market capital exceeding 10M) and are listed in NYSE and NASDAQ with published executives profiles
- 3,613 companies, 17,807 executives

### **Overview**

- Hope to answer
  - Are they more male or female executives?
  - Which industries has more female executives?
  - How old are the executives? (male vs female, CEO vs non-CEO, any interesting outliers)
  - Do male executives have higher salaries than their female counterparts
  - Which industries pay more? Does the size of the company affect executive pay?
  - Is there any correlation between age and pay
- In this presentation, it will cover
  - Web Scraping
  - Data cleaning
  - Profiles charts

## Web Scraping



#### Scope

- Web Site Chosen: finance.yahoo.com
- Company (Ticker) Scraped:
   6,364 Tickers
- Tab per company:
   2 tabs per company
   (statistics and profile)
- Field per tab:
   About 4 ~ 9 items were scraped

#### **Challenges**

- Fields have the same tag names (data came out in a list of string)
- Fields required some process
- Data contained several missing values

# **Data Cleaning (Sex)**

- Sex is not readily available but can be derived from salutation
- If the name string started with "Mr", I assigned Sex="M" and name started with "Ms"
   Key Executives

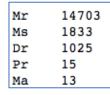


Occasional the name string does not start with characters "Mr" or "Ms"

#### **Key Executives**



- Approx. 6% of the executives have salutation as "Dr"!
- Unfortunately, for the purpose of analysis, I just throw them away. But this cohort does have quite an distinct profile!



# **Data Cleaning (Salary)**

Salaries are in string can it can end with a letter M
 Key Executives

# Name Title Pay I Mr. James Dimon Chairman, CEO & Pres 6.71M Ms. Marianne Lake Chief Financial Officer and Exec. VP 5.5M

However, salary does not include bonus and other type of compensation

#### **Key Executives**

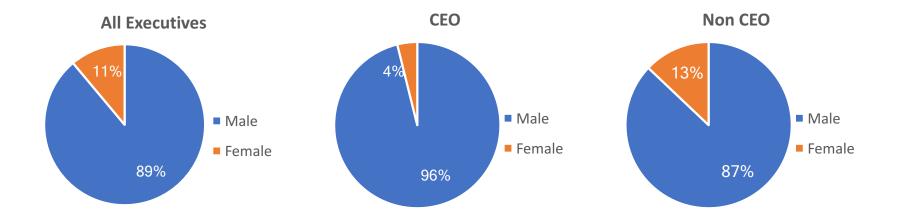
Name	Title	Pay
Mr. Jeffrey P. Bezos	Founder, Chairman, Chief Exec. Officer and Pres	N/A
Mr. Brian T. Olsavsky	Chief Financial Officer and Sr. VP	N/A
Mr. Diego Piacentini	Sr. VP of International Consumer Bus.(leave of absence)	N/A
Mr. Jeffrey M. Blackburn	Sr. VP of Bus. Devel.	174.68k
Mr. Jeffrey A. Wilke	Chief Exec. Officer of Worldwide Consumer	N/A

Some company just so cheap that they don't bother paying for their executives?

Unfortunately, about 25% of salaries are missing. The results can be biased.

## **Profile - Sex**

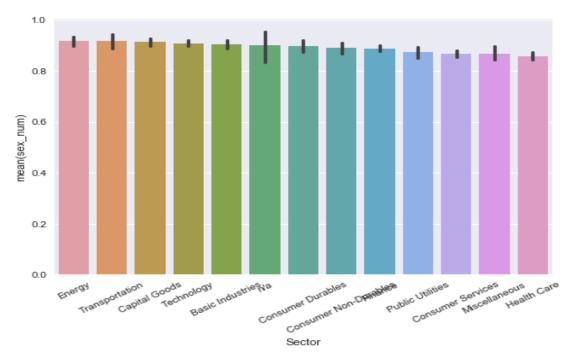
• Q: Are they more male or female executives?



• A: 88% of executives are male! 96% of CEO are male!

## **Profile - Sex**

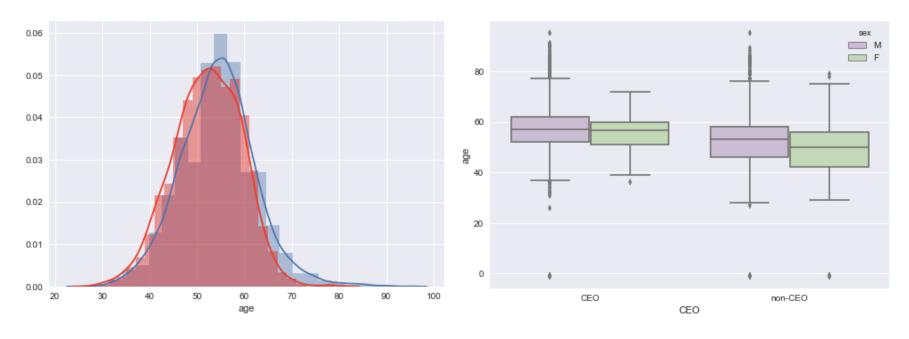
• Q: Which industries has more male executives?



 A: Health Care has the least male executives ratio (86%) and Energy has the least of female executives ratio (92%)

## **Profile - Age**

• Q: How old are the executives? (male vs female, CEO vs non-CEO, any interesting outliers)



- A: Average age of female executes are younger than that of male executives
- A: CEO are older than non-CEO

# **Profile - Age**

• Q: How old is the youngest CEO?

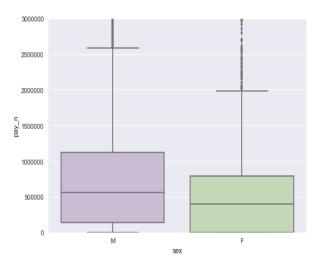
age	name	ticker	MarketCap_num	CEO	Sector	pay	SP500
26	Mr. Evan Spiegel	SNAP	1.651000e+10	CEO	Technology	2.4M	NaN
27	Mr. Brett Taft	UMH	5.555100e+08	non-CEO	Consumer Services	197.53k	NaN
28	Mr. Robert Murphy	SNAP	1.651000e+10	non-CEO	Technology	259.42k	NaN
29	Mr. Athanasios Feidakis	GLBS	2.901000e+07	non-CEO	Transportation	-1	NaN
29	Ms. Nell Beattie	VBIV	1.902800e+08	non-CEO	Health Care	-1	NaN

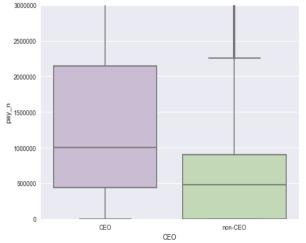
• Q: How old is the oldest CEO?

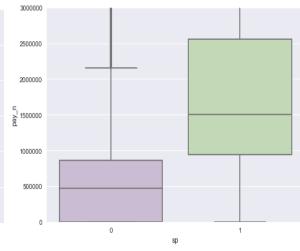
age	name	ticker	MarketCap_num	CEO	Sector	pay	SP500
91	Mr. Charles F. Dolan	AMCX	4.460000e+09	CEO	Consumer Services	2M	NaN
91	Mr. Arthur S. Wolcott	SENEA	2.860300e+08	CEO	Consumer Non-Durables	638.72k	NaN
91	Mr. Arthur S. Wolcott	SENEB	3.042400e+08	CEO	Consumer Non-Durables	638.72k	NaN
95	Mr. George Joseph	MCY	3.060000e+09	CEO	Finance	1.11M	NaN
95	Mr. Henry W. Bloch	HRB	6.300000e+09	non-CEO	Consumer Services	-1	1.0

• A: the youngest CEO is 26 years old and the oldest CEO is 95 years old

• Q: Salary between Sex, CEO/non-CEO, SP500 company/non-SP500 Company







Males get higher median pay

M: \$563,510

F: \$401,460

CEO get higher median pay

CEO: \$ 1,000,000

NON-CEO: \$478,840

• SP500 companies get higher pay

SP500: \$1,500,000

nonSP500: \$468,980

**Overview** 

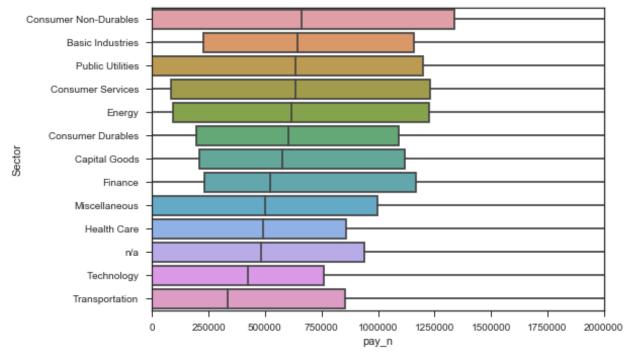
**Web Scraping** 

**Data Cleaning** 

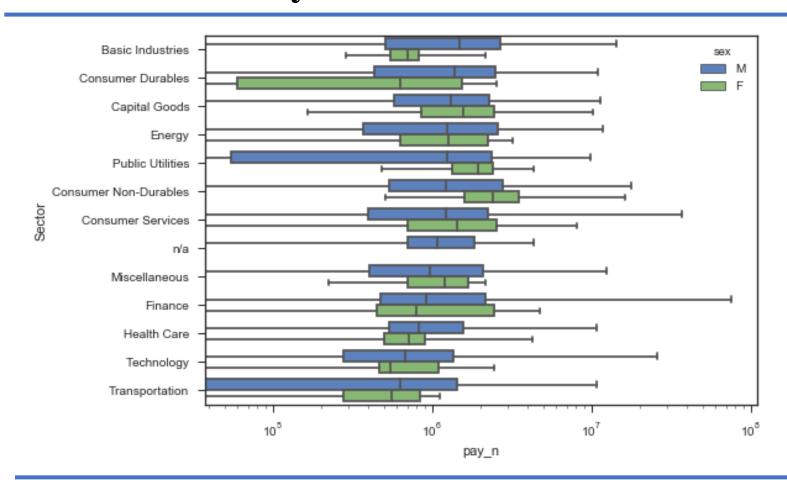
**Profile** 

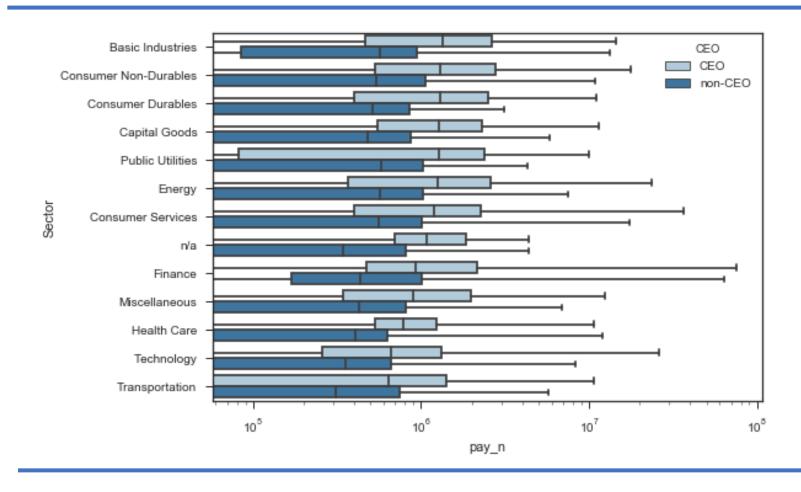
Conclusion

Q: Which industries pay more? Does the size of the company affect executive pay?

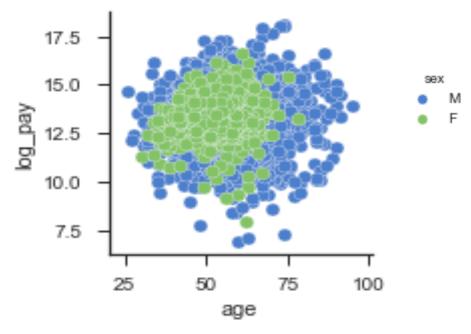


• A: Consumer Non-Durables executives received the highest salary





• Q: Is there any correlation between age and pay?



• A: there is no obvious relationship between age and pay

## **Conclusion**

- How I feel about this project
  - Web scraping can be tricky
  - Data joining, cleaning and imputation is the most time consuming part
  - · Some results are quite surprising
- Here is the quick profile of the executives
  - Mostly male (a whopping 89%!) and it is seen in almost all industries
  - Median age of CEO is 54 years old, youngest is 26 years old and oldest is 95 years old
  - On average, female executives are younger than that of males; CEO are older than non-CEO
  - Pay is very skewed (left skewed with big tail in high pay). Median pay of executives is half a milion
  - There is no obvious pattern between age and pay
- What's next
  - To investigate the financial performance with executive profile