**David Miller, CEO**

*What makes you perfectly suited for your job?*

A few different things, I think, beyond the fact that I’ve been in healthcare for over 20 years. My belief in culture and managing the interpersonal side of business is important, as is my general sense of confidence in whatever I’m pursuing. But feeding culture and learning how to motivate people is huge. A great example is when I was with Humana—I took my division from being ranked 22 in the company to being number one, all with the same team, just by learning how to change their vision and their beliefs.

*What moments in your professional history are you most proud of?*

There are a few shining star moments. I remember my first management position, it was before I entered the healthcare industry—the guy interviewing me said he couldn’t give me the opportunity because I had no experience and was too young, but I told him quite confidently that he would regret not hiring me. He laughed but, because of my rather bold statement about my own potential, he gave me the job and I was actually promoted up less than two years later. I’m still proud of that one.

*Why do you believe Hospitals International is the right place for you?*

HIH is an opportunity to make a measurable difference in countless lives and communities. We’ve built our corporate model according to specific needs in Latin America and the Caribbean, and that will be key—success demands that you do a lot less talking and more listening, and that’s exactly what we’re doing. We’re going into these small nations, taking the time to understand their need, and fashioning our plans to address those needs head on. That’s how we’ll change the face of healthcare, and that’s what will make HIH the region’s top provider.

*What makes healthcare a valuable pursuit for you?*

I’m a little ADD, so I love that healthcare is constantly evolving; it keeps me engaged and presents a constant intellectual challenge. And in my realm of work, if we can create a new healthcare model that works and implement it the right way, we can really impact peoples lives. Right now, I’m part of an endeavor that truly aims to raise the level of healthcare in those countries where we operate; we want to give back more than we take.