

## SAINT JOSEPH ACADEMY 2009-2010

## FINANCIAL REPORT



#### OVER SOME HURDLES

A very special "Thank You" for supporting St. Joe. Donors are listed below and on pages 3 and 4. Above: 2011-2012 Student Council president Andres Cardenas. Photo courtesy Eric Kinkopf.

## 2009-2010 DONORS TOP CONTRIBUTORS

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## Creating a Culture: Philanthropy and St. Joe

he lifeline of any not-for-profit organization is its annual donors. On behalf of Saint Joseph Academy, please accept our appreciation to all those who have been so generous in the past, and offer a welcome to you who might join us in the future. Indeed, beyond making a financial contribution, you, as a donor, become a partner with us, making an important personal investment and commitment to our organization's mission. This level of support is critical to the sustainability of programs, and, perhaps almost as important, is a statement to others of your confidence and trust.

t Saint Joseph Academy, we depend on two sources of revenue – tuition and private contributions. While tuition covers most of our annual operating expenses, we cannot rely solely on it to cover our entire budget. In the fiscal year ahead, our fundraising efforts will focus on: supporting our Montagne Project, which affords financial assistance to deserving students in need; funding technology improvements; and making critical renovations to our Upper Division science classrooms and laboratories. You will be hearing more in the near future about each of these important Continued Page 5



#### CAMPUS VISIT

The Most Reverend Daniel E. Flores, Bishop of Brownsville, tours the SJA campus, after speaking at a prayer breakfast in the Middle Division gym last spring. Photo courtesy John Faulk.



## This year ... and beyond

t is my pleasure to address you as President & CEO of Saint Joseph Academy. The timing of my appointment saw us bring another school year to a successful close and to celebrate the commencement of the best students in the Rio Grande Valley. The time has come for implementing initiatives which will impact our school in the upcoming year and well beyond. I can inform you that not only do we continue to prosper but that we have successfully endured a few storms.

I have loved my ten years at St. Joe. I have been blessed with assisting the Brothers in their mission throughout the country as a president, principal, vice-principal, assistant principal, dean of discipline and, here at St. Joe, Director of Faculty Development. Each year I look forward to working with the newest members of our outstanding faculty. This year is no exception, and I will continue to maintain responsibilities both as President and Director of Faculty Development.

I welcome this new challenge and opportunity as president to focus on the overall advancement of the Academy. As president, I will be working closely with our School Directory, Administrative Team, and all facets of our educational and business programs to ensure that we continue to provide the highest quality Catholic education possible. Our students are my number one priority. We have great students at Saint Joseph Academy – young men and women who value self-respect, human dignity, and possess a sense of fairness and compassion. Our focus, as faculty and staff, as adults, as leaders, is to give our students the opportunity to grow intellectually, physically, socially and spiritually. Our objective as Catholic educators is to train them to think more acutely, to respect cultural and religious heritage, and to regard as a guiding light the Marist tenant of service to community and others above self.

y philosophy is one of open communication, transparency and accountability. To those ends, we are working with a consultant to complete a thorough administrative and economic audit to guide us through change and improvement without compromising mission or curriculum. At the conclusion of the audits, we will revise our current strategic plan which concludes at the end of the calendar year. We also are working with experts in security and crisis management to develop and implement a comprehensive security management plan for the optimal security and safety of our students, faculty and staff.

My most important capital project is the renovation of the Upper Division biology and physics classrooms and laboratories. These facilities date back to 1958 and are in desperate need of major repair and updated equipment. Given the continually increasing importance of science and technology in our global society, we must bring our classrooms and technologies to current standards in order to better prepare our students for university studies. We re-

My philanthropic priority for this year is the Annual Fund ... We need your participation in the Annual Fund to keep tuition as affordable as possible, while also enabling us to provide adequate financial assistance to those in need.

cently received a challenge grant of \$50,000 for this project; and we have another request pending for \$250,000. In this year ahead, we will continue aggressively to solicit foundations and donors to support this initiative.

y philanthropic priority for this year is the Annual **▲** Fund. The SJA Annual Fund is supported by current parents, alumni, faculty and staff, as well as other Friends of St. Joe. As you may know, Saint Joseph Academy relies on two major sources of financial support to operate the school – tuition and private contributions. While tuition covers about 90 percent of our expenses, it does not cover the complete cost of educating our students and maintaining our facilities. For the 2011-2012 school year, a gap exists of \$1,200 per student; private contributions, then, are necessary to cover the gap. We need *your* participation in the Annual Fund to keep tuition as affordable as possible, while also enabling us to provide adequate financial assistance to those in need. I hope you will consider supporting us by pledging to the Annual Fund this year and every year. Any questions, can be directed to Joanne Williams in our Academy Advancement Office.

It is my pleasure to share Saint Joseph Academy's 2009-2010 financial report with you. It highlights our performance and recognizes the many friends, alumni and donors – such as you – who have supported the mission of our school. On behalf of our students, I thank you and all of our benefactors for your generous support. I welcome your comments and encourage you to contact me at (956) 542-3581 ext. 310 or at <a href="mailto:rsharpe@sja.us">rsharpe@sja.us</a>. I look forward to our work together and to another great year of direct and vigorous action that continues to support our mission of a Catholic Marist education.

As always, the Brothers and I will continue to hold you and our entire Saint Joseph Academy family in our daily prayers.

In Christ,

Brother Richard Sharpe, FMS

## THANK YOU!

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Continued Page 4

## THANK YOU!

#### (Continued from Page 3)

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### WHERE WE STAND

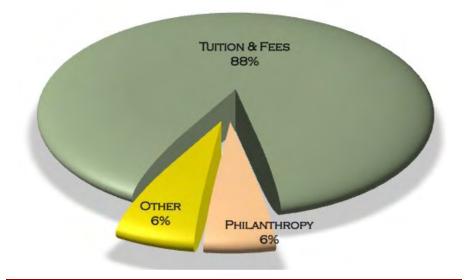
#### STATEMENTS OF ACTIVITIES

Changes: Unrestricted		
Net Assets	2010	2009
Revenues, gains and other		
support		
Tuition and fees	\$7,156,386	\$6,995,646
Tuition assistance	-577,164	-502,503
Philanthropic income	410,585	829,459
Auxiliary services	231,672	334,780
Other income	237,064	261,102
Gain on disposal of assets	505	600
Total revenues, gains and		
other support	\$7,459,048	\$7,919,084
Expenses and losses		
Salaries and benefits	\$4,565,479	\$4,210,977
Buildings and grounds	1,205,764	1,075,521
Operational	531,362	827,900
Insurance and interest	487,331	540,800
Academic	418,855	552,531
Travel	112,419	121,651
Food	28,516	64,246
Total expenses	\$7,349,726	\$7,393,626
Change in net assets		
Net assets, beginning	\$1,947,385	\$1,530,442
Prior period adjustment	-7,334	-108,515
Net assets, beginning, restated	1,940,051	1,421,927
Net assets, ending	\$2,049,373	\$1,947,385

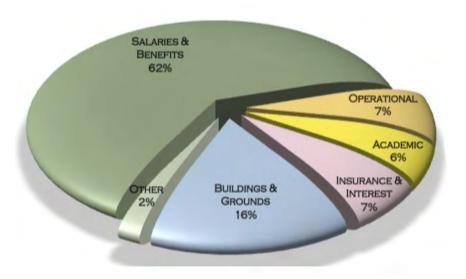
#### STATEMENTS OF FINANCIAL POSITION

Assets	2010	2009
Cash	\$457,739	\$294,743
Accounts receivable	401,090	146,532
Pledges receivable	25,000	145,460
Prepaid expenses	25,992	24,221
Deferred expenses	31,543	40,927
Inventory	29,663	44,200
Property and equipment, net	9,082,695	9,713,033
TOTAL ASSETS	\$10,053,722	\$10,409,116
Liabilities		
Accounts payable	\$219,688	\$282,794
Deferred revenue	1,656,966	1,704,518
Accrued expenses	461,454	408,877
Short-term debt	416,241	575,829
Long-term debt	5,250,000	5,489,713
TOTAL LIABILITIES	\$8,004,349	\$8,461,731
Net assets		
Net assets	\$2,049,373	\$1,947,385
TOTAL LIABILITES and NET		
ASSETS	\$10,053,722	\$10,409,116

#### **TOTAL REVENUES: \$7.5 MILLION**



#### **TOTAL EXPENDITURES: \$7.4 MILLION**



#### Creating a Culture of Philanthropy at SJA

(Continued from Page 1)

initiatives and we hope that you will consider participating or continue to do so, whether through contributions to the Annual Fund, partnering through Leadership Circle, by attending our various fundraising events or supporting our special appeals.

We are certainly aware, especially during these challenging economic times, that the availability of resources is limited and that they become even more so as philanthropic demand increases. For this reason, we are especially grateful for your commitment to St. Joe and Catholic education. Without your generous assistance, we could not best serve our students, nor, sufficiently support our committed faculty. Brother Richard Sharpe, our Academy's President, addresses all of these issues and more in a letter to you on Page 2. Again, thank you.

Joanne Williams, V.P. Academy Advancement and Alumni Affairs

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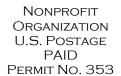
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#### JOIN US FRIDAY, SEPTEMBER 16:

HOMECOMING VS. MMA.

TAILGATING NOT ONLY APPROVED BUT ENCOURAGED!

# CLIP AND SAVE: 2011-2012 IMPORTANT DATES TO REMEMBER

August 19: First full day of school September 12-16: Spirit Week

September 14: Liturgy 9:15 a.m. Student Center September 16: Homecoming football vs. MMA (H) Sept. 17: Homecoming Dance, 9-12 p.m. Student Center

September 24: Football vs. Holy Cross (A) October 1: Football vs. Central Catholic (H) October 15: Football vs. Victoria (A)

October 19: Liturgy 9:15 a.m. Student Center

October 21: Taste of the Town; SJA Courtyard on Campus October 22: Football vs. St. Anthony's (H; Parents' Night) October 28-29: Fall play

October 29: Football vs. St. Michael's (A)

November 1: All Saints Day liturgy; 9:15 a.m. Student Center

November 5: Football vs. Antonian (A)

December 2: Trashion Show 2 p.m. Student Center Dec. 8: Immaculate Conception liturgy 9:15 a.m. SC.

December 16: Christmas Prayer Service

Dec. 18: "Christmas at the Academy"; Middle Division gym;

9 a.m. Mass, brunch and visit from Santa Claus

December 22: Christmas break January 5: Classes resume

January 27: Talent Show; 2 p.m. Student Center January 29-February 4: Catholic Schools Week

January 30: Grandparents' liturgy 9:15 a.m. Student Center February 15: Vocations liturgy 9:15 a.m. Student Center

February 22: Ash Wednesday prayer service

Mar. 21: Marist Heritage Awards liturgy 9:15 Student Center

March 30: Style Show

April 18: Junior Ring Ceremony; St. Mary's Church; 7 p.m.

April 19, 20, 21: Spring Musical

May 2: Liturgy 9:15 a.m. Student Center May 2: Awards Night; 7 p.m. Student Center

May 22: Baccalaureate Mass; 7 p.m. St. Mary's Church

May 23: Graduation

May 29: Last day of school

