John Alexander

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Summary of Qualifications —-----

- Able to effectively lead groups and teams, as I have shown through coaching sailing and founding/running a non-profit organization
- Insight on agriculture trade from my position as a Grain Marketer. Just as stocks have fluctuating prices, grain does just the same
- Relevant knowledge to international fields with understanding in International Politics/Policy, Trade, and Finance
- Proficiency in Word and Excel

Education —----

Bachelor of Science in Political Science, International Relations

University of California, San Diego CA | Graduation: June 2024

Relevant Coursework—----

Course: Politics of International Trade and Finance

- Aquired knowledge on the relationship between international Politics, Trade, and Finance
- Researched areas of intersection by identifying political actions with their subsequent trade and finance consequences

Course: United States Foreign Policy

- Reveiwed US Foreign Policy trends from World War I to present day
- Formulated my argument on segments of most effective foreign policy based off the trends reviewed

Employment History —-----

Job Title: General Contractor Builder

Employer: Sitzmann Construction | Arnolds Park, IA | Summers - 2020-2021

Skill #1 - Worked in teams and had to openly communicate to complete complicated builds. This gives me problem-solving capabilities in a group setting.

Skill #2 - Communicated with property owners to design a building/yard to their specifications. This shows my ability to follow instructions to satisfy a paying customer.

Job Title: President/Founder

Non-Profit: The Douglas Alexander Memorial Foundation | Arnolds Park, IA | Aug. 2020 - Present

Skill #1 - This position showcases my leadership skills. I direct all Foundation operations from fundraising to accounting.

Skill #2 - Socially responsible by giving back to the community. This foundation awards college scholarships to exemplary high school seniors.

Job Title: Grain Marketer

Employer: AW Farms LLC | Ocheydan, IA | Aug. 2020 - Present

Skill #1 - Monitor fluctuating market conditions to optimize company profit. In this position I am the sole grain marketer for a cash crop farm in Iowa.

Skill #2 - Negotiate with area grain elevators to sell at the best rates possible. With this skill, I am able to secure pricing not available to the general public.

Job Title: Sailing Coach

Employer: Mission Bay Yacht Club | Mission Bay, CA | Oct. 2021-Present

Skill #1 - Team building in both a skills and comradery level. I have built multiple high-level, cohesive sailing teams.

Skill #2 - Develop skills in others through coaching. This position has taught me patience and effective teaching methods to teach concepts totally foreign to my student athletes.

Professional Development-----

Founded "The Douglas Alexander Memorial Foundation" in honor of my late father. | Aug. 2020

With my effective grain selling coupled with favorable markets, AW Farms set a record income year. Nov. 2022