

INTRO

I am an accomplished EdTech sales and customer service professional with full-stack web development skills. I have a six-year track record of excelling in fast-paced, goal-oriented educational organizations and am looking to apply my unique combination of technical and soft skills to solving problems in the digital learning field.

SKILLS

Javascript	Node.js
Bootstrap	HTML5
Ruby	Ember.js
Github	CSS3
Rails	MongoDB
PostgreSQL	Handlebars
SQL	Mongoose

EXPERIENCE

10/2016 - 01/2017

Web Developer In-Training / General Assembly

- Completed Web Development Immersive course (~600 hours)
- Built four web applications (3 full-stack, 1 front-end) according to strict technical requirements and deadlines
- Implemented debugging strategies to isolate and solve problems
- Developed RESTful APIs as well as SPAs in both team and individual settings

10/2015 - 10/2016

Admissions Producer / General Assembly

- Consistently ranked in the Top 10 company-wide for close rate
- Conducted in-person and phone interviews to screen and accept applicants for full-time and part-time tech-oriented courses
- Consultant for adult students on career trajectory and recommended courses
- Led and presented at weekly information sessions for prospective students

08/2010 - 09/2015

Senior Tour Consultant / EF Educational Tours

- 2013 President's Club Member: #3 in company at 113% over yearly quota
- Provided excellent customer service to 100+ active school accounts
- Increased assigned region's sales 31% from 2012 to 2014
- Marketed and sold international tours to high school administrators, teachers, and students
- Managed all teachers' pre-departure queries and on-tour emergencies
- Co-hosted international training tours for school administrators and educators

EDUCATION

05/2009

Hamilton College / B.A. — Anthropology (Spanish minor)

ABOUT ME

Hobbies: running (I've run the Boston marathon twice and am training for Chicago, 2017), cooking, playing cards. Coffee fiend. Sports lover.