

Julia Daly

/ web developer

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INTRO

I am a full-stack web developer with a passion for working with others to bring products to life. Seven years as in EdTech sales gave me excellent communication skills and a drive to exceed any goals I am given. While my love for building & problem solving led me to become a web developer, I've found that the skills I honed in sales allow me to be an excellent contributor to any team I'm on. I can't wait to work with you and your team to build fantastic products together.

SKILLS

Javascript	Node.js
Bootstrap	HTML5
Ruby	Ember.js
Github	CSS3
Rails	MongoDB
PostgreSQL	Handlebars
SQL	Mongoose

EXPERIENCE

10/2016 - 01/2017

Web Developer In-Training / General Assembly

- Completed Web Development Immersive course (~600 hours)
- Built four web applications (3 full-stack, 1 front-end) according to strict requirements and timelines
- Used GitHub to manage version control for all projects

10/2015 - 10/2016

Admissions Producer / General Assembly

- Consistently ranked in the Top 10 company-wide for close rate
- Conducted in-person and phone interviews to screen and accept applicants for full-time and part-time tech-oriented courses
- Led & presented at weekly information sessions for prospective students

08/2010 - 09/2015

Senior Tour Consultant / EF Educational Tours

- 2013 President's Club Member: #3 in company at 113% over yearly quota
- Increased assigned region's sales 31% from 2012 to 2014
- Marketed and sold international tours to schools and educators in Miami-Dade County and Broward County public school systems
- Served as team leader for the inbound lead generation tracking program – increased team's attempts on new leads by 25%

EDUCATION

05/2009

Hamilton College / B.A. — Anthropology (Spanish minor)

ABOUT ME

Hobbies: running (I've run the Boston marathon twice and am training for Chicago) and cooking. Coffee fiend. I've seen every episode of *Murder, She Wrote* multiple times. Potato enthusiast.