Justin Davis

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SUMMARY

Results-driven professional with a strong background in technical consulting, solution architecture, and software engineering. Proven ability to bridge the gap between technical teams and business stakeholders, providing expertise in solution design, troubleshooting, and process optimization. Currently exploring cybersecurity and technical pre-sales, with an interest in endpoint protection, XDR, and infrastructure security. Passionate about helping businesses understand and implement cutting-edge security solutions that improve efficiency and mitigate risk.

SKILLS

- Technical Pre-Sales & Solution Consulting: Proof-of-concept (PoC) demonstrations, customer advocacy, product evaluations
- Cybersecurity & Security Solutions: Endpoint protection, XDR, ransomware mitigation (studying for Google Cybersecurity Professional Certificate)
- Software Development & System Optimization: JavaScript, React, Node.js, REST APIs, MongoDB, AWS S3
- Cross-Team Collaboration: Working with UX designers, business stakeholders, and engineers to deliver technical solutions
- Communication & Stakeholder Engagement: Translating complex technical concepts for technical and non-technical audiences

EXPERIENCE

Software Engineer

General Motors   **February 2022 - August 2024, Roswell, GA**

- Acted as a technical consultant, collaborating with UX designers and business teams to develop user-friendly applications and optimize system workflows.
- Led troubleshooting and performance optimization efforts, ensuring seamless system performance—similar to evaluating and improving security solutions for enterprise customers.
- Implemented and optimized RESTful APIs to manager order and customer data, internal user access, and document uploads. Integrated third-party services and ensured efficient and safe data handling.
- Worked closely with stakeholders to translate business needs into technical solutions, mirroring the customer engagement and solution design required in a Sales Engineer role.
- Resolved critical bugs and implemented system enhancements, ensuring smooth operations for 81,000+ vehicle deliveries.

Software Developer

Marquis Software Development, Inc.   **January 2021 - February 2022, Tallahassee, FL**

- Developed new features and improved functionality in enterprise applications, ensuring seamless user experiences.
- Investigated and resolved production issues, improving system reliability and uptime.
- Worked across teams to ensure smooth software releases, similar to coordinating technical evaluations and customer success initiatives in a pre-sales role.

PROJECTS

Custom Webhook Handler   **November 2024**

- Developed and deployed a webhook service on Cloudflare Workers, automating data routing and API integrations for over 13,000 monthly requests.
- Improved system reliability and efficiency through automated scripts and optimized request handling.

DinkPlugin (Java) - Open-Source Contributor   **July 2024**

- Enhanced the CombatTaskNotifier module, integrating progress tracking and expanding unit test coverage for better system reliability.

EDUCATION

BS in Information Technology

Florida State University • Tallahassee, FL • July 2021