

# WHAT I'VE LEARNED

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# FOLLOW YOUR PASSION

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Yes, you can be passionate about programming.

# LEARN BY DOING

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There is value in experience.

# GOOD LEADERS MAKE DECISIONS

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Trust your team, value your team, listen to your team, lead your team.  
Good leaders take care of their people and take responsibility.

# WORK TOWARD *YOUR* POTENTIAL

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The best teams maximize the potential of each member,  
even when their potentials widely differ.

# RECOGNIZE THE GOOD IN ALL YOU DO

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There are two things in my life I will never regret:  
joining the Navy and getting out.

# IT'S NEVER TOO LATE TO START

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If it's important to you then do it.  
“Better late than never” is both powerful and real.

# KNOW WHERE YOU WANT TO GO

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Where do you see yourself in a year? Three years? Five years?  
Make the decisions that will get you there.



BAD THINGS *WILL* HAPPEN TO YOU

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But you will survive.

# YOU WILL REGRET SOME DECISIONS

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Learn from your mistakes, grow from them,  
but don't carry the regret with you forever.

# NO ONE WANTS TO DO BAD WORK

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When someone isn't getting the job done there is a reason.  
Find the reason and address the real problem.

# RECOGNIZE WHEN IT'S TIME TO GO

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The unknown is scary, but fear shouldn't keep you in a bad situation.

# BUSINESS ISN'T PERSONAL

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Some people are not a good fit. Some jobs are not a good fit.

# BUT HOW YOU CONDUCT BUSINESS IS

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Never forget that employees are human beings.

# YOU ARE *NOT* YOUR CODE

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It's great to take pride in your work but  
don't confuse your work with your own self-worth.

# YOUR JOB IS NOT YOUR LIFE

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Passion for your work is no substitute for love.



# TEAMS STAND TOGETHER

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Teams are made of individuals and each individual is important,  
but teams succeed and fail as a whole.

# OFFER SOLUTIONS, NOT EXCUSES

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Understanding why things went wrong is important,  
but fixing the problem is what really matters.

# FAILURES ARE ALSO OPPORTUNITIES

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Leave things better than how you found them.

# DO THE RIGHT THING

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Listen to your conscience, it's smarter than you are.

# MY TEAM GETS CREDIT, I GET BLAME

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Good leaders get credit for high performance teams,  
they don't need to take credit for individual achievements.

# BE TRUE TO YOURSELF

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Being good at something and being happy at it  
are two very different things.

# SOMETIMES PEOPLE SCREW UP

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Be accountable for your mistakes.  
Learn from them and move on.

# TAKE RISKS

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They won't say "Yes" if you don't ask.



# SOMETIMES THE BEST IDEA ISN'T YOURS

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None of us have a monopoly on intelligence, cleverness, creativity, or innovation. Celebrate diversity.

# IT'S BETTER TO EXCEL AT PLAN B

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Than to be mediocre and Plan A.

# DO WHAT YOU LOVE, LOVE WHAT YOU DO

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Love your life, love your family, love your job, love yourself.

# THIS JOB IS NOT ABOUT:

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- ...the code
- ...the tech
- ...the problem
- ...the solution

# IT'S ABOUT THE PEOPLE

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