

# AFRE 835: Introductory Econometrics

## Chapter 3: Multiple Regression Analysis: Estimation

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## Introduction

- The simple regression model illustrates many of the basic concepts in econometric modeling.
- However, we typically want to take into account how our dependent variable depends upon multiple regressors.
- For example, considering some earlier examples, we might expect
  - School performance ( $y$ ) to depend, not only on class size, but also on teacher experience, innate ability, and the ability of classmates;
  - Wages earned ( $y$ ) to depend, not only on years of schooling, but also on experience and innate ability;
  - Soybean yields ( $y$ ) to depend, not only on fertilizer application rates, but also on rainfall, soil quality, and field slope;
  - Local pollution levels ( $y$ ) to depend, not only on policies restricting vehicle usage, but also on mass transit options and local climate;
  - Housing prices ( $y$ ) to depend, not only on local environmental amenities, but also on local shopping and schooling, as well as housing characteristics;
  - Health outcomes ( $y$ ) to depend, not only on hospital visits, but also on a person's initial health conditions.

# Introduction

- With additional regressors, we can more *explicitly* control for other factors that influence our dependent variable of interest.
- This, in turn, improves our ability to make claims about the *ceteris paribus* (all else equal) impact of one of our explanatory variables.

# Outline

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## Models with Two Independent Variables

- Wooldridge (p. 69) provides two examples generalizing models introduced in chapter 2;
  - Modeling hourly wage as a function of years of education and years of experience.

$$wage = \beta_0 + \beta_1 educ + \beta_2 exper + u \quad (1)$$

- Modeling student test scores as a function of average per student expenditures and average family income

$$avgscore = \beta_0 + \beta_1 expend + \beta_2 avginc + u \quad (2)$$

- In each case, we can now *explicitly* hold constant the effects of the second variable when trying to estimate the *ceteris paribus* impact of the first.
- We still have to make assumptions of how  $u$  is related to each of the explanatory variables.

## The General Regression Model with Two Independent Variables

- The general form of the model in this case becomes;

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + u \quad (3)$$

where  $\beta_0$ ,  $\beta_1$ , and  $\beta_2$  are all parameters to be estimated.

- The interpretations of the parameters are similar to what we found in the simple regression model.

$\beta_0$  is the intercept, measuring the value of  $y$  when  $x_1 = 0$ ,  $x_2 = 0$  and  $u = 0$ .

$\beta_1$  measures the change in  $y$  for each unit change in  $x_1$  holding *all other factors fixed*; i.e.,

$$\beta_1 = \frac{\Delta y}{\Delta x_1} \text{ if } \Delta x_2 = 0 \text{ and } \Delta u = 0. \quad (4)$$

$\beta_2$  measures the change in  $y$  for each unit change in  $x_2$  holding *all other factors fixed*; i.e.,

$$\beta_2 = \frac{\Delta y}{\Delta x_2} \text{ if } \Delta x_1 = 0 \text{ and } \Delta u = 0. \quad (5)$$

## The General Regression Model with Two Independent Variables (cont'd)

- For each of the slope parameters, the interpretation requires holding all other factors fixed, including both the other observable factor (e.g.,  $x_2$  in the case of  $\beta_1$ ) and the unobservable factors (i.e.,  $u$ ).
- Holding the observable factors fixed is straightforward, but holding the unobservable factors fixed is harder because they are unobservable.
- As in the simple regression model context, we instead have to rely on assumptions about the relationship between the observable and unobservable factors.
- The key assumption we will need is an extension of the zero conditional mean assumption; i.e.,

$$E(u|x_1, x_2) = 0. \quad (6)$$

- Given this assumption,  $E(y|x_1, x_2) = \beta_0 + \beta_1 x_1 + \beta_2 x_2$ .

## Nonlinear Models

- The multiple regression model can also be used to incorporate nonlinear effects of an independent variable.
- For example, we might allow the impact of education to be nonlinear by specifying:

$$wage = \beta_0 + \beta_1 educ + \beta_2 educ^2 + u \quad (7)$$

- In this case,  $\beta_1$  no longer captures the change in  $wage$  due to a change in education, holding everything else fixed, since we cannot change  $educ$  without also changing  $educ^2$ .
- Instead,

$$\frac{\Delta wage}{\Delta educ} \approx \frac{\partial wage}{\partial educ} = \beta_1 + 2\beta_2 educ \quad (8)$$

- We might, for example, expect  $\beta_1 > 0$ , with  $\beta_2 < 0$ .

## Models with $k$ Independent Variables

- Extending the multiple regression model to include  $k$  independent variables proceeds in the obvious way, with

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_k x_k + u \quad (9)$$

- The key assumption we now need for the relationship between  $u$  and the  $x$ 's becomes

$$E(u|x_1, x_2, \dots, x_k) = 0. \quad (10)$$

- Given this, our *population regression function (PRF)* becomes

$$E(y|x_1, x_2, \dots, x_k) = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_k x_k \quad (11)$$

- Departures from the PRF (the error term  $u$ ) are essentially noise with an average value of zero in the population *regardless of the value of the observable regressors (the  $x$ 's)*.

## OLS Estimator

- Suppose that we have  $n$  observations selected at random from the population; i.e.,  $\{(y_i, x_{i1}, \dots, x_{ik}) : i = 1, \dots, n\}$ , where now  $x_{ik}$  denotes the value of the  $k$ th variable for the  $i$ th observation.
- The OLS estimator of our parameters minimizes the sum of squared residuals; i.e.,

$$\min_{\hat{\beta}_0, \hat{\beta}_1, \dots, \hat{\beta}_k} \sum_{i=1}^n \hat{u}_i^2 = \min_{\hat{\beta}_0, \hat{\beta}_1, \dots, \hat{\beta}_k} \sum_{i=1}^n \left( y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \hat{\beta}_k x_{ik} \right)^2$$

where

$$\begin{aligned} \hat{u}_i &= y_i - \hat{y}_i \\ &= y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \hat{\beta}_k x_{ik} \end{aligned} \quad (12)$$

denotes our fitted residual.

## OLS Estimator (cont'd)

- The first order conditions for this minimization problem can be written as:

$$\begin{aligned}
 0 &= \sum_{i=1}^n \left[ y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \beta_k x_{ik} \right] \\
 0 &= \sum_{i=1}^n x_{i1} \left[ y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \beta_k x_{ik} \right] \\
 &\vdots \\
 0 &= \sum_{i=1}^n x_{ik} \left[ y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \beta_k x_{ik} \right]
 \end{aligned}$$

- Just as was the case of the simple regression model, these can be written as the sample counterparts to the moment conditions  $E(u) = 0$  and  $Cov(x_j u) = 0$ ,  $j = 1, \dots, k$ .

## An Explicit Formula for the OLS Estimator

- Writing out an explicit formula for the OLS estimator is easy to do using matrix algebra.
- Let
  - $\mathbf{y} = (y_1, \dots, y_n)'$  be an  $n \times 1$  column vector containing the dependent variables;
  - $\mathbf{x}_i = (1, x_{i1}, \dots, x_{ik})$  be a  $1 \times (k+1)$  row vector of regressors for individual  $i$  (including a constant) ;
  - $\mathbf{x} = [\mathbf{x}_1' \mathbf{x}_2' \cdots \mathbf{x}_n']'$  be an  $n \times (k+1)$  matrix, stacking the  $n$  row vectors of regressors  $\mathbf{x}_1$  through  $\mathbf{x}_n$ .
  - $\mathbf{u} = (u_1, \dots, u_n)'$  be an  $n \times 1$  column vector containing the error terms; and
  - $\boldsymbol{\beta} = (\beta_0, \beta_1, \dots, \beta_k)'$  be a  $(k+1) \times 1$  column vector containing the error terms

## An Explicit Formula for the OLS Estimator (cont'd)

- Our linear model then becomes

$$\begin{aligned} \begin{bmatrix} y_1 \\ y_2 \\ \vdots \\ y_n \end{bmatrix} &= \begin{bmatrix} 1 & x_{11} & x_{12} & \cdots & x_{1k} \\ 1 & x_{21} & x_{22} & \cdots & x_{2k} \\ \vdots & \vdots & \ddots & \vdots & \\ 1 & x_{n1} & x_{n2} & \cdots & x_{nk} \end{bmatrix} \boldsymbol{\beta} + \begin{bmatrix} u_1 \\ u_2 \\ \vdots \\ u_n \end{bmatrix} \\ &= \begin{bmatrix} \mathbf{x}_1 \\ \mathbf{x}_2 \\ \vdots \\ \mathbf{x}_n \end{bmatrix} \boldsymbol{\beta} + \begin{bmatrix} u_1 \\ u_2 \\ \vdots \\ u_n \end{bmatrix} \end{aligned} \quad (13)$$

... or more simply

$$\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \mathbf{u} \quad (14)$$

## An Explicit Formula for the OLS Estimator (cont'd)

- The OLS Estimator solves

$$\begin{aligned} \min_{\hat{\beta}_0, \hat{\beta}_1, \dots, \hat{\beta}_k} \sum_{i=1}^n \left( y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \cdots - \hat{\beta}_k x_{ik} \right)^2 \\ &= \min_{\hat{\boldsymbol{\beta}}} \left( \mathbf{y} - \mathbf{X}\hat{\boldsymbol{\beta}} \right)' \left( \mathbf{y} - \mathbf{X}\hat{\boldsymbol{\beta}} \right) \\ &= \min_{\hat{\boldsymbol{\beta}}} \left[ \mathbf{y}'\mathbf{y} - 2\hat{\boldsymbol{\beta}}'\mathbf{X}'\mathbf{y} + \hat{\boldsymbol{\beta}}'\mathbf{X}'\mathbf{X}\hat{\boldsymbol{\beta}} \right] \end{aligned} \quad (15)$$

- Several matrix differentiation rules help in solving this problem:

$$\frac{\partial \mathbf{a}'\mathbf{b}}{\partial \mathbf{b}} = \frac{\partial \mathbf{b}'\mathbf{a}}{\partial \mathbf{b}} = \mathbf{a} \text{ where } \mathbf{a} \text{ and } \mathbf{b} \text{ are } n \times 1 \text{ vectors.}$$

$$\frac{\partial \mathbf{b}'\mathbf{A}\mathbf{b}}{\partial \mathbf{b}} = 2\mathbf{A}\mathbf{b} \text{ for a symmetric matrix } \mathbf{A}.$$

## An Explicit Formula for the OLS Estimator (cont'd)

- The resulting first order conditions for this maximization are:

$$\begin{aligned} \mathbf{0}_{(k+1) \times 1} &= -2\mathbf{x}'\mathbf{y} + 2(\mathbf{x}'\mathbf{x})\hat{\boldsymbol{\beta}} \\ &\Rightarrow \\ \hat{\boldsymbol{\beta}} &= (\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{y} \end{aligned} \quad (16)$$

where  $\mathbf{0}_{(k+1) \times 1}$  is a  $(k + 1) \times 1$  column vector.

## Interpreting OLS

- Recall that the population regression function (PRF), given the zero conditional mean assumption, is given by

$$E(y|x_1, x_2, \dots, x_k) = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_k x_k \quad (17)$$

- Note that  $\beta_0 = E(y|x_1 = 0, x_2 = 0, \dots, x_k = 0)$ .
- With OLS, and a random sample, we can construct an estimate of the PRF, the sample regression function (SRF) given by:

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \dots + \hat{\beta}_k x_k \quad (18)$$

- The SRF can, in turn, be used for prediction and counterfactual analysis.
- For example, using the SRF, we can predict changes in  $y$  given changes in any or all of the regressors, with

$$\Delta \hat{y} = \hat{\beta}_1 \Delta x_1 + \hat{\beta}_2 \Delta x_2 + \dots + \hat{\beta}_k \Delta x_k \quad (19)$$



## Interpreting OLS (cont'd)

- If we set all but  $\Delta x_1 = 0$ , we get

$$\Delta \hat{y} = \hat{\beta}_1 \Delta x_1 \text{ given } \Delta x_2 = \Delta x_3 = \dots = \Delta x_k = 0 \quad (20)$$

or equivalently

$$\frac{\Delta \hat{y}}{\Delta x_1} = \hat{\beta}_1 \text{ given } \Delta x_2 = \Delta x_3 = \dots = \Delta x_k = 0 \quad (21)$$

- Thus,  $\hat{\beta}_1$  provides an estimate of the *partial effect* of a change in  $x_1$  on  $y$ , holding everything else constant.
- This is also known as the *ceteris paribus* effect of  $x_1$ .
- The other slope terms have a similar interpretations.

## The “Partialling Out” Interpretation of $\hat{\beta}_k$

- Consider again the two regressor case, with

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + u \quad (22)$$

- The OLS estimator for  $\beta_1$  can be constructed using 2-step process:

- 1 Step 1: Estimate the following equation using OLS

$$x_1 = \delta_0 + \delta_1 x_2 + r_1 \quad (23)$$

and form the residuals  $\hat{r}_1 = x_1 - \hat{x}_1 = x_1 - (\hat{\delta}_0 + \hat{\delta}_1 x_2)$ .

- 2 Step 2: Estimate the following equation using OLS

$$y = \gamma_0 + \gamma_1 \hat{r}_1 + v \quad (24)$$

- One can show that  $\hat{\beta}_1 = \hat{\gamma}_1$ . This is numerically true, not just approximately true.

## The “Partialling Out” Interpretation of $\hat{\beta}_k$ (cont'd)

- Mathematically,

$$\hat{\beta}_1 = \frac{\sum_{i=1}^n \hat{r}_{i1} y_i}{\sum_{i=1}^n \hat{r}_{i1}^2} \quad (25)$$

- The residuals  $\hat{r}_1$  measure the portion of  $x_1$  that is not related to  $x_2$ ; i.e., we have “partialled out” (or “controlled for”) that part of  $x_1$  that is related to  $x_2$ .
- $\hat{\beta}_1$  then captures that part of  $x_1$  *unrelated to*  $x_2$  that explains the variation in  $y$ .
- A similar result can be obtained for  $\hat{\beta}_2$
- One can extend this result to the case with  $k$  regressors.
- The residuals  $\hat{r}_1$  are then obtained by regressing  $x_1$  on all the other regressors.

## Mathematical Properties of the OLS Estimator

- The mathematical properties of the OLS estimator carry over from the simple regression model to the multiple regression model context in obvious ways.
- In particular, letting  $\hat{u}_i \equiv y_i - \hat{y}_i$  denote residual for individual  $i$ ,
  - The sample average of the residuals is zero and  $\bar{y} = \bar{\hat{y}}$ .
  - The sample covariance between each independent variable and  $\hat{u}_i$  is zero and the sample covariance between  $\hat{y}$  and  $\hat{u}_i$  is zero.
  - The point  $(\bar{x}_1, \dots, \bar{x}_k, \bar{y})$  is on the fitted regression line.

## Goodness of Fit

- We saw in the previous chapter that  $R^2$  provides one measure of how well a given model “fits” the data, where

$$R^2 = \frac{SSE}{SST} = \frac{\sum_{i=1}^n (\hat{y}_i - \bar{y})^2}{\sum_{i=1}^n (y_i - \bar{y})^2} \in [0, 1] \quad (26)$$

- The same metric can be used the multiple regression context.
- The  $R^2$  has all of the same advantages and disadvantages we saw in the simple regression model.
- Another representation of the  $R^2$  statistic is

$$R^2 = \frac{[\sum_{i=1}^n (y_i - \bar{y})(\hat{y}_i - \bar{\hat{y}})]}{[\sum_{i=1}^n (y_i - \bar{y})^2] [\sum_{i=1}^n (\hat{y}_i - \bar{\hat{y}})^2]} \quad (27)$$

which is just the sample correlation between  $y_i$  and  $\hat{y}_i$ .

## The Expected Value of the OLS Estimators

- Under conditions similar to those discussed in chapter 2, the OLS estimator will be unbiased.
- It is important to keep in mind the distinction between the estimator and the estimates.
  - An *estimator* is a rule for combining data to produce a numerical value for a population parameter; the form of the rule does not depend upon the particular sample obtained.  
... In the case of OLS, the estimator is  $\hat{\beta} = (\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{y}$ .
  - An *estimate* is the numerical value taken on by an estimator for a particular sample of data.
  - The estimator is a random variable, because it is a function of random variables, whereas an estimate is not.

## First Four Assumptions and the Unbiasedness of OLS

MLR.1 (Linear in Parameters): In the population, the dependent variable  $y$  is related to the independent variables  $x_1, \dots, x_k$  and the error  $u$  as

$$y = \beta_0 + \beta_1 x_1 + \dots + \beta_k x_k + u. \quad (28)$$

MLR.2 (Random Sampling): We have a random sample size of  $n$ ,  $\{(x_{i1}, \dots, x_{ik}, y_i) : i = 1, \dots, n\}$ , following the population model (28).

MLR.3 (No Perfect Collinearity): None of the independent variables are constant and there are no exact *linear* relationships among the independent variables.

MLR.4 (Zero Conditional Mean): The error  $u$  has an expected value of zero given any value of the explanatory variable; i.e.,

$$E(u|x_1, \dots, x_k) = 0 \quad (29)$$

- *Theorem 3.1*: Under assumptions MLR.1 through MLR.4, the OLS estimator is unbiased; i.e.,  $E(\hat{\beta}_j) = \beta_j$  for  $j = 0, \dots, k$ .

## Specification Errors

- There are two obvious specification errors that we might worry about:

### 1. Including an irrelevant variable.

- Suppose the true model is

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + u \quad (30)$$

and we estimate

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + u \quad (31)$$

- OLS is still an unbiased estimator, since *unbiasedness* holds regardless of the true value of the parameters, even  $\beta_j = 0$ .
- Including an irrelevant variable will, however, impact the variance of the OLS estimator.

### 2. Omitting a Relevant Variable

- For example, if (30) is the true model and we estimate.

$$y = \tilde{\beta}_0 + \tilde{\beta}_1 x_1 + \tilde{u} \quad (32)$$

## Omitted Variables Bias

- It turns out that there is a simple relationship between between the OLS estimator for  $\tilde{\beta}_1$  and the OLS estimator for  $\beta_1$ .
- Specifically,

$$\hat{\tilde{\beta}}_1 = \hat{\beta}_1 + \hat{\beta}_2 \hat{\delta}_1 \quad (33)$$

where  $\hat{\delta}_1$  is the OLS estimator for  $\delta_1$  in a simple regression of  $x_2$  on  $x_1$ .

- One can, in turn, show that

$$E(\hat{\tilde{\beta}}_1) = \beta_1 + \beta_2 \delta_1 \quad (34)$$

- The implications:
  - OLS will be unbiased if either  $\beta_2 = 0$  or  $\delta_1 = 0$ .
  - The size and direction of the bias will depend on the sign and size of  $\beta_2 \delta_1$
- With multiple regressors, the sign and size of the bias is less clear.

## The Variance of the OLS Estimators

- Assumption MLR.5 (Homoskedasticity): The error  $u$  has the same variance given any values of the explanatory variables; i.e.,  $\text{Var}(u|x_1, \dots, x_k) = \sigma^2$ .
- Theorem 3.2: Under Assumptions MLR.1 through MLR.5

$$\text{Var}(\hat{\beta}_j|\mathbf{x}) = \frac{\sigma^2}{SST_j(1 - R_j^2)} \quad (35)$$

where

$$SST_j = \sum_{i=1}^n (x_{ij} - \bar{x}_j)^2 \quad (36)$$

and  $R_j^2$  is the  $R^2$  from a regression of  $x_j$  on all the other covariates (including a constant).

- Equation (35) makes clear what factors influence  $\text{Var}(\hat{\beta}_j|\mathbf{x})$ .

## The Variance of the OLS Estimators (cont'd)

- In matrix notation, using only assumptions MLR.1 through MLR.4, we have

$$\begin{aligned}
 \text{Cov}(\hat{\beta}|\mathbf{x}) &= E\{[\hat{\beta} - \beta][\hat{\beta} - \beta]'|\mathbf{x}\} \\
 &= E\{[(\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{y} - \beta][(\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{y} - \beta]'|\mathbf{x}\} \\
 &= E\{[\beta + (\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{u} - \beta][\beta + (\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{u} - \beta]'|\mathbf{x}\} \\
 &= E\{[(\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{u}][(\mathbf{x}'\mathbf{x})^{-1}\mathbf{x}'\mathbf{u}]'|\mathbf{x}\} \\
 &= (\mathbf{x}'\mathbf{x})^{-1}E\{\mathbf{x}'\mathbf{u}\mathbf{u}'\mathbf{x}|\mathbf{x}\}(\mathbf{x}'\mathbf{x})^{-1}
 \end{aligned} \tag{37}$$

- These are the so-called *robust* variances.
- Adding assumption MLR.5, equation (37) reduces to

$$\text{Cov}(\hat{\beta}|\mathbf{x}) = \sigma^2(\mathbf{x}'\mathbf{x})^{-1} \tag{38}$$

## Estimating $\sigma^2$

- In practice, one will almost never know  $\sigma^2$ .
- Assumptions MLR.1 through MLR.5 are jointly known as *The Gauss-Markov assumptions*.
- Theorem 3.3: Under the Gauss-Markov assumptions,  $\hat{\sigma}^2$  is an unbiased estimator of  $\sigma^2$ ; i.e.,

$$E(\hat{\sigma}^2) = \sigma^2. \tag{39}$$

where

$$\hat{\sigma}^2 = \frac{1}{n - k - 1} \sum_{i=1}^n \hat{u}_i^2 = \frac{SSR}{n - k - 1} \tag{40}$$

- The *standard error* of  $\hat{\beta}_j$  becomes

$$se(\hat{\beta}_j) = \frac{\hat{\sigma}}{\sqrt{SST_j(1 - R_j^2)}} \tag{41}$$

## The Gauss-Markov Theorem

- Theorem 3.4: Under Assumptions MLR.1 through MLR.5, the OLS estimator  $(\hat{\beta}_0, \hat{\beta}_1, \dots, \hat{\beta}_k)$  are the best linear unbiased estimators (BLUE's) of  $\beta_0, \beta_1, \dots, \beta_k$ , respectively, where
  - *best* means lowest variance;
  - *linear* refers to the fact that the estimator, say  $\check{\beta}$ , is a linear function of the data on the dependent variable; e.g.,

$$\check{\beta}_j = \sum_{i=1}^n w_{ij} y_i \quad (42)$$

- So, among all possible linear unbiased estimators, OLS provides the lowest variance estimator given assumptions MLR.1 through MLR.5.