Scenario Sampling in Large Games

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Peer Effects with Binary Actions

There are t = 1, ..., T players, each of whom choose binary action $Y_t \in \{0, 1\}$.

Preferences:

$$v_t(\mathbf{y}; \mathbf{X}, \mathbf{U}, \theta) = y_t \left(X_t' \beta + \delta s(\mathbf{y}_{-t}) - U_t \right)$$

with

$$s\left(\mathbf{y}_{-t}\right) = \sum_{s \text{ friend of } t} y_s.$$

Agents prefer to take action (e.g., 'smoke', or buy a consumer good) when more of their peers do so as well ($\delta \geq 0$).

 X_t is a vector of observed agent attributes; U_t a random utility term.

Peer Effects with Binary Actions: Equilibria

 $\mathbf{Y} = (Y_1, \dots, Y_T)'$ is a NE in pure strategies if

$$Y_t = \mathbf{1} \left(X_t' \beta + \delta s \left(\mathbf{Y}_{-t} \right) \ge U_t \right)$$

simultaneously for all t = 1, ..., T.

When $\delta \geq 0$ there exists, for all $\mathbf{U} \in \mathbb{U}^T$, at least one NE in pure strategies (Tarski, 1955).

Policy implications of $\delta > 0$ are profound.

A System of Nonlinear Simultaneous Equations

If $U_t | \mathbf{X} \stackrel{iid}{\sim} \mathcal{N}(0,1)$, then we have a T simultaneous equations 'probit' model (e.g., Heckman, 1978, Maddala, 1983).

Model exhibits both 'simultaneity' and 'completeness' issues.

<u>Simultaneity</u>: Y_t enters the decision rule for player $s \Rightarrow U_t$ and Y_s covary, since Y_s is a component of $s(\mathbf{Y}_{-t})$, $\Rightarrow U_t$ and $s(\mathbf{Y}_{-t})$ will covary as well.

Incompleteness: There may be multiple NE and the model is silent on which one is selected (\Rightarrow distribution of Y|X not fully defined).

: a probit fit of Y_t onto X_t and $s(\mathbf{Y}_{-t})$ does <u>not</u> consistently estimate β and/or δ .

This Paper

We show how to make a simulated **ML estimation** consistent with the game theory,

by making an equilibrium assumption

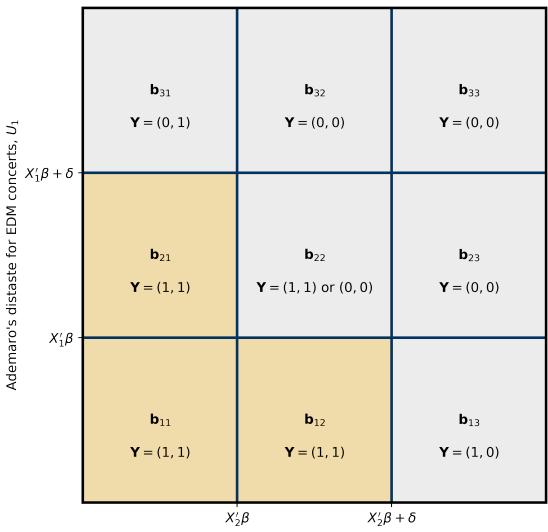
and approximating the log-likelihood function (and its derivatives) by simulation.

Ademaro, Brunhilde and the EDM Concert

Ademaro (t=1) and Brunhilde (t=2) are close friends deciding whether to attend, $y_t \in \{0,1\}$, a local electronic dance music (EDM) concert.

$$v\left(y_{t}, y_{-t}; x_{t}, u_{t}, \theta\right) = y_{t}\left(x_{t}'\beta + \delta y_{-t} - u_{t}\right). \tag{1}$$

It's more enjoyable to attend the concert with a friend: $\delta > 0$.



Brunhilde's distaste for EDM concerts, U_2

Scenarios

We can use the utility function and possible peer behaviors to partition the support of U_t in buckets:

$$\mathbb{R} = \left(-\infty, X_t'\beta\right] \cup \left(X_t'\beta, X_t'\beta + \delta\right] \cup \left(X_t'\beta + \delta, \infty\right)$$

Bucket boundaries coincide with possible values of the deterministic return to attendance.

Any draw $U_t \sim F_U$ will fall into one, and only one, bucket.

Scenarios

In a similar manner, the support of $U = (U_1, U_2)'$ can be partitioned into a set of rectangles (e.g., Bresnahan and Reiss, 1991).

$$\mathbb{R}^2 = b^1 \cup b^2 \cup \cdots b^9.$$

We can these rectangles scenarios (szenárien).

$$b^{2} = (-\infty, X'_{1}\beta] \times (X'_{2}\beta, X'_{2}\beta + \delta]$$
$$= (\underline{b}_{1}^{2}, \overline{b}_{1}^{2}] \times (\underline{b}_{2}^{2}, \overline{b}_{2}^{2}].$$

Equilibrium Selection

For all $\mathbf{U} \in b^2$ Ademaro will go to the EDM concert "no matter what", while Brunhilde is on the fence and only wants to go if Ademaro does.

The NE in this case is y = (1,1); they both go.

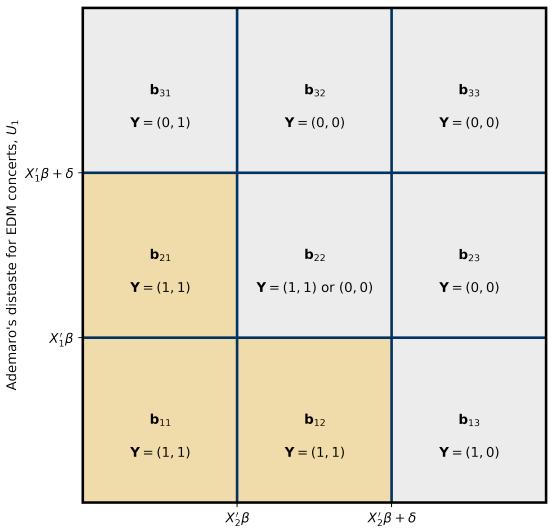
We assume the *minimal* equilibrium is always selected.

Likelihood

With an equilibrium selection assumption in hand, the probability of any game outcome $\mathbf{Y} = \mathbf{y} = (y_1, y_2)'$ corresponds to the probability that $\mathbf{U} = (U_1, U_2)'$ falls into one of the scenarios in which $\mathbf{Y} = \mathbf{y}$ is the (selected) NE.

The probability of observing Y = (1,1)', for example, corresponds to the examte chance that a pair of random utility shocks falls into one of the three cross-hatched scenarios.

For y = (1,1)' we have $\mathbb{B}_y = \{b_1, b_2, b_4\}.$



Brunhilde's distaste for EDM concerts, U_2

Likelihood (continued)

For y = (1,1)' we integrate $f_U(u) = f(u_1) f(u_2)$ over the three cross-hatched scenarios.

$$\Pr\left(\mathbf{Y} = \mathbf{y} | \mathbf{X}; \boldsymbol{\theta}\right) = \sum_{b \in \mathbb{B}_{\mathbf{y}}} \int_{\mathbf{u} \in b} f_{\mathbf{U}}\left(\mathbf{u}\right) d\mathbf{u}$$

$$= \int_{\mathbf{u} \in b^{1}} f_{\mathbf{U}}\left(\mathbf{u}\right) d\mathbf{u} + \int_{\mathbf{u} \in b^{2}} f_{\mathbf{U}}\left(\mathbf{u}\right) d\mathbf{u} + \int_{\mathbf{u} \in b^{4}} f_{\mathbf{U}}\left(\mathbf{u}\right) d\mathbf{u}$$

$$= \sum_{j=1,2,4} \left[F\left(\overline{b}_{1}^{j}\right) - F\left(\underline{b}_{1}^{j}\right) \right] \left[F\left(\overline{b}_{2}^{j}\right) - F\left(\underline{b}_{2}^{j}\right) \right]$$

$$= F\left(X_{1}'\beta\right) F\left(X_{2}'\beta\right) + F\left(X_{1}'\beta\right) \left[F\left(X_{2}'\beta + \delta\right) - F\left(X_{2}'\beta\right) \right]$$

$$+ \left[F\left(X_{1}'\beta + \delta\right) - F\left(X_{1}'\beta\right) \right] F\left(X_{2}'\beta\right). \tag{2}$$

Simulated Likelihood (continued)

An accept/reject Monte Carlo ("dartboard") simulation estimate is

$$\widehat{\mathsf{Pr}}(\mathbf{Y} = \mathbf{y} | \mathbf{X}; \theta) = \frac{1}{S} \sum_{s=1}^{S} \mathbf{1} \left(B^{(s)} \in \mathbb{B}_{\mathbf{y}} \right). \tag{3}$$

with $B^{(s)}$ now a random draw from \mathbb{B} with distribution $\zeta(b;\theta)$.

$$\widehat{\Pr}(\mathbf{Y} = \mathbf{y} | \mathbf{X}; \theta) = \frac{1}{S} \sum_{s=1}^{S} \mathbf{1}(\mathbf{y} \text{ is the NE at } \mathbf{U}^{(s)}).$$

Unfortunately in large games we will have $\mathbf{1}\left(B^{(s)} \in \mathbb{B}_{\mathbf{y}}\right) = \mathbf{0}$ with very high probability.

Importance Sampling Scenarios

Let $\lambda_{\mathbf{y}}(b;\theta)$ be a function which assigns probabilities to the elements of $\mathbb{B}_{\mathbf{y}}$.

We require that

- 1. $\lambda_{\mathbf{y}}(b;\theta)$ be strictly greater than zero for any $b \in \mathbb{B}_{\mathbf{y}}$ and zero otherwise (i.e., $b \in \mathbb{B} \setminus \mathbb{B}_{\mathbf{y}}$);
- 2. satisfy the adding up condition $\sum_{b \in \mathbb{B}_{\mathbf{v}}} \lambda_{\mathbf{y}}(b; \theta) = 1$.

Importance Sampling Scenarios (continued)

Rewrite the likelihood function as an *average* over those scenarios in the set $\mathbb{B}_{\mathbf{y}}$.

Let $\theta^{(0)}$ be some (fixed) value for the parameter; we have that

$$\Pr(\mathbf{Y} = \mathbf{y} | \mathbf{X}; \theta) = \sum_{b \in \mathbb{B}_{\mathbf{y}}} \zeta(b; \theta)$$

$$= \sum_{b \in \mathbb{B}_{\mathbf{y}}} \frac{\zeta(b; \theta)}{\lambda_{\mathbf{y}}(b; \theta^{(0)})} \lambda_{\mathbf{y}}(b; \theta^{(0)})$$

$$= \mathbb{E}_{\tilde{B}} \left[\frac{\zeta(\tilde{B}; \mathbf{X}, \theta)}{\lambda_{\mathbf{y}}(\tilde{B}; \theta^{(0)})} \right], \tag{4}$$

where \tilde{B} denotes a random draw from $\lambda_{\mathbf{y}}\left(b;\theta^{(0)}\right)$.

Importance Sampling Scenarios (continued)

Let $\tilde{B}^{(s)}$ be $s=1,\ldots,S$ independent draws from $\lambda_{\mathbf{y}}\left(b;\theta^{(0)}\right)$.

An importance sampling Monte Carlo estimate of the likelihood function is:

$$\widehat{\Pr}(\mathbf{Y} = \mathbf{y} | \mathbf{X}; \theta) = \frac{1}{S} \sum_{s=1}^{S} \frac{\zeta(\tilde{B}^{(s)}; \theta)}{\lambda_{\mathbf{y}}(\tilde{B}^{(s)}; \theta^{(0)})}.$$
 (5)

This estimate, because the cardinality of \mathbb{B}_y is finite, is consistent as $S \to \infty$.

All summands in (5) are non-zero.

This Paper

Develops an algorithm for sampling scenarios from $\mathbb{B}_{\mathbf{y}}$.

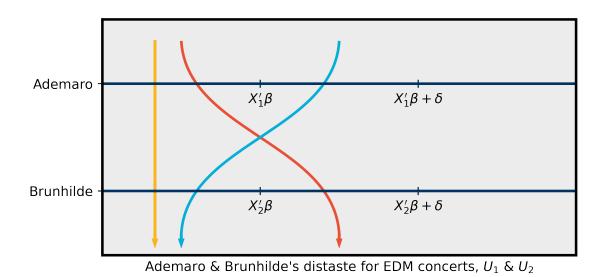
Allows for SML estimation of a class of supermodular games.

The analyst observes $N \ge 1$ games.

The space of action profiles \mathbb{Y} for each game has cardinality $\mathbf{2}^T$.

Can easily handle examples with ${\cal T}$ in the tens of thousands.

Key Idea



Key Idea

We proceed by drawing U such that $U \in \tilde{B}$, $\tilde{B} \in \mathbb{B}_y$ with probability one.

If we draw the elements of $\mathbf{U} = (U_1, \dots, U_T)'$ independently, then $\mathbf{U} \in B$, but $B \in \mathbb{B}_{\mathbf{y}}$ with negligible probability.

Instead we draw U_1, U_2, \ldots sequentially.

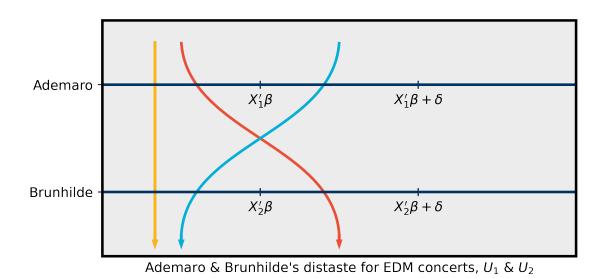
The support of U_t will depend on the realizations of U_s for s < t. We vary the support such that, in the end, $\mathbf{U} \in \tilde{B}$, $\tilde{B} \in \mathbb{B}_{\mathbf{y}}$ with probability one.

The logic of NE (and supermodularity) allows us to find the correct support for each draw.

Simulation Algorithm

- 1. \mathbf{y} is target NE. We want $\mathbf{U} \in \tilde{B}$ with $\tilde{B} \in \mathbb{B}_{\mathbf{y}}$.
- 2. Start with $y_t = 0$ cases: draw $U_t \in (X_t'\beta + s(\mathbf{y}_{-t})'\delta, \infty)$.
- 3. Go through $y_t = 1$ cases one at a time and
 - (a) check how many "defections" would occur if t contrary to fact doesn't take action (\Rightarrow new NE with $\tilde{y} \leq y$);
 - (b) get threshold $\bar{h}_t \in \left(X_t'\beta, X_t'\beta + s\left(\mathbf{y}_{-t}\right)'\delta\right]$ such that if $U_t \leq \bar{h}_t$ our sequence "stays on track."

Illustration



Random Utility Draws for $y_t = 1$ Cases

Finding the appropriate range restriction on U_t for the $y_t=1$ cases is key.

- 1. Since $s(\mathbf{y}_{-t})'\delta \geq 0$, if $U_t \in (-\infty, X_t'\beta]$ the action will be taken (strictly dominant strategy).
- 2. Also possible that a draw of $U_t \in \left(X_t'\beta, X_t'\beta + s\left(\mathbf{y}_{-t}\right)'\delta\right]$ is sufficiently low such that agent t would still choose to take the action.
- 3. If $U_t \in (X_t'\beta + s(\mathbf{y}_{-t})'\delta, \infty)$ agent t will not take the action (no matter what other agents do).

Random Utility Draws for $y_t = 1$ Cases (continued)

We can conclude that there exists an agent-by-action-specific threshold $\bar{h}_t \in \left(X_t'\beta, X_t'\beta + s\left(\mathbf{y}_{-t}\right)'\delta\right]$, such that

- if $U_t \leq \overline{h}_t$, then it is possible to construct subsequent draws such that, in the end, $\mathbf{U} \in \tilde{B}$ with $\tilde{B} \in \mathbb{B}_{\mathbf{y}}$ (as needed),
- ullet whereas if $U_t > \bar{h}_t$, it will not be possible.

Algorithm 1: Scenario sampler

Inputs: $\mathbf{z} = (\mathbf{X}, \mathbf{y})$, θ (i.e., a target pure strategy combination and a utility/payoff function)

- 1. Initialize $\mathbf{U} = (U_1, \dots, U_T)' = \underline{\mathbf{0}}_T$.
- 2. For t = 1, ..., T
 - (a) If $y_t = 0$, then sample $U_t \in \left[X_t' \beta + s \left(\mathbf{y}_{-t} \right)' \delta, \infty \right)$ from the conditional density $\frac{f(u)}{1 F\left(X_t' \beta + s \left(\mathbf{y}_{-t} \right)' \delta \right)} \stackrel{def}{\equiv} \omega_t f(u)$.
- 3. For t = 1, ..., T

- (a) If $y_t = 1$, then
 - i. determine \bar{h}_t using Threshold(z, θ , U, t);
 - ii. sample $U_t \in \left(-\infty, \bar{h}_t\right]$ from the conditional density $\frac{f(u)}{F(\bar{h}_t)} \stackrel{def}{\equiv} \omega_t f(u)$.
- 4. Find $\tilde{B} \in \mathbb{B}_{\mathbf{y}}$ such that $\mathbf{U} \in \tilde{B}$.

Outputs: The $T \times 1$ weight vector $\underline{\omega} = (\omega_1, \dots, \omega_T)'$, the vector of utility shifters \mathbf{U} and a (random) scenario $\tilde{B} \in \mathbb{B}_{\mathbf{y}}$.

Algorithm 2: Threshold finder

Inputs: z = (X, y), θ , U, t

- 1. For t' = 1, ..., T
 - (a) if $y_{t'} = 0$, then set $\tilde{U}_{t'} = U_{t'}$;
 - (b) if $y_{t'} = 1$, then
 - i. if t' < t, then set $\tilde{U}_{t'} = U_{t'}$ ($\bar{h}_{t'}$ already found)
 - ii. if t'>t, then set $\tilde{U}_{t'}=X_t'\beta-1$ ($\bar{h}_{t'}$ not already found; force $\tilde{Y}_{t'}=1$)

2. Set $\tilde{U}_t = X_t'\beta + s(\mathbf{y}_{-t})'\delta + 1$ (ensures that player t will not want to choose $\tilde{Y}_t = 1$ in Step 3 below)

3. Find the minimal NE, $\tilde{\mathbf{Y}}$, associated with $\tilde{\mathbf{U}}$. Set $\bar{h}_t = X_t'\beta + s\left(\tilde{\mathbf{Y}}_{-t}\right)'\delta$

Output: The threshold, \bar{h}_t .

Threshold finder (intuition)

By forcing player t to not take the action (Step 2), some players – for whom we have already simulated utility shocks (t' < t) – will choose to also now not take action (even thought $y_{t'} = 1$). This induces a new NE (step 3) with $\tilde{\mathbf{Y}} \leq \mathbf{y}$ (supermodularity).

 $ar{h}_t$ is the maximal value of U_t such that the "defections" in $\mathbf{\tilde{Y}}$ don't occur,

If $U_t \in \left(-\infty, \bar{h}_t\right]$, then player t will take the action as desired, and those players t' < t which "defected" in $\tilde{\mathbf{Y}}$ will also take the action.

OTH, if $U_t > \bar{h}_t$, then player t not taking the action, and some subset of players t' < t also not taking action, yields a minimal NE $(\tilde{\mathbf{Y}})$ below the target.

Monte Carlo Experiments, peer effects

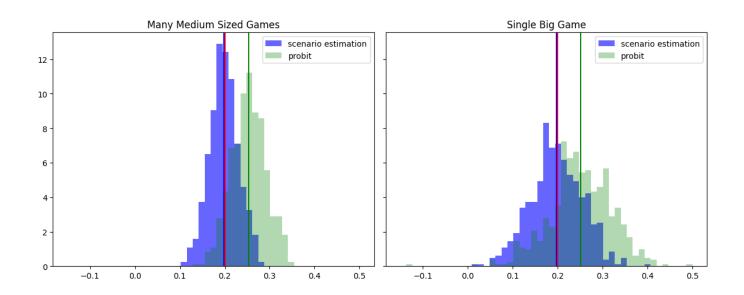
$$v_t(\mathbf{y}; \mathbf{x}, \mathbf{u}, \theta) \stackrel{def}{\equiv} y_t \left(x_t' \beta + \delta \left(\sum_{s \text{ is friend of } t} y_s \right) - u_t \right).$$

Friendships generated by a random geometric network. Four covariates, two discrete, two continuous.

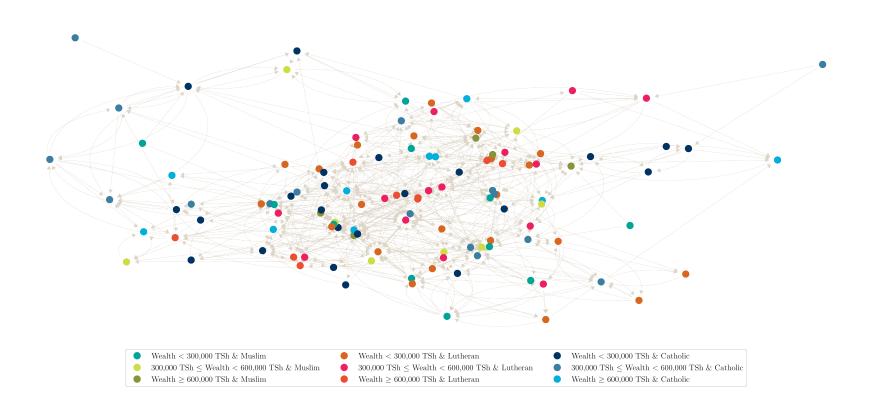
Two cases: 1. 2000 agents in 100 distinct friendship networks; 2. 500 agents in a single friendship network.

| $\delta_0 = 0.20$ | mean | 0.198 | 0.198 | |
|-------------------|-----------|-------|-------|--|
| | std. dev. | 0.032 | 0.058 | |
| | coverage | 0.954 | 0.885 | |

Monte Carlo Experiments (continued)



Application: Nyakatoke



| "Regressor" | Probit | SMLE $(S=1)$ | SMLE $(S = 10)$ | $\begin{array}{c} SMLE \\ (S = 100) \end{array}$ |
|--|---------|--------------|-----------------|--|
| Support $(\sum_{r=1}^{T} y_{rt} y_{rs})$ | 0.183 | 0.166 | 0.127 | 0.146 |
| | (0.031) | (0.015) | (0.014) | (0.031) |
| Parents, children and siblings | 1.485 | 1.511 | 1.509 | 1.510) |
| | (0.116) | (0.113) | (0.113) | (0.117) |
| Nephews, nieces, uncles, aunts, cousins, grandparents, grandchildren | 0.919 | 0.897 | 0.921 | 0.929) |
| | (0.128) | (0.127) | (0.127) | (0.128) |
| Other blood relative | 0.697 | 0.691 | 0.714 | 0.702 |
| | (0.102) | (0.100) | (0.100) | (0.101) |
| Distance (km) | -1.375 | -1.396 | -1.420 | -1.394 |
| | (0.100) | (0.099) | (0.099) | (0.101) |
| Same religion (Catholic, lutheran or Muslim) | 0.169 | 0.156 | 0.168 | 0.172 |
| | (0.049) | (0.048) | (0.048) | (0.048) |
| Same clan | 0.008 | 0.018 | 0.006 | 0.011 |
| | (0.079) | (0.078) | (0.078) | (0.079) |
| Both t and s household heads have completed primary school | -0.097 | -0.082 | -0.100 | -0.097 |
| | (0.156) | (0.155) | (0.156) | (0.156) |
| Activity overlap (0 to 1) | -0.012 | -0.013 | -0.011 | -0.011 |
| | (0.015) | (0.014) | (0.014) | (0.015) |
| Absolute household head age difference (decades) | -0.082 | -0.080 | -0.084 | -0.081 |
| | (0.021) | (0.021) | (0.021) | (0.021) |
| Absolute wealth difference (000,000s of Tanzanian Shillings) | -0.025 | -0.024 | -0.026 | -0.025 |
| | (0.008) | (0.008) | (0.008) | (0.008) |

Recap

- 1. Our approach sampled **ML estimation** feasible in supermodular games with many agents (T) and/or many actions (M).
- 2. Because we can also construct score estimates, we can fit high dimensional models (i.e., don't need to rely on grid searches).
- 3. Opens up a wide variety of large games to formal/structural empirical analysis.