# Jose Antonio de Luna

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### PHYSICS AND MATHEMATICS UNDERGRADUATE

Motivated and hard-working undergraduate student at Utrecht University. I have experience working as a HEMA warehouse worker as well as a sales intern for Praus Consulting. Great at working in teams in various industries (academic and applied), and excellent at managing customer interactions through my sales experience. Eager to gain more experience in part-time roles during my undergraduate studies!

#### **KEY COMPETENCIES**

Consistency Great at Building Relationships Hard-Working/Motivated
Time Management Fluent in English/Spanish Ability to Lead Group Projects
Working in Diverse Teams Organized and Timely Worker Quick Learner

#### **EDUCATION & CERTIFICATIONS**

Mathematics and Physics Double Degree (BSc) 2021 - 2025

Currently ongoing at Utrecht University

International Baccaleaureate 2017 - 2021

From the International School of Kuala Lumpur

## **WORK EXPERIENCE**

## Intern at Praus Consulting April 2024 - July 2024

Worked in the sales department of the start-up Praus Consulting. Helped reach new customers by LinkedIn outreach, crafting campaigns for client outreach, and taking sales meetings with potential clients. Worked remotely and primarily with sales to start-up tech companies in the US.

#### **HEMA Warehouse Worker**

October 2022 - November 2022

Worked part time at HEMA Warehouse in Utrecht. Experience meeting work quotas for scanning items, and working shifts on the weekends. Helped work with an international team to meet customer orders for HEMA.

## **LANGUAGES**

English French
Native Advanced

Spanish Dutch
Native Intermediate