Working Effectively with People in Government on Open Source Projects

http://jden.us/talk-2014-osbridge

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why government?

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instigator / web developer

CODE *for* AMERICA

civic hacking

hack

systems are
fundamentally hackable

“civic hacker”

you might *already* be a civic hacker

01010111 01100101 00100000 01110100 01101000 01100101
00100000 01010000 01100101 01101111 01110000 01101100
01100101 00100000 01101111 01100110 00100000 01110100
01101000 01100101 00100000 01010101 01101110 01101001
01110100 01100101 01100100 00100000 01010011 01110100
01100001 01110100 01100101 01110011 00101100 00100000
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01100101 01110010 00100000 01110100 01101111 00100000
01100110 01101111 01110010 01101101 00100000 01100001
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01110000 01100101 01110010 01100110 01100101 01100011
01110100 00100000 01010101 01101110 01101001 01101111 01101110

-James Madison

System Architect, 1787

I. hacking with *humility*

still ahead: II. what the hall?

why hack?

why be humble?

how might we be humble?

how might we be humble?

- inclusivity

“routing around the damage”

no one likes to be called *damaged goods*

“if you want to go fast,
go alone.

If you want to go far,
go together”

- oganizery aphorism

how might we be humble?

- inclusivity
- communication

communicate!

no ego

when I see $observation
I feel $emotion
because I need $need
could you please $request

- Isaac Schuleter, slide 31, http://bit.ly/1pchusv

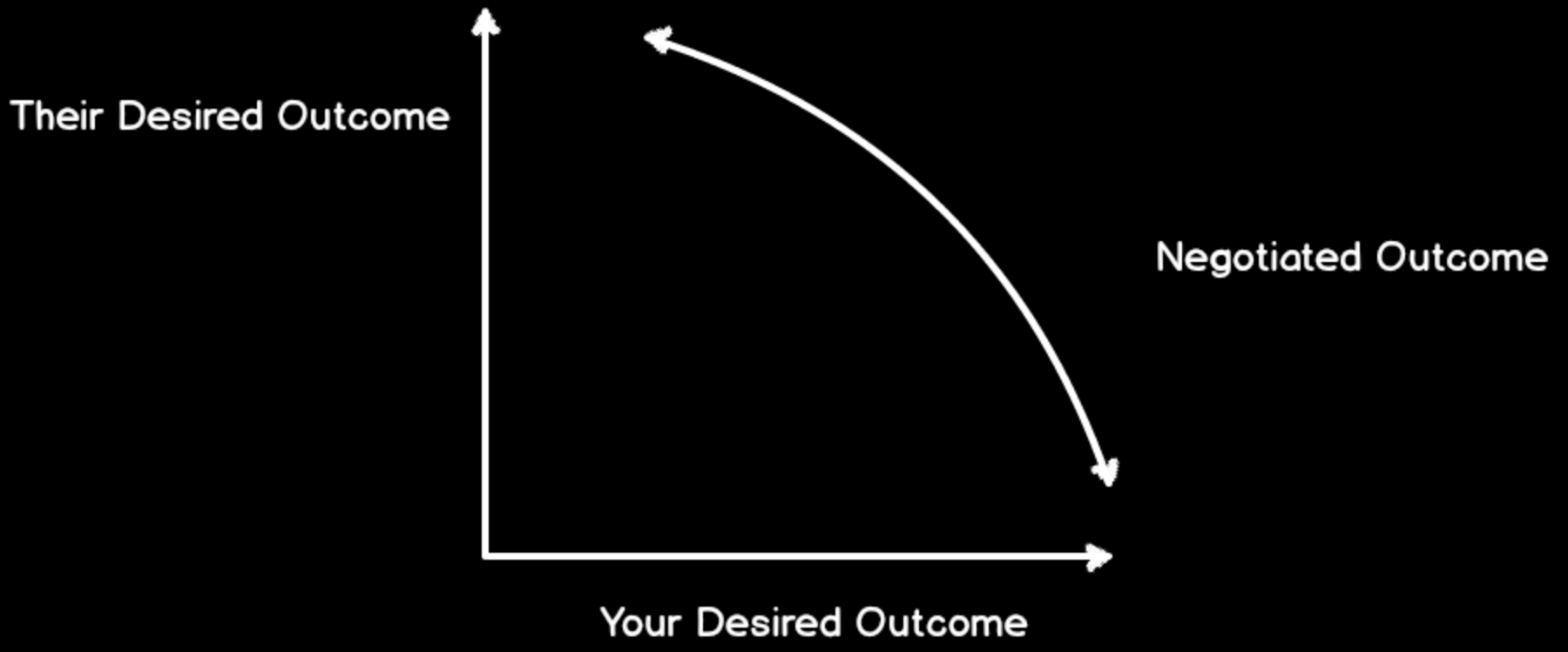
speak plainly

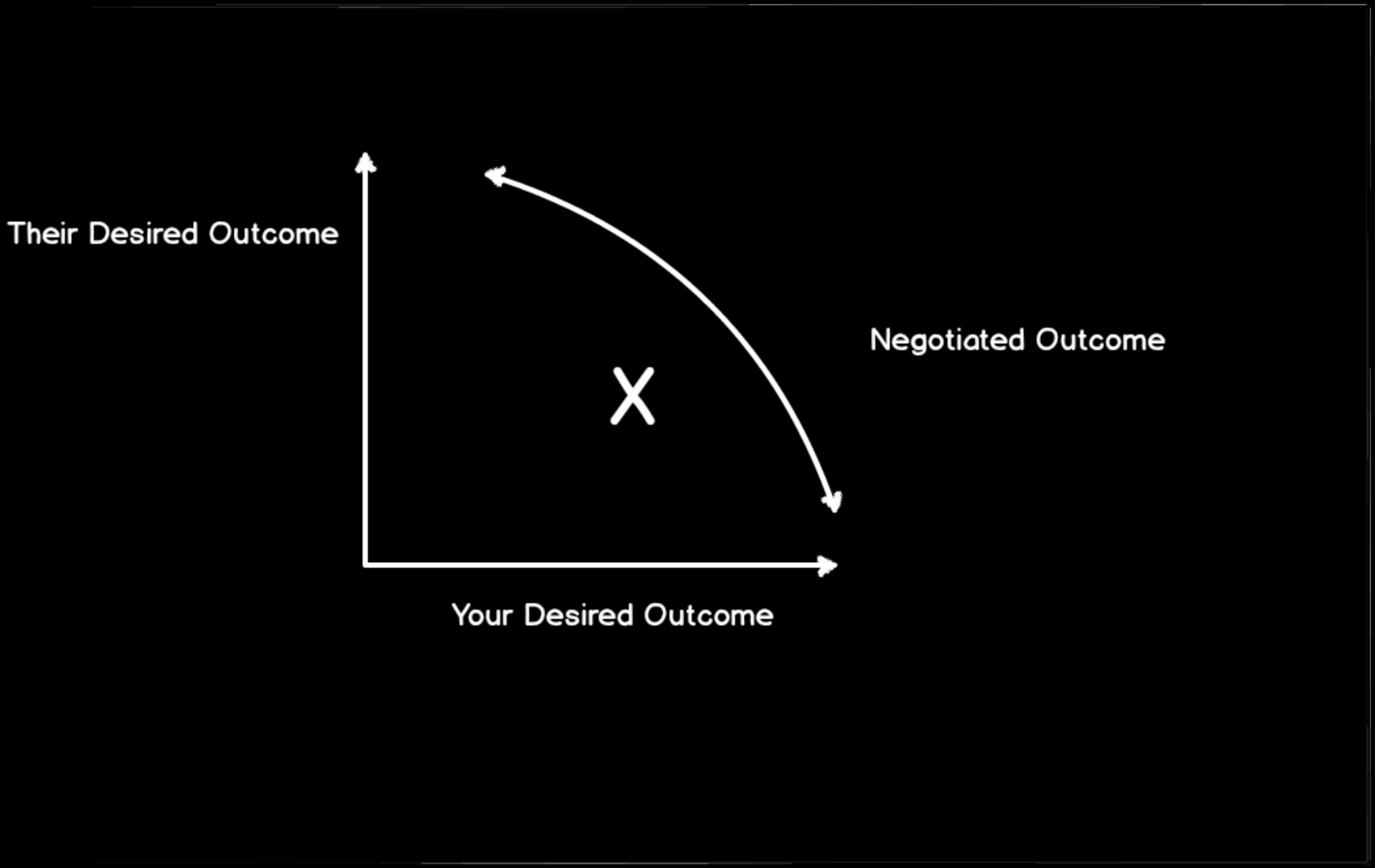
existing words

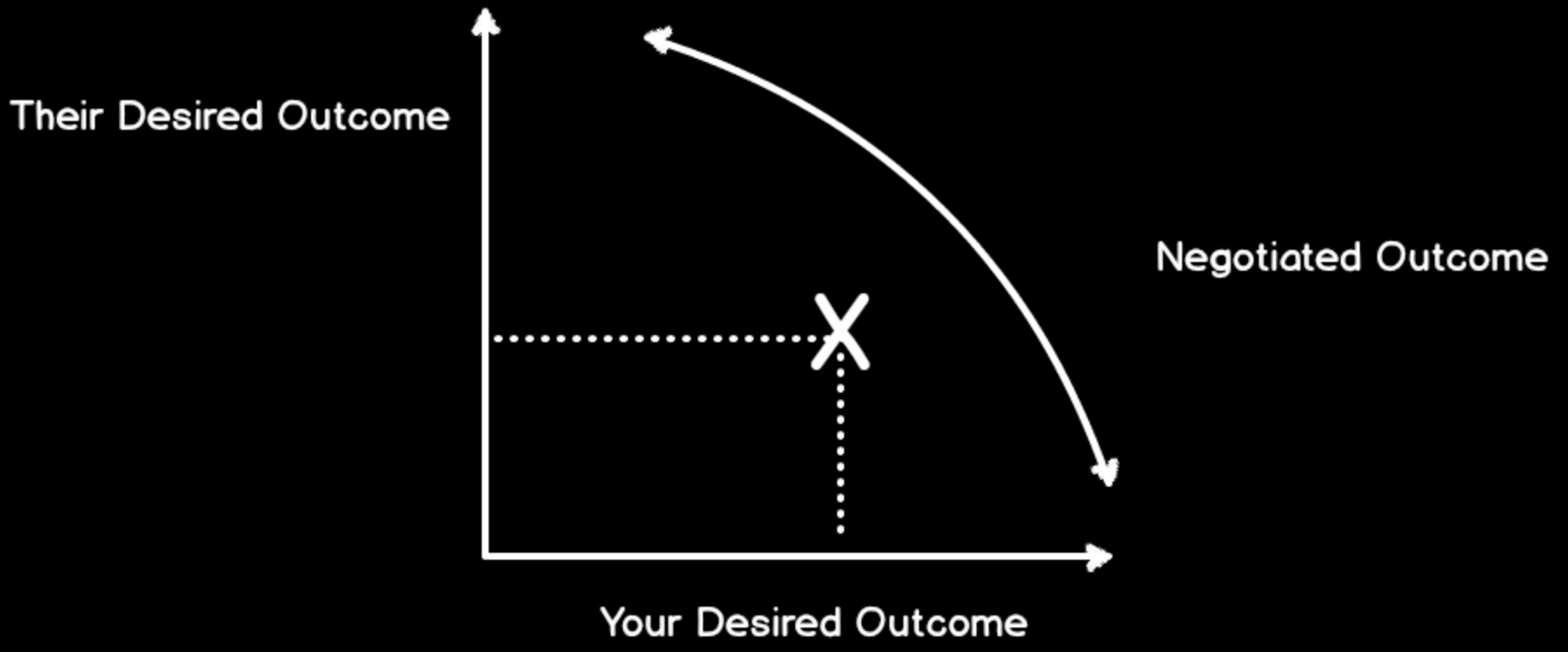
negotiation

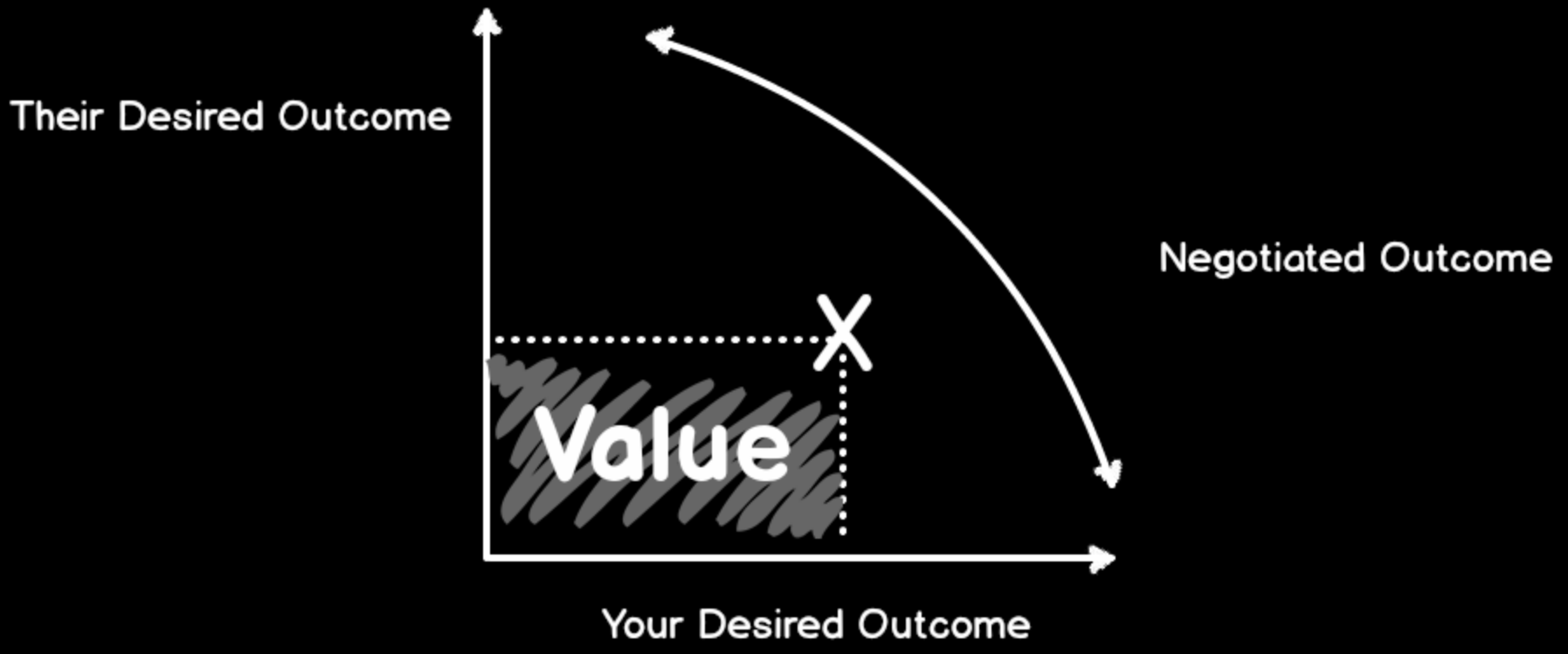
negotiation: prepare

negotiation: be open


Their Desired Outcome
Negotiated Outcome
Your Desired Outcome


Their Desired Outcome
Negotiated Outcome
X
Your Desired Outcome


Their Desired Outcome
Negotiated Outcome
Your Desired Outcome

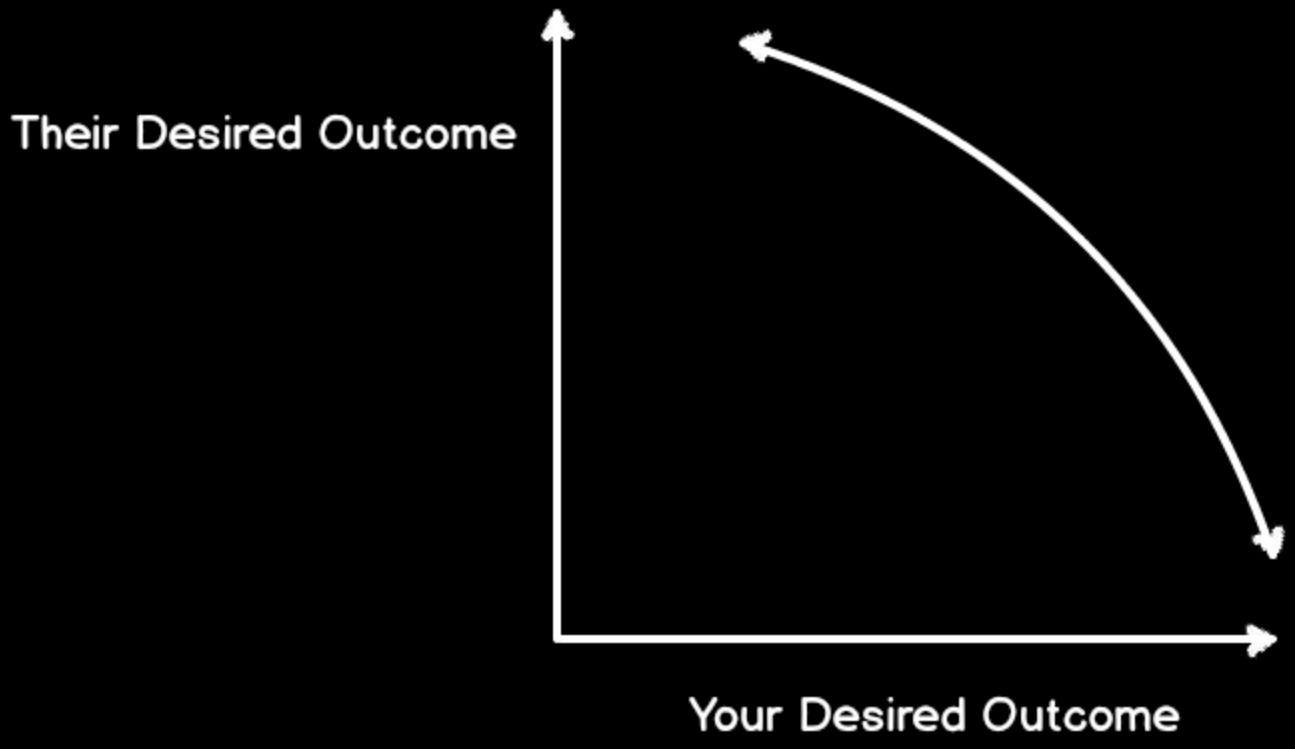

Their Desired Outcome
Negotiated Outcome
Value
Your Desired Outcome

Their Desired Outcome
Waste
Negotiated Outcome
Your Desired Outcome

X

Negotiated Outcome

Your Desired Outcome


Their Desired Outcome
Your Desired Outcome

build trust

delivery as a strategy

share credit

II. what the *hall?*

bureaucracy is hard to spell but it’s not a bad word

“we’re from the government and we’re here to help”

follow the $

elections

appointed? classified?

know who you’re working with

keep following the $

procurement and purchasing

operations & sustainability

context is key

Thank you

- Questions, comments, feedback
  - @_ jden (that’s an underscore) / jason@denizac.org
- Slides, etc
  - http://jden.us/talk-2014-osbridge