

Current positions and affiliations

Reader (Associate Prof.), School of Economics and Finance, Queen Mary University of London (2023–)
Assistant Professor, Institute for International Economic Studies (2015–) (tenured April 2023, on leave)
Lecturer, LSE Summer School (2022–) (renewed annually)
External examiner (MRes Economics, LSE)
EUDN Full Member (2025–)
Associate Editor, *Economica* (2023–)
IFS Research Associate (2023–)
J-PAL Europe Invited Researcher (2023–)
CEPR Research Affiliate (2020–)
ThReD Associate (2019–)
CESifo Fellow (2019–), (Affiliate 2015–2018)
CAGE Research Associate (2018–)

Past positions

Visiting fellow, briq, Bonn (2017, 2018, 2019)
Post-doc, Institute for International Economic Studies (2014–15)

Education

London School of Economics, PhD Economics (2010–14)
London School of Economics, MRes Economics (with distinction) (2009–10)
London School of Economics, MSc Economics (with distinction) (2008–09)
University of Nottingham, BSc (Hons) Economics & Econometrics (1st class) (2005–08)

Awards and grants

J-PAL pilot grant GEA-25-03055 “FAME: Female Access to Male-dominated Employment” 55,220 USD (2025–) *co-PI, with Gharad Bryan, Mariajose Silva Vargas, and Céline Zipfel*
IGC project grant P-0002673 “Can Soil Testing Unlock Agricultural Productivity Gains?” 100,000 GBP (2024–) *co-PI, with Gharad Bryan (PI), Konrad Burchardi, and Miguel Fajardo-Steinhauser*
Riksbankens Jubileumsfond project grant P23-0488 (awarded but declined due to relocation) “Who Benefits from Development Programs?” 5,616,019 SEK (2023) *PI, with David Rhys Bernard, Gharad Bryan, Sylvain Chabé-Ferret, Jasmin Claire Fliegner, and Roland Rathelot*
Swedish Research Council research grant 2022-03354 “Empowering Agriculturalists through Structured Experimentation” 4,455,000 SEK (2023–) *co-PI, with Gharad Bryan and Konrad Burchardi (PI)*
Handelsbanken’s Research Foundations, P21-0102. “Research in Behavioral Economics and Public Policy” (PhD student funding) 2,400,000 SEK (2021–) *PI*
CEDIL project grant, S.218. “How Biased are Observational Methods in Practice? Accumulating Evidence Using Randomised Controlled Trials with Imperfect Compliance.” £184,955.24 (2020–2023) *co-PI, with Roland Rathelot (PI), Gharad Bryan, Sylvain Chabé-Ferret, Greg Fischer, and Jasmin Fliegner*

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Swedish Research Council research grant 2019-04468 “Developing and Testing a Market Design Solution for Land Trade” 4,386,867 SEK (2020–2023) *PI, with Gharad Bryan, Mariajose Silva Vargas, and Tom Wilkenning*

Economic Journal refereeing prize, 2018

Foundations of Human Behavior Initiative. “Depression, Beliefs and Economic Behaviors” \$40,000 (2018–2020) *co-PI, with Johannes Haushofer, Vikram Patel, Gautam Rao (PI), Frank Schilbach, and Pierre-Luc Vautrey*

Kungliga Vetenskapsakademien foundations, SO2018-0034. “Gender Discrimination in the Evaluation of Teamwork” 300,000 SEK (2018–2020) *PI, with Ingvild Almås, Serena Coccio, and Anna Sandberg*

Handelsbanken’s Research Foundations, P2017-0243:1. “Experiments on Economic Behavior Under Non-standard Constraints” 2,000,000 SEK (2017–2023) *co-PI, with Robert Östling (PI) and Ingvild Almås*

Mannerfelts fond small grants (2015, 2016, 2017, 2018, 2019, 2020)

Stiftelsen Lars Hiertas Minne small grant (2015)

Swedish Research Council research grant 2015-03426 “Credit Constraints and Capital Misallocation in Agriculture: Theory and Evidence from Uganda” 4,200,000 SEK (2016–2018) *co-PI, with Konrad Burchardi (PI), Selim Gulesci and Benedetta Lerva*

PEDL pilot grant “Collateralised Lending for Microenterprise: Impact, Misallocation and Moral Hazard” £93,000 (2015–2016) *co-PI, with Konrad Burchardi (PI) and Benedetta Lerva*

Nominee, Distinguished CESifo Affiliate Prize (2015)

Handelsbanken’s Research Foundations (note these are salary grants awarded to IIES of which I was the beneficiary): B2014-0460:1 (2015–2018), BF17-0003 (2018–2021)

IGC grant: “Understanding the Efficiency Effects of a Credit Bureau: A Cluster Randomized Controlled Trial” £49,959 (2014–2016) *co-PI, with Aban Haq (PI) and Gharad Bryan*

STICERD small grant: “Loss Aversion, Contract Framing and Worker Selection: Evidence from an Online Labor Market Experiment” (2013)

STICERD small grant: “Regulating Microfinance: Theory and Policy in Light of the Indian Crisis” (2012) *with Maitreesh Ghatak (PI) and Thiemo Fetzer*

Russell Sage Foundation Summer Institute in Behavioral Economics (2012)

ESRC PhD Studentship (2008–12)

Publications

Borrowing Constraints and Demand for Remedial Education: Evidence from Tanzania, *with Konrad Burchardi, Selim Gulesci, and Munshi Sulaiman.*

The Economic Journal, 2024. Vol 134, Issue 662, pp 2621–2637.

Testing Willingness to Pay Elicitation Mechanisms in the Field: Evidence from Uganda, *with Konrad Burchardi, Selim Gulesci, Benedetta Lerva, and Stefano Tripodi.*

Journal of Development Economics (short paper), 2021. Vol 152.

Measuring and Bounding Experimenter Demand, *with Johannes Haushofer and Christopher Roth.* American Economic Review, 2018. Vol 108, Issue 11, pp 3266–3302.

Commercialization and the Decline of Joint Liability Microcredit, *with Thiemo Fetzer and Maitreesh Ghatak.*

Journal of Development Economics, 2018. Vol 134, pp 209–225.

Market Structure and Borrower Welfare in Microfinance, *with Thiemo Fetzer and Maitreesh Ghatak.*

The Economic Journal (refereed conference volume), 2018. Vol 128, Issue 610, pp 1019–1046.

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Your Loss is My Gain: A Recruitment Experiment with Framed Incentives.

Journal of the European Economic Association, 2018. Vol 16, Issue 2, pp 522–559.

Bonus versus Penalty: How Robust Are the Effects of Contract Framing? *with Francesco Fallucchi, Felix Kölle, Daniele Nosenzo, and Simone Quercia.*

Journal of the Economic Science Association, 2017. Vol 3, Issue 2, pp 174–182.

Group Lending Without Joint Liability, *with Thiemo Fetzer and Maitreesh Ghatak.*

Journal of Development Economics, 2016. Volume 121, pp 217–236.

Working papers

Liquidity Constraints and Capital Allocation: Evidence from a Selective Trial with Ugandan Farmers, *with Konrad Burchardi, Benedetta Lerva and Stefano Tripodi*

How Much Should We Trust Observational Estimates? Accumulating Evidence Using Randomized Controlled Trials with Imperfect Compliance, *with David Rhys Bernard, Gharad Bryan, Sylvain Chabé-Ferret, Jasmin Claire Fliegner, and Roland Rathelot.*

Implicit Preferences, *with Tom Cunningham*

The Long-Run Effects of Psychotherapy on Depression, Beliefs, and Economic Outcomes, *with Bhargav Bhat, Johannes Haushofer, Vikram H. Patel, Gautam Rao, Frank Schilbach, and Pierre-Luc Vautrey.*

Market Design for Land Trade: Evidence from Uganda and Kenya, *with Gharad Bryan, Mariajose Silva Vargas, Tom Wilkening, and Nitin Yadav.*

Depression for Economists, *with Johannes Haushofer.*

Non-refereed publications

Experimenter Demand Effects, *with Lise Vesterlund and Alistair Wilson.*

Forthcoming in “Handbook of Experimental Methods in the Social Sciences,” ed. Alex Rees-Jones.

Experimenter Demand Effects.

Forthcoming in “Encyclopedia of Experimental Social Science,” ed. Bereket Kebede.

Experimenter Demand Effects, *with Lise Vesterlund and Alistair Wilson.*

In “Handbook of Research Methods and Applications in Experimental Economics,” ed. Arthur Schram and Aljaž Ule, 2019.

Depression Through the Lens of Economics: A Research Agenda, *with Johannes Haushofer.*

In NBER volume “The Economics of Asset Accumulation and Poverty Traps,” 2019.

Is the credit worth it? For-profit lenders in microfinance with rational and behavioral borrowers, *with Maitreesh Ghatak.*

Annals of Public and Cooperative Economics, Centennial Issue, 2018.

Other writing

Microfinance, VoxDevLit review (2021). *Co-editor. Editors: Jing Cai, Muhammad Meki, Simon Quinn; co-editors: Erica Field, Cynthia Kinnan, Jonathan Morduch, and Farah Said.*

Microfinance, Market Structure, and Borrower Welfare: Regulatory Lessons from the Indian Crisis (2012) *with Maitreesh Ghatak and Thiemo Fetzer.* Report prepared for the World Bank

Selected work in progress

Smallholder Farmers Want to Trade Land: Experimental Evidence from Uganda, *with Dominik Biesalski, Gharad Bryan, Apollo Tumusiime, and Tom Wilkening*

Empowering Agriculturalists through Structured Experimentation, *with Gharad Bryan, Konrad Burchardi, and Miguel Fajardo-Steinhauser*

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Implicit Gender Discrimination: Evidence from 41 Countries, *with Ingvild Almås, Sebastian Fest, and Anna Sandberg Trolle-Lindgren*.

Partnerships and Returns to Scale in Small-Scale Enterprises: Evidence from the Philippines, *with Gharad Bryan, Dean Karlan, and Chris Udry*

Female Access to Male-dominated Employment: Evidence from Senegal, *with Gharad Bryan, Marie Christelle Mabeu, Mariajose Silva-Vargas, and Céline Zipfel*

Low-cost, One-sided Bounds for Experimenter Demand Effects.

Teaching

PhD Development Economics (QMUL), (2025–)

UG Economics of Innovation and Artificial Intelligence (QMUL), (2025–)

UG Economics of Social Issues (QMUL), (2023–)

School teaching award: Excellence in Undergraduate Elective Module Teaching (2023/24)

UG Introduction to Behavioural Economics (LSE summer school), (2022–)

PhD CUSO Winter School in Behavioral Economics and Experimental Research (2024)

PhD Paper-writing course in Development & Experimental (Stockholm), (2021–2023)

PhD Development Economics (Stockholm), (2017–2023)

PhD Behavioral Economics I & II (Stockholm), (2015–2023)

PhD Applied Empirical Economics (Stockholm), (2017/18–2019/20)

PhD Experimental Methods (Stockholm), (2015/16–2016/17)

Teaching assistant (LSE): MSc Development Economics; MSc math camp; UG Introduction to Econometrics; UG Introduction to Economics; UG Microeconomic Principles II.

LSE Economics Department Teaching Prizes (2010 & 12)

Presentations (excluding job talks)

2025: ISEG Lisbon; Nova Lisbon; Dutch Development Economics Network conference; Oslo/Frisch; Warwick; World Bank land conference

2024: Glasgow; EBRD; Helsinki GSE; Bologna; Bravo Behavioral Conference, Brown; Berlin; CESifo behavioral conference; ASWEDE

2023: NHH Bergen; CEPR development conference; job talks.

2022: Chicago; CEPR development conference; Namur; CEU; CESifo behavioral conference; Warwick mental health conference; Frankfurt; ASWEDE; Lille

2021: Nottingham; Stockholm School of Economics; VIBES; Waseda; SED conference; EEA-ESEM Congress; CESifo education; ASWEDE

2020: USC; Munich; Toulouse; NEUDC; IZA education conference; Copenhagen Business School

2019: George Mason University; Tilburg; Nordic Behavioral/Experimental Economics (keynote); Lahore School of Economics; Pittsburgh; Penn State; Copenhagen Behavioral Economics and Public Policy workshop; Geneva Graduate Institute; Manchester; Berlin CEC conference

2018: Warwick; Zurich; Barcelona Summer Forum; ECBE; CESifo Behavioral conference; Swedish Ministry of Finance

2017: ASSA meetings; Oxford; Wharton OID; LSE; Sussex; RES annual meeting; Bonn; Cologne; SITE experimental; Lund; Melbourne; Becker Friedman Institute Health Econ Conference; CESifo behavioral conference; Berlin

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2016: Wisconsin; Gothenburg; NHH Bergen; Berlin; CESifo behavioral conference; Busara Center, Nairobi; Aix-Marseille; UC Santa Cruz; NIBS conference; Natural Experiments and Controlled Field Studies workshop; ECBE (invited discussant)

Reviewing

Journals: AEJ: Applied, AEJ: Microeconomics, American Economic Review, AER: Insights, American Journal of Agricultural Economics, Economic Development and Cultural Change, Economic Journal, Econometrica, Economica, European Economic Review, Experimental Economics, Games and Economic Behavior, Journal of Accounting Research, Journal of African Economies, Journal of Applied Econometrics, Journal of Comparative Economics, Journal of Development Economics, Journal of Development Studies, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Law, Economics, and Organization, Journal of Money, Credit, and Banking, Journal of Political Economy, JPE Micro, Journal of Public Economic Theory, Management Science, PNAS, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Scandinavian Journal of Economics, World Bank Economic Review.

Funders: ERC, ESRC, Leverhulme, US NSF, USAID DIV, Swiss NSF, Weiss Foundation.

Doctoral defenses: Duncan Webb (PSE, 2024); Akib Khan (Uppsala, 2024); Arne Nasgowitz (NHH, 2024)

Other: Econometric Society Winter Meeting Program Committee (2024), EEA Congress Program Committee (2019, 2023), CESifo Distinguished Young Affiliate Award prize committee (Behavioral economics, 2022), ECBE Program Committee (2018)

PhD advisees (defense dates)

Former: Benedetta Lerva (World Bank DIME, 2020); Louise Lorentzon (SNS, 2020); Sebastian Tebbe (UCSD Postdoc/Melbourne AP, 2023); Mariajose Silva Vargas (J-PAL, 2024); Dominik Biesalski (ILO, 2025); Iacopo Bianchi (World Bank, 2025), Giulia Tozzi (World Bank, 2026).

Current: IIES: Huen Tat Au-Yeung. QMUL: Fernando Stragliotto; Zhenghao Liu, Winnie Mughogho.

Department service

QMUL: Co-director MRes/PhD program (2024–), Research committee (2023–2025), “SEF Development Tea” (2023–), “SEF Speed Brown Bag” (2023–)

IIES: Junior hiring committee (2017/18–2019/20), junior job market placement (2017/18–2019/20), seminar committee (2020–2023), founder/organizer “IIES-NEK Development Tea” (2020–2023)

Personal information

Citizenship: British, Swedish