

# Jesse Weiss

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## EXPERIENCE

### The Walt Disney Company – Burbank, CA

#### *Analytics Intern - Decision Science & Integration*

*Jul 2017 – Present*

- Provide analytics consulting support to the finance, marketing, and consumer products teams at Disney Studios
- Analyze internal and external trends in paid media for pre-theatrical release. Own the process from initial data collection to insight generation and presentation of findings to key stakeholders
- Partner with consumer products to improve assortment planning and accurately forecast revenue for new titles. Created data acquisition timeline and developed a methodology for codifying films to assess similarities
- Designed and implemented a procedure for integrating multiple disparate data sources to optimize paid media allocation and enable time phased forecasting for home entertainment revenue streams

### Barco Uniforms Inc - Gardena, CA

#### *Senior Supply Chain Analyst*

*Dec 2015 – Jul 2017*

- Lead planning, forecasting and inventory management initiatives for Barco's medical division
- Developed forecasting strategies and refined the application of statistical forecast models for 12K+ active SKUs, contributing \$6 million/month in revenue
- Built and maintained supply chain reporting tools to streamline planning activities and enable KPI tracking
- Reduced on hand inventory by \$500k while supporting top line revenue growth of \$8 million YoY

#### *Demand Planner*

*Jul 2014 – Dec 2015*

- Developed and refined SKU level forecasts for tri-annual medical product launches. Standardizing the process for new item forecast distribution by creating re-usable product profiles
- Analyzed forecast error and abnormal demand patterns weekly to ensure continuous availability of supply. Decreased average out-of-stock occurrences by 26% over a 3-month period
- Collaborated with internal sales and merchandising teams to evaluate customer forecast accuracy and quantify feedback from the marketplace

### Eaton Corporation - Los Angeles, CA

#### *Supply Chain Analyst*

*Jun 2012 – Jul 2014*

- Developed and managed production schedules for 90+ hydraulic and pneumatic assemblies with complex multi-level BOM's, contributing \$2 million/month in revenue
- Provided support to procurement, operations, and program management through analysis of manufacturing timelines and program strategies (EOQ's, make vs. buy, program prioritization, etc.)
- Improved work order On Time to Release KPI from 51% to 72% in 2 months through Pareto analysis of missed releases and proactive collaboration with purchasing regarding underperforming suppliers

## EDUCATION

### University of Southern California - Los Angeles, CA

#### *Masters of Science - Business Analytics*

*Aug 2016 – Dec 2018*

GPA: 3.92

### Arizona State University - Tempe, AZ

#### *Bachelors of Science - Information Systems*

*Aug 2008 – May 2012*

#### *Bachelors of Science - Supply Chain Management*

**Awards:** Presidential Scholarship, received full-ride tuition

**Honors:** Barrett Honors College Graduate, Magna Cum Laude

GPA: 3.73

## TECHNICAL SKILLS

	<i>Proficient</i>	<i>Familiar</i>
<i>Languages</i>	R, SQL, HTML, CSS	Python, JavaScript (D3, jQuery)
<i>Software</i>	Excel, Access, Powerpoint	Tableau, GitHub, DOMO, JMP, Inkscape
<i>Modeling</i>	Forecasting, Regression(Linear, Logistic, Poly)	Clustering(Hierarchical, K-means), Optimization