

Vessel Identification and Technical Details

Vessel Identification		Registry Information	
IMO Number	[imo_number]	Flag State	[flag_state]
Vessel Type	[vessel_type]	Call Sign	[call_sign]
Year Built	[year_built]	Vessel Owner	[vessel_owner]
Length Overall (LOA)	[length_overall]	Vessel Operator / Manager	[vessel_operator]
Beam (Width)	[beam]	ISM Manager	[ism_manager]
Draft	[draft]	Registry Port	[registry_port]
Technical Specifications		Capacity Details	
Gross Tonnage (GT)	[gross_tonnage]	Deadweight (DWT)	[deadweight]
Net Tonnage (NT)	[net_tonnage]	Cargo Capacity (m³ / barrels)	[cargo_capacity]
Classification Society	[class_society]	Number of Cargo Tanks	[cargo_tanks]
Main Engine Type	[engine_type]	Pumping Capacity (m³/hr)	[pumping_capacity]
Speed (knots)	[speed]		

{company_name}

{refinery_name}

COMMERCIAL INVOICE

TO:	{TO}
DESIGNATIONS:	{DESIGNATIONS}
VIA:	{VIA}
POSITION:	{POSITION}
COMMERCIAL INVOICE №: BPR/	{COMMERCIAL_INVOICE_No}
ISSUED DATE:	{ISSUED_DATE}
VALIDITY:	{VALIDITY}
Address:	{Address}
BIN:	{BIN}
OKPO:	{OKPO}
Tel:	{Tel}
Email:	{Email}

COMMERCIAL INVOICE №:	{COMMERCIAL_INVOICE_No}
ISSUED DATE / VALIDITY:	{Issued_Date} / {Validity}

PRODUCT DESCRIPTION	{Product_Description}
COUNTRY OF ORIGIN	{Country_Of_Origin}
QUANTITY	{Quantity} M/T TRIAL AND {Quantity} M/T PER MONTH FOR 1 YEAR
PRICE	USD {Price}
COMMISSION	TOTAL COMMISSION \$10; SHARED \$5 BUYER SIDE & \$5 SELLER SIDE
TOTAL PRODUCT VALUE	{Total_Product_Value}

LEGAL DOCUMENT

S E R V I C E S

PetroDealHub

Connecting Tankers, Refineries, and Deals

TRANSPORTATION METHOD	TANKER/VESSEL
DELIVERY PORT	{Delivery_Port}
PAYMENT	AFTER SUCCESSFUL DIP TEST BY MT103/TT
INSPECTION	SGS FOR QUALITY & QUANTITY ANALYSIS

SELLER INFORMATION		BUYER INFORMATION	
NAME:	{Seller_Name}	COMPANY NAME:	{Buyer_Company_Name}
ADDRESS:	{Seller_Address}	ATT:	{Buyer_Attention}
Refinery :	{Seller_Refinery}	DESIGNATIONS:	Buyer_Designations}
COMPANY REGISTRATION	{Seller_Company_Reg}	PASSPORT NO.:	{Buyer_Passport_No}
ADDRESS:	{Seller_Address2}	OFFICER BIN:	{Buyer_BIN}
REPRESENTATIVE:	{Seller_Representative}	COMPANY NAME:	{Buyer_Company_Name2}
PASSPORT NO.:	{Seller_Passport_No}	ATT:	{Buyer_Attention2}
COMPANY REG. NO:	{Seller_Company_No}	DESIGNATIONS:	{Buyer_Designations2}
DESIGNATION:	{Seller_Designation}	TEL/FAX:	{Buyer_TelFax}
EMAILS:	{Seller_Emails}	E-MAIL:	{Buyer_Email}

NON-NEGOTIABLE FOB TANK TO VESSEL (TTV) TRANSACTION PROCEDURES

- 1) Buyer issue ICPO containing the seller's working procedure with banking details and scanned copy of buyer's passport along with EXIT BUYER CPA Document.
- 2) Seller issues commercial invoice of the product in tanks at the port for Buyer and buyer's logistics sign and return commercial invoice to seller, along with ATV for the CPA.
- 3) Seller sends to the Buyer Tank-to-Vessel-Injection-Agreement (TTVIA) to be endorsed by both Seller Buyer and exit Buyer's Logistics Companies.
- 4) Upon the returned of the endorsed TTVIA, Seller releases to the Buyer the following PPOP documents:
 - a) (ATV) with access code and hub number in order to verify the product
 - b) GPS Coordinate-Tank Storage Receipt (TSR)
 - c) Injection Report
 - d) Unconditional Dip test authorization letter (DTA)
 - e) Authorization to sell.
 - f) Fresh SGS Report in Seller Tank.
- 5) [Optional] At Buyer expenses the Buyer conducts a DIP TEST and gets an SGS report.
- 6) Upon satisfactory result of the dip test, Seller's storage Company issues to the Buyer the Notice of Readiness (NOR) to inject the product.
- 7) Buyer provides Q88 and ATI from his Logistic Company and also makes available the Vessel for the injection process to commence as scheduled.
- 8) The buyer pays via MT103/TT against Title Transfer Ownership on Bank to Bank, within 48 Hrs.
- 9) Seller pays to all intermediaries.

SELLER'S BANKING DETAILS

BANK NAME	{Seller_Bank_Name}
BANK ADDRESS	{Seller_Bank_Address}
BANK ACCOUNT/IBAN №	{Seller_Bank_IBAN}
ACCOUNT NAME	{Seller_Account_Name}
BENEFICIARY ADDRESS	{Seller_Beneficiary_Address}
SWIFT CODE	[Seller_SWIFT]

LEGAL DOCUMENT

S E R V I C E S

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BUYER'S BANKING DETAILS

BANK NAME	{Buyer_Bank_Name}
BANK ADDRESS	{Buyer_Bank_Address}
SWIFT CODE	{Buyer_SWIFT}
ACCOUNT NAME	{Buyer_Account_Name}
ACCOUNT №	{Buyer_Account_No} (USD)
BANK WEBSITE	{Buyer_Bank_Website}

SPECIFICATION FOR {Product_Description}

RESULT COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	MIN	MAX
Aspect	Visual inspection		Clear		
Color	ASTM D 1500		2.0		
Density @ 15°		Kg/m ³	[Result_Aspect]	{Max_Aspect}	{Max_Aspect}
Polycyclic aromatic hydrocarbons	EN ISO 3675:98	C°		{Max_Aspect}	{Max_Aspect}
Biodiesel content (5)	EN ISO 2719:2002	% vol	{Result_Density}	{Max_Color}	{Max_Color}
Distillation:	EN ISO 3405:2000	% vol	[R]	{Max_Color}	{Max_Color}
Total acidity	EN 116:1997	% vol	{Result_Ash}		
Ash content	EN 23015:1994	% vol			{Max_Density}
Lubricity, correct wear scar	EN ISO 5165:1998	% vol	{Result_Ash}		
Oxidation stability	EN ISO 4264:1996	% vol	{Result_Ash}		
Carbon residue (on 10% distillation residue)	EN ISO 3104:1996	% vol	{Result_Lubricity}	{Max_Distillation}	{Max_Distillation}
Copper strip corrosion (3 hr at 50 °C)	EN ISO 12937:2000	% vol		{Max_Distillation}	{Max_Distillation}
Water content	EN ISO 12662:2002	% vol	{Result_Sulfur}	{Max_Distillation}	{Max_Distillation}
Total contamination	EN ISO 20884:2004	% vol		{Max_Distillation}	{Max_Distillation}
Sulfur content	EN ISO 3675:98	% vol	{Result_CetaneIndex}		
Cetane number	EN ISO 2719:2002	% vol	[Result_CetaneIndex]	[Max_Acidity]	[Max_Acidity]
Cetane index	EN ISO 3405:2000	% vol		{Min_Ash}	
Viscosity @ 40 °C	EN 116:1997	°C	{Result_CFPP_Summer}		
C.F.P.P. (summer) (3)	EN 23015:1994	°C		{Min_CFPP_Summer}	
C.F.P.P. (winter) (3)	EN ISO 5165:1998	°C	{Result_CetaneNumber}	{Min_Cloud_Winter}	{Max_Cloud_Winter}
CLOUD Point (summer)	EN ISO 4264:1996	ndex	{Result_CetaneNumber}	{Min_Cloud_Winter}	{Max_Cloud_Winter}
CLOUD Point (winter)	EN ISO 3104:1996	% weigh	{Result_CetaneNumber}	{Min_Cloud_Winter}	{Max_Cloud_Winter}

AUTHORIZED SIGNATORIES:

PRINCIPAL BUYER'S SIGNATURE/OFFICIAL SEAL

Name: Sarah Elizabeth Johnson
Company: Kawasaki Kisen Kaisha

BUYER LOGISTICS SIGNED

Designation: Commercial Director
Company: Kawasaki Kisen Kaisha

SELLER'S SIGNATURE / SEAL

Name: Nadia Popov
Designation:

Company:
Signature / Seal: