## Vessel Identification and Technical Details

|  |  |  |  |
| --- | --- | --- | --- |
| Vessel Identification | | Registry Information | |
| IMO Number | [imo\_number] | Flag State | [flag\_state] |
| Vessel Type | [vessel\_type] | Call Sign | [call\_sign] |
| Year Built | [year\_built] | Vessel Owner | [vessel\_owner] |
| Length Overall (LOA) | [length\_overall] | Vessel Operator / Manager | [vessel\_operator] |
| Beam (Width) | [beam] | ISM Manager | [ism\_manager] |
| Draft | [draft] | Registry Port | [registry\_port] |
| Technical Specifications | | **Capacity Details** | |
| Gross Tonnage (GT) | [gross\_tonnage] | Deadweight (DWT) | [deadweight] |
| Net Tonnage (NT) | [net\_tonnage] | Cargo Capacity (m³ / barrels) | [cargo\_capacity] |
| Classification Society | [class\_society] | Number of Cargo Tanks | [cargo\_tanks] |
| Main Engine Type | [engine\_type] | Pumping Capacity (m³/hr) | [pumping\_capacity] |
| Speed (knots) | [speed] |  |  |

|  |  |
| --- | --- |
| {company\_name} | {refinery\_name} |

**COMMERCIAL INVOICE**

|  |  |
| --- | --- |
| **TO:** | {TO} |
| **DESIGNATIONS:** | {DESIGNATIONS} |
| **VIA:** | {VIA} |
| **POSITION:** | {POSITION} |
| **COMMERCIAL INVOICE №: BPR/** | {COMMERCIAL\_INVOICE\_No} |
| **ISSUED DATE:** | {ISSUED\_DATE} |
| **VALIDITY:** | {VALIDITY} |
| **Address:** | {Address} |
| **BIN:** | {BIN} |
| **OKPO:** | {OKPO} |
| **Tel:** | {Tel} |
| **Email:** | {Email} |

|  |  |
| --- | --- |
| **COMMERCIAL INVOICE №:** | {COMMERCIAL\_INVOICE\_No} |
| **ISSUED DATE / VALIDITY:** | {Issued\_Date} / {Validity} |

|  |  |
| --- | --- |
| **PRODUCT DESCRIPTION** | {Product\_Description} |
| **COUNTRY OF ORIGIN** | {Country\_Of\_Origin} |
| **QUANTITY** | {Quantity} M/T TRIAL AND {Quantity} M/T PER MONTH FOR 1 YEAR |
| **PRICE** | USD {Price} |
| **COMMISSION** | TOTAL COMMISSION $10; SHARED $5 BUYER SIDE & $5 SELLER SIDE |
| **TOTAL PRODUCT VALUE** | {Total\_Product\_Value} |
| **TRANSPORTATION METHOD** | TANKER/VESSEL |
| **DELIVERY PORT** | {Delivery\_Port} |
| **PAYMENT** | AFTER SUCCESSFUL DIP TEST BY MT103/TT |
| **INSPECTION** | SGS FOR QUALITY & QUANTITY ANALYSIS |

|  |  |  |  |
| --- | --- | --- | --- |
| **SELLER INFORMATION** | | **BUYER INFORMATION** | |
| **NAME:** | {Seller\_Name} | **COMPANY NAME:** | {Buyer\_Company\_Name} |
| **ADDRESS:** | {Seller\_Address} | **ATT:** | {Buyer\_Attention} |
| **Refinery :** | {Seller\_Refinery} | **DESIGNATIONS:** | Buyer\_Designations} |
| **COMPANY REGISTRATION** | {Seller\_Company\_Reg} | **PASSPORT NO.:** | {Buyer\_Passport\_No} |
| **ADDRESS:** | {Seller\_Address2} | **OFFICER BIN:** | {Buyer\_BIN} |
| **REPRESENTATIVE:** | {Seller\_Representative} | **COMPANY NAME:** | {Buyer\_Company\_Name2} |
| **PASSPORT NO.:** | {Seller\_Passport\_No} | **ATT:** | {Buyer\_Attention2} |
| **COMPANY REG. NO:** | {Seller\_Company\_No} | **DESIGNATIONS:** | {Buyer\_Designations2} |
| **DESIGNATION:** | {Seller\_Designation} | **TEL/FAX:** | {Buyer\_TelFax} |
| **EMAILS:** | {Seller\_Emails} | **E-MAIL:** | {Buyer\_Email} |

**NON-NEGOTIABLE FOB TANK TO VESSEL (TTV) TRANSACTION PROCEDURES**

*1) Buyer issue ICPO containing the seller's working procedure with banking details and scanned copy of buyer's passport along with EXIT BUYER CPA Document.*

*2) Seller issues commercial invoice of the product in tanks at the port for Buyer and buyer's logistics sign and return commercial invoice to seller, along with ATV for the CPA.*

*3) Seller sends to the Buyer Tank-to-Vessel-Injection-Agreement (TTVIA) to be endorsed by both Seller Buyer and exit*

*Buyer’s Logistics Companies.*

*4) Upon the returned of the endorsed TTVIA, Seller releases to the Buyer the following PPOP documents:*

*a) (ATV) with access code and hub number in order to verify the product b) GPS Coordinate-Tank Storage Receipt (TSR)*

*c) Injection Report*

*d) Unconditional Dip test authorization letter (DTA)*

*e) Authorization to sell.*

*f) Fresh SGS Report in Seller Tank.*

*5) [Optional] At Buyer expenses the Buyer conducts a DIP TEST and gets an SGS report.*

*6) Upon satisfactory result of the dip test, Seller's storage Company issues to the Buyer the Notice of Readiness*

*(NOR) to inject the product.*

*7) Buyer provides Q88 and ATI from his Logistic Company and also makes available the Vessel for the injection process to commence as scheduled.*

*8) The buyer pays via MT103/TT against Title Transfer Ownership on Bank to Bank, within 48 Hrs.*

*9) Seller pays to all intermediaries.*

**SELLER’S BANKING DETAILS**

|  |  |
| --- | --- |
| **BANK NAME** | ***{Seller\_Bank\_Name}*** |
| **BANK ADDRESS** | ***{Seller\_Bank\_Address}*** |
| **BANK ACCOUNT/IBAN №** | ***{Seller\_Bank\_IBAN}*** |
| **ACCOUNT NAME** | ***{Seller\_Account\_Name}*** |
| **BENEFICIARY ADDRESS** | ***{Seller\_Beneficiary\_Address}*** |
| **SWIFT CODE** | [Seller\_SWIFT] |

**BUYER’S BANKING DETAILS**

|  |  |
| --- | --- |
| **BANK NAME** | ***{Buyer\_Bank\_Name}*** |
| **BANK ADDRESS** | ***{Buyer\_Bank\_Address}*** |
| **SWIFT CODE** | ***{Buyer\_SWIFT}*** |
| **ACCOUNT NAME** | ***{Buyer\_Account\_Name}*** |
| **ACCOUNT №** | ***{Buyer\_Account\_No}***  (USD) |
| **BANK WEBSITE** | ***{Buyer\_Bank\_Website}*** |

**SPECIFICATION FOR** {Product\_Description}

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **RESULT COMPONENT** | **METHOD OF ANALYSIS** | **UNIT** | **RESULT** | **MIN** | **MAX** |
| **Aspect** | *Visual inspection* |  | Clear |  |  |
| **Color** | *ASTM D 1500* |  | 2.0 |  |  |
| **Density @ 15°** |  | Kg/m3 | [Result\_Aspect] | {Max\_Aspect} | {Max\_Aspect} |
| **Polyciclic aromatic hydrocarbons** | *EN ISO 3675:98* | C° |  | {Max\_Aspect} | {Max\_Aspect} |
| **Biodiesel content (5)** | *EN ISO 2719:2002* | % vol | {Result\_Density} | {Max\_Color} | {Max\_Color} |
| **Distillation:** | *EN ISO 3405:2000* | % vol | [R] | {Max\_Color} | {Max\_Color} |
| **Total acidity** | *EN 116:1997* | % vol | {Result\_Ash} |  |  |
| **Ash content** | *EN 23015:1994* | % vol |  |  | {Max\_Density} |
| **Lubricity, correct wear scar** | *EN ISO 5165:1998* | % vol | {Result\_Ash} |  |  |
| **Oxidation stability** | *EN ISO 4264:1996* | % vol | {Result\_Ash} |  |  |
| **Carbon residue (on 10% distillation residue)** | *EN ISO 3104:1996* | % vol | {Result\_Lubricity} | {Max\_Distillation} | {Max\_Distillation} |
| **Copper strip corrosion (3 hr at 50 °C)** | *EN ISO 12937:2000* | % vol |  | {Max\_Distillation} | {Max\_Distillation} |
| **Water content** | *EN ISO 12662:2002* | % vol | {Result\_Sulfur} | {Max\_Distillation} | {Max\_Distillation} |
| **Total contamination** | *EN ISO 20884:2004* | % vol |  | {Max\_Distillation} | {Max\_Distillation} |
| **Sulfur content** | *EN ISO 3675:98* | % vol | {Result\_CetaneIndex} |  |  |
| **Cetane number** | *EN ISO 2719:2002* | % vol | [Result\_CetaneIndex] | [Max\_Acidity] | [Max\_Acidity] |
| **Cetane index** | *EN ISO 3405:2000* | % vol |  | {Min\_Ash} |  |
| **Viscosity @ 40 °C** | *EN 116:1997* | °C | {Result\_CFPP\_Summer} |  |  |
| **C.F.P.P. (summer) (3)** | *EN 23015:1994* | °C |  | {Min\_CFPP\_Summer} |  |
| **C.F.P.P. (winter) (3)** | *EN ISO 5165:1998* | °C | {Result\_CetaneNumber} | {Min\_Cloud\_Winter} | {Max\_Cloud\_Winter} |
| **CLOUD Point (summer)** | *EN ISO 4264:1996* | ndex | {Result\_CetaneNumber} | {Min\_Cloud\_Winter} | {Max\_Cloud\_Winter} |
| **CLOUD Point (winter)** | *EN ISO 3104:1996* | % weigh | {Result\_CetaneNumber} | {Min\_Cloud\_Winter} | {Max\_Cloud\_Winter} |

**AUTHORIZED SIGNATORIES:**

PRINCIPAL BUYER’S SIGNATURE/OFFICIAL SEAL BUYER LOGISTICS SIGNED  
Name: Sarah Elizabeth Johnson    Designation: Commercial Director  
Company: Kawasaki Kisen Kaisha  Company: Kawasaki Kisen Kaisha

SELLER’S SIGNATURE / SEAL  
Name: Nadia Popov  
Designation:   
 Company:   
 Signature / Seal: