

Armington Model with CES preferences (Anderson 1979)

→ each country makes a signature good (unique provider) on the int'l market
 → comparative advantage

→ Consumers have CES pref $\rightarrow \tau$ elasticity of substitut.

$$\hookrightarrow \text{Consumer Demand} : X_{ij} = \frac{(p_i \tau_{ij})^{1-\tau}}{\sum_j (p_j \tau_{ij})^{1-\tau}} X_j = \frac{(p_i \tau_{ij})^{1-\tau}}{P_j^{1-\tau}} X_j$$

↙ $X_j = \text{expenditure}_j$

→ Supply side : economy endowed Q_i units \Rightarrow GDP y_i
 destination term $\Rightarrow p_i = \frac{y_i}{Q_i}$

$$\Rightarrow X_{ij} = \underbrace{\frac{y_i^{1-\tau}}{Q_i^{1-\tau}}}_{\text{origin term}} \underbrace{\frac{X_j}{P_j^{1-\tau}}}_{\text{bilateral term}} \underbrace{\tau_{ij}^{1-\tau}}_{\text{bilateral term}}$$

→ a Ricardian "corner" case gives us a "Gravity" equat. for multiple countries with trade costs that we can take to data.

Let's say 3 technos \rightarrow linear product funct. : $Q_i = A_i \cdot L_i$ rather than endowment

$$\Rightarrow p_i = \frac{w_i}{A_i}$$

$\Rightarrow y_i = w_i L_i$ GDP, what i have to spend

Exact hat algebra (i trad "ij" equation)

↳ how to do counterfactual

$$\varepsilon = \tau - 1$$

Start from market clearing condition & gravity equat.

$$\lambda_{ij} = \frac{X_{ij}}{X_j} \quad \text{expenditure share}$$

$T_i = A_i^\varepsilon$
 Monotone transformat.
 productivity

$$\underbrace{w_i L_i}_{\text{Nat at home}} = \underbrace{\sum_{j=1}^N \lambda_{ij} w_j L_j}_{\text{expenditure}} \quad \begin{matrix} \text{past opt} \\ \text{ex} \\ \text{in} \\ \text{X}_j \end{matrix} \quad \text{Market Clearing}$$

$$\lambda_{ij} = \frac{T_i (\tau_{ij} w_i)^{-\varepsilon}}{\sum_{l=1}^N T_l (\tau_{lj} w_l)^{-\varepsilon}}$$

w only endogenous variable to solve for

Counterfactual : change in productivity

$$\hat{T}_i = \frac{T_i'}{T_i} \quad \text{assume } \hat{\tau} = 1 \quad \hat{L} = 1$$

\Rightarrow Solve for the endogenous variables $\hat{\lambda}_{ij}$, \hat{X}_{ij} , \hat{w}_i

Define $\gamma_{ij} = \frac{x_{ij}}{y_i}$ sales shares.

$$* \underline{\text{market clearing}} \Rightarrow \text{old} \quad w_i L_i = \sum_{j=1}^N \lambda_{ij} w_j L_j$$

$$\Rightarrow \text{new} \quad w_i' L_i' = \sum_{j=1}^N \lambda_{ij}' w_j' L_j' = \sum_{j=1}^N X_{ij}'$$

$$(1) \hookrightarrow \text{divide} \quad \hat{w}_i \hat{L}_i = \sum_{j=1}^N \frac{X_{ij}'}{w_i L_i} = \sum_{j=1}^N \frac{X_{ij}'}{w_i L_i} \quad \hat{\lambda}_{ij} \equiv \sum_{j=1}^N \gamma_{ij} \hat{X}_{ij}$$

$$* \underline{\text{Trade / Gravity Equation}} \Rightarrow \text{old} \quad \lambda_{ij} = \frac{T_i (\tau_{ij} w_i)^{-\varepsilon}}{\sum_{l=1}^N T_l (\tau_{lj} w_l)^{-\varepsilon}}$$

$$\Rightarrow \text{New} \quad \lambda_{ij}' = \frac{T_i' (\tau_{ij} w_i')^{-\varepsilon}}{\sum_{l=1}^N T_l' (\tau_{lj} w_l')^{-\varepsilon}}$$

$$\hookrightarrow \text{divide: } \hat{\lambda}_{ij} \equiv \frac{\lambda_{ij}'}{\lambda_{ij}} = \hat{T}_i \hat{w}_i^{-\varepsilon} \hat{\tau}_{ij}^{-\varepsilon} \frac{\sum_{l=1}^N T_l' (\tau_{lj} w_l')^{-\varepsilon}}{\sum_{l=1}^N T_l (\tau_{lj} w_l)^{-\varepsilon}}$$

$$\Rightarrow \hat{\lambda}_{ij} = \frac{\hat{T}_i \hat{w}_i^{-\varepsilon} \hat{\tau}_{ij}^{-\varepsilon}}{\sum_{l=1}^N \lambda_{el} \hat{T}_e \hat{w}_e^{-\varepsilon} \hat{\tau}_{ej}^{-\varepsilon}} \quad (2)$$

$\hookrightarrow \lambda_{il}$ sales share

\Rightarrow Combine (1) and (2) under the assumption of balanced budgets:

$$\hat{Y}_i = \hat{X}_i$$

national income
expenditure

- + Notice $\hat{\tau} = \hat{L} = 1$ \Rightarrow system of equat' characterizing an eq^m \hat{w}_i as a function of shocks $\cdot \hat{\tau}_i$
- initial eq^m shares λ_{ij}
- $\gamma_{ij} = \frac{x_{ij}}{w_i L_i}$ expenditure shares
- ε trade elasticity

$$\begin{aligned}\hat{w}_i &= \sum_{j=1}^N \gamma_{ij} \hat{X}_{ij} = \sum_{j=1}^N \gamma_{ij} \hat{\lambda}_{ij} \hat{w}_j \\ &= \sum_{j=1}^N \frac{\gamma_{ij} \hat{\tau}_i \hat{w}_i^{-\varepsilon} \hat{w}_j}{\sum_{l=1}^N \gamma_{lj} \hat{\tau}_l \hat{w}_l^{-\varepsilon}}\end{aligned}$$

Data $\Rightarrow \varepsilon, \lambda_{ij}, \gamma_{ij}$
Feed productivity, shocks $\hat{\tau}$

$$\left. \right\} \Rightarrow \hat{w}.$$

The Logit Model of Discrete Choice

Individual i considers choice j

$$\hookrightarrow U_{ij} = V_{ij} + \varepsilon_{ij} \quad \text{utility}$$

$$\hookrightarrow \text{assume errors iid TIEV} : F(\varepsilon_{ij}) = \exp(-\exp(-\varepsilon_{ij}))$$

\hookrightarrow choice proba

$$\Pr(U_{ij} > U_{ij'}, \forall j' \neq j) = \frac{\exp(V_{ij})}{\sum_{j'} \exp(V_{ij'})}$$

Now, try a cost-minimization problem with multiplicative error term:

$$\hookrightarrow \text{Cost} : \ln c_{ji} = \ln c_j + \ln \tau_{ji} + \underbrace{\varepsilon_{ji}}_{\substack{\text{error term} \\ \text{specific to pair of} \\ \text{countries } ji}}$$

\hookrightarrow least cost provider proba

$$\Pr(-\ln c_{ji} > -\ln c_{j'i}, \forall j' \neq j) = \Pr(\ln c_{ji} < \ln c_{j'i}, \forall j' \neq j) = \frac{\pi(c_j \tau_{ji})}{\sum_i \pi(c_j \tau_{ji})}$$

CES preferences

Preferences

$$U = \left(\int_0^m (q(w))^p dw \right)^{1/p} \quad 0 < p < 1$$

- ↳ $q(w)$ consumption of w
- ↳ p measure of substitutability

↳ constrained optimization $\mathcal{L} = U^p - \lambda \left[\int_0^w p(w) q(w) dw - I \right]$

$$\frac{\partial \mathcal{L}}{\partial q(w)} = p q(w)^{p-1} - \lambda p(w)$$

$$\Rightarrow q(w) = \left(\frac{\lambda p(w)}{p} \right)^{1/(p-1)} \quad \text{Frisch demand funct'}$$

$$\Rightarrow \frac{q(w_1)}{q(w_2)} = \left[\frac{p(w_1)}{p(w_2)} \right]^{1/(p-1)} \quad \text{Marshallian Demand Funct'}$$

$$\Rightarrow \sigma = \frac{-\ln[q(w_1)/q(w_2)]}{\ln[p(w_1)/p(w_2)]} = \text{the elasticity of substitution}$$

↳ CES demand function

Rearranging

$$q(w_1) = q(w_2) \left(\frac{p(w_1)}{p(w_2)} \right)^{-\sigma}$$

$$\underbrace{\int_0^m p(w_1) q(w_1) dw_1}_{\text{consumer's total expenditure on all varieties}} = \int_0^m q(w_2) p(w_1)^{1-\sigma} p(w_2)^\sigma dw_1$$

" consumer's income I

$$\Rightarrow I = q(w_2) p(w_2)^\sigma \int_0^m p(w_1)^{1-\sigma} dw_1$$

$$\Rightarrow q(w_2) = \frac{I p(w_2)}{\int_0^m p(w_1)^{1-\sigma} dw_1} \quad \begin{array}{l} \text{Marshallian Demand for } w_2 \\ \text{in terms of prices \& income} \end{array}$$

Defining a price index $P = \left(\int_0^m p(\omega)^{1-\gamma} d\omega \right)^{1/(1-\gamma)}$

$$\hookrightarrow q(\omega) = \frac{I}{P} \left(\frac{p(\omega)}{P} \right)^{-\gamma}$$

$$\hookrightarrow U = \frac{I}{P} = \left(\int_0^m q(\omega)^\rho d\omega \right)^{1/\rho}$$