

# Price Theory Summary, Autumn 2012

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December 20, 2012

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## 1 Consumer Theory

### 1.1 Utility Maximization

First order conditions:

$$MRS = \frac{\frac{\partial U}{\partial x_i}}{\frac{\partial U}{\partial x_j}} = \frac{p_i}{p_j}$$
$$\lambda = \frac{\frac{dU}{dx_i}}{p_i} = \frac{\frac{dU}{dx_j}}{p_j}$$

where  $i, j = 1, \dots, N$ . From these equations, we can obtain the generalized demand function (or Marshallian demand function):  $x_1(p_1, \dots, p_N, M)$

- Hold  $p_1, \dots, p_N$  fixed, we will obtain the Engel curve: if  $\frac{\partial x_i}{\partial M} > 0$ , it is normal good, and definitions of luxury and necessity goods.
- Hold  $p_2, \dots, p_N, M$  fixed, we will obtain the ordinary demand curve.
- Hold  $p_1, p_3, \dots, p_N, M$  fixed, we will get the cross price demand function (if the slope is positive, it is a substitute good, if the slope is negative, it is a complement good).

## 1.2 Useful Equations for Marshallian and Hicksian Demand Functions

These equations are obtained by differentiating the budget constraint with different arguments for the Marshallian Demand curve:

- An increase in income is spread over different goods:

$$\sum_{i=1}^N s_i \eta_i = 1$$

- Adding up constraint:

$$\sum_{i=1}^N s_i \epsilon_{ij} + s_j = 0 \quad \forall j$$

- Homogeneity:

$$\sum_{j=1}^N \epsilon_{ij} + \eta_i = 0 \quad \forall i$$

For the Hicksian Demand curve:

- Adding up version

$$\sum_{i=1}^N s_i \epsilon_{ij}^H + s_j = 0 \quad \forall j$$

- Homogeneity version?

$$\sum_{j=1}^N \epsilon_{ij}^H = 0 \quad \forall i$$

Symmetry:  $C_{ij} = \frac{\partial x_i^H}{\partial p_j} = \frac{\partial x_j^H}{\partial p_i} = C_{ji}$

If  $\eta_i = \eta_j$ , then  $\frac{\partial x_i}{\partial p_j} = \frac{\partial x_j}{\partial p_i}$

Also from symmetry:  $s_i \epsilon_{ij}^H = \epsilon_{ji}^H s_j$ , if  $s_i = s_j \implies \epsilon_{ij}^H = \epsilon_{ji}^H$

### 1.3 Slutsky 's Equation

- $\epsilon_{ij} = \epsilon_{ij}^H - s_j \eta_i \implies \epsilon_{ii} = \epsilon_{ii}^H - s_i \eta_i$
- $\frac{\partial x_i}{\partial p_j} = \frac{\partial x_i^H}{\partial p_j} - \frac{\partial x_i}{\partial M} x_j \implies \frac{\partial x_i}{\partial p_i} = \frac{\partial x_i^H}{\partial p_i} - \frac{\partial x_i}{\partial M} x_i$

### 1.4 Social Multiplier

$$X_1 = \sum_{j=1}^N x_1^j \implies \frac{\partial X_1}{\partial p_1} = \sum_{j=1}^N \frac{\partial x_1^j}{\partial p_1} + \sum_{j=1}^N \frac{\partial x_1^j}{\partial X_1} \frac{\partial X_1}{\partial p_1}$$

$$\text{So, } \frac{\partial X_1}{\partial p_1} = \frac{\sum_{j=1}^N \frac{\partial x_1^j}{\partial p_1}}{1 - \sum_{j=1}^N \frac{\partial x_1^j}{\partial X_1}}$$

### 1.5 Law of Demand

*First Law of Demand:* Long run demand curve is downward sloping ( $\epsilon_{ii} < 0$ )

More generally, let  $(x_1^0, \dots, x_n^0)$  be the cost minimizing bundle at  $\vec{P}^0$  and  $(x_1^1, \dots, x_n^1)$  be the cost minimizing bundle at  $\vec{P}^1$ . Then,  $\sum_i x_i^1 P_i^1 \leq \sum_i x_i^0 P_i^1$  and  $\sum_i x_i^0 P_i^0 \leq \sum_i x_i^1 P_i^0 \implies \sum_i (x_i^1 - x_i^0)(P_i^1 - P_i^0) \leq 0$ .

*Second Law of Demand:* The reaction of quantity demanded to price change is larger in the long run than in the short run.

Example:  $Gas = f(P_{GAS}, Q_{CAR}, OTHERS)$

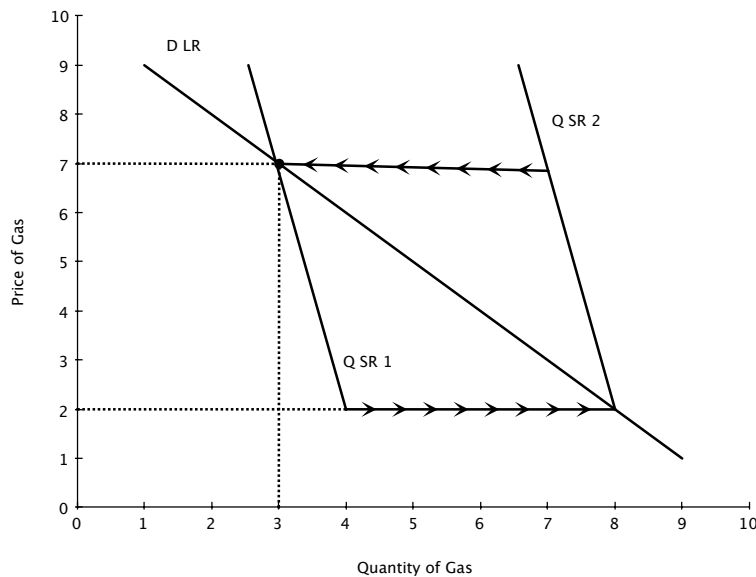


Figure 1: In the short-run, people would response to an increase in price of oil by driving less, take shorter vacations and such, but in the long run, they might change to more efficient cars.

## 1.6 Household production theory

Given  $U(z_1, \dots, z_m)$  and the home production functions  $z_i = f_i(x_{1i}, \dots, x_{ni}, h_{1i}, \dots, h_{ki}, E)$ , where  $x$  are the goods in the market and  $h$  are the time spent in household production. We can solve the household utility maximization problem by dividing it into 2 stages:

*First Stage:*  $\min C(\pi_1, \dots, \pi_m, U)$  s. t.  $U = \bar{U}$

*Second Stage:*  $\max U(z_1, \dots, z_m)$  given  $C(\pi_1, \dots, \pi_m, U)$

The first order conditions are:

$$\frac{\partial U}{\partial z_i} \cdot \frac{\partial z_i}{\partial x_i} = \lambda p_i \quad \text{and} \quad \frac{\partial U}{\partial z_i} \cdot \frac{\partial z_i}{\partial h_i} = \lambda w$$

$$\frac{\frac{\partial z_i}{\partial x_i}}{\frac{\partial z_i}{\partial h_i}} = \frac{p_i}{w}$$

If the individual is not working, we can obtain the shadow wage as  $\frac{\mu}{\lambda}$ , where  $\mu$  is the multiplier associated with the first stage problem and  $\lambda$  is the multiplier associated with the second stage problem:

$$\frac{\frac{\partial z_i}{\partial x_i}}{\frac{\partial z_i}{\partial h_i}} = \frac{\lambda p_i}{\mu}$$

## 1.7 Uncertainty

Under assumptions of separability and probability effect is linear, we get:  $V = \sum_{i=1}^N p_i U_i(I_i)$   
If no-state dependence,  $V = \sum_{i=1}^N p_i U(I_i)$ .

$$\max V = \sum_{i=1}^N p_i U(I_i) \text{ s. t. } \sum_{i=1}^N \pi_i I_i = \bar{I}$$

$$p_i U'(I_i) = \lambda \pi_i$$

$$p_i U'(I_j) = \lambda \pi_j$$

$$\implies \frac{\pi_i}{\pi_j} = \frac{p_i U'(I_i)}{p_j U'(I_j)}$$

If the bet is actuarially fair, then  $p_1 + p_2 \left(-\frac{\pi_1}{\pi_2}\right) = 0$ , implies,  $\frac{p_1}{p_2} = \frac{\pi_1}{\pi_2}$ .

Assume  $\pi_i = p_i$ , then first order condition gives us:  $U'(I_i) = U'(I_j) \implies I_i = I_j$  (full insurance). But we don't observe full insurance, due to:

- Moral hazard: once an individual obtained the insurance, he/she is more likely to take risky behaviors or over use healthcare treatments
- Systemic or aggregate risk: for example, financial risk that the whole market will collapse
- Adverse selection: more risky people are more likely to take insurance, but the insurance company can't distinguish the individuals.

- State-dependence: utility functions are different. In this case, first order condition is:  $U'_i(I_i) = U'_j(I_j)$ , if  $\pi_i = p_i$ . If not, then the first order condition is  $\frac{\pi_i}{\pi_j} = \frac{p_i U'_i(I_i)}{p_j U'_j(I_j)}$ .
- Risk-loving: convex region of utility function

## 1.8 Rent and distance from the city model

$$\max_{C,L,t} U(C,L) \text{ s. t. } L = 1 - h - t \text{ and } A + wh = C + R(t) \quad (1)$$

$$\mathcal{L} = U(C,L) + \lambda(A + w(1 - L - t) - C - R(t)) \quad (2)$$

$$[C] : \frac{\partial U}{\partial C} = \lambda \quad (3)$$

$$[L] : \frac{\partial U}{\partial L} = \lambda w \quad (4)$$

$$[t] : 0 = \lambda(-w - R'(t)) \implies w = -R'(t) \quad (5)$$

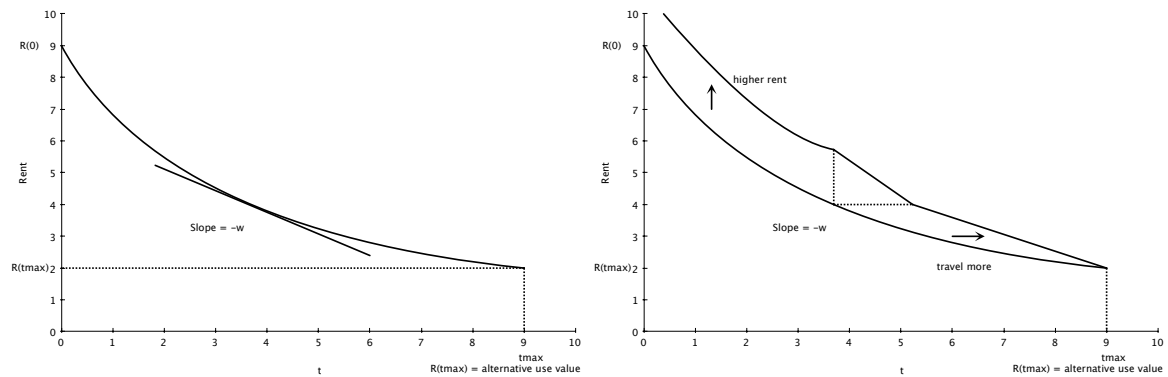


Figure 2: Insert people in the middle with the appropriate wages

## 1.9 Life-Cycle Budget Constraint

$$\max \int_0^T \exp(-\rho t) U(c(t), L(t)) dt \quad (6)$$

$$\text{s. t. } A(0) + \int_0^T \exp(-\int_0^t r(\tau) d\tau) y(t) dt = \int_0^T \exp(-\int_0^t r(\tau) d\tau) c(t) dt \quad (7)$$

$$FOC : U'(c(t)) = \lambda \exp(-\int_0^t (r(\tau) - \rho) d\tau) \quad (8)$$

If  $r < \rho, \dot{c} < 0$ . If  $r = \rho, \dot{c} = 0$ . If  $r > \rho, \dot{c} > 0$ .

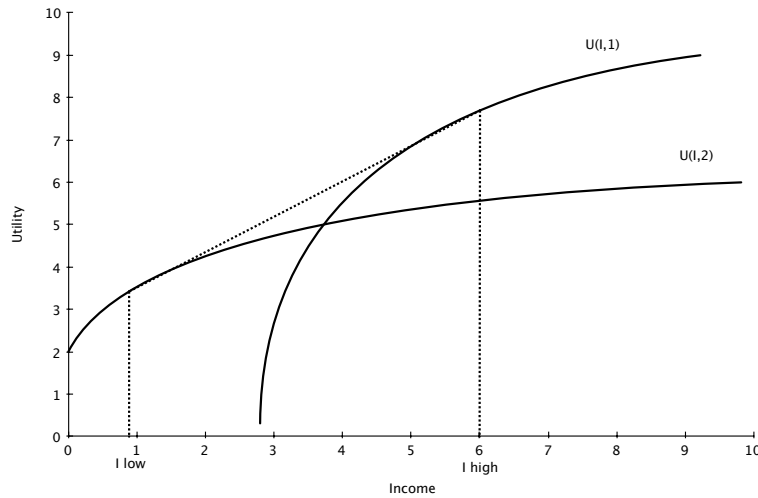


Figure 3: Decisions can create a convex region in the utility function

### 1.10 Convex region in utility function

In the convex region, people prefer optimal fair lottery:  $pI'_l + (1-p)I'_h = I$

### 1.11 Competitive Industry model of exhaustible resources

Profit for the firm if sell today:  $\pi_0 = p_0 S^0$

Profit for the firm if sell tomorrow:  $\pi_1 = \frac{p_1 S^1}{1+r}$

In equilibrium, if  $S^0 = S^1$  (no discovery of new oil),  $p_0 S^0 = \frac{p_1 S^0}{1+r} \implies p_1 = p_0 (1+r)$

Equivalently,  $p_1 - p_0 = r p_0$  (cost of holding is equal to gain of holding) or  $\dot{p} = r p$

To pin down  $p_0$ , we know:  $\sum_{i=1}^{\infty} Q_i(p_i) = \sum_{i=1}^{\infty} S_i = S$

$$\implies \sum_{i=1}^{\infty} Q_i(p_0 (1+r)^i) = S$$

### 1.12 Exhaustible resources with cost of extraction:

$$\max \sum_{t=0}^{\infty} (p_t q_t - c(q_t)) (1+r)^{-t} \text{ s. t. } \sum_{t=0}^{\infty} q_t \leq S$$

$$\text{FOC: } p_t - c'(q_t) = \lambda (1+r)^{-t}$$

$$\implies \frac{p_{t+1} - p_t}{p_t} = r + \frac{c'_{t+1} - c'_t (1+r)}{p_t}$$

### 1.13 Trade Theory

- Trade is good
- Firm's problem is independent of the preference problem

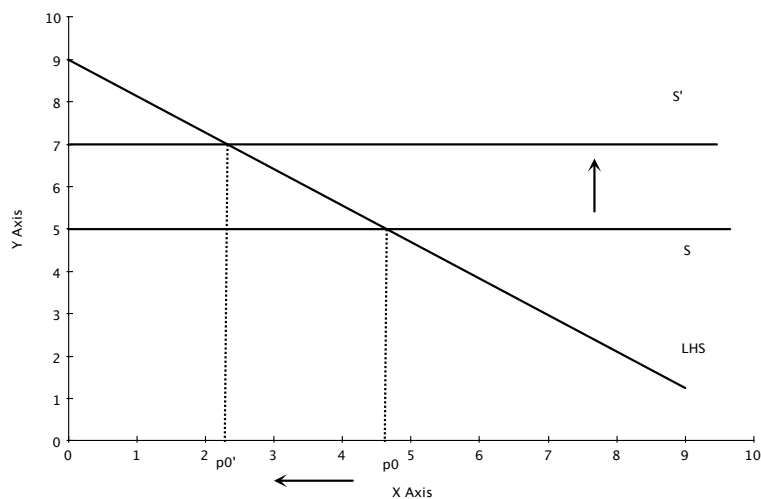
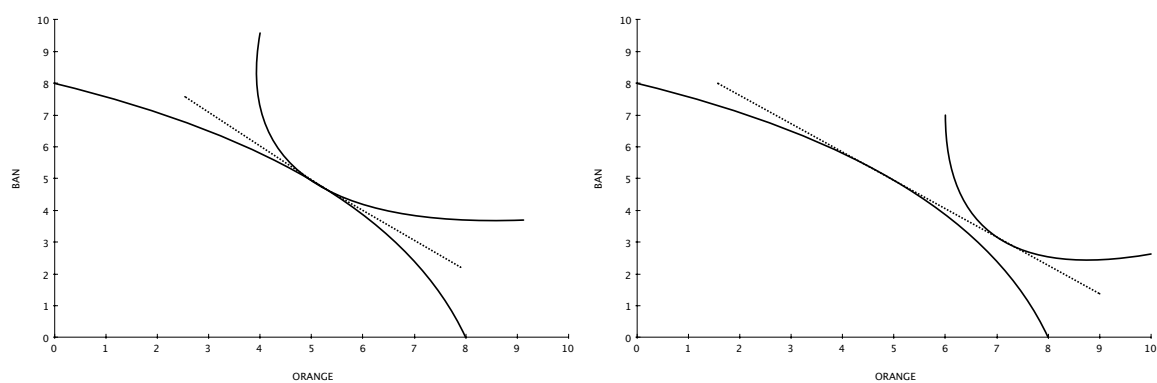
Figure 4: Oil recovery should reduce prices (  $S \rightarrow S'$  )

Figure 5: Left to Right: From a Robinson Crusoe Economy to NAFTA

- $P_{NAFTA} \neq P_{LOCAL}$
- Trade doesn't benefit everybody

### 1.14 Model for durable assets

This section is applicable for goods that are produced once and provides a flow of services over time. The dynamics are summarized in 4 equations:

$$X_t = (1 - \delta)X_{t-1} + I_t \quad (9)$$

$$I_t = I(P) \quad (10)$$

$$R_t = P_t - \frac{P_{t+1}(1 - \delta)}{1 + r} \quad (11)$$

$$X_t = D(P_t) \quad (12)$$

### 1.15 Pollution and Spill-overs

Spillover: A's action affect B's utility, but everybody is compensated and A internalize that into his/her decision.

Externality: spillover without any compensation

## 2 Production Theory

### 2.1 Individual firm's profit maximization

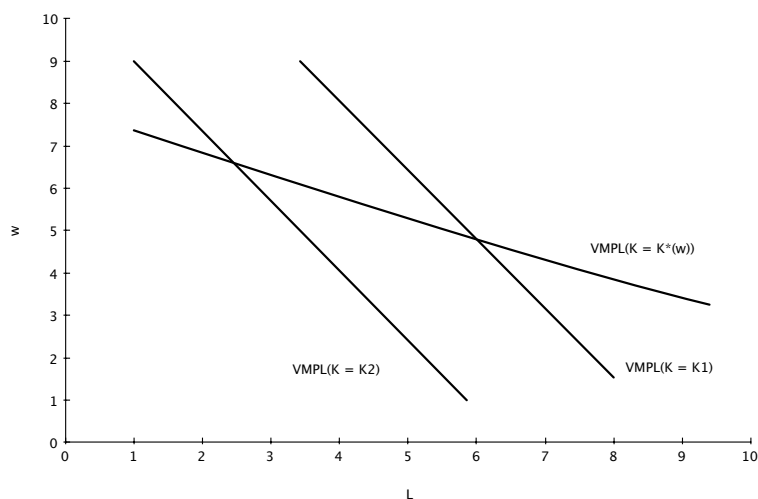
$$\max_{L, K} PF(K, L) - wL - rK \quad (13)$$

$$[K] : P \frac{\partial F}{\partial K} = R = VMP_K \quad (14)$$

$$[L] : P \frac{\partial F}{\partial L} = w = VMP_L \quad (15)$$

Labor demand is always more elastic in the long-run (when capital is not fixed) than in the short-run.





## 2.2 Slutsky's Equation:

If  $\frac{\partial L}{\partial y} > 0$  (labor is normal input), then  $C_{yw} = C_{wy} > 0 \implies \frac{\partial C_y}{\partial w} > 0$  (increase  $w$  increase marginal cost)

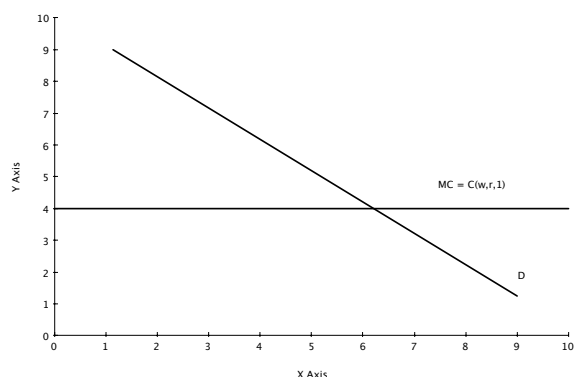
$$L = C_w(w, r, y) \implies \frac{\partial L}{\partial w} = C_{ww} + C_{wy} \frac{\partial y}{\partial w} \quad (16)$$

$$P = C_y(w, r, y) \implies \frac{\partial P}{\partial w} = 0 = C_{yw} + C_{yy} \frac{\partial y}{\partial w} \quad (17)$$

$$\implies \frac{\partial L}{\partial w} = \underbrace{C_{ww}}_{\text{substitution effect}} - \underbrace{\frac{C_{yw}C_{wy}}{C_{yy}}}_{\text{scale effect}} \quad (18)$$

## 2.3 Industry Model - Constant Return to Scale

CRS implies  $C(w, r, y) = C(w, r, 1) \cdot y$



4 magics equations:

$$L = C_w(w, r, y) \quad (19)$$

$$P = C_y(w, r, y) \quad (20)$$

$$K = C_r(w, r, y) \quad (21)$$

$$Y = D(P) \quad (22)$$

After the cost minimization, we get  $C(w_1, \dots, w_N, y)$  and  $X_i^*(w_1, \dots, w_N, y) = C_i(w_1, \dots, w_N, y)$

Cross-price elasticities:  $\frac{\partial x_i^H}{\partial w_j} = C_{ij} \implies \epsilon_{ij}^H = \frac{w_j}{x_i} \frac{\partial x_i}{\partial w_j} = \frac{C_{ij} C}{C_i C_j} \frac{w_j x_j}{C} = \sigma_{ij} s_j$  where  $\sigma_{ij}$  is the elasticity of substitution,  $\sigma_{ij} = \frac{C_{ij} C}{C_i C_j} = \frac{d \log(L/K)}{d \log(r/w)}$

For the industry model, the output is not holding constant, but under constant return to scale, we get:

$$\frac{\partial x_i}{\partial w_j} = C_{ij} + C_{iy} \frac{\partial y}{\partial w_j} \quad (23)$$

$$\frac{\partial P}{\partial w_j} = C_{yj} + C_{yy} \frac{\partial y}{\partial w_j} = C_{yj} \quad (24)$$

$$\frac{\partial y}{\partial w_j} = D'(P) \frac{\partial P}{\partial w_j} \quad (25)$$

$$(26)$$

Slutsky's Equation:

$$\frac{\partial x_i}{\partial w_j} = C_{ij} + C_{iy} D'(P) C_{yj} \quad (27)$$

$$\frac{\partial x_i}{\partial w_i} = C_{ii} + C_{iy} D'(P) C_{yi} \quad (28)$$

$$\epsilon_{ij} = s_j \sigma_{ij} + s_j \epsilon^D \quad (29)$$

$$\epsilon_{ii} = s_i \sigma_{ii} + s_i \epsilon^D \quad (30)$$

## 2.4 More useful equations

Profit-maximizing firm:  $\Delta Y = s_L \Delta L + s_K \Delta K$

Constant Return to Scale:  $s_L \Delta w + s_K \Delta r = \Delta P$

Constant Return to Scale:  $\Delta L - \Delta K = \sigma(\Delta r - \Delta w)$

Definition:  $\Delta Y = \epsilon^D \Delta P$

Average Labor Productivity:  $\frac{Y}{L} \implies \Delta \text{labor productivity} = \Delta Y - \Delta L$

Marginal Labor Productivity:  $\frac{w}{P} \implies \Delta MLP = \Delta w - \Delta P$

$\Delta TFP = \Delta Y - (s_L \Delta L + s_K \Delta K)$

$\Delta TFP = (\Delta w s_L + \Delta r s_K) - \Delta P$