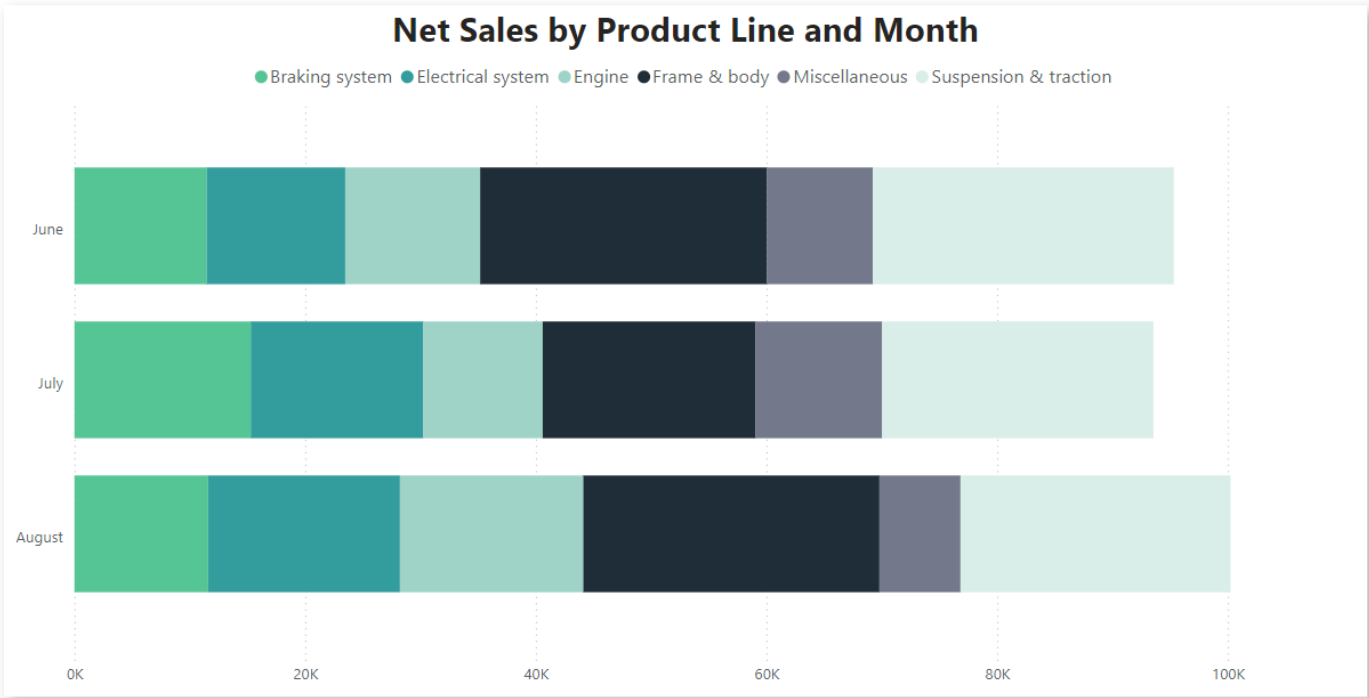


Sales Report

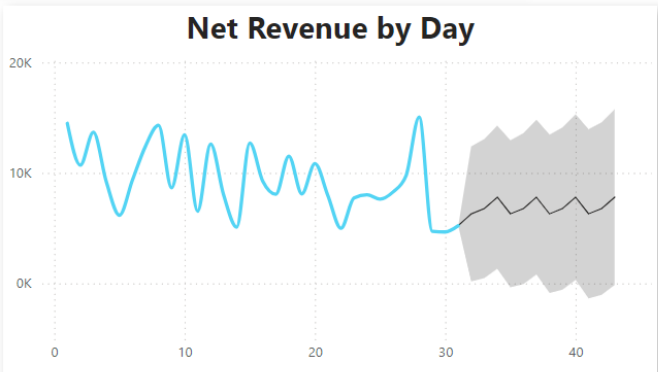
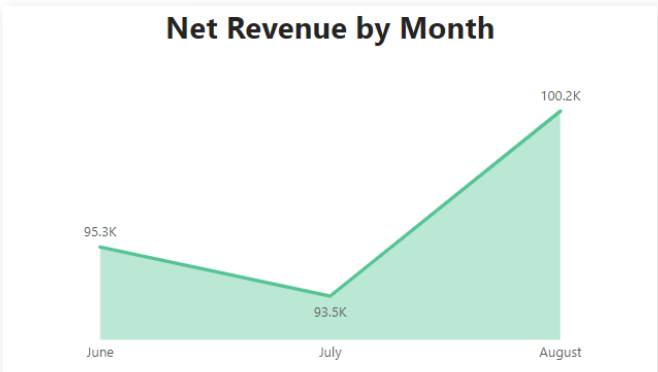
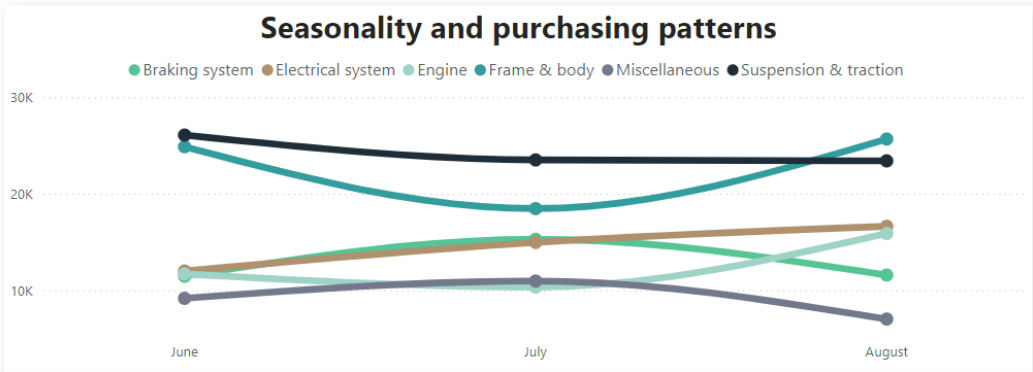
Net Revenue by Product Line, Month, and Store

product_line	month	warehouse	net_revenue
Braking system	June	Central	6261.14
Braking system	June	North	3219.45
Braking system	June	West	1987.64
Braking system	July	Central	6841.33
Braking system	July	West	4248.18
Braking system	July	North	4199.59
Braking system	August	Central	4687.49
Braking system	August	West	3732.72
Braking system	August	North	3167.56
Electrical system	June	Central	6374.91



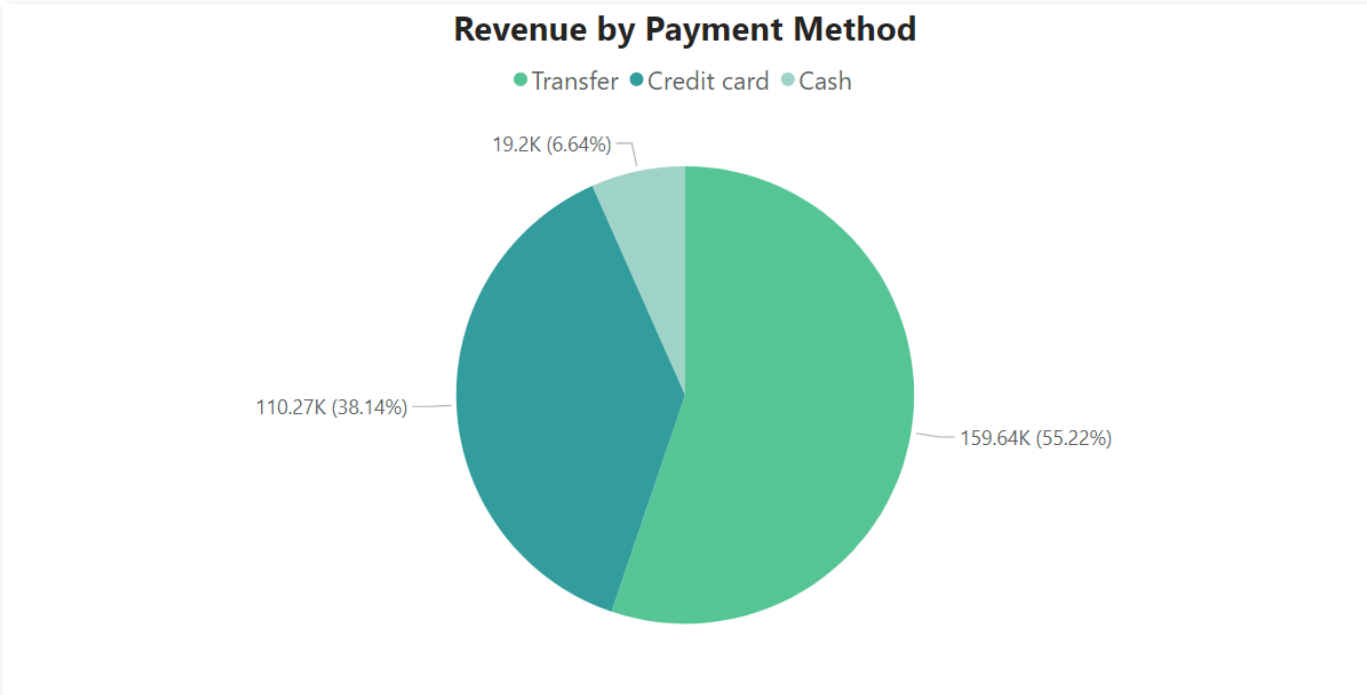
Seasonality and Purchasing Patterns

month	product_line	total_sales
June	Suspension & traction	26084.77
June	Frame & body	24878.70
June	Electrical system	12010.70
June	Engine	11701.44
June	Braking system	11469.92
June	Miscellaneous	9174.50
July	Suspension & traction	23512.93
July	Frame & body	18468.81
July	Braking system	15290.89
July	Electrical system	14967.00



Payment Methods

payment	total_revenue	total_fees
Cash	19199.10	0.00
Transfer	159642.33	2.25
Credit card	110271.57	19.77



Margin and Performance Analysis by Store

warehouse	products_quantity	avg_products	net_revenue
Central	4527.0	9.43	141972.13
North	3254.0	9.57	100196.26
West	1614.0	8.97	46922.59

Warehouse

Central

North

West

Number Products

9395

Avg Products

9.40

Client Type

Retail

Wholesale

Revenue per Unit

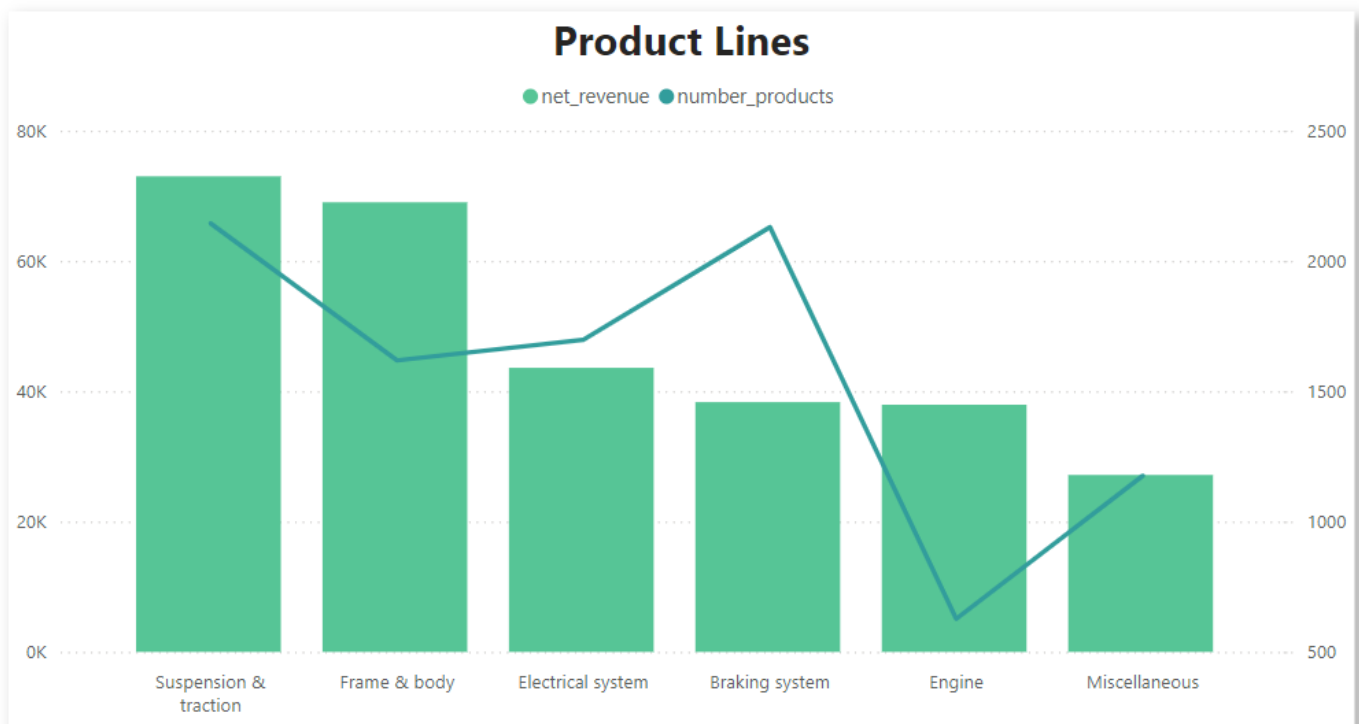
30.77

Net Revenue

289.09K

Top Selling Product Lines

product_line	products_quantity	revenue_per_unit	avg_total	net_revenue
Suspension & traction	2145.0	34.04	320.24	73009.11
Frame & body	1619.0	42.63	415.81	69021.08
Electrical system	1698.0	25.68	225.97	43608.40
Braking system	2130.0	18.00	166.74	38345.10
Engine	627.0	60.52	622.06	37943.99
Miscellaneous	1176.0	23.10	222.67	27163.30



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