

Personal Details

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Email:

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Location: Dubai

United Arab Emirates

Skills

- Operations Analysis
- Process Improvement
- Inventory Control
- Problem Solving Skills
- Strategic planning
- Project management.
- Supply chain Solutions

Professional Certifications

- CISCC (IPSCMI) - Certified International Supply Chain Consultant.
- CISCMI (IPSCMI) - Certified International Supply Chain Manager.
- CISCIP (IPSCMI) - Certified International Supply Chain Professional.
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Education:

PGDM(MBA) (Supply chain Operations & HR) - (2008-2010)

Six sigma (Green Belt Level.)

BBA - 2005-2008 (Business Administration with Computer Application)

Computer & Software:

- Manhattan ILS software.
- Master Accounting.
- Lara software & QAD.
- Drishti (SAP).
- Business center (Microsoft)

Shaju Raju Rajam

Expert in Supply Chain & Logistics Operations.

WORK HISTORY

TenCate Grass Middle East- Supply chain Analyst Apr 2022 – Present

- Analyze the Existing Supply chain Process & Implement the improvement projects.
- Leading the project of End-to-End Supply chain digitalization project. (ERP, WMS, MRP & Warehouse Automation.)
- Handling **USD10million** inventory monthly & implemented effective inventory control, eliminating shortage to improve rapport with outside vendors. (Reduced obsolete inventory 95 %)
- Controlling the 5 countries distribution warehouses & consignment stock.
- Develop the strategic Procurement planning & improve the supplier Relationship.
- Analyze the existing Demand Planning, Forecasting Process.
- Improve the Import & Export operational activity. (Shipping capacity 5 to 8 % increased).
- Coordinate with production team for the final Production plan & Supply Planning.
- Optimization of Intra logistics Activity. Reduced 7% operational cost.
- Negotiating better competitive rate from Suppliers, international shipping companies & 3PL companies.

Valmont Middle East FZE: Supply chain & Logistics Officer Apr 2017– March 2022

- Implemented new operational and logistics processes and procedures to optimize warehouse operations nationwide.
- Successfully completed **USD 200Million** project during the Covid19 pandemic season.
- Successfully implemented Supply chain digitalization project within the company including 7 international regions. (USA, CHINA, SPAIN, AUSTRALIA, BRAZIL, ARGENTINA & UAE)
- Control the Import & Export shipments. (Eurasia regions, China, USA, Spain, Australia, Italy, Egypt, Sudan, Iraq, UAE, Turkey & West Africa regions etc.)
- Negotiating prices with Suppliers, shipping lines, 3PL Companies & Create supplier development Process.
- Handling around **15million** monthly inventory & implemented effective inventory control, eliminating shortage to improve rapport with outside vendors. (Reduced obsolete inventory 90 % to 95 %).
- Coordinate with procurement team & develop the supplier development strategy.
- Risk management & Strategic decision making.
- Well knowledge about custom documentation process (JAFZA) & E-mirsal II (Dubai Trade)

CMA CGM & ANL (NE) LLC - Logistics & Operation Executive Apr 2013 – Mar 2017

- Planning the incoming supplies & deliver the ship spare parts inventory on board.
- Coordinating intramodal container logistics movement within UAE.
- Reduce the transportation cost by 5 % & improve the delivery schedule.
- Better price negotiation & Coordination with clearing agent for airfreight & sea freight shipments.
- Demurrage and detention, aging & Inventory Reconciliation.
- Preparing monthly P&L Report.

Global Shipping & Logistics (3PL)- Customer Service Executive (Supply Chain & Logistics Operation) FEB. 2011- Mar 2013

- Coordinates logistic supervisor in planning, analyzing, and evaluating the process and procedures of logistic management.
- Scheduling inbound & outbound process, Control the GCC Retail market operation (MARS: Egypt, Lebanon, Saudi, Kuwait, Oman, Bahrain etc..).
- Handling **100+** retail shop deliveries & controlling the inventory level.
- Reviewing logistics management operations to identify requirements of resources like manpower, facilities, materials, and services.
- Implementing the Show Box, GFT Lean and Micro release projects for MARS.
- Improved cycle count discrepancy rates 95 % to 98% accuracy through the process improvements & maintaining proper inventory data Accuracy.

Operations Executive: GKB Hi-Tech Lenses (Pvt.) Limited - Jan 2010 -Dec 2010.