

Mohsin Malhi, ACA, ACCA

Finance & Tax Professional

Qualified Chartered Accountant (ICAP)

Current Location: Dubai Availability: **Immediately** Visa Status: **Visit Visa**

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Finance, Accounts and Tax professional

- ✚ Have 15 years and 6 months (11 years in UAE) experience in Accounts, Finance, Audit and Tax.
- ✚ Experienced in ERP MS Dynamics, VB Dolphin, FOCUS and end-to-end implementation of ERP modules.
- ✚ Expert in IFRS, financial reporting, financial projections, cash flows, consolidations, VAT and Income Tax.
- ✚ Rich experience in closing books of accounts, costing, MIS reporting, budgeting, variance analysis.
- ✚ Well Experienced in all kind of bank dealings including BG, PB, LC, TR, DA and renewal of banking facilities.
- ✚ Experienced in Defence, Telecom, Industrial Equipments, Construction, Printing and Services sectors.

Employment Profile

Dynagraph Holding (Dubai)



(Oct 2018 till August 2022)

Finance Manager

Dynagraph is the leading player in the Middle Eastern printing industry. It has four main categories Graphics Industry, Signage & Graphics, Films & adhesives and 3D Printing.

Key Responsibilities:

- Preparation of timely and accurate financial statements and reports in accordance with International Financial Reporting Standards (IFRS) on stand-alone basis and consolidated accounts.
- Ensure that all finance and procurement activities/functions/controls are performed in accordance with best practice, sound financial principles, company policy, company procedures, legal and contractual compliance at all times.
- Ensure that the UAE laws (related to tax, fiscal and legal matters) and International Accounting Standards/IFRS are properly applied.
- Analyze costs, pricing, variable contributions, sales results and the company's actual performance compared to the business plans.
- Provide input to the business to evaluate investments, drive orders negotiation and payment terms to maximize operating income and cash flows.
- Analyses and interprets business profitability and leading indicators such as product margin analysis, and country specific growth. Leads the financial planning process for the region and the monthly financial review. Performs ad-hoc analysis to determine business trends and provide decision support financial information. Analyses the impact of moving into new areas of business.
- Review company tax returns and to make sure the accurate and timely filing of all tax returns.
- Develop and implement strategic tax planning on group level, Monitor legislative and regulatory tax law developments, communicate the effects of these developments to management and create strategies to capitalize on changes to taxation legislation.
- Maintain effective control procedures over all aspects of the tax process.
- Preparation of budgets, forecasts and business plans and continued monitoring & review of performance against them to enable robust reporting of variances to the top management.

- Ensure the preparation of timely and accurate monthly management accounts and reports for the top management, Responsible for all journals and final GL balances including review of month end balance sheet reconciliations and control accounts.
- Review working capital and drives cash flow improvement initiatives for the region. Directs analysis of receivables, payables, POs and vendor statements and balances.
- Manage the Cash flows of the group, both on a day to day basis and on monthly basis, ensuring that accurate forecasts are made and monitored.
- Make estimates of funds required for the short and long-term financial objectives of the organization.
- Optimize the handling of bank and deposit relationships and initiate appropriate strategies to enhance cash position and cash management.
- Management of working capital components of the company with specific attention to stock, debtors and cash balances, managing all banking relations and related borrowing needs. Arrangement of BG, LG, PB, DA and arrangement of letter of credits (LC) and related TR facilities.
- Ensure inter-company transactions, accruals, billings, and payments are prepared, recorded, remitted and reconciled on monthly basis.
- Coordinate external audits performed by corporate auditors, Tax consultants and third-party entities ensuring timely, accurate and professional representation of all information provided.
- Ensure consistent accounting policies and uniformity of accounting treatment and processes for the Dubai, Qatar, Kuwait and KSA offices along with head office in Lebanon.

Triple S LLC (Dubai)



(Oct 2011 to Sep 2018)

Finance Manager

TRIPLE S is an innovative leader in providing Solutions, Supplies and Services (Mainly spare parts from OEM and local manufacturers as well) to the military, law enforcement and commercial users worldwide with more than 12 operating offices globally. TS represents international brands and have sole distribution agreements with large international corporations in 3 key categories: Personal Protective Equipment (PPE), Surveillance, Security and Communication (SSC), and Land, Air and Maritime (LAM)

Key Responsibilities

- Preparation of timely and accurate financial statements and reports in accordance with International Financial Reporting Standards (IFRS).
- Produce timely and accurate P&L projections and assist in the preparation of the annual company budget, and rolling forecasts on a monthly and quarterly basis.
- To pick up and assess existing processes and business streams, understand the cost and revenue drivers in order to provide analysis and recommendations to enhance business decision-making processes.
- Work closely with the project development team to identify, analyse and execute the optimum financing solution for the new projects (including debt and equity).
- Coordination with the finance providers on due diligence, term sheet negotiations and documentation.
- Arrangement of the drawdown/repayment formalities for debt facilities and to monitor compliance with financing conditions and obligations.
- Compliance with FOS contract.
- First Time introduced an agreed Sales Commission Scheme with all relevant departments which consolidate and ensure the Collection as well as Profitability of the company.
- Managed end-to-end implementation of Financial and Job Costing modules of ERP System (VB Dolphin).
- Supervision client billings/invoicing, such as generating invoices, reconciling documentation, completing invoice package, generating invoice adjustments and adhering to policies and contractual agreements.
- Take actions to improve cash flows, proactive working capital management including reduction in trade and customer receivables, increasing supplier payable days.
- Managing banking relations related borrowing needs, bank facilities and handling banking matters BG, PB, LC, TR, DA, new facilities etc.

Key Responsibilities:

- Plan and perform operational and financial audits to ensure that financial statements are fairly presented in accordance with IFRS and local laws.
- Assesses compliance with financial regulations and controls by executing audit program steps; testing general ledger, account balances, balance sheets, income statements, and related financial statements; examining and analyzing records, reports, operating practices, and documentation.
- Planning, execution and completion of audit assignments, including analysis of existing internal controls and accounting structure of various clients, evaluating potential risks and advising management of remedial actions.
- Assesses risks and internal controls by identifying areas of non-compliance; evaluating manual and automated financial processes; identifying process weaknesses and inefficiencies and operational issues.
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- Preparing reports, commentaries, ratio analysis and financial statements.
- Application of International Financial Reporting Standards, International Accounting Standards, International Standards on Auditing, Generally Accepted Accounting Practices and Industry-Specific reporting requirements.
- Preparing tax provisions schedules, returns, payments, reports and maintain a client's tax database
- Preparing business income tax returns and statements for audits.
- Finding tax solutions to complicated tax issues or errors from incorrect tax filings
- Identify legal tax savings and recommending ways to improve profits.
- Make sure that clients comply with local tax regulations
- Advising management about the impact of tax liabilities and corporate strategies or new tax laws

Qualifications

Chartered Accountant (ACA)	the Institute of Chartered Accountants of Pakistan (2014)
Chartered Certified Accountant (ACCA)	Association of Chartered Certified Accountants, UK (2007)
Bachelor in Science (BSc)	University of Punjab, Lahore, Pakistan (2003)

Computer Skills

Accounting Software	:	Microsoft Dynamics, Tally, FOCUS, VB-Dolphin, Sage50, Odine
Computer Knowledge	:	Microsoft Office

Personal Details

Date of Birth	:	January 26, 1984
Nationality	:	Pakistani
Current location	:	Dubai
Visa Status	:	Visit Visa
Availability	:	Immediately