



Bassel Kamareddine



Professional Summary

Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.



Education

2018-08 -
2020-06

Master of Business Administration: HR Management

BEIRUT ARAB UNIVERSITY - Lebanon

2014-07 -
2018-06

Bachelor: banking and finance, Financial Management

BEIRUT ARAB UNIVERSITY - Lebanon



Certifications

2017-09

International Computer Driving Licence



Work History

2021-12 -
Current

Contact Centre sales agent

EMIRATES AIRLINE, DUBAI

- Actively seeking out sales opportunities and promoting all Emirates related products.
- Actively enhance Emirates revenue earnings by promoting additional services
- Participated in team-building activities to enhance working relationships.
- 'Managed over 120 customer calls per day.
- Worked with customers to understand needs and provide excellent service



Contact

Address

DUBAI

Phone

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Skills

Time Management

●●●●●
Excellent

Negotiation Skills

●●●●●
Excellent

Sales abilities

●●●●●
Excellent

Work Ethics

●●●●●
Excellent

Flexible and Adaptable

●●●●●
Excellent

Problem-Solving

●●●●●
Excellent

Effective communication skills

●●●●●
Excellent

Decision-Making

●●●●●
Excellent

2021-02 -
2021-06

Life Insurance Agent

Arope insurance

- Providing advice to clients and recommend insurance products
Worked with sales team to collaboratively reach targets, consistently meeting or exceeding personal quotas
- Finalized sales and collected necessary deposits.
- Explained advantages, features and disadvantages of various policies to promote sale of plans.
- Created sources for continuous client referrals within community.

2017-06 -
2019-03

Sales Executive

AURUM jewelry

- Conducting market research to identify selling possibilities and evaluate customer needs
- Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.
- Enhanced success of advertising strategies by boosting engagement through social media and other digital marketing approaches.
- Presented products to clients using dynamic presentations and practical use-case scenarios

Productivity & organization



Excellent

Business Development



Excellent



Languages

ARABIC



Excellent

ENGLISH



Excellent

FRENCH



Average