



# Faizal Mohamed Abdul Salam

## Sales Professional | F&B Supervisor

Highly Motivated Sales Merchandiser and Sales Coordinator Job role with Eight years of experience seeking to leverage the knowledge of products and customer service skills to motivate a team of sales professionals to exceed goals and increase revenue and then working Highly enthusiastic customer service professional with over 2 years experience in F&B Supervisory job role in hospitality field Looking for a challenging and rewarding position in Public Relations where I can utilize my proven background in areas of customer service, leadership, research, and sales skills.

## Contact

### Phone

+971 505337479

### Email

faizalice2011@gmail.com

### Address

Dubai , United Arab Emirates

## Education

2008 - 2011

### Bachelor of Instrumentation and Control Engineering

Anna University - Chennai

2005 - 2008

### Diploma in Electrical and Electronics Engineering

State Board of Technical Education and Training

## Skills

- Ms Office Professional
- Electrical AutoCAD
- PLC
- Sales Inventory Management
- Team Leadership
- Customer Relationship

## Language

English ( Professional )

Tamil ( Native )

## Experience

**2020 - 2021**

**Rasa Seri Alamanda SDN BHD - Malaysia**

### Food & Beverage Supervisor

- Admin Management
- Supervising Staff Role Activities
- Inventory and Cash payroll Management
- Customer Relationship
- Planning and Purchasing

**Skills : Ms Office Suite | ERP : AMT Software Billing Solutions**

**2016 - 2019**

**Ruby Traders, Tamilnadu - India**

### Sales Co-ordinator at Retail Building Materials

- To Prepare Customer Sales Orders and Invoices.
- To Maintain individually Customer documents and invoices.
- To Prepare Purchased Orders
- Check Customer payments and delivering Reports.
- Stock Handling.
- Purchase and Inventory management.

**Skills : Ms Office Suite | ERP : TM Billing Software Solutions**

**2011 - 2015**

**Sagar Agency, Tamilnadu - India**

### Sales Merchandiser at Lighting Solutions

- To Plan and develop merchandising strategies that balance customers' expectations and company's objectives.
- To Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.
- To Maximize customer interest and sales levels by displaying products appropriately.
- To performing stockouts, organizing the shelf, setting up displays, and setting up price and promotional signs.

## Personal Details

**Date of Birth - 22-Feb-1988**

**Nationality - Indian**

**Marital status - Married**

**Passport Type - L4666404**

**Visit Type - Visit Visa ( UpTo August 30th 2022 )**

## Profile Links

- <https://www.linkedin.com/in/faizalmohamedvln>
- <https://my.indeed.com/p/am-1j5re9k>