Omar Serour

Personal details



Omar Serour



Omar.serour7@gmal.com



+971 56 693 2696



Dubai - UAE



September 5, 1996

Skills

Hard worker

Eager to learn

Decision Maker

Strong oral, interpersonal, and negotiation communication skills.

Working under pressure

Critical thinker

Languages

English

•••••

Arabic

••••

Knowledge

- Microsoft Word, Excel
- Microsoft PowerPoint
- Microsoft Outlook
- CRM

Profile

Recent graduate with a **BA in global business management** with a decent experience in sales and purchasing in various aspects of industries. I am looking forward to work in an environment that encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately and diversify my knowledge & skills to achieve professional and organizational goals.

Education

Property Consultant BA of Global Business

2015 - 2018

Coventry University London Campus, UK

Diploma Certificate

2011 - 2014

Delta American High school, Egypt

Work Experience & Key Achievements

Property Consultant

Oct 2022 - Feb 2023

Orascom Development, Egypt

- · Assisting clients to make property-purchasing decisions.
- Consulting with clients to Identify their needs, preferences, and their financial concerns.
- Finding clients in need of consultancy through company leads, advertising, cold calls, and business presentations.
- · Maintaining an extensive Database of all properties for sale.
- Communicating with legal and finance team to prepare sales and documents.

JUNIOR SALES MANAGER

Apr 2021- Sep 2022

AL KENANA for exporting, EGYPT

- Setting deals & locking deals with clients from abroad to export our fresh, processed, and frozen vegetables.
- Handling & arranging the shipping process from our factory to clients in Europe, US and Canada.
- Responsible for renewing the quality control certifications of FDA, KOSHER, BRC, And IS09001:2015 to meet our client's quality requirements.

Wholesale and Marketing manager

2018 - 2020

Piano piano importing and retailing company, Mansoura, Egypt

- Closing/setting deals with wholesale buyers.
- Traveling aboard to import products from China& South Korea to the Egyptian market.
- Setting Deals with 20 schools for manufacturing & supplying uniforms.
- Handling Piano's social media content and media buying.
- · Creating an Authentic Kid's wear Brand named FITYA.

Marketing Specialist (Internship)

May 2018 - Sep 2018

- $Immigration\ and\ migration\ Company,\ UK$
- Creating marketing campaigns.Creating posts and articles about studying abroad and immigration