



# Mazen Medhat

## Store Manager

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### PROFESSIONAL EXPERIENCES

#### **Trium Bakery Company , (Sale Sucre Stores), Dubai**

01/2019 – 05/2023

##### **Store Manager**

- Working on store displays
- Attending trade shows to identify new services and products
- Coaching, training, counseling, recruiting and disciplining employees
- Directing, managing and motivating the sales team members so that they can together achieve the sales targets or set figures
- Developing strategies for selling of products and designing tactics through which maximum revenue can be earned
- Overseeing the work of retail or non-retail sales employees
- Performing some tasks of a manager, such as purchasing, accounting and budgeting

#### **Al Hathbour Company , (Al Jadeed Bakery), Dubai**

04/2016 – 12/2018

##### **Supervior Sales ,School Department**

- Continually meeting or exceeding sales quotas.
- Supervising and guiding the sales team as well as providing incentives to motivate staff to achieve sales targets.
- Monitoring the performance of the sales team.
- Ensuring that the store is clean and well-maintained at all times.
- Developing strategies to improve the store's profit.
- Effectively resolving client's issues.
- Managing the recruitment of sales staff.
- Providing excellent customer service and assisting departments in store image and merchandise presentation to achieve all company objectives.

### PROFILE

Having 10 years experience of being a store manager my career objective is to find a position where I can use my strong leadership skills, administrative skills, strategic talent acquisition, employee development and engagement skills ,proficiency in MS office and Excel and ability to manage priorities. To be a part of a vibrant team where my potential and skills can be exploited to the maximum ensuring my future progress with the growth of the company/organization.

### EXPERTISE

- Microsoft Office
- POS
- KPI

### AWARDS

Joanna Store

The Best Employee of the Month

Apr – 2013

SEP – 2013

Feb – 2014

## LANGUAGES

- ENGLISH – FLUENT
- ARABIC – NATIVE

## TRAININGS

- Microsoft Office 365
- Customer Service
- Product's Knowledge

## SPECIALTIES

- Sales Skills (B2B & B2C)
- Management Skills
- Retail
- Customer Service

## HOBBIES

- Swimming
- Music
- Travel
- Soccer

## WOKE PLACES

- UAE
- EGYPT

## PERSONAL DETAILS

- Date Of Birth:  
25/04/1987
- Nationality: Egyptian
- Status: Single
- Transport: UAE Valid  
Driving License
- Address: Dubai, UAE

## **Golia Fashion Company, (Joanna Stores) ,Dubai**

03/2013-03/2016

### **Sales Representative**

- Greeting customers
- Responding to questions and giving information to the customers
- Sharing product knowledge with customers
- Providing recommendations to customers
- Managing financial transactions and processing payments
- Preparing merchandise and designing displays
- Maintaining a clean and tidy space

## PERSONAL SKILLS

- Proven ability to drive sales, negotiate deals, and build strong customer relationships.
- Customer Service: Exceptional communication and interpersonal skills to deliver outstanding service and address customer needs.
- Market Research and Analysis: Skilled in conducting research, identifying market trends, and making data-driven business decisions.
- Team Leadership: Demonstrated leadership skills in managing teams, fostering a collaborative work environment, and achieving targets.
- Problem Solving: Strong analytical and problem-solving abilities to address challenges and implement creative and unusual effective solutions.

## EDUCATION

### **Bachelor of Science in Chemistry and Physics**

Graduated (2012)  
Alexandria University

