



MUHAMMAD IRSHAD PP

SENIOR SALES
CONSULTANT

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Investment Park , Jebel Ali .

Birth Date

19/03/1988

Nationality

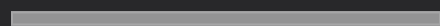
Indian

Driving License

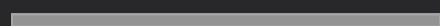
Yes

LANGUAGES

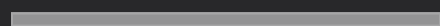
English



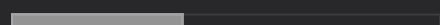
Hindi



Malayalam

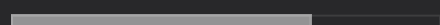


Arabic



SKILLS

Oracle



MS OFFICE



PROFILE

Eight years of solid Sales & Marketing experience in Building Materials & Automotive Business covering major Brands such as Toyota & Honda. Proven ability in technical mastering of different aspects of sales with outstanding standards of customer service and initiative.

EDUCATION

Bachelor Of Commerce, Kannur University

Kannur , India | 2008 September - 2011 March

EMPLOYMENT HISTORY

Sales Coordinator, NAFFCO Flow Control

Dubai , U.A.E | 2021 March - Present

- Primarily Assists Sales Team
- Preparing Sales Orders and Delivery Notes
- Responding to any online or telephone queries in a calm and friendly manner
- Checking Pending Materials
- Quotation Conversion
- Ensure Adherence to laws and policies .

Sales Executive, Toyota - VPK Motors Pvt Ltd

Kannur , India | 2019 July - 2021 February

- Generate enquiries
- Advised customers about the new models and assisted the customer in determining which vehicle is suitable to their needs
- Arrange vehicle test drives for customers
- Always ensuring customer satisfaction at all times
- Maintaining full knowledge of a major competitors products
- Organizing on time car deliveries for customers who have made a purchase
- Organized outside events promoting the dealership

Sales Executive , Bashiri General Trading L.L.C

Dubai , U.A.E | 2013 March - 2019 May

- Represented the company at trade fairs and exhibitions
- Provided customers with competitive quotations.
- Communicating new products to potential clients.
- Dealing with customer enquiries face to face, over the phone or via email.

- Follow-up for order or payments.
- Canvassing the new customers.

Sales Consultant, Honda – Signature Honda

Kannur , India | 2011 June – 2012 December

- Greet customers arriving at the dealership
- Showcase the dealership's vehicles and explain their features and warranties to customers
- Accompany customers on test drives, collecting licenses and documentation beforehand per best practices
- Coordinate with the finance department to determine each customer's financing and ownership options
- Contact past customers to ensure they are satisfied with their vehicles

HOBBIES

Cricket , Badminton , Travel