



MUJEEB ABDULRAHMAN

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Nationality: NIGERIA

PROFESSIONAL SUMMARY

I am committed to adding value to my workplace with dedication to duty and diligently paying attention to details of all tasks assigned to me, compliance with the vision and mission of the organization. Customer-orientated, strategic-thinking Sales Professional with over 2 years of experience in building relationships, cultivating partnerships, retaining top accounts and growing profit channels. Multi-tasking and self-motivated leader with expertise in expanding network connections, persuasively introducing products, implementing pricing models, inventory control and projections, vendor relations, territory development and revealing customer needs to deliver solutions. Detailed Sales Manager with expertise overseeing successful revenue streams and recognising areas for improvement. Reliable and capable of driving effective teams. Looking for new sales-oriented role where hard work and dedication will be highly valued.

WORK HISTORY

Secondary School Art Teacher, 06/2022 – 05/2023

Great Royal International School (NYSC) – Ibadan, Oyo State

- Prepared art materials and equipment ahead of lessons.
- Used video and music enhancements to expand upon and supplement course concepts.
- Established positive, professional relationships with students, supporting academic and personal growth.
- Provided holistic student support to enhance learning objectives.

Sales Manager, 03/2019 – 11/2020

F.A SATISFY ENT – Lagos, NIGERIA

- Maintained sales floor stock levels through consistent monitoring and regular replenishments.
- Offered advice on product selection for enhanced levels of support and service.
- Provided fast checkout service with high levels of customer care and transaction speed.
- Performed daily opening and closing functions and inventory management.

SKILLS


- Microsoft office Tools - Word, Excel and PowerPoint
- Proficiency in HTML
- proficiency in CSS and Framework (Tailwind CSS)

EDUCATION

Bachelor of Science: Business and Administration (Second Class Lower), 09/2017 – 12/2021
kwara state university - kwara/nigeria

NECO, WAEC: Commercial, 02/2011 – 07/2017
Starways college - Ajah, Lagos

LANGUAGES

English:  C1
Advanced
IELT 5.5