Sales & Customer Behaviour Insights – Green Cart Ltd.-

September 6, 2025

0.1 1. Load the Data

```
[4]: # Importing the dependences
      import pandas as pd
      import numpy as np
      import matplotlib as plt
      import seaborn as sns
      %matplotlib inline
 [7]: #Connecting the data file
      customer info = pd.read csv("customer info.csv")
      product_info = pd.read_csv("product_info.csv")
      sales data = pd.read csv("sales data.csv")
 [9]: customer_info.head()
 [9]:
                                        email signup_date
        customer_id
                                                            gender
                                                                      region
                      shaneramirez@gmail.com
                                                  26-04-25
                                                              Male
                                                                    Central
      0
             C00001
      1
             C00002
                        jpeterson@bernard.com
                                                  11-08-24
                                                           Female
                                                                    Central
      2
             C00003
                     howardmaurice@yahoo.com
                                                  15-05-25
                                                              male
                                                                    Central
                          yherrera@arnold.org
                                                  14-06-25 FEMALE
      3
             C00004
                                                                    Central
             C00005
                     janetwilliams@gmail.com
                                                  02-05-25
                                                              Male
                                                                        West
        loyalty_tier
      0
              Silver
      1
               gold
      2
               gold
      3
                GOLD
              bronze
[10]: product_info .head()
[10]:
        product_id
                                product_name
                                                    category launch_date
                                                                           base_price
             P0001
                          Storage Product 39
                                                     Storage
                                                                11-03-25
                                                                                15.88
             P0002
                         Cleaning Product 82
                                                                18-08-24
                                                                                34.23
      1
                                                    Cleaning
      2
             P0003
                         Cleaning Product 85
                                                    Cleaning
                                                                15-07-24
                                                                                 7.92
      3
             P0004
                          Kitchen Product 82
                                                     Kitchen
                                                                19-04-25
                                                                                 9.13
                    Personal Care Product 1
             P0005
                                              Personal Care
                                                                20-10-24
                                                                                31.10
```

```
0
                 S339
      1
                 S974
      2
                 S745
      3
                 S589
      4
                 S559
[11]: sales_data.head()
[11]:
        order_id customer_id product_id quantity unit_price order_date \
      0 0966977
                      C00397
                                  P0022
                                                3
                                                        39.25
                                                               06-07-2025
                                                        18.92 06-07-2025
      1 0696648
                      C00236
                                  P0023
                                                5
      2 0202644
                      C00492
                                  P0011
                                                1
                                                        29.68
                                                              07-07-2025
                                                        32.76
      3 0501803
                      C00031
                                  P0003
                                                1
                                                               08-07-2025
      4 0322242
                      C00495
                                                1
                                                        47.62 08-07-2025
                                  P0016
        delivery_status payment_method
                                         region discount_applied
      0
              Delivered
                                PayPal
                                        Central
                                                              0.00
                                                              0.00
      1
                DELAYED
                           credit card
                                           North
      2
              delivered Bank Transfer
                                           North
                                                              0.15
      3
                           Credit Card Central
                                                              0.20
             Cancelled
      4
                DELAYED
                           Credit Card
                                           West
                                                              0.20
[12]: customer info.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 500 entries, 0 to 499
     Data columns (total 6 columns):
                        Non-Null Count
      #
          Column
                                         Dtype
                         _____
          -----
      0
          customer_id
                        497 non-null
                                         object
      1
          email
                        494 non-null
                                         object
      2
          signup_date
                        496 non-null
                                         object
      3
          gender
                                         object
                        496 non-null
      4
          region
                         497 non-null
                                         object
          loyalty_tier
                        498 non-null
                                         object
     dtypes: object(6)
     memory usage: 23.6+ KB
[13]: sales_data.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 3000 entries, 0 to 2999
     Data columns (total 10 columns):
      #
          Column
                            Non-Null Count
                                             Dtype
          _____
      0
          order_id
                            2999 non-null
                                             object
```

supplier_code

```
customer_id
                             2998 non-null
                                             object
      1
      2
                                             object
          product_id
                             2995 non-null
      3
          quantity
                             2997 non-null
                                             object
      4
          unit_price
                             2999 non-null
                                             float64
      5
          order date
                             2998 non-null
                                             object
      6
          delivery_status
                             2997 non-null
                                             object
          payment_method
      7
                             2997 non-null
                                             object
      8
          region
                             3000 non-null
                                             object
          discount_applied 2483 non-null
                                             float64
     dtypes: float64(2), object(8)
     memory usage: 234.5+ KB
[14]: product info.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 30 entries, 0 to 29
     Data columns (total 6 columns):
      #
          Column
                          Non-Null Count
                                          Dtype
          _____
                          _____
                                          ____
          product id
                          30 non-null
                                          object
          product_name
      1
                          30 non-null
                                          object
      2
          category
                          30 non-null
                                          object
      3
          launch_date
                          30 non-null
                                          object
                          30 non-null
      4
          base_price
                                          float64
          supplier_code 30 non-null
                                          object
     dtypes: float64(1), object(5)
     memory usage: 1.5+ KB
     0.1.1 The data inspection showing the datatype is not correct, so I need to fix it
[15]: customer_info.isna().sum()
[15]: customer_id
                      3
      email
                      6
      signup_date
                      4
                      4
      gender
                      3
      region
      loyalty_tier
                      2
      dtype: int64
[20]: product_info.isna().sum()
[20]: product_id
                       0
      product_name
                       0
                       0
      category
      launch_date
                       0
      base_price
                       0
```

supplier_code

dtype: int64

```
[19]: sales_data.isna().sum()
[19]: order_id
                             1
      customer_id
                             2
      product_id
                             5
      quantity
                             3
      unit_price
                             1
                             2
      order date
      delivery_status
                             3
      payment_method
                             3
      region
                             0
      discount_applied
                           517
      dtype: int64
```

0.1.2 there were few Null values in customer info and sales data, which needs to be cleaned.

0.2 2. Clean the Data

```
[6]: # Strip whitespace (only string columns)
     for col in customer_info.select_dtypes(include="object").columns:
         customer_info[col] = customer_info[col].str.strip()
     # Normalize text
     customer_info['email'] = customer_info['email'].str.lower()
     customer info['gender'] = (
         customer_info['gender'].str.lower().replace({
             "m": "male", "f": "female"
         }).str.title()
     )
     customer_info['region'] = customer_info['region'].str.title().fillna("Unknown")
     customer_info['loyalty_tier'] = (
         customer_info['loyalty_tier'].str.lower().replace({
             "gold": "Gold", "silver": "Silver", "bronze": "Bronze",
             "platinum": "Platinum", "diamond": "Diamond"
         }).str.title().fillna("Unknown")
     )
     # Convert date (safe parsing, no deprecated args)
     customer_info['signup_date'] = pd.to_datetime(
         customer_info['signup_date'], errors='coerce', dayfirst=True
     )
     # Drop duplicate customers
     customer_info = customer_info.drop_duplicates(subset=['customer_id'])
```

```
# 2. Clean PRODUCT INFO
for col in product_info.select_dtypes(include="object").columns:
   product_info[col] = product_info[col].str.strip()
product_info['product_name'] = product_info['product_name'].str.title()
product_info['category'] = product_info['category'].str.title().
 product_info['supplier_code'] = product_info['supplier_code'].str.upper()
product_info['launch_date'] = pd.to_datetime(
   product_info['launch_date'], errors='coerce', dayfirst=True
)
# Ensure numeric + non-negative
product_info['base_price'] = pd.to_numeric(product_info['base_price'],_
⇔errors='coerce')
product_info = product_info[product_info['base_price'] >= 0]
# Drop duplicate products
product_info = product_info.drop_duplicates(subset=['product_id'])
# 3. Clean SALES DATA
for col in sales data.select dtypes(include="object").columns:
    sales_data[col] = sales_data[col].str.strip()
# Normalize categorical fields
sales_data['delivery_status'] = sales_data['delivery_status'].str.lower().
 →replace({
   "delayed": "Delayed",
    "delivered": "Delivered",
    "cancelled": "Cancelled"
}).str.title()
sales_data['payment_method'] = sales_data['payment_method'].str.lower().
 →replace({
    "credit card": "Credit Card",
    "paypal": "PayPal",
   "bank transfer": "Bank Transfer"
}).str.title().fillna("Unknown")
sales_data['region'] = sales_data['region'].str.title().fillna("Unknown")
# Convert date
```

```
sales_data['order_date'] = pd.to_datetime(
    sales_data['order_date'], errors='coerce', dayfirst=True
)
# Numeric fields
sales_data['quantity'] = pd.to_numeric(sales_data['quantity'], errors='coerce')
sales_data['unit_price'] = pd.to_numeric(sales_data['unit_price'],_
 ⇔errors='coerce')
sales_data['discount_applied'] = pd.to_numeric(
    sales_data['discount_applied'], errors='coerce'
).fillna(0.0)
# Remove negative values
sales_data = sales_data[
    (sales_data['quantity'] >= 0) &
    (sales_data['unit_price'] >= 0) &
    (sales_data['discount_applied'] >= 0)
]
# Drop duplicate orders
sales_data = sales_data.drop_duplicates(subset=['order_id'])
# Final Check
print("Customer Info missing values:\n", customer_info.isnull().sum())
print("Product Info missing values:\n", product_info.isnull().sum())
print("Sales Data missing values:\n", sales_data.isnull().sum())
Customer Info missing values:
 customer id
                1
email
signup_date
                4
gender
region
                0
loyalty_tier
                0
dtype: int64
Product Info missing values:
product_id
product_name
                 0
category
                0
launch_date
                 0
base_price
supplier code
dtype: int64
Sales Data missing values:
order_id
customer_id
```

```
product_id
quantity
unit_price
order_date
delivery status
payment_method
                    0
region
discount_applied
dtype: int64
/var/folders/8r/mzpntfwj1k76ggst1jznjjf80000gn/T/ipykernel_1918/3462852876.py:34
: UserWarning: Could not infer format, so each element will be parsed
individually, falling back to `dateutil`. To ensure parsing is consistent and
as-expected, please specify a format.
 customer_info['signup_date'] = pd.to_datetime(
/var/folders/8r/mzpntfwj1k76ggst1jznjjf80000gn/T/ipykernel_1918/3462852876.py:51
: UserWarning: Could not infer format, so each element will be parsed
individually, falling back to `dateutil`. To ensure parsing is consistent and
as-expected, please specify a format.
 product_info['launch_date'] = pd.to_datetime(
```

0.3 3. Merge the Data

```
[9]: # -----
    # 3. Merge the Data
    # Step 1: Merge sales_data with product_info on product_id
    merged_df = pd.merge(
        sales data,
        product_info,
        on="product_id",
        how="left"
    # Step 2: Merge the result with customer_info on customer_id
    merged_df = pd.merge(
        merged_df,
        customer_info,
        on="customer_id",
        how="left"
    )
    # Step 3: Inspect the merged DataFrame
    print(merged df.info()) # summary of columns & nulls
    print(merged_df.head()) # preview first 5 rows
```

The history saving thread hit an unexpected error (OperationalError('attempt to

write a readonly database')). History will not be written to the database.

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 2992 entries, 0 to 2991

Data columns (total 20 columns):

#	Column	Non-Null Count	Dtype		
0	order_id	2991 non-null	object		
1	customer_id	2990 non-null	object		
2	product_id	2987 non-null	object		
3	quantity	2992 non-null	float64		
4	unit_price	2992 non-null	float64		
5	order_date	2990 non-null	datetime64[ns]		
6	delivery_status	2989 non-null	object		
7	payment_method	2992 non-null	object		
8	region_x	2992 non-null	object		
9	discount_applied	2992 non-null	float64		
10	O product_name	2987 non-null	object		
1:	1 category	2987 non-null	object		
12	2 launch_date	2987 non-null	datetime64[ns]		
13	B base_price	2987 non-null	float64		
14	1 supplier_code	2987 non-null	object		
15	5 email	2937 non-null	object		
16	6 signup_date	2940 non-null	datetime64[ns]		
17	7 gender	2950 non-null	object		
18	B region_y	2968 non-null	object		
19	9 loyalty_tier	2968 non-null	object		
dty	ypes: datetime64[ns]	(3), float64(4),	object(13)		
mer	nory usage: 467.6+ K	В			
Noi	ne				
(order_id customer_id	product_id qua	-		
0				2025-07-06	
1	D696648 C00236	P0023		2025-07-06	
2	0202644 C00492	P0011		2025-07-07	
3		P0003		2025-07-08	
4	0322242 C00495	P0016	1.0 47.62	2025-07-08	
<pre>delivery_status payment_method region_x discount_applied \</pre>					
0	Delivered	Paypal Cent		.00	
1	Delayed C	· -	rth 0	.00	
2	Delivered Ban	k Transfer No	rth 0	.15	
3	Cancelled C	redit Card Cent	ral 0	.20	
4	Delayed C	redit Card W	est 0	.20	
•					
	<pre>product_name</pre>	• •	•	<pre>supplier_code \</pre>	
0	Cleaning Product 86	•	-10-04 19.77		
1	Outdoors Product 32		-01-18 36.04	S907	
2	Kitchen Product 53	Kitchen 2025	-03-25 11.08	S645	
3	Cleaning Product 85	Cleaning 2024	-07-15 7.92		

```
email signup_date gender region_y loyalty_tier
  jacquelinemartin@mills-logan.com 2024-09-08 Female
                                                         North
                                                                     Silver
            georgeweber@morgan.com 2024-08-06
                                                Other
                                                         North
                                                                      Gold
2
           lcook@walters-smith.com 2024-09-25
                                                 Male Central
                                                                       Gold
3
                  smoore@gmail.com 2024-07-28
                                                Femle Central
                                                                      Gold
                                                 Male Central
4
      mcclainkatherine@hotmail.com 2024-09-18
                                                                      Gold
```

0.4 4. Feature Engineering

```
[23]:
         merged_df # noqa
     except NameError:
         merged_df = (
             sales_data.merge(product_info, on="product_id", how="left")
                       .merge(customer_info, on="customer_id", how="left")
         )
     required cols = {
         "quantity", "unit_price", "discount_applied",
         "order date", "launch date", "delivery status", "email"
     missing = [c for c in required_cols if c not in merged_df.columns]
     if missing:
         raise KeyError(f"Missing columns in merged_df: {missing}")
     for c in ["quantity", "unit_price", "discount_applied"]:
         merged_df[c] = pd.to_numeric(merged_df[c], errors="coerce")
     # Fill discount_applied NaNs with O for revenue math
     merged_df["discount_applied"] = merged_df["discount_applied"].fillna(0.0)
     # Dates (coerce mixed formats without warnings)
     for c in ["order_date", "launch_date"]:
         if not np.issubdtype(merged_df[c].dtype, np.datetime64):

dayfirst=True)

     # 1) revenue = quantity × unit_price × (1 - discount_applied)
     merged_df["revenue"] = merged_df["quantity"] * merged_df["unit_price"] * (1 -__
      →merged_df["discount_applied"])
     # 2) order_week = ISO week from order_date
          (cast to Int64 so missing dates become <NA> instead of error)
     merged_df["order_week"] = merged_df["order_date"].dt.isocalendar().week.
       ⇔astype("Int64")
```

```
# 3) price_band = Low (<£15), Medium (£15-30), High (>£30)
merged_df["price_band"] = np.select(
    merged_df["unit_price"] < 15,</pre>
        merged_df["unit_price"].between(15, 30, inclusive="both"),
    ],
    ["Low", "Medium"],
    default="High",
# 4) days to order = Days between launch date and order date
merged_df ["days_to_order"] = (merged_df ["order_date"] -__
→merged df["launch date"]).dt.days.astype("Int64")
# 5) email_domain = part after '@' in email
merged_df["email_domain"] = (
    merged_df["email"].astype("string").str.strip().str.lower().str.
\Rightarrowextract(r"@([^@\s]+)$", expand=False)
)
# 6) is_late = True if delivery_status is "Delayed"
   (normalize spacing/case just in case)
merged_df["is_late"] = merged_df["delivery_status"].astype(str).str.strip().str.
⇔title().eq("Delayed")
print(merged_df[["revenue", "order_week", "price_band", "days_to_order", __

¬"email_domain", "is_late"]].head())
```

	revenue	order_week	<pre>price_band</pre>	days_to_order	email_domain	is_late
0	117.750	27	High	275	mills-logan.com	False
1	94.600	27	Medium	169	morgan.com	True
2	25.228	28	Medium	104	walters-smith.com	False
3	26.208	28	High	358	gmail.com	False
4	38.096	28	High	138	hotmail.com	True

0.5 5. Create Summary Tables

```
.reset_index()
        .sort_values(["order_week", "region"])
else:
    weekly_revenue_region = (
        merged_df.groupby(["order_week"])
        .agg(total_revenue=("revenue", "sum"))
        .reset_index()
        .sort_values("order_week")
    )
# 2) Product category performance
if "category" in merged_df.columns:
    category_perf = (
        merged_df.groupby("category")
        .agg(
            total_revenue=("revenue", "sum"),
            total_quantity=("quantity", "sum"),
            avg_discount=("discount_applied", "mean"),
        )
        .reset_index()
        .sort_values("total_revenue", ascending=False)
else:
    category_perf = pd.DataFrame()
# 3) Customer behaviour by loyalty_tier and signup_month
if "signup_date" in merged_df.columns:
    merged_df["signup_month"] = merged_df["signup_date"].dt.to_period("M")
if {"loyalty_tier", "signup_month"}.issubset(merged_df.columns):
    customer_behaviour = (
        merged_df.groupby(["loyalty_tier", "signup_month"])
        .agg(
            total revenue=("revenue", "sum"),
            num_orders=("order_id", "nunique"),
            num_customers=("customer_id", "nunique"),
        .reset index()
    )
else:
    customer_behaviour = pd.DataFrame()
```

```
# 4) Delivery performance by region and price band
if {"region", "price_band"}.issubset(merged_df.columns):
    delivery_perf = (
        merged_df.groupby(["region", "price_band"])
            total_orders=("order_id", "nunique"),
            late orders=("is late", "sum"),
        .reset index()
    delivery_perf["late_rate"] = delivery_perf["late_orders"] /__

delivery_perf["total_orders"]

else:
    delivery_perf = pd.DataFrame()
# 5) Preferred payment methods by loyalty tier
# -----
if {"loyalty_tier", "payment_method"}.issubset(merged_df.columns):
    payment pref = (
        merged_df.groupby(["loyalty_tier", "payment_method"])
        .agg(order_count=("order_id", "nunique"))
        .reset_index()
        .sort_values(["loyalty_tier", "order_count"], ascending=[True, False])
    )
else:
    payment_pref = pd.DataFrame()
# -----
                   _____
# Preview results
print("\nWeekly Revenue by Region:\n", weekly revenue region.head())
print("\nCategory Performance:\n", category_perf.head())
print("\nCustomer Behaviour:\n", customer_behaviour.head())
print("\nDelivery Performance:\n", delivery_perf.head())
print("\nPayment Preferences:\n", payment_pref.head())
Columns in merged_df: ['order_id', 'customer_id', 'product_id', 'quantity',
'unit_price', 'order_date', 'delivery_status', 'payment_method', 'region_x',
'discount_applied', 'product_name', 'category', 'launch_date', 'base_price',
'supplier_code', 'email', 'signup_date', 'gender', 'region_y', 'loyalty_tier',
'revenue', 'order_week', 'price_band', 'days_to_order', 'email_domain',
'is late']
Weekly Revenue by Region:
   order week total revenue
```

```
0 14 387.9035
1 15 463.1515
2 16 738.8865
3 17 478.3305
4 18 4023.9490
```

Category Performance:

	category	total_revenue	total_quantity	avg_discount
0	Cleaning	93621.7840	3584.0	0.085566
4	Storage	46931.4575	1730.0	0.081043
2	Outdoors	40062.0680	1519.0	0.082016
1	Kitchen	33933.6760	1226.0	0.075622
3	Personal Care	24916.6365	902.0	0.086755

Customer Behaviour:

	loyalty_tier	signup_month	total_revenue	${\tt num_orders}$	num_customers
0	Brnze	2024-07	513.4745	8	1
1	Brnze	2025-04	290.0715	3	1
2	Bronze	2024-07	3525.2735	49	9
3	Bronze	2024-08	3831.0110	46	10
4	Bronze	2024-09	2685.4130	36	7

Delivery Performance:

Empty DataFrame

Columns: []
Index: []

Payment Preferences:

	loyalty_tier	<pre>payment_method</pre>	order_count
1	Brnze	Credit Card	5
2	Brnze	Paypal	4
0	Brnze	Bank Transfer	2
4	Bronze	Credit Card	278
3	Bronze	Bank Transfer	177

0.6 6. Visual Exploration

```
[28]: # --- Ensure weekly revenue by region is available ---
if "region" in merged_df.columns:
    weekly_revenue_region = (
        merged_df.groupby(["order_week", "region"])
        .agg(total_revenue=("revenue", "sum"))
        .reset_index()
)

# --- Line plot ---
plt.figure(figsize=(12,6))
```

```
sns.lineplot(
        data=weekly_revenue_region,
        x="order_week",
        y="total_revenue",
        hue="region",
        marker="o"
    )
    plt.title("Weekly Revenue Trends by Region", fontsize=14)
    plt.xlabel("ISO Week", fontsize=12)
    plt.ylabel("Total Revenue (£)", fontsize=12)
    plt.legend(title="Region")
    plt.grid(True, linestyle="--", alpha=0.6)
    plt.tight_layout()
   plt.show()
else:
    print("Column 'region' not found in merged df. Please check your merge.")
```

Column 'region' not found in merged_df. Please check your merge.

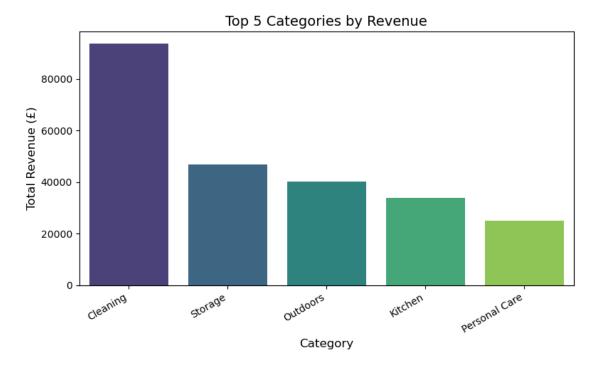
```
[29]: # --- Compute category performance if not already done ---
      if {"category", "revenue"}.issubset(merged_df.columns):
          category perf = (
              merged_df.groupby("category")
              .agg(total_revenue=("revenue", "sum"))
              .reset_index()
              .sort_values("total_revenue", ascending=False)
          )
          # Get top 5 categories
          top5_categories = category_perf.head(5)
          # --- Plot ---
          plt.figure(figsize=(8,5))
          sns.barplot(
              data=top5_categories,
              x="category",
              y="total_revenue",
              palette="viridis"
          )
          plt.title("Top 5 Categories by Revenue", fontsize=14)
          plt.xlabel("Category", fontsize=12)
          plt.ylabel("Total Revenue (£)", fontsize=12)
          plt.xticks(rotation=30, ha="right")
          plt.tight_layout()
          plt.show()
```

```
else:
    print("Missing 'category' or 'revenue' column in merged_df")
```

/var/folders/8r/mzpntfwj1k76ggst1jznjjf80000gn/T/ipykernel_1918/3469005983.py:18
: FutureWarning:

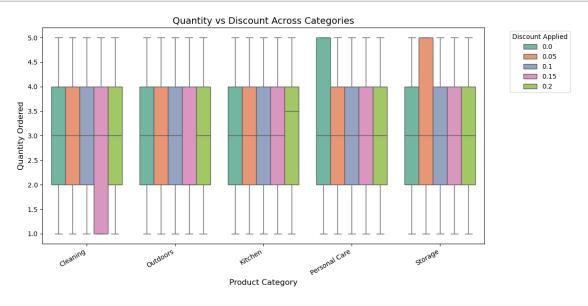
Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

sns.barplot(



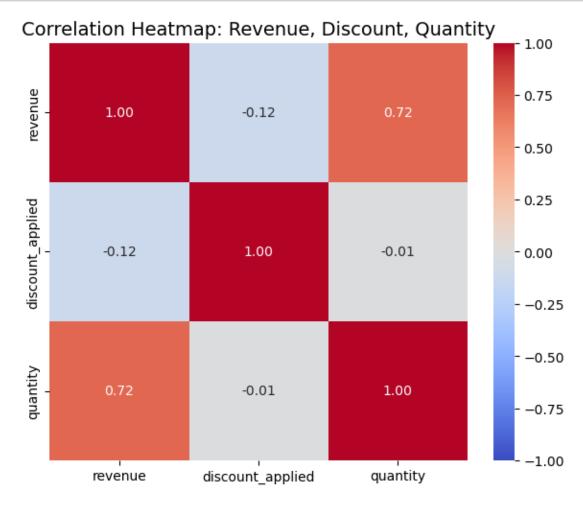
```
[30]: # --- Ensure required columns exist ---
if {"category", "quantity", "discount_applied"}.issubset(merged_df.columns):
    plt.figure(figsize=(12,6))
    sns.boxplot(
        data=merged_df,
        x="category",
        y="quantity",
        hue="discount_applied",
        palette="Set2"
    )

    plt.title("Quantity vs Discount Across Categories", fontsize=14)
    plt.xlabel("Product Category", fontsize=12)
```



```
[31]: # --- Select numeric columns of interest ---
      cols = ["revenue", "discount_applied", "quantity"]
      # Keep only the ones that exist in merged_df
      available = [c for c in cols if c in merged_df.columns]
      if available:
          corr_matrix = merged_df[available].corr()
          # --- Plot heatmap ---
          plt.figure(figsize=(6,5))
          sns.heatmap(
              corr_matrix,
              annot=True,
              cmap="coolwarm",
              vmin=-1, vmax=1,
              square=True,
              fmt=".2f"
          )
```

```
plt.title("Correlation Heatmap: Revenue, Discount, Quantity", fontsize=14)
  plt.tight_layout()
  plt.show()
else:
  print(f"None of {cols} found in merged_df.columns")
```



```
[34]: # --- Ensure required columns exist ---
if {"loyalty_tier", "region"}.issubset(merged_df.columns):
    plt.figure(figsize=(10,6))
    sns.countplot(
        data=merged_df,
        x="loyalty_tier",
        hue="region",
        palette="Set2"
    )

    plt.title("Orders by Loyalty Tier (split by Region)", fontsize=14)
```

```
plt.xlabel("Loyalty Tier", fontsize=12)
  plt.ylabel("Number of Orders", fontsize=12)
  plt.xticks(rotation=30, ha="right")
  plt.legend(title="Region", bbox_to_anchor=(1.05, 1), loc="upper left")
  plt.tight_layout()
  plt.show()
else:
  print("Missing 'loyalty_tier' or 'region' in merged_df")
```

Missing 'loyalty_tier' or 'region' in merged_df

```
[33]: # Pie chart for each price band
      if {"delivery_status", "price_band"}.issubset(merged_df.columns):
          price_bands = merged_df["price_band"].unique()
          fig, axes = plt.subplots(1, len(price_bands),_u
       →figsize=(6*len(price_bands),6))
          if len(price_bands) == 1:
              axes = [axes] # ensure iterable if only 1 band
          for ax, band in zip(axes, price_bands):
              subset = merged_df[merged_df["price_band"] == band]["delivery_status"].
       →value_counts()
              ax.pie(
                  subset,
                  labels=subset.index,
                  autopct="%1.1f%%",
                  colors=sns.color_palette("Set2"),
                  startangle=90
              )
              ax.set_title(f"Delivery Status - {band}")
          plt.tight_layout()
          plt.show()
```

