

PROFESSIONAL SKILLS

- Closing sales
- Senior investment consultant
- Good relationship management
- Identifying sales opportunities
- Extensive product knowledge
- Client conversion
- Sales Negotiator
- Good Communication Skill

ADDITIONAL SKILLS

- Wordpress
- Microsoft office
- HTML, CSS, Javascript
- Critical Thinking
- Time Management
- Handling Pressure

GET IN TOUCH WITH ME

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LinkedIn:

www.linkedin.com/in/jefferson-egbedi

Instagram: @Longlive_jefferson

ACHIEVEMENTS

- Founder of Olivelong technologies
- Helped company accounts attain verified status
- Maintained 100% response rate for a month
- Certified real estate negotiator.

JEFFERSON EGBEDI

PERSONAL SUMMARY

A dedicated and diplomatic investment consultant and multitasker, committed and proficient sales manager with a proven ability to improve working environment and commitment to employee welfare. I am a goal oriented individual with great communication skills and a high level of customer relation. I am skilled with the ability and integrity when dealing with confidential information. I portray the ability to plan & manage territory whilst maintaining & developing existing and new customers.

PROFESSIONAL HISTORY

OliveLong Technologies

Managing Director, 2019-present

Lagos, Nigeria

Kocity Properties

Sales manager, 2016-2019

Accra, Ghana

Smart Mark Ltd (TM Lewin)

Sales Supervisor, 2015- 2016

Lagos, Nigeria

Grand Victoria Options

Property Manager, 2014-2015

Nairobi, Kenya

DUTIES

- Coordinate appointments to show properties to prospective clients.
- Overseeing all affairs of the company
- Formulate pricing policies.
- Responsible for identifying customer needs.
- Interview clients to determine what type of property they are seeking.
- Adheres to any and all company policies and procedures

PERSONAL DETAILS

Address -

14 Oxford, Osu
Accra, Ghana

Sex -

Male

DOB -

04/09/1991

Language -

English

Nationality -

Nigerian

Interest -

Golf
Polo
Snooker
Tennis
Fashion
Skydiving
Opera

ACADEMIC HISTORY

APTECH COMPUTER EDUCATION

ADVANCE DIPLOMA IN SOFTWARE
ENGINEERING (ADSE)
NAIROBI KENYA
2010-2013

JAMES WELCH MODERN SCHOOL

W.A.S.S.C.E
DELTA STATE
2002-2008

**CATHOLIC UVWIE NURSERY AND PRIMARY
SCHOOL**

FIRST SCHOOL LEAVING CERTIFICATE
1996- 2002.