

PROFESSIONAL SKILLS

Closing sales
senior investment consultant
Good relationship management
Identifying sales opportunities
Extensive product knowledge
Client conversion
Sales Negotiator
Good Communication Skill

ADDITIONAL SKILLS

- Wordpress
- Microsoft office
- HTML, CSS, Javascript
- Critical Thinking
- Time Management
- Handling Pressure

GET IN TOUCH WITH ME

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ACHIEVEMENTS

- Founder of Olivelong technologies
- Helped company accounts attain verified status
- Maintained 100% response rate for a month
- Certified real estate negotiator.

JEFFERSON EGBEDI

SALES & INVESTMENT
CONSULTANT

PERSONAL SUMMARY

A dedicated and diplomatic investment consultant and multitasker, committed and proficient sales manager with a proven ability to improve working environment and commitment to employee welfare. I am a goal oriented individual with great communication skills and a high level of customer relation. I am skilled with the ability and integrity when dealing with confidential information. I portray the ability to plan & manage territory whilst maintaining & developing existing and new customers.

PROFESSIONAL HISTORY

OliveLong Technologies

Managing Director, 2019-present
Lagos, Nigeria

Kocity Properties

sales manager, 2016-2019
Accra, Ghana

Smart Mark Ltd (TM Lewin)

Sales Supervisor, 2015- 2016
Lagos, Nigeria

Grand Victoria Options

Property Manager, 2014-2015
Nairobi, Kenya

DUTIES

- Coordinate appointments to show properties to prospective clients.
- Overseeing all affairs of the company
- Formulate pricing policies.
- Responsible for identifying customer needs.
- interview clients to determine what type of property they are seeking.
- Adheres to any and all company policies and procedures

PERSONAL DETAILS

Address -

9 All saint Community, Thera Annex,
Ajah, Lagos

DOB -

04/09/1991

Language -

English

Nationality -

Nigerian

Interest -

Golf

Polo

Snooker

Tennis

Fashion

Skydiving

Opera

ACADEMIC HISTORY

APTECH COMPUTER EDUCATION

ADVANCE DIPLOMA IN SOFTWARE ENGINEERING
(ADSE)

NAIROBI KENYA

2010-2013

JAMES WELCH MODERN SCHOOL

W.A.S.S.C.E

DELTA STATE

2002-2008

CATHOLIC UVWIE NURSERY AND PRIMARY SCHOOL

FIRST SCHOOL LEAVING CERTIFICATE

1996- 2002.