Product Ciscount Band United States of America United States of America Livited States of America United States of America													
United States of America United States of America	Amarilla Warufacturing Price	Gross Sales	Manufacturing Price	Montan Gross Sales Ma	nufacturing Price	Gross Sales Ma	nufacturing Price	Gross Sales Mar	sufacturing Price	VTT Gross Sales	Manufacturing Price	Come Pales	
Linited States of America United States of America United States of America United States of America United States of America	United States of America Total	0.01m	3.12m	0.00m	2.01m	0.00m			7.47m		4.77m	Gross Sales 0.01m	
United States of America United States of America United States of America	Government	Government Total	0.00m	1.15m	0.00m	0.00m 0.81m	0.00m	0.00m 1.26m	0.00m	0.00m 3.12m	0.00m	0.72m	
United States of America United States of America	Government	Medium	0.00m	1.03m	0.00m	0.64m 0.06m	0.00m	0.03m	0.00m	0.56m	0.00m	0.32m	
United States of America	Government	High	0.00m	0.09m	0.00m	0.06m	0.00m	1.20m	0.00m	1.19m	0.00m	0.36m	
	Government	High Low None	0.00m	0.02m	0.00m	0.11m	0.00m	0.03m	0.00m	1.37m	0.00m	0.05m	
	Government	None	0.00m	0.01m					0.00m	0.01m			
	Small Business	None Small Business Total High Medium Low Channel Partners Total High None	0.00m	1.21m	0.00m	0.60m	0.00m	1.44m	0.00m	3.09m	0.00m	2.61m	
United States of America	Small Business	High	0.00m	0.90m	0.00m	0.30m			0.00m	1.05m	0.00m	2.20m	
United States of America	Small Business	Medium	0.00m	0.41m	0.00m	0.30m			0.00m	0.30m	0.00m	0.41m	
United States of America	Small Business	Low Channel Basteres					0.00m	1.44m	0.00m	1.75m			
United States of America	Channel Partners	Total	0.00m	0.12m	0.00m	0.05m	0.00m	0.05m	0.00m	0.09m	0.00m	0.02m	
United States of America United States of America	Channel Partners Channel Partners	High	0.00m 0.00m	0.06m 0.05m	0.00m	0.00m			0.00m 0.00m	0.05m 0.01m	0.00m	0.01m	
United States of America United States of America	Channel Partners	None	0.00m	0.02m			0.00m	0.01m	0.00m	0.01m		0.02m	
United States of America	Channel Partners	Low Medium	0.00m	usum	0.00m	0.058	0.00m	0.03m	0.00m	0.046	0.000	0.02m	
United States of America	Midmarket	Midmarket Total	0.00m	0.11m	0.00m	0.07m	0.00m	0.02m	0.00m	0.24m	0.00m	0.02m	
United States of America	Midmarket	High	0.00m	0.09m	0.00m	0.04m	0.00m	0.01m	0.00m	0.03m	0.00m	0.01m	
United States of America	Midmarket	Medium Low None			0.00m	0.03m			0.00m	0.15m	0.00m	0.01m	
United States of America	Midmarket	Low	0.00m	0.01m					0.00m	0.06m			
United States of America	Midmarket	None	0.00m 0.00m 0.00m	0.01m			0.00m 0.00m 0.00m	0.01m					
United States of America	Enterprise	Enterprise Total	0.00m	0.43m	0.00m 0.00m 0.00m	0.47m	0.00m	1.11m	0.00m	0.92m	0.00m 0.00m	1.39m 0.50m 0.08m	
United States of America	Enterprise	High Low	0.00m	0.43m	0.00m	0.43m 0.04m	0.00m	0.23m 0.08m			0.00m	0.50m	
United States of America	Enterprise	Low Medium			0.00m	0.04m	0.00m	0.00m 0.80m	0.00m	0.09m	0.00m	0.08m	
United States of America	Enterprise	Medium					0.00m	0.80m	0.00m	0.83m	0.00m 0.00m	0.45m	
United States of America Mexico	Enterprise Mexico Total	None 0.01m	3.20m	0.00m	3.11m	0.00m	2.05m	0.00m	8.42m	0.00m	0.00m 2.51m	0.25m 0.01m	
Mexico	Mexico Total Government		0.00m	0.00m 1.52m	2.11m 0.00m	0.00m	2.05m 0.00m	0.00m 0.71m	0.00m	0.00m 4.06m	2.51m 0.00m	0.01m 0.68m	
Mexico	Government	Medium	0.00m	0.65m	0.00m	0.52m	0.00m	0.59m	0.00m	1.44m	0.00m	0.03m	
Mexico	Government	High	0.00m	0.23m	0.00m	0.38m	0.00m	0.12m	0.00m	2.60m	0.00m	0.63m	
Mexico	Government	Low	0.00m	0.65m	0.00m	0.91m			0.00m	0.01m	0.00m	0.01m	
Mexico	Government	None							0.00m	0.01m	0.00m	0.01m	
Mexico	Small Business	Small Business Total	0.00m	1.42m	0.00m	0.39m	0.00m	0.79m	0.00m	3.05m	0.00m	0.97m	
Mexico	Small Business	Medium	0.00m	0.92m			0.00m	0.32m	0.00m	1.99m	0.00m	0.19m	
Mexico	Small Business	Government Total Medium High Low None Small Business Total Medium High Low None	0.00m	0.16m	0.00m	0.24m	0.00m	0.16m	0.00m	0.82m	0.00m	0.78m	
Mexico	Small Business	Low	0.00m	0.33m	0.00m	0.15m							
Mexico	Small Business	None					0.00m	0.29m	0.00m	0.24m			
Mexico	Enterprise		0.00m	0.25m	0.00m	0.81m	0.00m	0.35m	0.00m	1.12m	0.00m	0.72m	
Mexico Mexico	Enterprise Enterprise Enterprise	High Low Medium	0.00m 0.00m	0.12m 0.12m	0.00m	0.62m	0.00m	0.35m	0.00m 0.00m	0.27m 0.72m	0.00m 0.00m	0.20m 0.27m	
Mexico Mexico	Enterprise Enterprise	Low	0.00m	0.12m	0.00m	0.19m	0.00m	0.35m	0.00m	0.72m 0.14m	0.00m	0.27m 0.26m	
Mexico	Channel Partners	Channel Partners	0.00m	0.62m	0.00m	0.15m	0.00m	0.00m	0.00m	0.06m	0.00m	0.03m	
Mexico	Channel Partners	Channel Partners Total High Medium Low Midmarket Total	0.00m	0.00m	0.00m	0.02m	0.00m	0.06m	0.00m	0.01m	0.00m	0.02m	
Mexico	Channel Partners Channel Partners	High	0.00m 0.00m	0.00m	0.00m	0.02m	0.00m	0.04m 0.02m	0.00m	0.01m	0.00m	0.02m	
Mexico	Channel Partners	Low						0.01m	0.00m	0.01m	0.00m	0.01m	
Mexico	Channel Partners Midmarket	Midmarket Total	6.00m	0.06m	0.00m	0.00m	0.00m 0.00m	0.13m	0.00m	0.14m	0.00m 0.00m	0.01m 0.10m	
Mexico	Midmarket	High Medium	0.00m	0.06m			0.00m	0.03m	0.00m	0.04m	0.00m	0.01m	
Mexico	Midmarket	Medium			0.00m	0.04m					0.00m	0.09m	
Mexico	Midmarket	Low					0.00m	0.06m	0.00m	0.05m			
Mexico	Midmarket	Low None 0.00m			0.00m	0.04m	0.00m	0.04m	0.00m	0.05m			
France	France Total	0.00m	4.32m	0.00m	3.69m	0.00m	2.84m	0.00m	5.98m	0.00m	424m	0.01m	
France	Government	Government Total	0.00m	2.81m	0.00m	1.49m	0.00m	1.22m	0.00m	2.75m	0.00m	2.47m	
France France	_Government Government	Medium High Low None Channel Partners Total Medium	0.00m 0.00m	1.74m 0.04m	0.00m 0.00m	0.05m 0.68m	0.00m 0.00m	1.15m 0.00m	0.00m 0.00m	0.64m 1.32m	0.00m 0.00m	1.34m 0.29m	
France	Government	High.	0.00m	0.02m	0.00m	0.77m	0.00m	0.00m	0.00m	0.79m	0.00m	0.54m	
France	Government	None	0.00m	1.00m	0.00m	0.77m	0.00m	0.04m	0.00m	0.790	0.000	usen	
France	Channel Partners	Channel Partners	0.00m	0.05m	0.00m	0.07m	0.00m	0.05m	0.00m	0.12m	0.00m	0.04m	
France	Channel Partners	Total	0.00m	0.00m	0.00m	0.02m	0.00m	0.03m			0.00m	0.02m	
France	Channel Partners	Mich	0.00m	0.05m	0.00m	0.01m			0.00m	0.06m			
France	Channel Partners	High Low Midmarket Total High Medium			0.00m	0.03m	0.00m	0.02m	0.00m	0.06m	0.00m	0.01m	
France	Midmarket	Midmarket Total	0.00m	0.04m	0.00m	0.04m	0.00m	0.07m	0.00m	0.26m	0.00m	0.10m	
France	Midmarket Midmarket	High	0.00m	0.03m			0.00m 0.00m	0.03m	0.00m	0.03m	0.00m 0.00m	0.10m	
France	Midmarket	Medium			0.00m	0.01m	0.00m	0.04m	0.00m	0.15m			
France	Midmarket	Low None	0.00m	0.00m					0.00m	0.07m			
France	Midmarket	None			0.00m	0.03m			0.00m	0.01m			
France	Small Business	Small Business Total	0.00m	1.00m	0.00m	0.79m	0.00m	2.11m	0.00m	1.54m	0.00m	1.24m	
France	Small Business	Medium			0.00m	0.79m	0.00m 0.00m	1.22m	0.00m	0.53m	0.00m	0.98m	
France	Small Business Small Business	High None	0.00m	1.00m			0.00m	0.89m			0.00m	0.26m	
France France	Small Business Small Business	None							0.00m	1.01m			
	Small Business Enterprise	Low Enterprise Total Low Medium	***	0.42m	0.00m	135-	0.00-	0.75	0.00m	1.01m	0.00m	0.40m	
	Enterprise Enterprise	Low	0.000	0.448	0.00m	1.30m 0.53m	0.00m 0.00m	0.39m 0.16m	0.00m	1.32m 0.63m	0.00m	U.40m	
France	Enterprise	Medium	0.00m	0.25m			0.00m	0.23m	0.00m	0.29m	0.00m	0.09m	
France	Enterprise	High	0.00m	0.18m	0.00m	0.77m	U.WIII	0.2.811	0.00m	0.24m	0.00m	0.08m	
France France											0.00m	0.23m	
France France France	Enterorine								5.56m				
France France France France	Enterprise	High None 0.00m	4.12m	0.00m	3.31m	0.00m	2.00m	0.00m		0.00m	4.64m	0.01m	
France France France France Germany Germany	Enterprise Germany Total Government	0.00m	4.12m 0.00m	0.00m 2.26m	3.31m 6.00m	0.00m 0.92m	3.80m 0.00m	0.00m 1.94m	0.00m	0.00m 2.07m	4.64m 0.00m	0.01m 2.92m	
France France France France Germany Germany	Enterprise Germany Total Government	0.00m	0.00m 0.00m	2.26m 0.54m	0.00m	0.92m 0.02m	0.00m 0.00m	1.94m 0.53m	0.00m 0.00m	0.00m 2.07m 0.89m	0.00m 0.00m	2,92m 0.51m	
France France France France Germany Germany Germany	Enterprise GermanyTotal Government Government Government	Government Total Medium	4.12m 6.00m 0.00m 0.00m	2.26m	0.00m 0.00m 0.00m	0.92m 0.02m 0.05m	0.00m 0.00m 0.00m	1.94m 0.53m 0.64m	0.00m 0.00m	2.07m 0.89m	0.00m 0.00m 0.00m	2,92m 0.51m 2,05m	
France France France France Germany Germany Germany Germany Germany	Enterprise GermanyTotal Government Government Government Government Government	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m	0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.29m	0.00m 0.00m 0.00m 0.00m	0.52m 0.64m 0.75m	0.00m 0.00m 0.00m	2.07m 0.89m 0.30m	0.00m 0.00m 0.00m 0.00m	2,93m 0,51m 2,05m 0,02m	
France France France France Gennary Gennary Germany Germany Germany Germany	Enterprise Germany Total Government Government Government Government Government Government	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m	0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.29m 0.56m	0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m	0.00m 0.00m 0.00m	2.07m 0.89m 0.30m 0.30m	0.00m 0.00m 0.00m 0.00m	2.93m 0.51m 2.05m 0.02m 0.35m	
France France France France Germany Germany Germany Germany Germany Germany Germany Germany Germany	Creangriss Germany Total Generoment Government Government Government Government Covernment Covernment Channel Partners	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.29m	0.00m 0.00m 0.00m 0.00m	0.52m 0.64m 0.75m	0.00m 0.00m 0.00m 0.00m	2.07m 0.89m 0.30m 0.88m 0.05m	0.00m 0.00m 0.00m 0.00m 0.00m	2.93m 0.51m 2.05m 0.02m 0.35m	
France France France France Gennary Gennary Germany Germany Germany Germany Germany Germany Germany	Creangriss Germany Total Government Government Government Government Government Government Covernment Chancel Partners Chancel Partners	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m	0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.29m 0.56m 0.56m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.53m 0.64m 0.75m 0.02m 0.05m	0.00m 0.00m 0.00m 0.00m 0.00m	2.97m 0.88m 0.30m 0.38m 0.05m	0.00m 0.00m 0.00m 0.00m	2.93m 0.51m 2.05m 0.02m 0.35m	
France France France France France Gennary	Enterprise Germany Total Government Government Government Government Covernment Covernment Covernment Covernment Chancel Partners Chancel Partners Chancel Partners Chancel Partners Chancel Partners Chancel Partners	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.29m 0.56m	0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.07m 0.89m 0.30m 0.88m 0.05m 0.01m	0.00m 0.00m 0.00m 0.00m 0.00m	2.93m 0.51m 2.05m 0.02m 0.35m	
France France France France Generary	Entemprise Germany Total Government Government Government Government Government Covernment Covernment Covernment Channel Partners	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	6.00m 0.00m 0.00m 0.00m 0.00m 6.00m	0.92m 0.02m 0.05m 0.29m 0.56m 0.94m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.53m 0.64m 0.75m 0.02m 0.05m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.07m 0.09m 0.00m 0.00m 0.00m 0.01m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m	2.93m 0.51m 2.05m 0.02m 0.35m	
France France France France Generally	Energine Germany Total Germany Total Geomment Government Government Government Government Owneriberten Owneriberten Owneriberten Owneriberten Owneriberten Owneriberten	Government Total Medium	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.25m 0.56m 0.56m 0.04m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.07m 0.89m 0.39m 0.38m 0.05m 0.02m 0.02m 0.00m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
Fance Fance Fance Fance Fance Fance Germany	Energine Germany Total Gevernment Government Government Government Government Covernment Outmont Partners Outmont Partners Outmont Partners Outmont Partners Outmond Partners	Golden Government Total Medium Low High None Channel Partnerx Total High Medium None Low Midmarket Total	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	6.00m 0.00m 0.00m 0.00m 0.00m 6.00m	0.92m 0.02m 0.05m 0.29m 0.55m 0.94m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m	2.07ms 0.39m 0.39m 0.39m 0.39m 0.39m 0.09m 0.09m 0.09m 0.09m 0.01m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
France France France France France France Commany	Energine Germany Total Geommant Geommant Geommant Geommant Geommant Geommant Geommant Commant	Golden Government Total Medium Low High None Channel Partners Total High Medium None Low Midmarket Total High	0.00m 0.00m 0.00m	2.35m 0.54m 1.71m 0.65m 0.65m 0.65m	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.05m 0.25m 0.56m 0.56m 0.04m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m	2.67m 0.88m 0.30m 0.88m 0.08m 0.08m 0.01m 0.01m 0.00m 0.00m 0.00m 0.00m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
France France France France France France France France Formany Gormany	Energine Germany Total Government Government Government Government Government Government Government Ownerd Partnern Ownerd Partnern Ownerd Partnern Ownerd Partnern Middawket Midmarket Midmarket	Golden Government Total Medium High None High None Channel Partners Total High Medium Low Midmarker Total High	0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.01m 0.06m	6.00m 0.00m 0.00m 0.00m 0.00m 6.00m	0.92m 0.02m 0.05m 0.29m 0.55m 0.94m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m	2.07m 0.88m 0.30m 0.30m 0.88m 0.08m 0.01m 0.01m 0.01m 0.00m 0.01m 0.00m 0.01m 0.00m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
France France France France France France Germany	Energine Germany Total Geommant Government Government Government Government Government Covernment Medicale Medical	O.Om Oovernment Total Medium Low High None Chanval Partners Tatal High Medium None Low Mildmarket Total High Medium Low	0.00m 0.00m 0.00m	2.35m 0.54m 1.71m 0.65m 0.65m 0.65m	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.02m 0.05m 0.15m 0.15m 0.56m 0.01m 0.01m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	9.56m 0.52m 0.06m 0.75m 0.02m 0.02m 0.02m 0.02m 0.02m	0.00m	2.67m 0.88m 0.30m 0.88m 0.08m 0.08m 0.01m 0.01m 0.00m 0.00m 0.00m 0.00m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
France France France France France France France France Formany Gormany	Energine Germany Total Government Government Government Government Government Government Government Ownerd Partnern Ownerd Partnern Ownerd Partnern Ownerd Partnern Middawket Midmarket Midmarket	Golden Government Total Medium High None High None Channel Partners Total High Medium Low Midmarker Total High	0.00m 0.00m 0.00m	2.35m 0.54m 1.71m 0.65m 0.65m 0.65m	6.00m 0.00m 0.00m 0.00m 0.00m 6.00m	0.92m 0.02m 0.05m 0.29m 0.55m 0.94m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.52m 0.64m 0.75m 0.02m 0.05m	0.00m	2.07m 0.88m 0.30m 0.30m 0.88m 0.08m 0.01m 0.01m 0.01m 0.00m 0.01m 0.00m 0.01m 0.00m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.92m 0.51m 2.05m 0.02m 0.35m 0.06m 0.02m	
France France France France France France Generally	Energina Carming Total Caviminate Countment Midmander Mi	Golden Government Total Medium Low High None Chavesel Partners Tatal High None Low Medium Low Midmarket Total High Low None Low Low None Low Reservices Total	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.26m 0.14m 1.71m 0.06m 0.06m 0.06m 0.06m	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.02m 0.05m 0.10m 0.15m 0.15m 0.05m 0.05m 0.05m 0.05m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	9.56m 0.52m 0.66m 0.75m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.00m	2.07m 0.88m 0.30m 0.30m 0.88m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m	0.00m	2.92m 0.51m 2.05m 0.25m	
Force Force Force Force General	Energipie Germany Tatal Germany Tatal Germany Tatal Germane Germane Germane Germane Germane Germane Channel Pertane Denoral Pertane Denoral Pertane Denoral Pertane Denoral Pertane Manaster Manaster Manaster Manaster Manaster	Golden Government Total Medium Low High None Fetal High Medium None Low Midmarket Total High Low	6.66m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m 0.05m	2.36m 0.54m 1.71m 0.61m 0.66m 0.66m 0.65m	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.92m 0.02m 0.02m 0.05m 0.10m 0.15m 0.15m 0.05m 0.05m 0.05m 0.05m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	1.94m 0.53m 0.66m 0.75m 0.02m 0.02m 0.02m 0.03m 0.02m	0.00m	2.07m 0.88m 0.30m 0.30m 0.88m 0.08m 0.01m 0.01m 0.02m 0.02m 0.02m 0.05m 1.18m	0.00m	2.92m 0.51m 2.05m 0.02m 0.02m 0.06m 0.04m 0.06m 0.05m	
Former Fo	Company to Commany Total Generated Generat	G.Om. GOVERNMENT Total Medium Heigh Nome Heigh Medium Nome Low Heigh Medium Nome Low Heigh Medium Nome Low Heigh Medium Nome Low Nome Reterprise Total Low Heigh Medium	6.66m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.36m 0.56m 1.71m 0.66m 0.66m 0.66m 0.63m	6.00m 0.00m	0.92m 0.02m 0.02m 0.05m 0.25m 0.55m 0.02m 0.02m 0.02m	0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	9.56m 0.52m 0.66m 0.75m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	0.00m	2.07m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 1.10m 0.00m	0.00m	2.92m 0.51m 2.05m 0.25m	
Founce Founce Founce Founce Founce Commany	Company Comments Millerands	G.Sim. Government Tetal Medium Helph Name Perinara Tatal High Name Low Name Low Medium Name Low Low Sigh Low Low Low Low Low Medium Addinarket Total High Low Name Low Low Name Low Name Low Name Low Name Reterprise Total Low Name Reterprise Total Low Name Name Name Name Name Name Name Name	6.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.26m G.54m G.55m	6.00m 0.00m	0.62m 0.02m 0.05m 0.05m 0.35m 0.35m 0.02m 0.02m 0.02m 0.02m 0.02m 0.02m	0.00m	0.55m 0.64m 0.75m 0.64m 0.02m 0.02m 0.02m 0.02m 0.02m 0.02m	0.00m	2.07ms 0.38mn 0.38mn 0.38mn 0.38mn 0.08mn	0.00m	2.55m	
Former France Fr	Company Command Command Follows Command Comman	G.Om. GOVERNMENT Total Medium Heigh Nome Heigh Medium Nome Low Heigh Medium Nome Low Heigh Medium Nome Low Heigh Medium Nome Low Nome Reterprise Total Low Heigh Medium	6.66m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m 0.00m	2.36m 0.54m 1.71m 0.65m 0.65m 0.65m 0.65m 0.65m 0.65m 0.65m 0.65m	6.00m 0.00m	0.62m 0.02m 0.05m 0.05m 0.35m 0.35m 0.02m 0.02m 0.02m 0.02m 0.02m 0.02m	0.00m	0.55m 0.64m 0.75m 0.64m 0.02m 0.02m 0.02m 0.02m 0.02m 0.02m	0.00m	2.07ms 0.38mn 0.38mn 0.38mn 0.38mn 0.08mn	0.00m	2.55m	

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Product	Amarilla		Carretera Mo		ontana	P	aseo	v	ilo		т	
Discount Band	Manufacturing Price	Gross Sales	Manufacturing Price	Gross Sales	Manufacturing Price	Gross Sales	Manufacturing Price	Gross Sales	Manufacturing Price	Gross Sales	Manufacturing Price	Gross Sales
Germany	Small Business	Medium	0.00m	0.38m			0.00m	0.10m	0.00m	0.34m	0.00m	0.38m
Germany	Small Business	High			0.00m	0.84m			0.00m	0.65m	0.00m	0.76m
Canada	Canada Total	0.00m	4.16m	0.00m	2.83m	0.00m	2.98m	0.00m	8.17m	0.00m	2.66m	0.01m
Canada	Government	Government Total	0.00m	2.78m	0.00m	1.40m	0.00m	0.96m	0.00m	4.26m	0.00m	1.54m
,Çanada	Government	Medium	0.00m	1.11m	0.00m	0.01m	0.00m	0.03m	0.00m	0.51m	0.00m	0.46m
Canada	Government	High	0.00m	1.05m	0.00m	0.32m	0.00m	0.90m	0.00m	2.03m	0.00m	0.93m
Canada	Government	Low	0.00m	0.62m	0.00m	1.03m	0.00m	0.03m	0.00m	1.07m	0.00m	0.14m
Canada	Government	None			0.00m	0.03m			0.00m	0.65m		
Canada	Small Business	Small Dusiness Total	0.00m	0.84m	0.00m	0.78m	0.00m	1.53m	0.00m	2.51m	0.00m	1.22m
Canada	Small Business	High	0.00m	0.27m	0.00m	0.45m			0.00m	0.67m	0.00m	0.08m
Canada	Small Business	Medium			0.00m	0.33m	0.00m	1.53m	0.00m	1.26m	0.00m	1.14m
Canada	Small Business	Low	0.00m	0.57m					0.00m	0.57m		
Canada	Small Business	None										
Canada	Enterprise	Enterprise Total	0.00m	0.41m	0.00m	0.39m	0.00m	0.38m	0.00m	1.01m	0.00m	0.94m
Canada	Enterprise	High	0.00m	0.21m	0.00m	0.30m			0.00m	0.20m	0.00m	0.24m
Canada	Enterprise	Low			0.00m	0.09m			0.00m	0.81m	0.00m	0.37m
Canada	Enterprise	Medium	0.00m	0.21m							0.00m	0.19m
Canada	Enterprise	None					0.00m	0.38m			0.00m	0.04m
Canada	Midmarket	Midmarket Total	0.00m	0.05m	0.00m	0.14m	0.00m	0.06m	0.00m	0.22m	0.00m	0.02m
Canada	Midmarket	High	0.00m	0.03m	0.00m	0.10m	0.00m	0.03m	0.00m	0.15m	0.00m	0.01m
Canada	Midmarket	Medium	0.00m	0.02m	0.00m	0.04m					0.00m	0.02m
Canada	Midmarket	Low					0.00m	0.03m	0.00m	0.04m		
Canada	Midmarket	None							0.00m	0.03m		
Canada	Channel Partners	Channel Partners Total	0.00m	0.08m	0.00m	0.12m	0.00m	0.06m	0.00m	0.18m	0.00m	0.04m
Canada	Channel Partners	High	0.00m	0.08m	0.00m	0.02m			0.00m	0.07m		
Canada	Channel Partners	Medium			0.00m	0.05m	0.00m	0.03m	0.00m	0.06m	0.00m	0.04m
Canada	Channel Partners	Low			0.00m	0.04m			0.00m	0.02m		
Canada	Channel Partners	None					0.00m	0.03m	0.00m	0.03m		
Grand Total			0.02m	19.04m	0.00m	14.94m	0.00m	16.55m	0.00m	25.61m	0.01m	19.82m

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