

Buyer	Total Sales Variance	Gross Margin Last Year	Avg \$/Unit LY
Gentry, Elizabeth	1.04m	175.29k	5.91
Pierce, Amery	907.74k	3.79	
Petty, Perry	602.99k		
Mendez, Emerald	584.05k		
Mccray, Nayda	480.85k	201.88k	4.09
Rodriguez, Calista	403.98k	703.07k	8.05
Thomas, Shellie	339.66k	302.44	0.99
Buchanan, Alma	206.77k	838.93k	7.03
Nelson, Leandra	182.15k	435.08k	5.35
Whitley, Blair	166.03k	215.39k	5.31
Barrett, Galvin	122.21k	1.50	2.00
Long, Amy	111.67k		
Wright, Howard	108.33k	9.85k	9.16
Gardner, Pascale	82.34k	227.68k	4.41
Perkins, Thor	76.08k	365.03k	1.95
Watson, Skyler	71.43k	404.28k	36.63
Nguyen, Cecilia	55.92k	1.81k	10.86
Carney, Noelle	43.81k	6.45k	1.48

Buyer	Total Sales Variance	Gross Margin Last Year	Avg \$/Unit LY
HOUSE, HOUSE	12.38k		
Burris, Blair	6.78k		
Patel, Branden	1.62k	506.12	0.91
Cardenas, Jayme	1.51k	321.14	8.59
Richardson, Mikayla	1.30k	-6.26	0.97
Chase, Freya	525.52		
Ferrell, Sara	435.48	330.33	4.50
Pearson, Alexandra	179.11	0.49	1.99
Owens, Bryar	141.00		
Mayer, Sawyer	63.70	34.33	2.48
Mathis, Blake	33.97	-18.70	12.99
Lamb, Maggie	10.97	-0	
Tucker, Amity	-0.25	-0.75	0.25
Bell, Hyacinth	-1.00	-4.00	1.00
Diaz, Neil	-6.00	0.03	0.86
Hickman, Ella	-25.98	7.42	1.86
Nash, Colorado	-36.71	591.71	5.25
Moody, Fulton	-55.42	49.22	3.08

Buyer	Total Sales Variance	Gross Margin Last Year	Avg \$/Unit LY
Snow, Leilani	-95.63	206.91	3.68
Terry, Teegan	-151.23	103.07	6.25
Bruce, Curran	-349.73	196.34	3.95
Kane, Wynne	-397.45	233.50	2.74
Wilkinson, Axel	-935.22	39.28	4.47
Pruitt, Lillian	-1.24k	-57.90	0.61
George, Chester	-1.32k	838.61	2.83
Lynn, Farrah	-1.54k	-1.36k	2.25
Bright, Evangeline	-3.03k	1.11k	4.10
Wyatt, Baker	-4.85k	-2.23k	6.99
Kelley, Courtney	-15.44k	400.75k	6.73
Montgomery, Ciaran	-22.23k	6.46k	3.69
Wood, Jana	-24.08k	543.20k	19.08
Richard, Blaine	-25.99k	4.88k	8.56
Jordan, Keely	-30.67k	362.76	5.13
Clemons, Uma	-39.45k	2.78k	3.75
Garcia, Jeremy	-51.91k	70.89k	3.98
Monroe, Cody	-58.65k	138.12k	4.08

Buyer	Total Sales Variance	Gross Margin Last Year	Avg \$/Unit LY
Mckenzie, Aphrodite	-66.20k	592.93k	3.75
Carr, Slade	-100.70k	346.93k	5.94
Bridges, Blossom	-152.09k	66.23k	4.73
Robertson, Lillith	-167.24k	367.82k	1.94
Ray, Violet	-257.53k	120.73k	6.61
Mendez, Jerry	-375.32k	1.01m	6.79
Harper, Ferdinand	-385.54k	175.29k	5.90
Hammond, Adria	-386.95k	160.51k	7.05
Hubbard, Quintessa	-434.13k	336.30k	6.07
Bolton, Marshall	-448.16k	166.32k	4.59
Miles, Mikayla	-452.36k	156.42k	5.13
Espinoza, Brynn	-818.61k	402.83k	5.44
Ward, Kermit	-2.36m	991.59k	6.72
✓ Grand Total	-1.08m	9.64m	5.19