

Manufacturing Price, Gross Sales by Country, Segment, Discount Band, Product **Product** Amarilla Manufacturing Price **Discount Band** Mexico **Mexico Total** Mexico Government .Mexico Government Government Mexico Mexico Government Mexico **Small Business** Mexico **Small Business Small Business** Mexico Mexico **Small Business** Mexico **Channel Partners** Mexico .Channel Partners **Channel Partners** Mexico Mexico **Enterprise** Mexico <u>Enterprise</u> Enterprise Mexico Mexico Midmarket Mexico .Midmarket **United States of America United States of America Total United States of America** Government .United States of America Government United States of America Government United States of America Government United States of America Government **United States of America Channel Partners** United States of America .Channel Partners United States of America **Channel Partners** United States of America **Channel Partners United States of America** Midmarket United States of America .Midmarket United States of America Midmarket United States of America Midmarket **Enterprise United States of America** United States of America <u>Enterprise</u> **United States of America Small Business** United States of America Small Business United States of America **Small Business** Canada **Canada Total** Canada Government <u>.C</u>anada .Government Government Canada Canada

Government

Canada

Channel Partners



Product Amarilla Manufacturing Price Discount Band .Channel Partners Canada Canada **Enterprise** Canada Enterprise Canada Enterprise Canada Midmarket Canada .Midmarket Canada Midmarket Canada **Small Business** Canada Small Business Canada **Small Business France Total France** Government **France** <u>.F</u>rance .Government France Government Government France France Government **France Channel Partners** France .Channel Partners **Channel Partners** France **France Enterprise** France <u>.Enterprise</u> France Enterprise Midmarket **France** France .Midmarket France Midmarket **Small Business France** Small Business France Germany **Germany Total** Government Germany Germany <u>.</u>Government Germany Government Government Germany **Germany Enterprise** Germany Enterprise Germany Enterprise Enterprise Germany Germany Enterprise **Channel Partners** Germany Germany .Channel Partners Germany Midmarket Germany .Midmarket **Small Business** Germany



Manufacturing Price, Gross Sales by Country, Segment, Discount Band, Product

Product	Amarilla	
Discount Band		Manufacturing Price
Germany	Small Business	
Germany	Small Business	
Grand Total		

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Product Amarilla **Gross Sales Discount Band** 5.20k Mexico Mexico **Government Total** High .Mexico Medium Mexico Mexico Low **Small Business** Mexico **Total** Medium Mexico Mexico High Mexico Low **Channel Partners** Mexico **Total** Mexico Medium Mexico High Mexico **Enterprise Total** High Mexico Low Mexico **Midmarket Total** Mexico Mexico High 5.20k **United States of America United States of America Government Total** United States of America Medium United States of America High United States of America Low United States of America None **Channel Partners United States of America** Total United States of America High United States of America None United States of America Low **United States of America Midmarket Total** United States of America High United States of America Low United States of America None **Enterprise Total United States of America** United States of America High **Small Business United States of America** Total United States of America High Medium United States of America 4.68k Canada Canada **Government Total** <u>.C</u>anada Medium High Canada Canada Low **Channel Partners** Canada

Total



Product	Amarilla
Discount Band	Gross Sales
Canada	High
Canada	Enterprise Total
Canada	High
Canada	Medium
Canada	Midmarket Total
Canada	High
Canada	Medium
Canada	Small Business Total
Canada	High
Canada	Low
France	4.68k
France	Government Total
<u>F</u> rance	High
France	Medium
France	None
France	Low
France	Channel Partners Total
France	High
France	Medium
France	Enterprise Total
France	High
France	Medium
France	Midmarket Total
France	High
France	Low
France	Small Business Total
France	High
Germany	4.68k
Germany	Government Total
. <u>.</u> Germany	Medium
Germany	Low
Germany	None
Germany	Enterprise Total
Germany	High
Germany	Low
Germany	Medium
Germany	None
Germany	Channel Partners Total
Germany	High
Germany	Midmarket Total
Germany	Medium Small Business
Germany	Total



Manufacturing Price, Gross Sales by Country, Segment, Discount Band, Product

Product	Amarilla
Discount Band	Gross Sales
Germany	Low
Germany	Medium
Grand Total	

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