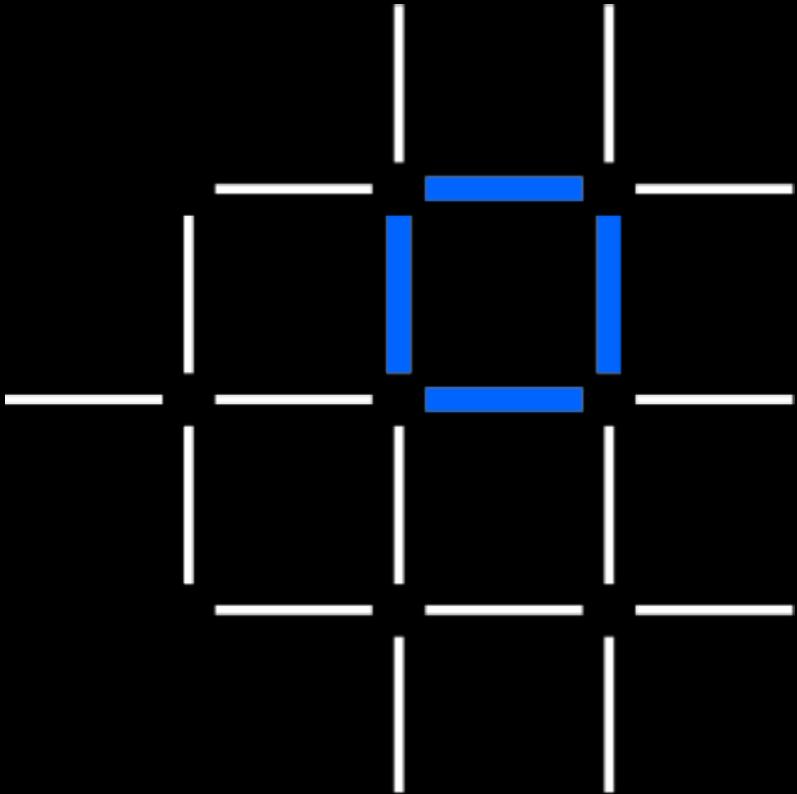
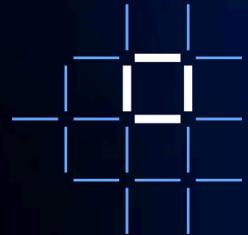


# Blockchain Explained

An Introduction to Blockchain for Business

*Austin Grice*



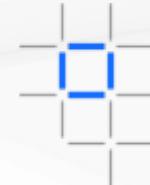


*What is Blockchain*

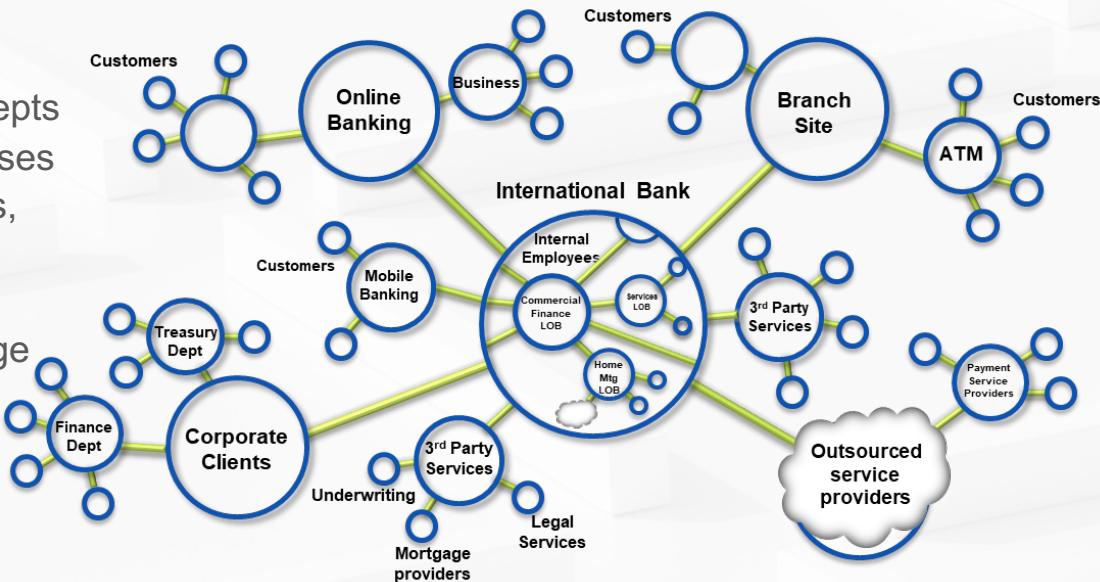
*Example Networks*

*How IBM Can Help*

# What is blockchain?



- Blockchain lets you build a decentralized **business network**
- Blockchain builds on basic business concepts
  - **Business networks** connect businesses
  - **Participants** are customers, suppliers, banks, partners
  - **Assets** flow over business networks
  - **Transactions** describe asset exchange
  - **Contracts** underpin transactions
  - The **ledger** is a log of transactions





# Transferring assets, building value

*Anything that is capable of being owned or controlled to produce value, is an asset*



## Two fundamental types of asset

- Tangible, e.g. a house
- Intangible, e.g. a mortgage

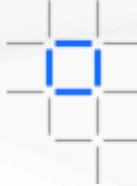
## Intangible assets subdivide

- Financial, e.g. bond
- Intellectual, e.g. patents
- Digital, e.g. data

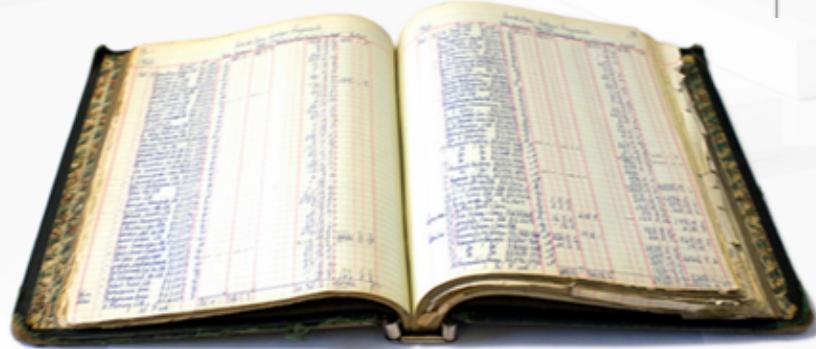
## Cash is also an asset

- Property of anonymity
- Hard to prove and track

# Ledgers, Transactions and Contracts



- **Ledger:** an important **log** of all transactions
  - Describes the inputs and outputs of the business
- **Transaction:** an **asset transfer** between participants
  - Matt gives a car to Dave (simple)
- **Contract:** the **conditions** for a transaction to occur
  - If Dave pays Matt money, then car passes from Matt to Dave (simple)
  - If car won't start, funds do not pass to Matt (as decided by third party arbitrator) (more complex)



- *How do I know that the transaction I see is the same as the transaction you see?*
- *How do I know that the contract - the business rules associated with the transaction - are interpreted and implemented consistently between us?*
- Significant costs of reconciliation, dispute resolution and legal processes

# Blockchain aims to solve the problems of ledgers and contracts

by allowing transactions and business rules to be **shared** between participants of the network

## Shared Ledger

**Distributed system of record, shared across business network. Replicated and synchronized ledger with no central administrator**



## Smart Contract

**Provides the shared implementation of the business rules associated with each transaction**



## Privacy

**Ensuring appropriate visibility; transactions are secure, authenticated & verifiable**



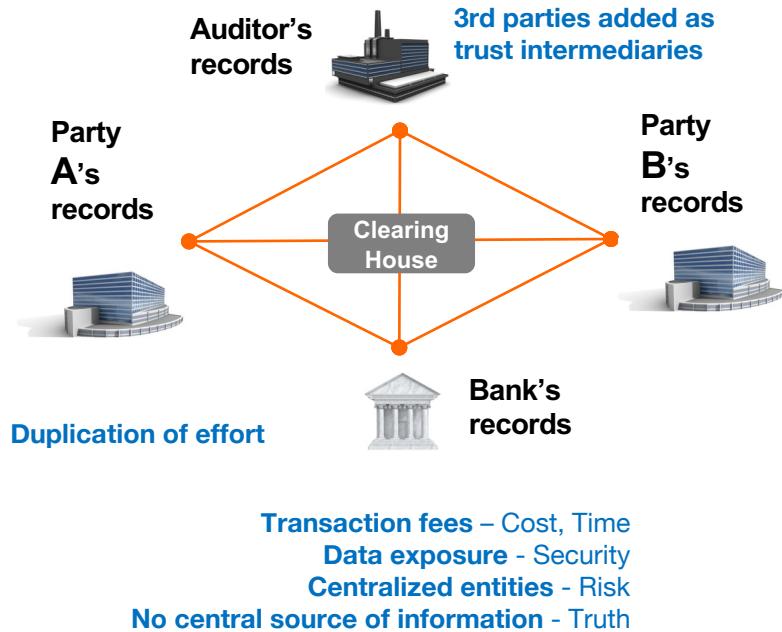
## Consensus

**Appropriate parties agree to valid transactions**

**This sharing is the foundation for innovative business solutions, including the ability to remove ambiguity and friction from trade**

**Broader participation, lower cost, increased efficiency**

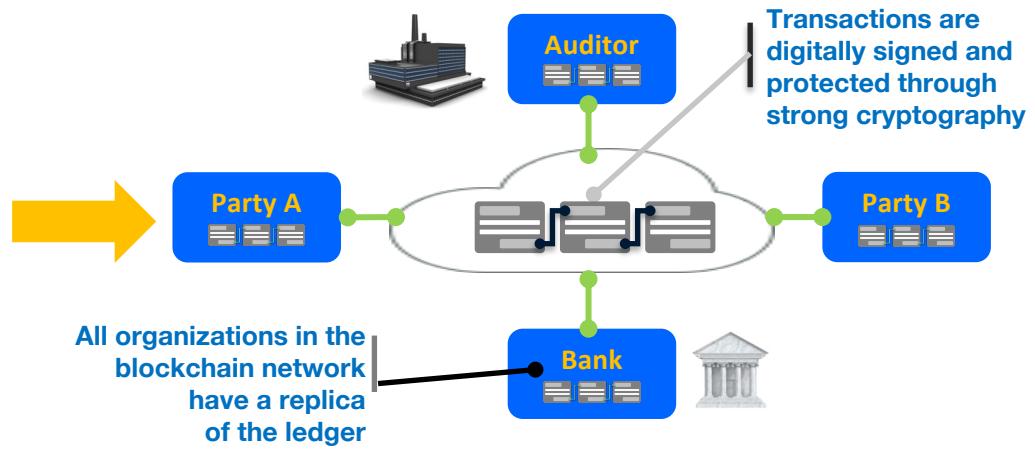
## Traditional



...inefficient, expensive, vulnerable

## With Blockchain

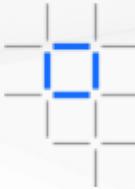
A shared, replicated, permissioned ledger



...provenance, immutability, finality

# Blockchain is a shared, replicated, permissioned ledger

Permissioned blockchains bring **trust** to business networks through consensus, provenance, immutability and finality



Replicated and synchronized ledger with no central administrator

Participants know where the asset came from and its history

Transactions added to the ledger cannot be changed

Transactions executed in near real time  
Once a transaction is committed, it cannot be reversed

Parties in the network agree on transaction validity

# Different types of blockchain

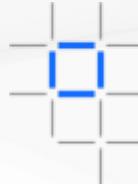


is an example of an unpermissioned, public ledger:

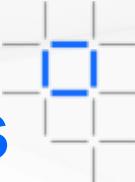
- The first blockchain application
  - Peer to Peer electronic cash system
  - Resource intensive
- 
- Blockchains for business generally prioritize
    - **Assets** over cryptocurrency; **Identity** over anonymity; **Selective endorsement** over proof of work



# Two Types of Blockchain



	Private/Permissioned	Public/Unpermissioned
Who?	Known invited parties	General public, unknown
Consensus	Selective Endorsement	Proof of Work/Stake
What is transferred?	Assets	Currency
Examples	Hyperledger Fabric	Bitcoin, Ethereum



# Requirements of blockchain for business



## ASSETS

Participants decide which assets to share



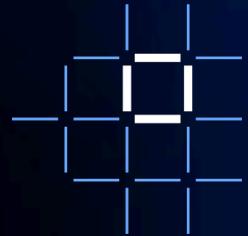
## IDENTITY

Participants know who they are dealing with; information shared is need-to-know



## ENDORSEMENT

Participants give provable endorsement



*Example Networks*

# Only 1 in 4 consumers trust today's food ecosystem.

Food Safety



**1 out of 10**  
people get sick each year, and  
**420,000** die from foodborne  
illness

Supply Chain Inefficiency



**80%**  
of CPGs business are partially  
or entirely paper-based

Food Waste



**1 / 3**  
of fresh food is thrown out  
because it is considered  
unacceptable

Food Fraud



**1 in 5**  
seafood samples is mislabeled  
worldwide  
(43% mislabeled in NYC)

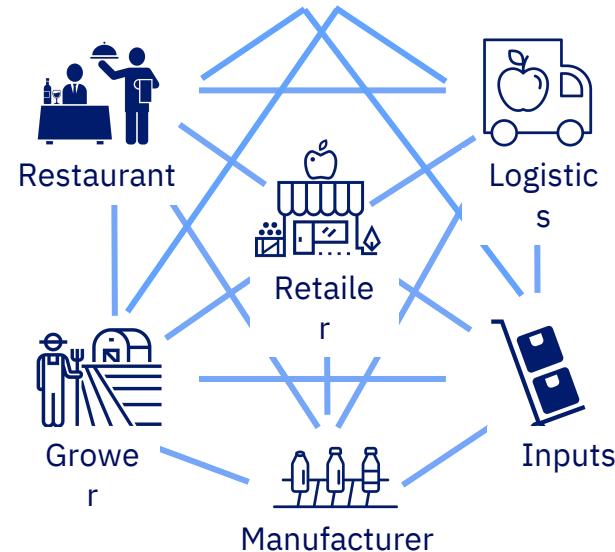
The root of these issues, and many others, are the lack of trust and transparency

# Today, traditional system constructs limit transparency

## The Problem:

- **Data is siloed** within each company and accessing it requires a request and time
- Exchange of information takes place between a pair of partners; to get information from a distant partner may require **intermediaries** time, resources
- Most transactions are still **paper-based**, creating inefficiencies and opportunities for fraud
- Because everyone maintains their own record of transactions, **differences** take time and resources to reconcile

## The food industry today

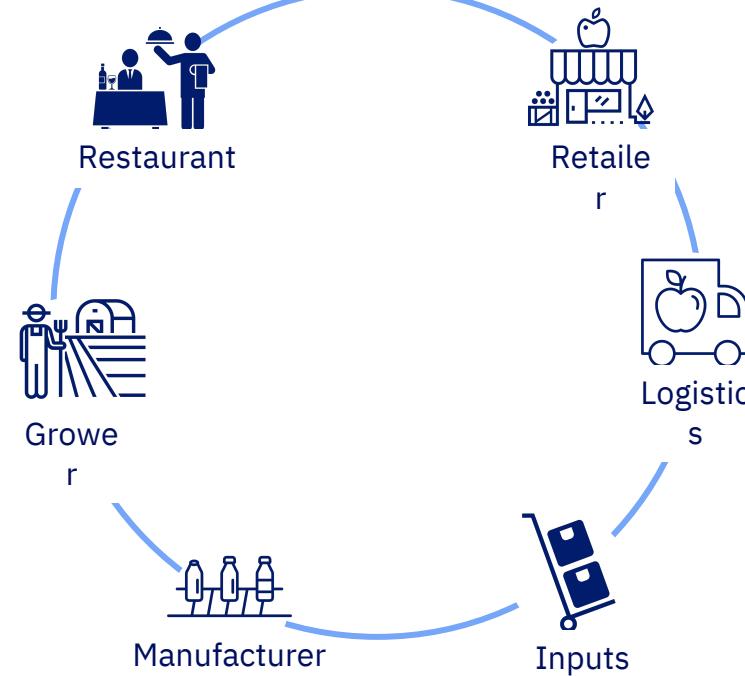


# Blockchain transforms systems with trust and transparency

## The Solution:

- Blockchain provides an **independent data-sharing platform**
- Once data is shared in a single data-sharing platform, everyone has **instant transparency** into the transactions they are authorized to view; no intermediation required
- **Data immutability** creates an auditable record of all transactions, disincentivizing fraudulent behavior
- **Dispute resolution** from the shared ledger can be automated saving time and resources

## The food industry with blockchain



# Built on a blockchain platform, IBM Food Trust offers industry-specific functionality targeted at key pain points

## Trace

- Trace the location and status of food products upstream and downstream across the supply chain

## Certifications

Enable reliability and accountability with instant access to digitized records and documents

## Fresh Insights

Access real-time and aggregate supply chain data to extend product freshness and shelf life

## Third-party

Partner to expand functionalities and deliver new value across the food system through our APIs

## Capabilities

APIs can be used to retrieve platform data to create new applications for internal and consumer facing applications

## Blockchain Technology



## Food Supply Ecosystem

## Information-sharing Platform

# Cross-border payments today remain costly, complex and slow

Limited end-to-end transparency, fee opacity & delivery uncertainty

## The Challenges

- **Slow:** Current international payments systems rely heavily on **coordination between several counterparties** exchanging both information and value, taking **days or even weeks to complete** transactions.
- **Costly:** **Reconciliation**, regulatory **compliance**, foreign exchange and the cost of trapped **liquidity** in correspondent banking accounts are a few factors that continue to **inflate** the true cost of cross-border payments.
- **Limited Transparency:** The involvement of multiple intermediaries creates a **complex web** of procedures and **hinders the end-to-end visibility** of cross-border payments – often resulting in **error-prone** and faulty transactions that must be reconciled later. Parties are also rarely aware of where exactly fees are deducted along the way.
- **Complicated:** Privacy and security concerns have given rise to new, often **competing regulatory requirements**, creating a **barrier** for payment processing in certain regions, **cutting off** high-potential emerging markets from participating in the global economy.

## International Payments System Today

SWIFT + Correspondent Banking



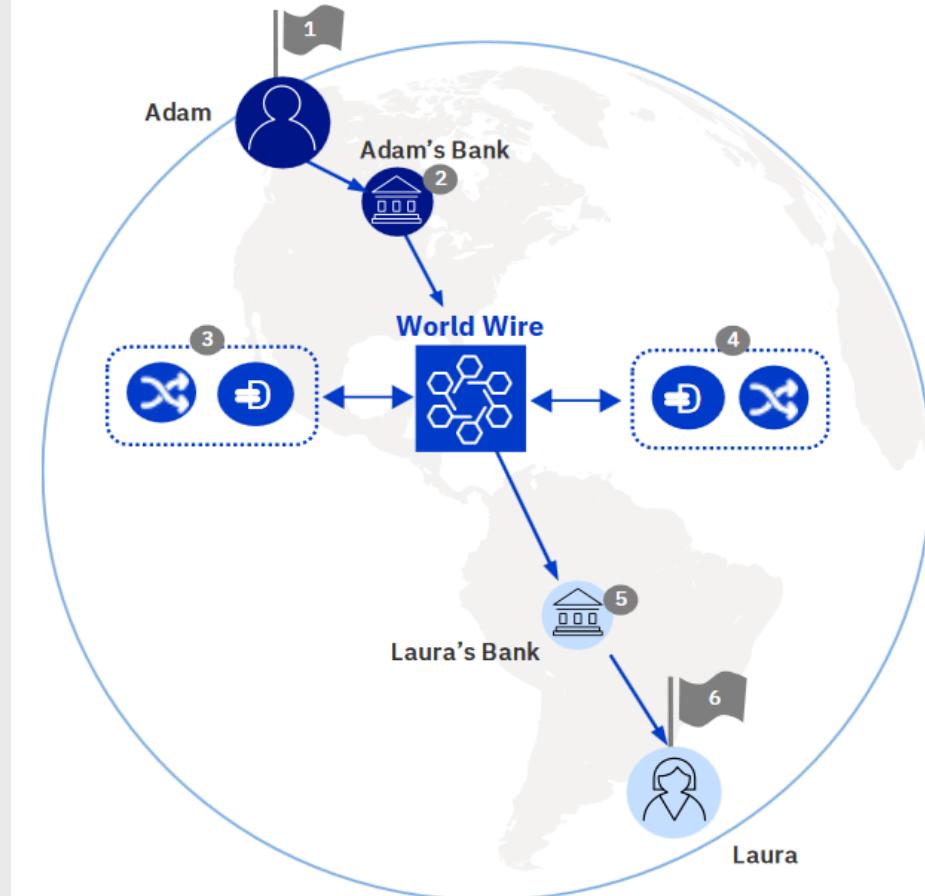
# World Wire simplifies clearing & settlement to streamline cross-border payments

*Faster, Cheaper & More efficient*

## World Wire targets industry pain points

- **Clear & Settle Faster:** Near **real-time clearing and settlement** reduces a process that traditionally takes 2-10 days, to mere **seconds**.
- **Reduce Costs:** Costs per transaction are reduced – this includes the removal and reduction of correspondent banking fees, capital requirements, regulatory costs, and reconciliation costs – allowing for **improved capital efficiency**.
- **Increase Transparency:** Financial institutions receive unprecedented **end-to-end transparency** of a payment from initiation through receipt by the receiving financial institution – **reducing the occurrence of disputes** and need for reconciliation.
- **Build Trust:** The use of distributed ledger technology creates the irrevocable and irrefutable audit trail of transactions, **enhancing regulatory reporting** capabilities and easing compliance concerns, while also **removing barriers of entry** for Financial Institutions entering **new markets**.

## International Payments with World Wire

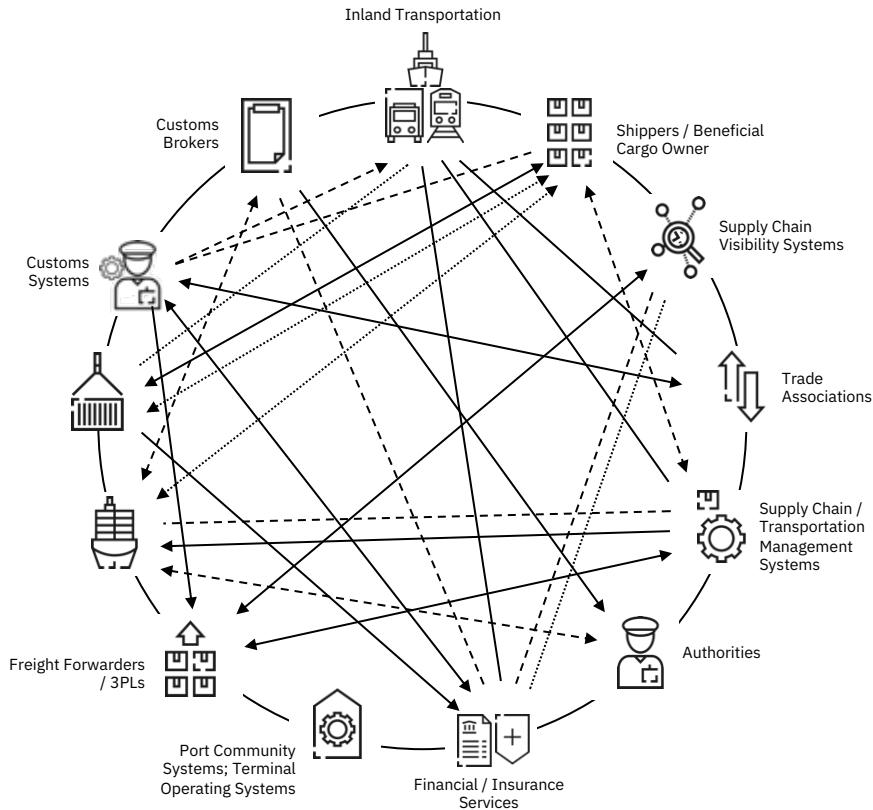


— **Clearing and settlement flow**

# TradeLens improves global trade efficiency

TradeLens is an open, extensible platform for sharing shipping events, messages, and documents across all the actors and systems in the supply chain ecosystem.

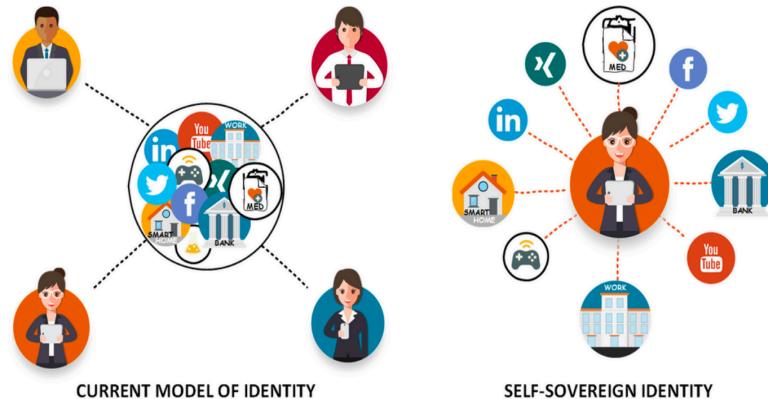
- Shared visibility and shared state for container shipments
- Increase speed and transparency for cross border transactions through real time access to container events.
- Reduced cost and increased efficiency through paperless trade



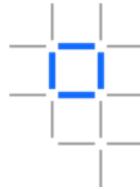
# Decentralized trusted identity

**Personally manage your digital IDs online with the Sovrin Network – an open source project creating a global public utility for self-sovereign identity**

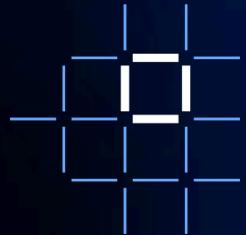
- **Pushes identities** to the edge of the network frictionless, secure identity verification of self-sovereign identity. It's time to evolve the current system of siloed identities, endless passwords, and insecure databases.
- **The Sovrin Network** is the new standard for digital identity – designed to bring the trust, personal control, and ease-of-use of analog IDs – like driver's licenses and ID cards – to the Internet.
- **Cryptographic**, point to point exchange of identity - Every person, organization, and thing has a digital wallet to control the flow of their identity
- Based on Hyperledger Indy technology



# Further examples by (selected) industry



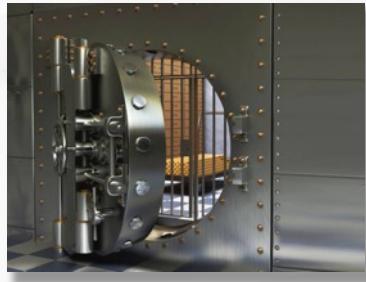
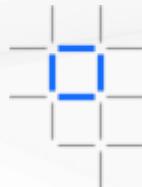
Financial	Public Sector	Retail	Insurance	Manufacturing
<ul style="list-style-type: none"><li>• Trade Finance</li><li>• Cross currency payments</li><li>• Mortgages</li><li>• Letters of Credit</li></ul>	<ul style="list-style-type: none"><li>• Asset Registration</li><li>• Citizen Identity</li><li>• Medical records</li><li>• Medicine supply chain</li></ul>	<ul style="list-style-type: none"><li>• Supply chain</li><li>• <b>Loyalty programs</b></li><li>• Information sharing (supplier – retailer)</li></ul>	<ul style="list-style-type: none"><li>• Claims processing</li><li>• Risk provenance</li><li>• Asset usage history</li><li>• Claims file</li></ul>	<ul style="list-style-type: none"><li>• Supply chain</li><li>• Product parts</li><li>• Maintenance tracking</li></ul>



*How IBM Can Help*

# How IBM can help

*The certainty to solve business challenges together*



## Security at Scale

Enterprise-grade security and control on a platform where businesses and industries are reinventing themselves

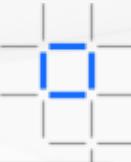
## Trusted Expertise

Reinventing business processes through unrivaled industry and technical knowledge as you start, accelerate and innovate your blockchain network.

## Network Convening Power

Bringing together an expansive partner network of innovators, regulators and suppliers to establish, join or run your blockchain network.

# IBM's end-to-end Blockchain Strategy



Services

Collaborate  
with services  
teams from  
ideation all the  
way to  
production



Ecosystem

Tap into our diverse ecosystem to develop strategic partnerships and create your competitive advantage



Solutions

Solve critical industry challenges by building and joining new business networks and applications



IBM Blockchain Platform

Build, operate and grow blockchain networks in heterogeneous environments



HYPERLEDGER

A founding, premier member of Hyperledger, IBM is committed to open source, standards & governance

# IBM Blockchain Platform

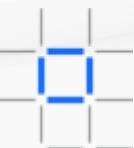
**Advanced tooling**  
allows you to quickly  
build, operate and grow  
blockchain networks

**Open technology**  
uses the popular  
Hyperledger Fabric  
distributed ledger

**Deploy anywhere**  
fully managed, or flexible  
deployment on-premises or  
on other cloud vendors



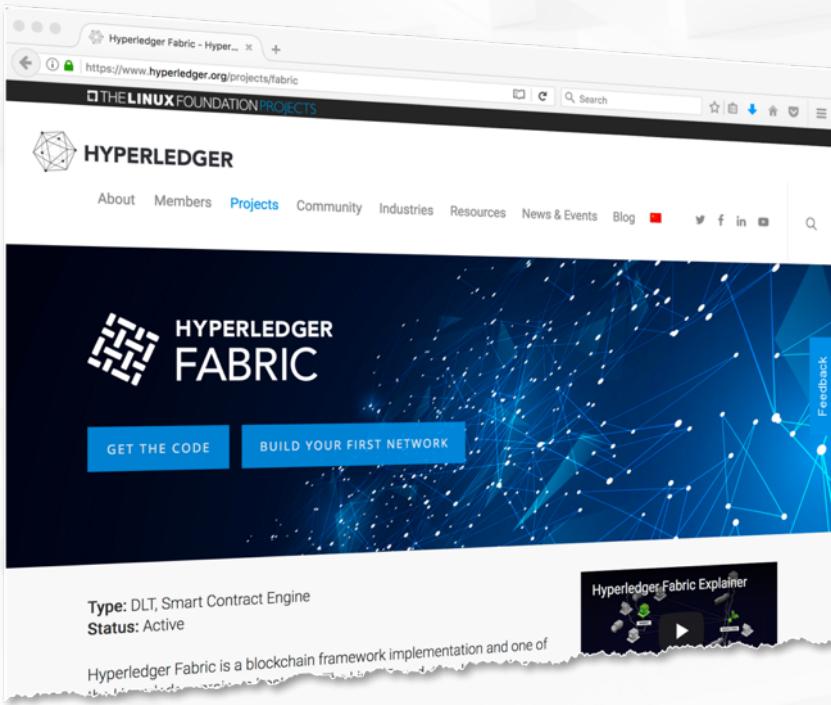
Hyperledger: A Linux Foundation project



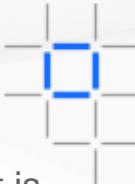
- IBM Blockchain Platform is underpinned by technology from the Hyperledger project
  - Hyperledger is a collaborative effort created to advance cross-industry blockchain technologies for business
  - Founded February 2016; now more than **280 member organizations**
  - Open source  
Open standards  
*Open governance model*

Source: <https://www.hyperledger.org/members>  
Updated: 11 September 2019



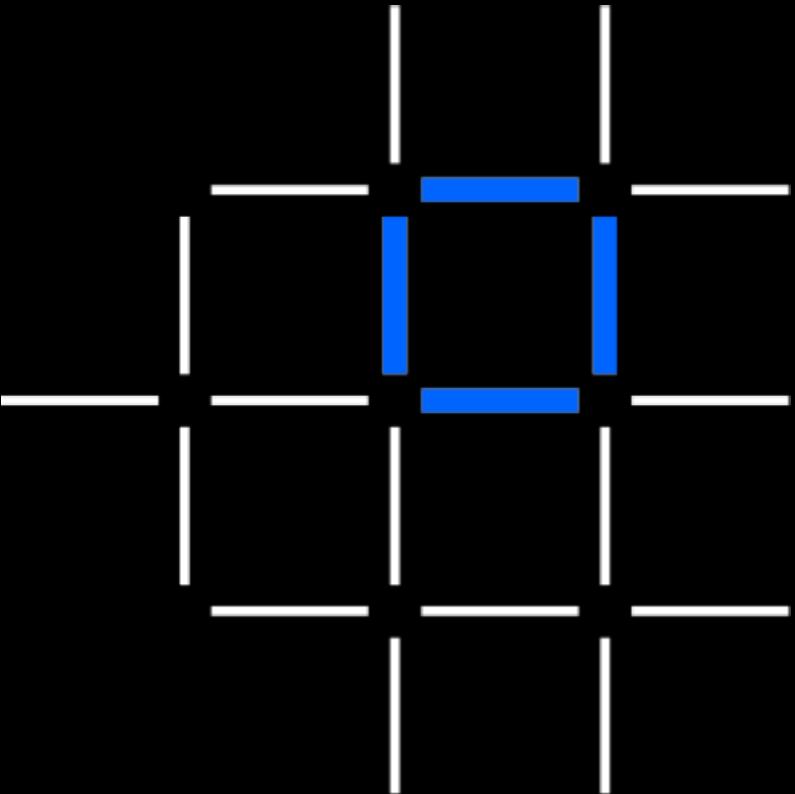


# Distributed ledger



- An implementation of blockchain technology that is a foundation for developing blockchain applications
- Emphasis on ledger, smart contracts, consensus, confidentiality, resiliency and scalability.
- V1.4.4 released in November 2019
  - V1.4 Long Term Service release with emphasis on production operational and serviceability enhancements; new programming model abstractions for ease of development
  - V2.0 beta is out now
- IBM is one of the many contributing organizations

# Thank you



Questions? Tweet us or  
go to [ibm.com/blockchain](http://ibm.com/blockchain)

 @IBMBlockchain

 IBM Blockchain

 IBM Blockchain



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