

Project 2.1: Data Cleanup

Step 1: Business and Data Understanding

1. What decisions need to be made?

Pawdacity is a leading pet store chain in Wyoming with 13 stores throughout the state. This year, Pawdacity would like to expand and open a 14th store. An analysis is required in order to recommend the city for Pawdacity's newest store, based on predicted yearly sales.

2. What data is needed to inform those decisions?

The data from different datasets needs to be formatted and blended together and outliers need to be dealt with.

The following information has been provided to inform the decisions:

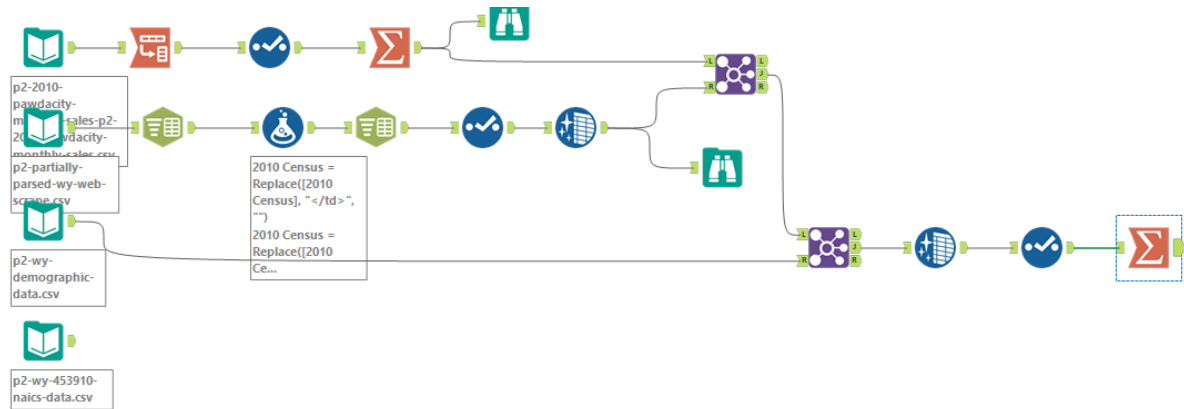
- The monthly sales data for all of the Pawdacity stores for the year 2010.
- NAICS data on the most current sales of all competitor stores where total sales is equal to 12 months of sales.
- A partially parsed data file that can be used for population numbers.
- Demographic data for each city and county in the state of Wyoming.

To build the model and select the appropriate predictor variables, I will create a dataset with the following columns.

- City
- 2010 Census Population
- Total Pawdacity Sales
- Households with Under 18
- Land Area
- Population Density
- Total Families

Step 2: Building the Training Set

The below workflow was used to build the dataset. I have included my Alteryx workflow to assist with the review.



The below table shows the training set built using the data and model displayed above.

| CITY | 2010 Census Population | Total Pawdacity Sales | Households with Under 18 | Land Area | Population Density | Total Families |
|--------------|------------------------|-----------------------|--------------------------|-----------|--------------------|----------------|
| Buffalo | 4585 | 185328 | 746 | 3116 | 2 | 1820 |
| Casper | 35316 | 317736 | 7788 | 3894 | 11 | 8756 |
| Cheyenne | 59466 | 917892 | 7158 | 1500 | 20 | 14613 |
| Cody | 9520 | 218376 | 1403 | 2999 | 2 | 3516 |
| Douglas | 6120 | 208008 | 832 | 1829 | 1 | 1744 |
| Evanston | 12359 | 283824 | 1486 | 999 | 5 | 2713 |
| Gillette | 29087 | 543132 | 4052 | 2749 | 6 | 7189 |
| Powell | 6314 | 233928 | 1251 | 2674 | 2 | 3134 |
| Riverton | 10615 | 303264 | 2680 | 4797 | 2 | 5556 |
| Rock Springs | 23036 | 253584 | 4022 | 6620 | 3 | 7572 |
| Sheridan | 17444 | 308232 | 2646 | 1894 | 9 | 6040 |

The table below shows the sum value of each column and the averages.

| Column | Sum | Average |
|--------------------------|-----------|------------|
| 2010 Census Population | 213,862 | 19,442 |
| Total Pawdacity Sales | 3,773,304 | 343,027.64 |
| Households with Under 18 | 34,064 | 3,096.73 |
| Land Area | 33,071 | 3,006.45 |
| Population Density | 63 | 5.73 |
| Total Families | 62,653 | 5,695.73 |

Step 3: Dealing with Outliers

To deal with the outliers I calculated the upper fence and the lower fence using the following steps:

- 1 . Calculate 1st quartile Q1 and 3rd quartile Q3 of the dataset. I used the QUARTILE.INC Excel function.
- 2 . To calculate the Interquartile Range: $IQR = Q3 - Q1$
- 3 . Add 1.5 IQR to Q3 to get the upper fence: $Upper\ Fence = Q3 + 1.5\ IQR$
- 4 . Subtract 1.5 IQR to Q1 to get the lower fence: $Lower\ Fence = Q1 - 1.5\ IQR$
- 5 . Values above the Upper Fence and values below the Lower Fence are outliers.

| CITY | 2010 Census Population | Total Pawdacity Sales | Households with Under 18 | Land Area | Population Density | Total Families |
|--------------|------------------------|-----------------------|--------------------------|-----------|--------------------|----------------|
| Buffalo | 4585 | 185328 | 746 | 3116 | 2 | 1820 |
| Casper | 35316 | 317736 | 7788 | 3894 | 11 | 8756 |
| Cheyenne | 59466 | 917892 | 7158 | 1500 | 20 | 14613 |
| Cody | 9520 | 218376 | 1403 | 2999 | 2 | 3516 |
| Douglas | 6120 | 208008 | 832 | 1829 | 1 | 1744 |
| Evanston | 12359 | 283824 | 1486 | 999 | 5 | 2713 |
| Gillette | 29087 | 543132 | 4052 | 2749 | 6 | 7189 |
| Powell | 6314 | 233928 | 1251 | 2674 | 2 | 3134 |
| Riverton | 10615 | 303264 | 2680 | 4797 | 2 | 5556 |
| Rock Springs | 23036 | 253584 | 4022 | 6620 | 3 | 7572 |
| Sheridan | 17444 | 308232 | 2646 | 1894 | 9 | 6040 |
| SUM | 213862 | 3773304 | 34064 | 33071 | 63 | 62653 |
| Q1 | 7917 | 226152 | 1327 | 1862 | 2 | 2923 |
| Q3 | 26062 | 312984 | 4037 | 3505 | 7 | 7381 |
| IQR | 18145 | 86832 | 2710 | 1643 | 6 | 4457 |
| Lower Fence | -19300 | 95904 | -2738 | -603 | -7 | -3763 |
| Upper Fence | 53278 | 443232 | 8102 | 5970 | 16 | 14067 |

As can be seen from the dataset above there are three cities with outliers, Cheyenne, Gillette and Rock Springs.

I chose to remove Cheyenne from the dataset as the city displays outliers in four of the six columns. Compared to the other two cities with outliers, (Gillette and Rock Springs) Cheyenne stands out as the city which should be removed from the dataset. As the dataset created is small with only 11 cities then it is recommended that only one city should be removed.