

Jeffrey Meli

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Proven record analyzing economics and markets, based on strong academic credentials and a deep understanding of financial markets. Seasoned financial services executive with experience leading a global research organization spanning all major asset classes and economies.

PROFESSIONAL EXPERIENCE

STERN SCHOOL OF BUSINESS, NEW YORK UNIVERSITY

Clinical Professor of Finance, 2025-Present

Classes Taught: *Research on Wall Street, Managing Investment Funds*

BARCLAYS, New York, NY

Head of Global Research, 2018-2024

Co-Head of Global Research, 2015 – 2018

Various Regional and Global Leadership Positions, FICC Research, 2005-2015

Leadership

- Leader of a global research department with c.700 employees across equity, fixed income, quantitative research, and operations and production.
- Responsible for developing and implementing a strategic vision for the department, with a focus on improving the quality of the research content and improving the conversion of client mindshare into commercial outcomes.
- Communicate vision and build momentum behind initiatives through regular department-wide town halls, engagement sessions with small groups, and management forums.
- Partner with business leaders in markets, investment banking, consumer banking and other parts of the firm to improve the commercial effectiveness of the research department.

Research

- Highly regarded expert on global flow and structured credit markets. Previously ranked as a top three investment grade credit strategist according to the Institutional Investor survey. Featured speaker at conferences, and regular presenter to credit investors and regulators.
- Primary author of a research agenda focused on the intersection of markets and market structure with the regulatory and legal environment. Expert on the evolution of liquidity and trading patterns driven by new capital and liquidity rules for banks and investors, including the linkages between financing and money markets and the broader equity and fixed income markets.
- Host of “The Flip Side”, a podcast covering current events related to finance and economics, with over 7000 monthly listeners.

Data and Analytics

- Founded and developed the Barclays Research Data Science Initiative, with the objective of integrating modern data techniques and alternative data into investment research.
- Built a multi-million pound investment in state-of-the-art data infrastructure, hired data scientists, evaluated and on-boarded new data sources, and integrated the new capabilities into the existing fundamental and quantitative research teams.
- Regularly author investment research with this team on both macro and micro research projects.

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Diversity and Inclusion

- Led a successful multi-year effort to increase the gender diversity at the senior levels of research. Improved retention and promotion of women through a high-potential female sponsorship program, which became the model for a firm-wide initiative. Increased the diversity of lateral hires through new hiring guidelines (e.g., requiring a diverse slate) and hiring experienced women through the Barclays Encore! Program.

Supervision and Governance

- Member of the Corporate and Investment Bank Management Team, the executive committee overseeing the global Markets and Banking businesses
- Member of the Executive Committee of the US Intermediate Holding Company (IHC), the body that oversees the consolidated US operations, including the Comprehensive Capital Adequacy Review (CCAR).
- Lead the research response to global regulatory change, including recent developments in Europe (e.g., MiFid II) and the US (e.g., the new FINRA 2242 rules for debt research).

DEUTSCHE BANK, New York, NY
Credit Strategy, 2004–2005

JP MORGAN, New York, NY
Credit Strategy, 2003–2004
Portfolio Research, 2001–2003

EDUCATION

UNIVERSITY OF CHICAGO, GRADUATE SCHOOL of BUSINESS, Chicago, IL
Ph.D. Finance, June 2002

- Dissertation: Do Capital Constraints on Market Makers Matter? Evidence from the US Treasury Market

PRINCETON UNIVERSITY, Princeton, NJ
A.B. Mathematics, June 1997

SELECT PUBLICATIONS

ACADEMIC PUBLICATIONS

The Promise of Diversity, Inclusion, and Punishment in Corporate Governance (with James C. Spindler), University of Texas Law Review, Volume 99, Issue 7, July 2021 [Featured in the Harvard Law School Forum on Corporate Governance: <https://corpgov.law.harvard.edu/2021/05/11/the-promise-of-diversity-inclusion-and-punishment-in-corporate-governance/>]

Quantitative Management of Credit Portfolios (with Arik Ben Dor Albert Desclee, Len Dynkin, Jay Hyman, and Simon Polbennikov), The Journal of Fixed Income 30th Anniversary Special Issue 2022, 32 (2) 93-141

Credit ETFs in Mutual Funds and Corporate Bond Liquidity (with Zornitsa Todorova). Financial Markets, Institutions & Instruments, 00, 1– 26. (2023). <https://doi.org/10.1111/fmii.12171>

The Economics of ESG Governance and Disclosure (with James Spindler). Texas Review of Litigation, 2024, 43 (3), 373-402

Rethinking Transparency – Theory and Evidence from a Quasi Natural Experiment (with Zornitsa Todorova and Andrea Diaz, working paper, 2024), Available at SSRN: [Rethinking Transparency](https://ssrn.com/abstract=4295453)

Portfolio Trading in Corporate Bonds (with Zornitsa Todorova, working paper, 2023), Available at SSRN: <https://ssrn.com/abstract=4295453> [Featured in an op-ed in the Financial Times: ["Equitification" of Credit](#)]

Wage Signaling, Salary History Bans, and Equality (with James C. Spindler, revise and resubmit, *Journal of Law, Economics, and Organization*, available at request)

Financial Segregation and the Changing Nature of Financial Shocks: Evidence from International Repo Markets (with Zornitsa Todorova, working paper, 2023), Available at SSRN: [Financial Segregation](#) [Featured in an op-ed in the Financial Times: [Trapped Capital and Financial Fragility](#)]

INDUSTRY PUBLICATIONS

Housing Finance Reform: How GSE Affordability Targets Address Income and Racial Imbalances in Homeownership (2020)

Presented at the Barclays/MIT Future of Housing Conference

Portfolio Trades: Broad and Narrow (2020)

Corporate Bond Liquidity: High Yield ETFs to the Rescue (2020)

Proposals to Address Repo Market Fragility (2019)

The Rise of Market Power (2019)

Passive Aggression (2017)

Presented at an SEC panel on corporate bond liquidity (available on SEC website)

The Decline in Financial Market Liquidity (2015)

PRESENTATIONS

2025 AFA Annual Conference [*Rethinking Transparency*]; [Scheduled] CQS Conference [*Rethinking Transparency*]

2024 AFA Annual Conference [*Portfolio Trading in Corporate Bonds*]; SQA Conference [*Portfolio Trading in Corporate Bonds*]; CQA Conference [*Portfolio Trading in Corporate Bonds*]; BPI Bank Policy Conference [*Financial Segregation*]