




PROFILE



14055 RIVEREDGE DR STE 600
TAMPA
FL 33637



+1 (813) 903-1091



http://xiphoidinc.com

MSID

M84000690896276












EIN

261991903

NAICS codes

541519 - Other Computer Related Services
621399 - Offices of All Other Miscellaneous Health Practitioners
561410 - Document Preparation Services
449210 - Electronics and Appliance Retailers
541511 - Custom Computer Programming Services
54151 - Computer Systems Design and Related Services

LGBLue Free Css Template

 50 - 199 employees				 1M - 10M revenue						
				2023			2022			2021
Eligible Employees				147			164			162
 Key Influencers		 ADVOCATE CONSULTING GROUP INC ADVOCATE CONSULTING GROUP <i>Benefits Broker</i>				 SPECIALTY PROGRAM GROUP LLC/PH SPECIALTY PROGRAM GROUP LLCPH <i>CL Broker</i>				
 ADVOCATE CONSULTING GROUP INC ADVOCATE CONSULTING GROUP <i>Benefits Broker</i>						 SPECIALTY PROGRAM GROUP LLC/PH SPECIALTY PROGRAM GROUP LLCPH <i>CL Broker</i>				
 LPL FINANCIAL LLC <i>Retirement Advisor/Consultant</i>						 ELLIOT DAVIS <i>Accounting Firm</i>				
 Key Indicators										
KPI's	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Mega Wrap		M	M	M						
Collectively Bargained										
Self-funded Employee Benefits										
Filing with no Schedule A										
Multiple Employer (Welfare)										
Multiple Employer (Retirement)										
Filing Status	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Delinquent Filing										
First Welfare Filing				1						
Final Welfare Filing										

Extension Filed



First Retirement Filing

1























Final Retirement Filing


CONTACTS









Eric Gutierrez <i>Form 5500 Signatory</i>	DATALINK SERVICE FUND SOLUTIONS, LLC TAMPA - FL	(813) 903-1091
Santosh Reddy <i>Form 5500 Signatory</i>	XIPHOID, INC. OAK PARK - CA	
Vineet Gambhir <i>Form 5500 Signatory</i>	DATALINK SERVICE FUND SOLUTIONS LLC TAMPA - FL	






PLANS AND SERVICES






Benefits Plans

 BENEFITS PLANS(7)		\$1.7M Premium \$88.8k Revenue	\$88.8k Commission	\$0 Fees
 Health  Dental  Vision		DATALINK SERVICE FUND SOLUTIONS LLC Renewal: 08/01/2023		
 Carrier UNITEDHEALTHCARE INSURANCE COMPANY UNITED HEALTHCARE		Premium \$1.5M	Participants 249	Premium/Participant/Month \$509
 Broker ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL) ADVOCATE CONSULTING GROUP		Revenue \$76.8k 5.05%	Commission \$76.8k 5.05% (3.81%) 	Fees \$0 0.00%
 Broker ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL) ADVOCATE CONSULTING GROUP		Revenue \$76.8k 5.05%	Commission \$76.8k 5.05%	Fees \$0 0.00%
Details				
Contract #		07F4163		
Line of Business		Health,Dental,Vision		
 Life  Temporary Disability  Long Term Disability  Voluntary (All)  Other		DATALINK SERVICE FUND SOLUTIONS LLC Renewal: 08/01/2023		
 Carrier SUNLIFE SUN LIFE FINANCIAL		Premium \$64.2k	Participants 143	Premium/Participant/Month \$37
 Broker ADVOCATE CONSULTING GROUP (LAND O LAKES, FL) ADVOCATE CONSULTING GROUP		Revenue \$3.2k 5.00%	Commission \$3.2k 5.00% (13.20%) 	Fees \$0 0.00%
 Broker ADVOCATE CONSULTING GROUP (LAND O LAKES, FL) ADVOCATE CONSULTING GROUP		Revenue \$3.2k 5.00%	Commission \$3.2k 5.00%	Fees \$0 0.00%
Details				
Contract #		959177		
Line of Business		Life Insurance,Temporary disability,Long-term disability,AD&D, VOLUNTARY LIFE, VOLUNTARY AD&D		
 Dental  Vision		DATALINK SERVICE FUND SOLUTIONS LLC Renewal: 08/01/2023		
 Carrier THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA GUARDIAN		Premium \$56.9k	Participants 132	Premium/Participant/Month \$36
 Broker ADVOCATE CONSULTING GROUP (LUTZ, FL) ADVOCATE CONSULTING GROUP		Revenue \$2.8k 5.00%	Commission \$2.8k 5.00% (9.38%) 	Fees \$0 0.00%
		Revenue	Commission	Fees

	Broker	\$2.8k	\$2.8k	\$0
	ADVOCATE CONSULTING GROUP (LUTZ, FL)	5.00%	5.00%	0.00%
	ADVOCATE CONSULTING GROUP			
Details				
Contract #	00045663			
Line of Business	Dental,Vision			

	Life		Voluntary (All)		Voluntary Life		Other	DATALINK SERVICE FUND SOLUTIONS LLC
								Renewal: 08/01/2023
	Carrier							
	UNITED OF OMAHA LIFE INSURANCE COMPANY	Premium	Participants	Premium/Participant/Month				
	MUTUAL OF OMAHA	\$16.4k	99	\$14				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$2.5k	\$2.5k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00% (13.46%) 	0.00%				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$2.5k	\$2.5k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00%	0.00%				
Details								
Contract #	GVTLOBDKN							
Line of Business	Life Insurance,VOLUNTARY LIFE							

	Temporary Disability							DATALINK SERVICE FUND SOLUTIONS LLC
								Renewal: 08/01/2023
	Carrier							
	UNITED OF OMAHA LIFE INSURANCE COMPANY	Premium	Participants	Premium/Participant/Month				
	MUTUAL OF OMAHA	\$12.2k	91	\$11				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$1.8k	\$1.8k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00% (13.43%) 	0.00%				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$1.8k	\$1.8k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00%	0.00%				
Details								
Contract #	GUC 0BDKN							
Line of Business	Temporary disability							

	Long Term Disability							DATALINK SERVICE FUND SOLUTIONS LLC
								Renewal: 08/01/2023
	Carrier							
	UNITED OF OMAHA LIFE INSURANCE COMPANY	Premium	Participants	Premium/Participant/Month				
	MUTUAL OF OMAHA	\$10.2k	89	\$10				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$1.5k	\$1.5k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00% (12.27%) 	0.00%				
	Broker	Revenue	Commission	Fees				
	ADVOCATE CONSULTING GROUP INC (LAND O LAKES, FL)	\$1.5k	\$1.5k	\$0				
	ADVOCATE CONSULTING GROUP	15.00%	15.00%	0.00%				

LAKES, FL)
ADVOCATE CONSULTING GROUP

Details

Contract #

GLTD0BDKN

Line of Business

Long-term disability

Life

Voluntary (All)

Voluntary Life

Other

DATALINK SERVICE FUND
SOLUTIONS LLC
Renewal: 08/01/2023

Carrier

UNITED OF OMAHA LIFE INSURANCE COMPANY
MUTUAL OF OMAHA

Premium
\$1.6k

Participants
163

Premium/Participant/Month
\$1

Broker

ADVOCATE CONSULTING GROUP INC (LAND O
LAKES, FL)
ADVOCATE CONSULTING GROUP

Revenue
\$155
9.99%

Commission
\$155
9.99% (13.46%)

Fees
\$0
0.00%

Broker

ADVOCATE CONSULTING GROUP INC (LAND O
LAKES, FL)
ADVOCATE CONSULTING GROUP

Revenue
\$155
9.99%

Commission
\$155
9.99%

Fees
\$0
0.00%

Details

Contract #

GLUG0BDKN

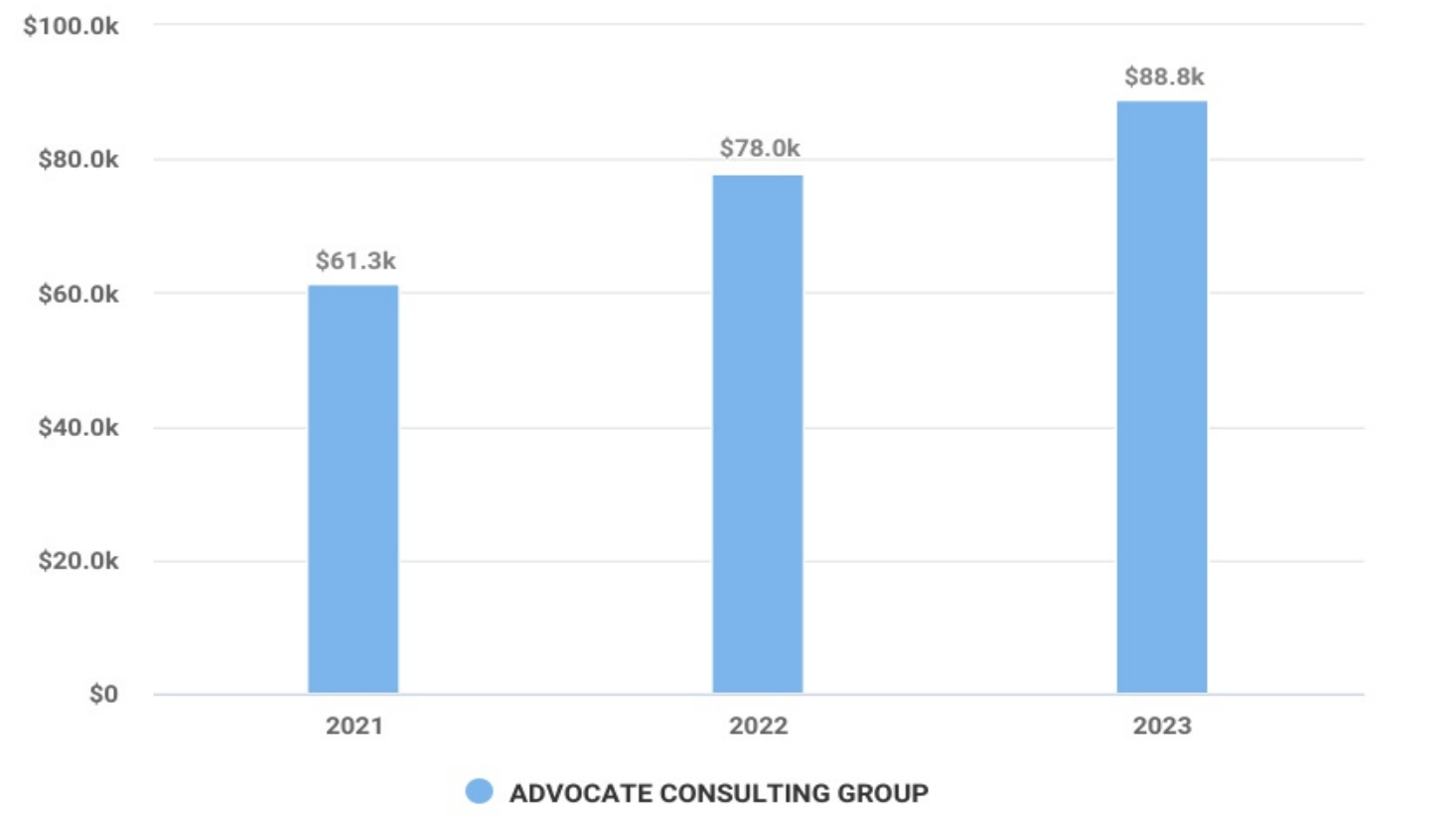
Line of Business

Life Insurance,AD&D, VOLUNTARY AD&D

INSIGHTS

BENEFITS

Broker History



Current/Future Retirees

	2023	2022	2021
Current Retirees	3	4	0
Future Retirees	3	0	0