#### **PROFILE**

FAST PACE MEDICAL CLINICAL PLLC 6550 CAROTHERS PKWY STE 225 曲

**FRANKLIN** 

TN 37067

+1 (630) 272-8206

http://fastpacemedical.com  $\blacksquare$ 

**MSID** M84000024183999

EIN 270851352

f http://www.facebook.com/fastpacesmithville/ in. http://www.linkedin.com/company/fast-pace-urgent-

https://twitter.com/fastpacemedical

#### **NAICS** codes

621493 - Freestanding Ambulatory Surgical and Emergency Centers

621399 - Offices of All Other Miscellaneous Health Practitioners

621111 - Offices of Physicians (except Mental Health Specialists)

621491 - HMO Medical Centers

621999 - All Other Miscellaneous Ambulatory Health Care Services

621112 - Offices of Physicians, Mental Health Specialists

622110 - General Medical and Surgical Hospitals

621498 - All Other Outpatient Care Centers

623110 - Nursing Care Facilities (Skilled Nursing Facilities)

541940 - Veterinary Services

and 3 others

Urgent Care Clinics Close to Home With over 80 health clinics conveniently located throughout Tennessee, Kentucky and Mississippi and open 7 days a week,

1,000 - 4,999 employees \$				\$ 100	OM - 200M rev	enue			
	2024	2023	2022	2021	2020	2019	2018	2017	2016
Eligible Employees	1,893	631	930	670	702	702	475	207	211

Key Influencers

GALLAGHER BENEFITS SERVICES INC **GALLAGHER** 

Benefits Broker

ARTHUR J. GALLAGHER RISK MANAG **GALLAGHER** CL Broker



GALLAGHER BENEFITS SERVICES INC **GALLAGHER** 

Benefits Broker



ARTHUR J. GALLAGHER RISK MANAG **GALLAGHER** CL Broker

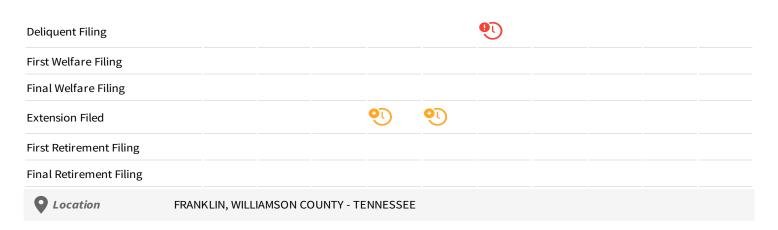


CAPITAL STRATEGIES INVESTMENT GROUP Retirement Advisor/Consultant



CARR RIGGS AND INGRAM

Retirement Advisor/Consultant Accounting Firm										
Key Indicators	S, N	1								
KPI's	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Mega Wrap	M	M	M	M	M	M	M	M	M	
Collectively Bargained										
Self-funded Employee Benefits	\$	\$	\$	\$						
Filing with no Schedule A										
Multiple Employer (Welfare)										
Multiple Employer (Retirement)										
Filing Status	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015

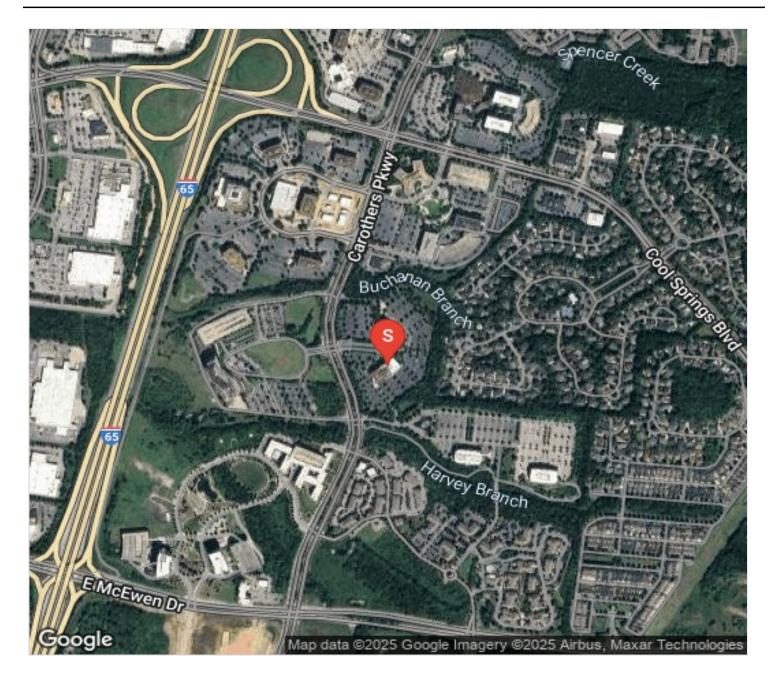


# Top 5 Carriers for Williamson County - Tennessee

Rank	Carrier	Premium
1	CIGNA	\$103,049,210
2	BLUE CROSS BLUE SHIELD OF TENNESSEE	\$90,543,703
3	PRUDENTIAL	\$44,583,312
4	THE HARTFORD	\$34,960,473
5	UNITED HEALTHCARE	\$25,751,429

# Top 5 Brokers for Williamson County - Tennessee

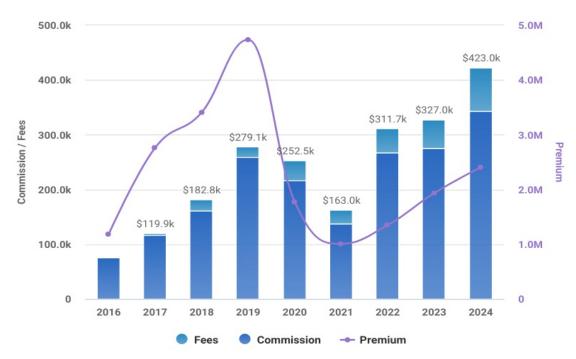
Rank	Broker	Commission	Fees
1	GALLAGHER	\$7,395,317	\$875,014
2	LOCKTON COMPANIES	\$2,061,753	\$393,480
3	BOON INSURANCE AGENCY	\$1,987,491	\$0
4	BROWN AND BROWN	\$1,492,031	\$389,696
5	HUB INTERNATIONAL	\$1,446,569	\$351,935



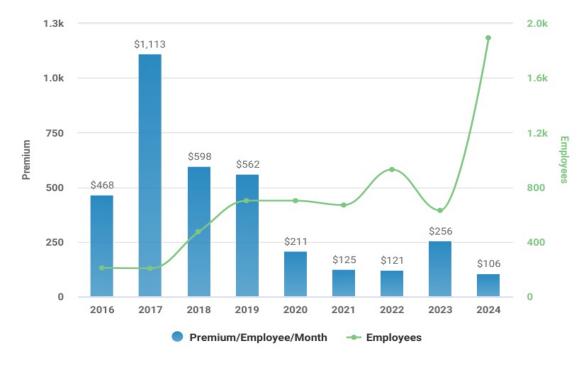
#### **INSIGHTS**

#### **BENEFITS**

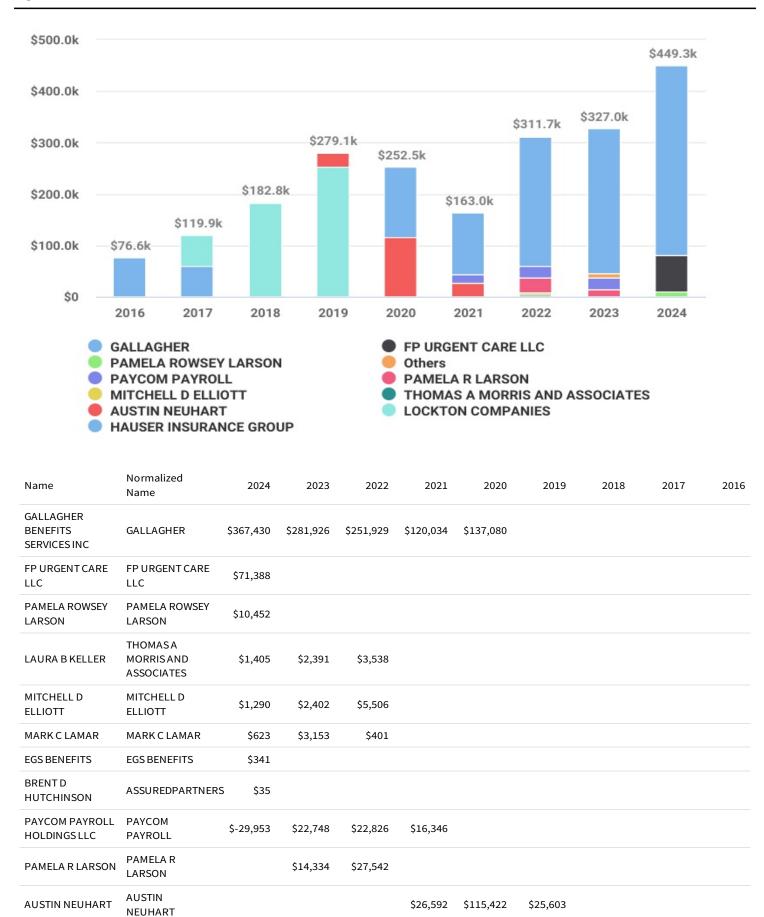
# **Premium, Commission and Fees**



## **Premium per Employee**



# **Broker History**

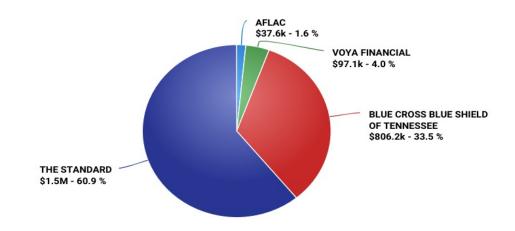


JOHN LOCKTON	LOCKTON COMPANIES	\$253,454	\$182,752		
MARK BEASLEY	LOCKTON COMPANIES			\$60,171	
JAMES STINES	HAUSER INSURANCE GROUP			\$59,774	\$76,589

## **Current/Future Retirees**

	2024	2023	2022	2021	2020	2019	2018	2017	2016
Current Retirees	19	6	0	0	5	5	5	8	3
Future Retirees	98	92	0	0	0	0	36	10	0

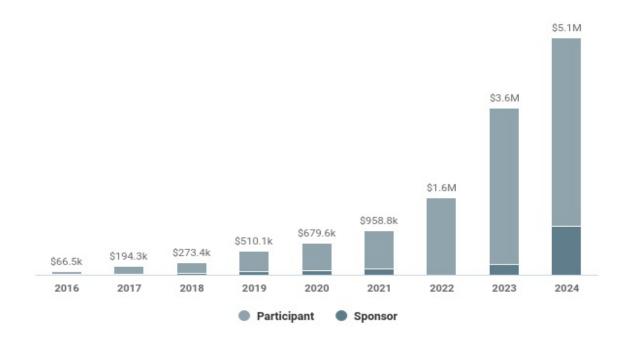
# **Spend By Carrier**



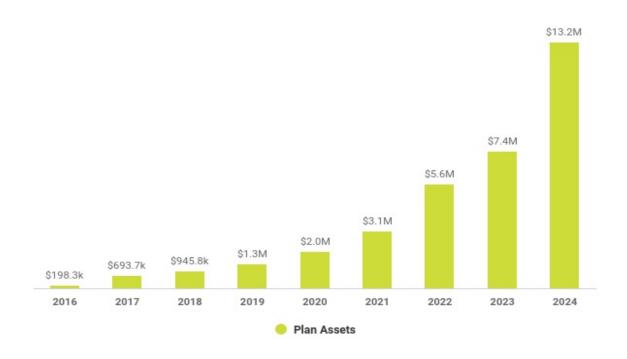
Name	Plan Types	Premium
THE STANDARD	Life ST Disability LT Disability	\$1,466,427
BLUE CROSS BLUE SHIELD OF TENNESSEE	Dental Vision	\$806,195
VOYA FINANCIAL		\$97,051
AFLAC		\$37,634

## **RETIREMENT**

#### **Contributions**



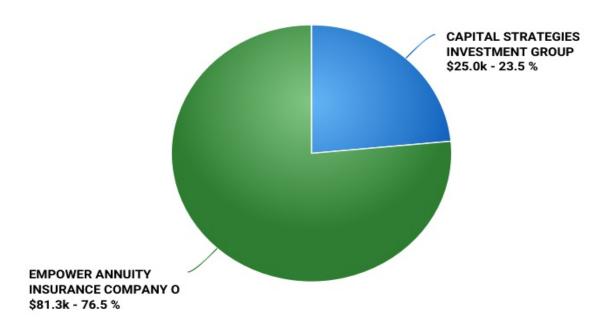
#### **Plan Assets**



## **Fidelity Bond**

		Renewal	Beginning Assets	Ending Assets	Bond Amount	Ratio
16	FAST PACE MEDICAL CLINIC, PLLC 401(K) PLAN	01/01/2024	\$7,363,733	\$13,211,588	\$1,000,000	13.58%

## **Spend by Retirement Service Provider**



Service Provider Name	Service Types	Total Compensation
EMPOWER ANNUITY INSURANCE COMPANY O	Service Providers - recordkeeping fees	\$81,347
CAPITAL STRATEGIES INVESTMENT GROUP	Advisers - Investment Advisory (Plan)	\$25,000

# **PLANS AND SERVICES**

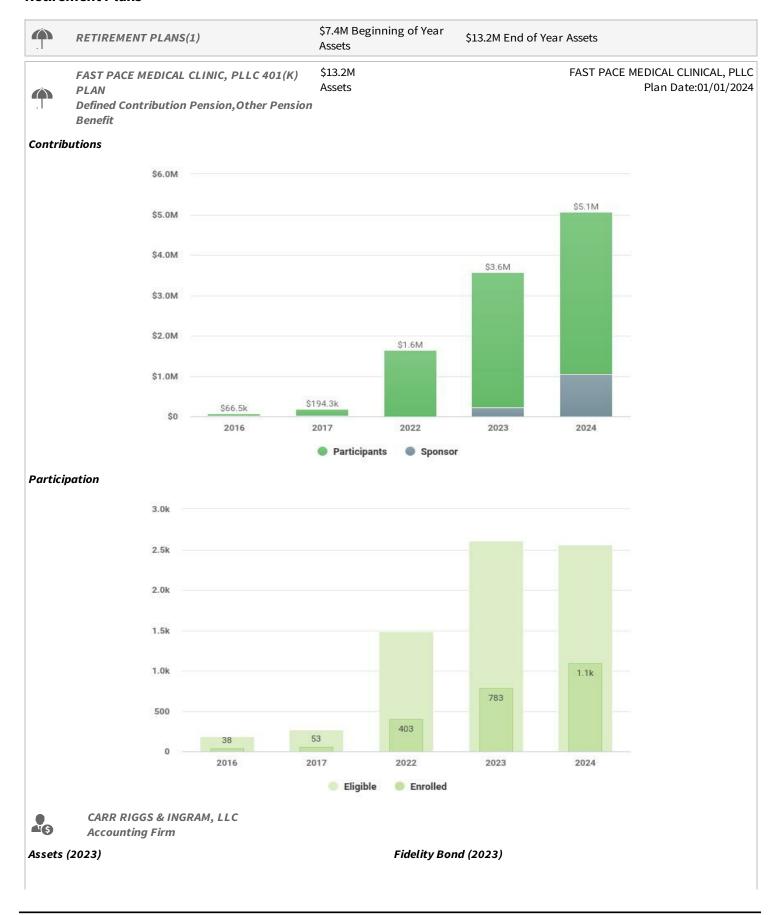
#### **Benefits Plans**

*	BENEFITS PLANS(4)	\$2.4M Prem \$423.0k Rev		\$343.4k Commissi	on \$79.6k Fees
•	Life Temporary Disability Long Temporary	rm Disability	OO Other		FP URGENT CARE, LLC Renewal: 01/01/2024
	Carrier STANDARD INSURANCE COMPANY THE STANDARD	Premium \$1.5M		Participants 1,491	Premium/Participant/Month \$82
		Revenue \$288.7k 19.69%		Commission \$209.1k 14.26% (6.82%)	Fees \$79.6k 5.43%
	Brokers GALLAGHER BENEFITS SERVICES INC (ROLLING MEADOWS, IL) GALLAGHER	Revenue \$247.3k 16.86%		Commission \$209.1k 14.26%	Fees \$38.2k 2.60%
	FP URGENT CARE LLC (FRANKLIN, TN) FP URGENT CARE LLC	Revenue \$71.4k 4.87%		Commission \$0 0.00%	Fees \$71.4k 4.87%
	PAYCOM PAYROLL HOLDINGS LLC (OKLAHOMA CITY, OK) PAYCOM PAYROLL	Revenue \$-29,953 -2.04%		Commission \$0 0.00%	Fees \$-29,953 -2.04%
Line	ract # 165689 of Business Life Insurance,Temporary dis	ability,Long-t	term disabili	ty,ACCIDENTAL DEATH	AND DISMEMBERMENT  FP URGENT CARE, LLC  Renewal: 01/01/2024
	Carrier BLUECROSS BLUESHIELD OF TENNESSEE, INC. BLUE CROSS BLUE SHIELD OF TENNESSEE	Premium \$806.2k		Participants 2,509	Premium/Participant/Month \$27
	Broker GALLAGHER BENEFITS SERVICES INC (ROLLING MEADOWS, IL) GALLAGHER	Revenue \$92.0k 11.41%		Commission \$92.0k 11.41% (3.54%)	Fees \$0 0.00%
	Broker GALLAGHER BENEFITS SERVICES INC (ROLLING MEADOWS, IL) GALLAGHER	Revenue \$92.0k 11.41%		Commission \$92.0k 11.41%	Fees \$0 0.00%
	ils ract # 125001 of Business Dental,Vision				
00	Voluntary (All) Critical Illness/Cancer	Other			FP URGENT CARE, LLC Renewal: 01/01/2024
A	Carrier RELIASTAR LIFE INSURANCE COMPANY VOYA FINANCIAL	Premium \$97.1k		Participants 1,272	Premium/Participant/Month \$6
		Revenue		Commission	Fees

		\$28.2k	\$28.2k	\$0
		29.07%	29.07% (14.36%)	0.00%
Brokers		Revenue	Commission	Fees
GALLAGHER BE	NEFITS SERVICES INC (CARMEL,	\$26.0k	\$26.0k	\$0
IN)		26.80%	26.80%	0.00%
GALLAGHER				
GALLAGHER BE	NEFITS SERVICES INC	Revenue	Commission	Fees
(ARLINGTON HE		\$2.2k	\$2.2k	\$0
GALLAGHER	, ,	2.27%	2.27%	0.00%
Details				
Contract #	71115-2			
Line of Business	ACCIDENT			
OO Voluntary (All)	Critical Illness/Cancer	Indemnity	OO Other	FP URGENT CARE, LL Renewal: 01/01/202
Carrier CONTINENTAL A	AMERICAN INSURANCE COMPANY	Premium	Participants	Premium/Participant/Month

Voluntary (All) Critical Illness/Cancer	Indemnity OO Oth	ner	FP URGENT CARE, LLC Renewal: 01/01/2024
Carrier CONTINENTAL AMERICAN INSURANCE COMPANY AFLAC	Premium	Participants	Premium/Participant/Month
	\$37.6k	155	\$20
	Revenue	Commission	Fees
	\$14.1k	\$14.1k	\$0
	37.59%	37.59% (37.74%)	0.00%
Brokers  PAMELA ROWSEY LARSON (LEXINGTON, KY)  PAMELA ROWSEY LARSON	Revenue	Commission	Fees
	\$10.5k	\$10.5k	\$0
	27.77%	27.77%	0.00%
LAURA B KELLER (LEXINGTON, KY) THOMAS A MORRIS AND ASSOCIATES	Revenue	Commission	Fees
	\$1.4k	\$1.4k	\$0
	3.73%	3.73%	0.00%
MITCHELL D ELLIOTT (CINCINNATI, OH)  MITCHELL D ELLIOTT	Revenue	Commission	Fees
	\$1.3k	\$1.3k	\$0
	3.43%	3.43%	0.00%
MARK C LAMAR (FLORENCE, KY) MARK C LAMAR	Revenue	Commission	Fees
	\$623	\$623	\$0
	1.66%	1.66%	0.00%
EGS BENEFITS (FORT THOMAS, KY) EGS BENEFITS	Revenue	Commission	Fees
	\$341	\$341	\$0
	0.91%	0.91%	0.00%
BRENT D HUTCHINSON (LEXINGTON, KY)  ASSUREDPARTNERS	Revenue	Commission	Fees
	\$35	\$35	\$0
	0.09%	0.09%	0.00%
Details Contract # AGC1788193 Line of Business Indemnity,ACCIDENT, CRITICAL	L ILLNESS, HOSPITAL		

#### **Retirement Plans**



Beginning \$7,363,733

Ending \$13,211,588 \$1,000,000(13.58%)



Average participant balance \$12,054

**Plan Descriptions** 

2E Profit-sharing2F ERISA section 404(c) Plan2G Total participant-directed Plan2J Code section 401(k) feature2K Stock bonusCode section 401(m)2T Default investment account

3D Pre-approved pension plan

Advisors Service Providers

CAPITAL STRATEGIES INVESTMENT GROUP \$25,000 EMPOWER ANNUITY INSURANCE COMPANY O \$81,347

Other Plan Details

Participant Loans \$0 Retirees Current/Future 87/109

## **Benefits Services**



BENEFITS SERVICES

This company has not reported any Benefits Services

## **Retirement Services**

00	RETIREMENT SERVICES	(2)	\$106.3k Direct Compensation	\$0 Indired	ct Compensation
00	EMPOWER ANNUITY INSURANCE COMPANY O Retirement - Service Providers		\$81.3k Total Comp	ensation	FAST PACE MEDICAL CLINICAL, PLLC FAST PACE MEDICAL CLINIC, PLLC 401(K) PLAN
EIN Service	Description	recordkeeping fees	Indir	ct Compensation rect Compensation Il Compensation	\$81,347 \$0 \$81,347
O <sub>O</sub>	CAPITAL STRATEGIES II Retirement - Advisers	NVESTMENT GROUP	\$25.0k Total Comp	ensation	FAST PACE MEDICAL CLINICAL, PLLC FAST PACE MEDICAL CLINIC, PLLC 401(K) PLAN
EIN Service	Description	Investment Advisory	(Plan) Indir	ct Compensation rect Compensation Il Compensation	\$25,000 \$0 \$25,000

# <u>INFLUENCERS</u>



# **Benefits Brokers**

GALLAGHER	86.86%		\$367,430
GALLAGHER BENEFITS SERVICES INC	2850 GOLF RD	\$339,215	
GALLAGHER	ROLLING MEADOWS, IL		
GALLAGHER BENEFITS SERVICES INC	650 E CARMEL DR STE 400	\$26,012	
GALLAGHER	CARMEL, IN		
GALLAGHER BENEFITS SERVICES INC	PO BOX 3009	\$2,203	
GALLAGHER	ARLINGTON HEIGHTS, IL		
P URGENT CARE LLC	16.88%		\$71,388
FP URGENT CARE LLC	6550 CAROTHERS PKWY STE 225	\$71,388	
FP URGENT CARE LLC	FRANKLIN, TN		
PAMELA ROWSEY LARSON	2.47%		\$10,452
PAMELA ROWSEY LARSON	801 LAUDERDALE DR	\$10,452	
PAMELA ROWSEY LARSON	LEXINGTON, KY		
HOMAS A MORRIS AND ASSOCIATES	0.33%		\$1,405
LAURA B KELLER	2220 EXECUTIVE DR STE 204	\$1,405	
THOMAS A MORRIS AND ASSOCIATES	LEXINGTON, KY		
NITCHELL D ELLIOTT	0.30%		\$1,290
MITCHELL D ELLIOTT	353 W 4TH ST UNIT 304	\$1,290	
MITCHELL D ELLIOTT	CINCINNATI, OH		
MARK C LAMAR	0.15%		\$623
MARK C LAMAR	1006 APPLE BLOSSOM DR	\$623	
MARK C LAMAR	FLORENCE, KY		
GS BENEFITS	0.08%		\$341
EGS BENEFITS	14 WATER WORKS RD	\$341	
EGS BENEFITS	FORT THOMAS, KY		
SSUREDPARTNERS	0.01%		\$35
BRENT D HUTCHINSON	333 W VINE ST STE 300	\$35	
ASSUREDPARTNERS	LEXINGTON, KY		
AYCOM PAYROLL	-7.08%		\$-29,953

PAYCOM PAYROLL HOLDINGS LLC PAYCOM PAYROLL

7501 W MEMORIAL RD OKLAHOMA CITY, OK

\$-29,953

#### Total for FAST PACE MEDICAL CLINICAL PLLC - 2024 Benefits Broker Commission and Fees

\$423,011



# **CL** Brokers

ARTHUR J GALLAGHER RISK MANAG

**DECATUR** 

IL

Latest Policy Date: 08/22/2024

**GALLAGHER** 



# **Retirement Service Providers**

EMPOWER ANNUITY INSURANCE COMPANY O

Service Providers

8515 EAST ORCHARD ROAD **GREENWOOD VILLAGE** 

CO 80111

CAPITAL STRATEGIES INVESTMENT GROUP

Advisers

ONE PARKVIEW PLAZA, STE 620

OAKBROOK TERRACE

IL 60181

In-Force revenue of \$25,000

In-Force revenue of \$81,347



## Accounting Firms

CARR RIGGS AND INGRAM

CARR RIGGS AND INGRAM

# **CONTACTS**

<b>Lisa Gutierrez</b> Form 5500 Signatory	FAST PACE MEDICAL CLINICAL, PLL FRANKLIN - TN	FAST PACE MEDICAL CLINICAL, PLLC FRANKLIN - TN		
Randy Overton Form 5500 Signatory	FP URGENT CARE, LLC FRANKLIN - TN			
Richard Powers Owner	FAST PACE URGENT CARE COVINGTON - TN	(901) 313-9013		
Robert Benson COO	FAST PACE URGENT CARE ASHLAND CITY - TN	(615) 792-2792		
Jake Calton Senior Financial Analyst	FAST PACE HEALTH COLLINWOOD - TN	(931) 724-9000		